

CELEBRATING

1985

YEARS

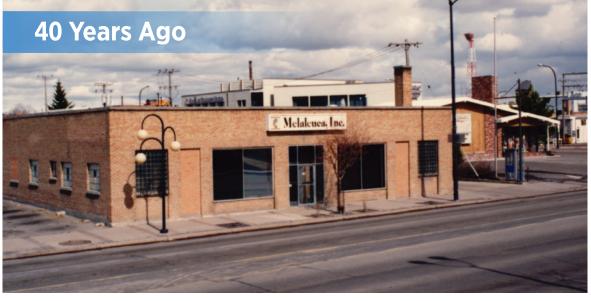




40TH ANNIVERSARY EDITION



EXECUTIVE CHAIRMAN FRANK VANDERSLOOT



Forty Years of Success Makes All the Difference!

This month is Melaleuca's 40th birthday. It's hard to believe it, but we've been in business now for 40 years! When we first opened our doors, we operated out of the old S&H Green Stamps building in Idaho Falls, Idaho. We started with just eight products, which were all based on the properties of Melaleuca Oil. In fact, Melaleuca Oil was our primary product. We operated out of that building for five years, before we outgrew it and had to find something else.

This, our 40th year, has been one of the best years of growth that we've had in our 40-year history. And I can confidently say that the best is yet to come."

We were growing fast, and needed something larger, quickly. Ziggy's hardware had recently gone out of business, and it was the only vacant building in town. We didn't have time to build a new building, so we bought Ziggy's, added a second floor, put in a bunch of windows out front, and gave it a nice facade. We lived in that remodeled hardware store for more than 20 years!

I'm really proud of the fact that we made it to \$1.5 billion in annual sales from Ziggy's hardware store! Clearly, we weren't into trying to make a flashy impression with fancy digs. We

invested everything that we had back into the company—into research, development, ingredients, and facilities. We built a factory and distribution center in Idaho Falls, and then another one in Knoxville, Tennessee.

When we outgrew Ziggy's, we built the building that, today, serves as our new global headquarters. I say "new," but actually we finished it 10 years ago. This impressive structure provides us with 355,000 total square feet of office space. We also have millions of square feet of other operating, manufacturing, and distribution facilities worldwide.

I'm sharing this history with you because I feel that the progression of our headquarters represents the progression that we have made in every single area as a company. Not only are the buildings we live in today totally different than when we began, but every aspect of our business has improved in a similar fashion.

Forty years of progress can make a tremendous difference. Our products have improved dramatically. We went from eight products, centered around Melaleuca Oil, to hundreds of jaw-droppers that all provide unmatched benefits at an unbeatable value.

In fact, we now have more than 450 unique wellness products. We hold more than 100 patents. We've invested millions of dollars in product research and have made dozens of scientific breakthroughs—all protected by patents or trade secrets. We've



also invested hundreds of millions of dollars into computer programming that globally links all of our computer systems in 20 different countries.

In the last four decades, we have made more than 70 enhancements to the Compensation Plan. Each change made it a little bit better and a little more lucrative. Originally, our Compensation Plan was pretty simple—we paid 7% on seven generations, and we had a car allowance for Senior Directors and Executive Directors. That was it. Now, our Compensation Plan is much more lucrative than it was in the beginning. In fact, we've now paid out more than \$7.7 billion of supplemental income to average households like yours.

Over the years, we've made vast improvements in every single facet of our business. Our products, our business opportunity, our marketing literature, and our people have all become significantly better. We've invested billions of dollars in infrastructure, factories, global computer systems, research and development, and people. We have much better tools! In fact, we have invested over 15,000 hours and over \$5 million in the Grow app, which has been a great asset to our Marketing Executives.

My point is that the last 40 years have been magical. I don't know that 40 years will make you smarter, but you certainly gain knowledge. You learn how to connect the dots. You make better decisions. You can almost see around corners. You can't really forecast the future, but you can come pretty close. You learn that every obstacle is simply an opportunity. You learn to be grateful for your challenges because what looked like a barrier yesterday was really just a stepping stone. And over time, you become a better leader. And so does everyone around you.

Our management team has over 1,800 years of combined Melaleuca experience—and that's just our directors and above in the US! It's given me a lot of personal fulfillment to see them grow in stature as individuals. As fathers. And mothers. As citizens in the community. And as business leaders. They live our mission of enhancing lives, day in and day out. And they're a lot better at what they do today than they were 40 years ago.

I can promise that we will change as much in the next 40 years as we did in the first 40. We've been busy building the foundation of an organization that is on its way to becoming a tremendous force for good around the world. I believe we are involved in a noble cause. And I'm grateful that you have joined us in that cause.

One out of every 200 households in the United States and Canada is a Melaleuca Member. That means that when you drive past 200 homes, you can be sure that at least one of those is a Melaleuca Member. On the other hand, that number represents only one half of one percent of the population. So, we still have 99.5% to go. And, just like your Melaleuca business, we are growing one household at a time.

We celebrate the past simply because that's what we've used to build our foundation. This, our 40th year, has been one of the best years of growth that we've had in our 40-year history. And I can confidently say that the best is yet to come.

Thank you for your continued hard work. We believe in you. I'm confident that your efforts here will bring tremendous personal satisfaction, as well as valuable financial rewards, to you and to those who follow you.

Sincerely,



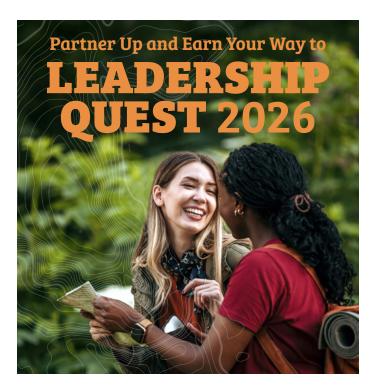


Enhancing Lives for Years



Feature Story

Today, Melaleuca's power to enhance lives is greater than ever. Our 40th anniversary is more than a celebration of time-it's a reflection of lives changed and a genuine excitement for the future.



Business Building

Success is not a solo effort. That's exactly why we're introducing a powerful new promotion that's designed to help you build consistency, stay focused, and discover a path that can lead you and a partner to Leadership Quest 2026.



8 Executive Message

One characteristic that sets big achievers apart is that they don't let uncertainty paralyze them. Here are three questions that will let you push past your limiting beliefs.



20 Advancing Leaders

What can you learn from the experience and advice of these leaders?

SEPTEMBER 2025



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EXECUTIVE **LEADERSHIP COUNCIL**

The Executive Leadership Council represents the pinnacle of dedication, leadership, and consistency at Melaleuca. These outstanding business builders have demonstrated an unwavering commitment to growth, mentorship, and overall wellness. We celebrate their hard work and congratulate them on earning their place among Melaleuca's top leaders.



Masters are those Executive, National, Corporate, and Presidential Directors who have been Senior Directors or above for five or more years.



Morgan & Derek Martin TENNESSEE

MELALEUCA LIFETIME EARNINGS: \$1,584,856



Rebecca Garrett GEORGIA

MELALEUCA LIFETIME EARNINGS: \$879,050



Braydi & Tanner Hoppus ALBERTA

MELALEUCA LIFETIME EARNINGS: \$297,957



Geneveve & Sean Sykes FLORIDA

MELALEUCA LIFETIME EARNINGS: \$2,337,478



Natasha Rae ONTARIO

MELALEUCA LIFETIME EARNINGS: \$247,754



Brandi & Jeremiah Whitmer GFORGIA

MELALEUCA LIFETIME EARNINGS: \$411.048



Cindy & Chris Brown

KENTUCKY

MELALEUCA LIFETIME EARNINGS: \$1,689,014

The Executive Leadership Council (ELC) is composed of the top Presidential, Corporate, National, or Executive Director businesses with the highest contribution index and a current Monthly Retention Index (MRI) of 50% or more. At least five positions are reserved for Masters.



Payson & Sheyenne Brumbelow TEXAS

MELALEUCA LIFETIME EARNINGS: \$296,387



Chelsie & Bo Gilbert MISSISSIPPI

MELALEUCA LIFETIME EARNINGS: \$2,264,888



Ashley & Brandon Olive TEXAS

MELALEUCA LIFETIME EARNINGS: \$7,248,132



Emily Raynes NORTH CAROLINA

MELALEUCA LIFETIME EARNINGS: \$315,701



Rosa Lopez & Meliton Torres Pineda CALIFORNIA

MELALEUCA LIFETIME EARNINGS: \$967,836



Amy & TJ Trietsch TEXAS

MELALEUCA LIFETIME EARNINGS: \$183,932



Sadie & Brent Kolves FLORIDA

MELALEUCA LIFETIME EARNINGS: \$2,085,922



Jenna & Nolan Trudeau ALBERTA

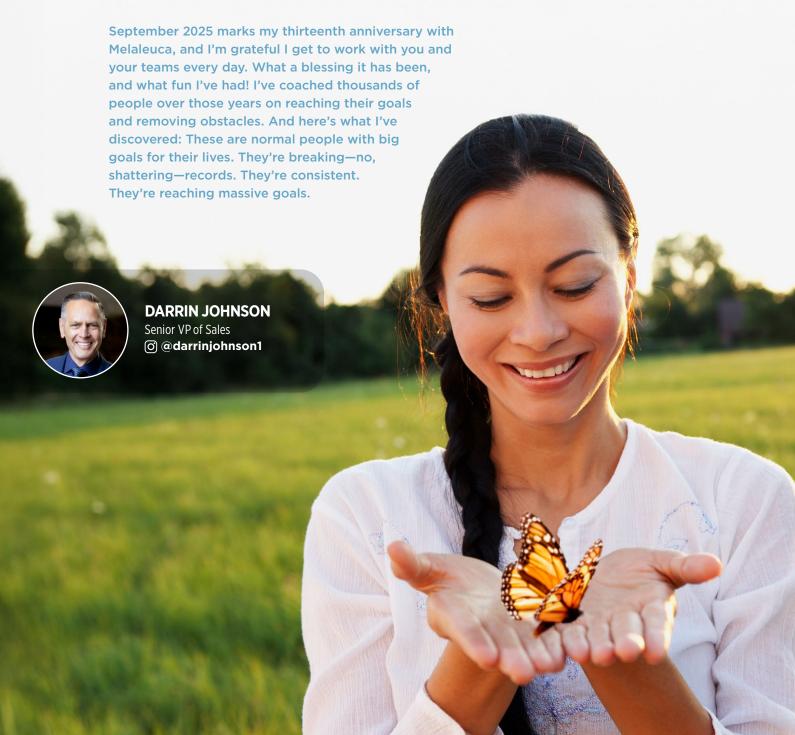
MELALEUCA LIFETIME EARNINGS: \$985,208

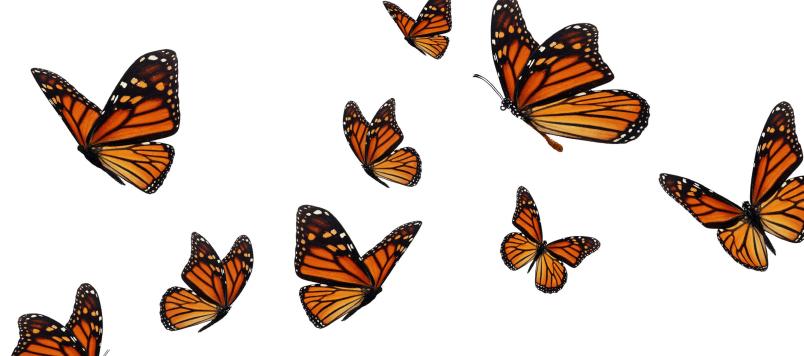


Monica & Jock Sutter SASKATCHEWAN

MELALEUCA LIFETIME EARNINGS: \$238,851

Make Your Butterflies Fly in Formation





Yet even with all that success, many freeze up when it's time to make that next big move. They tell me, "Darrin, I know exactly what I need to do, but every single time I go to start, I get derailed. I just stop."

Guess what? It's the start that stops most people.

If you can relate, know that there is nothing wrong with you. Feeling that pause—that hesitation you feel before starting something big—is common. In fact, it's practically universal.

What do you do with your big ideas?

Picture this: You get this brilliant idea, and your mind starts racing with possibilities. The dopamine's flowing, and you can see it all happening. But then your brain starts whispering all the "what ifs" and "but maybes" in your ear.

What do you do next? I think you know the answer. You start finding a million other "important" things that need your attention right now.

And what about that amazing idea, that game-changing move that could transform everything for you? It gets shoved in a drawer somewhere. You think about it, but you're too afraid to get it back out.

The good news is that the tendency to hide away your biggest, most disruptive ideas is a habit that you can break. And I'm going to tell you exactly how to do it.

The butterflies are going to flutter.

I've worked with many high performers, and do you want to know something? They feel those butterflies, the sweaty palms, and the racing heart

too. Honestly, they probably feel it more than you do. Not a single person out there has it all figured out. It doesn't matter if they're a Corporate Director 7, if they're running a Fortune 500 company, or if they're plastered all over your vision board because of some big accomplishment. They're all figuring it out as they go.

If you could peek behind the scenes, you'd see that everyone—and I mean everyone—is out there trying and failing and getting back up and trying again. That's just how it works. But what sets those big achievers apart is that they don't let that uncertainty paralyze them. They make the conscious decision to keep moving forward. And so should you.

Once again, it's the start that stops most people. Don't let that be you.

CONTINUED>>



If you don't stop, you grow.

That urge to pause, to hesitate, and to pull back is not a warning sign at all. On the contrary, it's actually a signal that you're exactly where you need to be.

The most successful Marketing Executives I know have trained themselves to treat this urge like a radar ping and lean into it. They acknowledge their nervousness. Then—and this is key—they take the next step anyway.

I'm reminded of my recent conversation with holistic psychotherapist Esin Pinarli. She told me, "Fear is not your enemy. It's your compass. It's literally pointing you toward what you really want, toward where the growth is hiding."

Remember that if you choose to stay cozily in your comfort zone, you're not growing; you're just existing.

Get your butterflies flying in formation.

How do you know you're letting your own internal barriers hold you hostage?

1. First, your body goes into full panic mode. I'm talking tight chest, shallow breathing, upset stomach, the whole nine yards. But guess what? These aren't warning signs. This is your body's natural response to doing something important.

Those butterflies mean you're on the right track. Get your butterflies flying in formation. Those butterflies are simply indicating that you're on the verge of something you haven't experienced before—and you're going to grow because of it. This reframing can change everything for you. Remember that feeling nervous is just a normal reaction to realizing something's waiting for you.

Repeat this a few times to yourself: "If I'm getting butterflies, I'm over the target."

- 2. You're procrastinating on the big stuff—like the business idea that keeps you up at night or calling the names on your contact list—but not because it doesn't matter. The opposite is true. You're avoiding it because it matters so much. The potential for success is massive. The stakes are high!
- 3. You're stuck in analysis paralysis. You're asking everyone and their mother for advice. You're collecting opinions like baseball cards. What's really happening is that you're looking for permission to stay stuck. You're trying to avoid making the decision yourself.

Really, your growth, whether it's in your career, your passion projects, your relationships, or your personal life, all comes down to your ability to feel these feelings—and take action anyway.



These three questions could change everything.

I want you to ask yourself these three questions that come straight from cognitive behavioral therapy. The goal of these questions is to help you push past your limiting beliefs.

Question 1: What are you really scared of?

Is it looking foolish? Is it failing? Or is it success? Maybe you're afraid of what you can achieve if you truly put your heart and soul into it. Maybe you're afraid of how success will change your life.

Question 2: What's the worst that could happen?

And could you handle it? Spoiler alert: Yes, you absolutely could handle it.

Question 3: What happens if you do nothing?

What will your future default to if you keep hitting pause? Keep in mind these sobering facts: If

you do nothing to improve your physical wellness, you're likely to gain weight and lose muscle mass. If you do nothing about your income or your budget, you're likely to go deeper into debt.

The discomfort you would feel by taking action is temporary. The cost of doing nothing, however, could last your lifetime and even your kids' and grandkids' lifetimes.

When you challenge these thoughts head on, you break free from that old stuck thinking and start moving forward. Positive thinking is strategic thinking.

The power of 15.

There's one final step. This is where everything changes, as long as you consistently apply what I just taught you. Are you ready? Do this:

Give yourself 15 seconds of insane courage and do the thing you've been putting off—that one immediate step that takes 15 seconds. Add five names to your contact list. Schedule an

appointment to share the Melaleuca Overview. Join that networking group to meet new people. Remember that clarity doesn't precede action—it emerges from it.

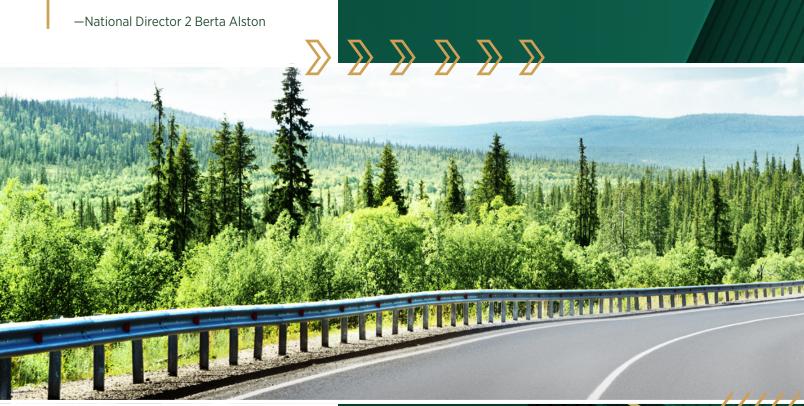
Now follow through with 15 minutes of laser-focused. no-excuses effort.

Here's what happens next. Your momentum starts building. Your confidence doesn't just grow—it explodes. Every single win becomes fuel for the next one. I call this the "confidence momentum effect." The action you take creates confidence that you can do things. That confidence creates awareness, and awareness drives more action.

Ready to unlock the power of consistent action? Join us for the 40th Anniversary Fall Broadcast on September 2 at 6:00 p.m. MDT. You'll be present for a major business-building announcement that will help you grow your business—and you—faster than ever!



"Looking at my Business Report, it's incredible to me that I have so many customers who are still shopping with Melaleuca—uninterrupted after 34 years."



"We took a 30-year mortgage and paid it off 17 years early! That financial freedom is life changing."

-Executive Director 8 Rhonda Hendrix

Enhancing Lives for

On September 1, 1985, Melaleuca opened its doors with a bold idea and a simple mission—to enhance the lives of those we touch by helping people reach their goals^{5M}. That statement wasn't written to

> be a catchy slogan or a short-term strategy, but a promise. A promise to deliver wellness like never before. A promise to help the little guy. A promise that you can build something here that will last.

Four decades later, that promise has not only held firm but has also multiplied. Melaleuca has grown from a small start-up in Idaho Falls, Idaho, with eight products and a handful of employees into a multibillion-dollar wellness company serving households around the world. Though the scale has changed, the heartbeat hasn't.

Melaleuca's 40th anniversary is more than just a celebration of time; it's a reflection of lives changed and genuine excitement for the future. Our success isn't measured in revenue, enrollments, or products sold. It's measured in families protected from harsh chemicals. In plastic kept out of landfills and oceans. In commission checks that

power dreams. Through Melaleuca, families around the world have enjoyed greater wellness, gained more financial freedom, and discovered a sense of purpose in sharing Melaleuca's mission with those they love.

"Seeing the difference that Melaleuca's products and income make in people's lives is what drives me," says Executive Director 3 Amy Varley. "I love helping others achieve their goals and create better lives for themselves and their families." CONTINUED >>



Real Stories. Real Impact.

Over the years, Marketing Executives and customers have told us how Melaleuca has changed their lives. As we celebrate 40 years, their stories speak louder than any statistic, offering proof that enhancing lives is deep inside Melaleuca's DNA.

Rebuilding More Than a Roof

Donalda Hobb Director 8 New Brunswick

Enrolled March 2015

Director 8 Donalda Hobb's Melaleuca journey began during one of the hardest seasons of her life. As a newly single mother, she urgently needed money for expensive home repairs to literally keep a roof over her family's head. Within 90 days of starting her business, she earned nearly \$5,000 enough to make a real impact.

"My Melaleuca income has helped me fix the roof, pay my mortgage, and buy my daughter her first car," Donalda says. "That little extra is so huge for so many of us."

But Melaleuca didn't just change Donalda's finances-it changed how she saw herself. "After my divorce, I felt like I was never going to be good enough. But I surrounded myself with Melaleuca team members who inspired me, and as a result, I have overcome so many limiting beliefs," she says. "This business WILL change your life if you allow it to."

"My husband and I were able to pay off \$23,000 in credit card debt in one sitting."

-Executive Director 6 Breeana Gallegos

Discovering Purpose Through Melaleuca

Jonathan Montgomery Executive Director 4 Georgia

Enrolled May 2023

As an IT professional, Executive Director 4 Jonathan Montgomery was successful and provided well for his family, but something was missing. "One of my biggest fears has always been looking back and wondering if my life mattered," Jonathan says. "I don't worry about that anymore. With Melaleuca, I get to contribute and make a difference."

When he began building a Melaleuca business, Jonathan found more than just a path to repeat income—he found purpose.

That purpose came to life in a powerful way in September 2024 when Hurricane Helene struck their community. Knowing Jonathan and his wife, Kimberly's, heart for service, the Melaleuca Foundation partnered with the couple to serve others in the aftermath.

"To help our community, the Melaleuca Foundation sent us more than \$40,000 worth of Melaleuca personal care products, a thousand Riverbend Ranch® hamburger patties, and a thousand Riverbend Ranch hot dogs," Jonathan recalls. "We grilled food, loaded it into our church vans, and drove through the community, giving



away food so people didn't have to wait in food lines for hours and risk running out of gas."

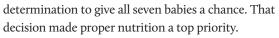
For Jonathan, it was one more reminder that his work and his life have lasting meaning.

The Septuplets That Survived

Bobbi McCaughey lowa

Enrolled 1997

In 1997, Bobbi McCaughey was on the brink of making history. She and her husband, Kenny, were expecting septuplets. Against medical advice, they chose not to terminate any of the fetuses, relying instead on their faith and a fierce



With encouragement from friends Bob and Genni Brown—longtime Melaleuca customers—Bobbi turned to Melaleuca's Vitality Pack® multivitamin and mineral supplements.

Some days, eating was difficult. But Bobbi never skipped her Melaleuca supplements. "I knew that I was still getting the vitamins and minerals I needed and, most importantly, that the babies needed."

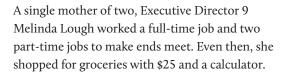
Her pregnancy progressed with minimal complications. And on November 19, 1997, Bobbi gave birth to the world's first surviving set of septuplets—with zero complications.

"I think the most amazing part of it was not so much that I carried them to 30 weeks, but that all of our kids were in the normal range for birth weight for their gestation, which they shouldn't have been according to their doctors. I knew that it had to be in part because I used the Vitality Pack."

From Desperation to Dreaming

Melinda Lough Executive Director 9 New Mexico

Enrolled January 2014



"Every breathing moment, I was working," Melinda says. "I would come home at night to letters on my bed that said, 'We wish we had our mom back."

After finding Melaleuca, everything changed. In the early months, it enabled her to quit one of her part-time jobs. She could afford the little treats she always had to say no to before. As Melinda's business grew, her independence and self-esteem grew too. She could afford to pay her children's college tuition. She even took her mother on a six-day vacation to a luxury resort.

"Melaleuca brought me home to my kids," Melinda says. "Brought me back to my life. Took away my financial stresses. Allowed me to be a better friend, a better daughter, a better mom." She adds, "It boils down to this-Melaleuca allowed us to start dreaming again."

> "Because of this business, we've been able to pay off debt, invest in our children's college education, and build a strong foundation for retirement. It's more than a paycheck—it's been a vehicle for long-term security and freedom."

-Executive Director 4 Molly Pretzlaff



"Melaleuca offers a lifetime of health benefits. My husband is 88 years old and rides 20 miles a day on his bike. I'm active at the gym, and I do yoga, paddleboarding, and skiing. We both take the Peak Performance Total Health Pack, and we've been using Melaleuca's multivitamins for 34 years. Even though we're in our 80s, neither of us is on prescription drugs. We just feel so good, and that's why we have a responsibility to tell our friends about Melaleuca."

-Executive Director 5 Peggy Callaway

1985: Melaleuca founded with 8 products and 8 employees

1986



1990: *Inc.* magazine recognizes Melaleuca as one of the 500 fastestgrowing private companies

1993



1987

1989: Introduction of the Vitality Pack® 1991: Melaleuca's annual sales top \$100 million

1994: Canada becomes Melaleuca's first international market

1994

1998

2000: Melaleuca is inducted into the Inc. 500 Hall of Fame

Proven by Time

mission is built to last.

In a world full of fads and fly-by-night businesses,

Melaleuca's 40-year track record stands out.

shifts, and global uncertainty, and come out

Melaleuca has weathered recessions, industry

stronger. But more than anything, it means this

"For 40 years, Melaleuca has been a way for anyone to come in and change their life," National Director 7

Morgan Martin says. "What's so special about

Melaleuca is that the opportunity is the same

Botanical® is released the first EPA-approved botanical disinfectant

2005: *Sol-U-Guard*

2001: The Melaleuca Foundation is created



MELALEUCA FOUNDATION



now as it was then. Anyone who starts building a Melaleuca business today has the same ability to create lifelong repeat income as those who started years ago."

That kind of enduring opportunity doesn't happen by accident. It happens because Melaleuca has remained committed to what works:

- Safe, effective products developed with science—not trends.
- A business model based on serving others.
- A compensation plan that rewards effort, not hype.
- And above all, a relentless focus on customer wellness.

Whether someone has been shopping with Melaleuca for 40 years or four days, they're part of something real.

"Melaleuca has given us more time together as a family and allowed us to homeschool our kids. Time is precious and irreplaceable. That's the best incentive of all."

-Executive Director 2 Elyssa Barsten

"I enrolled Patrice Buller in 2024. Since then, she's advanced to Senior Director 2 and has been able to earn more than \$45,000 to help take some of the pressure off her husband, Larry, as the sole income provider for their family. Larry recently texted me: 'I wanted to personally thank you for introducing us to Melaleuca. It's life changing, and I am grateful that Patrice is under your leadership.""

-Executive Director 5 Brittany Kovacs



2010: Transitioning from its Nicole Miller-branded beauty line, Melaleuca launches Sei Bella®

2010

2011

2011: Melaleuca

generates \$1 billion

in annual sales

2012



2014: The Freiburg Study reveals that the Peak Performance Pack improves 25+ key health markers

2014

2020: Forbes recognizes Melaleuca as one of America's **Best Employers**

2019



2022: Jerry Felton named CEO of Melaleuca

2022

2021



2025: Melaleuca named one of USA Today's Most **Trusted Brands**

2025

2008: Melaleuca introduces

2007

2006

revolutionary Oligo® mineral-delivery technology

2008

2009



2013

2015: *Pure*™ Essential Oils are launched

PURF

2015

2016

2017

2018: Melaleuca breaks \$2 billion in annual sales

2018



2023: Riverbend Ranch® Black Label Beef is introduced

2023

2024



CONTINUED >>

"We not only have the best wellness products in the world, we also have the absolute best way for average people who were not born into wealth to get ahead in life!"

-Executive Chairman Frank VanderSloot



A Steady Past, a Soaring Future

When Melaleuca began in 1985, the idea of a direct-toconsumer wellness company built on loyalty shopping was revolutionary. Today, it's more relevant than ever.

In a fast-paced world full of uncertainty, people are

looking for products—and opportunities—they can count on. Melaleuca offers both.

That's why this 40-year milestone is just the beginning. With more than 400 wellness products, cutting-edge innovations, a powerful infrastructure, and a timeless mission to help others, Melaleuca is poised to reach even more households in the years to come.

"It's so fulfilling to know that I've contributed to enhancing someone's life. It's so gratifying to be able to help others make their lives a little better."

-Executive Director 2 Brayan Garcia

"Melaleuca has spent 40 years building a rock-solid foundation," Melaleuca CEO Jerry Felton says. "But what excites me most is where we're going next. We've never been better positioned to enhance more lives than we are right now."

With every new generation of leaders, the mission is being renewed. Young parents. Health-conscious consumers. Families looking for something better for their bodies, their homes, and their futures are finding it here.

We're Just Getting Started

From its humble roots, Melaleuca has grown into a global force with products that have helped over a million customers the world over. Today, the ability to make a difference with Melaleuca is more profound than ever. Compared to 1985, our Compensation Plan is better, our product line serves more customers in more ways, and sophisticated tools make it easier to succeed. But one thing has never changed—our promise to help those who work hard to have a great life. And at the heart of that promise are the stories that remind us of what true success looks like.

The mom who no longer worries about what's under her kitchen sink.

BILLION PAID IN COMMISSIONS

OPERATES IN COUNTRIES

AND TERRITORIES

DEBT-FREE

CUSTOMERS HAVE PURCHASED EVERY MONTH FOR 20 YEARS

The friend who got her energy back and started thinking big again.

The retiree who found purpose in helping others.

The customer who felt seen, heard, and helped.

"Someone who was just getting started on my team messaged me after getting her commission check and said, 'I'm literally in tears because this is really working," Executive Director Kappes Chatfield says. "When I see that other people are winning because my family and I said yes to Melaleuca, it's addicting. I will keep doing this for years just to experience more of that."

These are the moments that matter. These are the stories that define Melaleuca's 40-year journey. And stories like this are what will shape our future.

Because for all that's been achieved over the last four decades, the most important work is still to come. up



MELALEUCA FOUNDATION

enhancing lives-restoring hope



For 40 years, Melaleuca has existed to enhance lives—and that mission comes to life powerfully through the Melaleuca Foundation.

Formed in the aftermath of the September 11 attacks, the foundation began as a way to support the forgotten families of that tragedy. Since then, it has grown into a far-reaching force for good responding to natural disasters, feeding the hungry, supporting education, honoring heroes, and helping communities heal.

Since 2007, the foundation has also been the sole financial supporter of the Santa Lucia Children's Home in Ecuador, providing food, shelter, education, and love to children who were abandoned or abused.

In recent years, the foundation has delivered hygiene kits, wellness products, and Riverbend Ranch® Black Label Beef to families impacted by flooding in Texas and New Mexico, wildfires in Southern California and Maui, and hurricanes across the Southeast.

These acts of generosity are made possible by Melaleuca Members who give consistently and quietly. For over two decades, their donations have fueled this mission—and because Melaleuca absorbs all administrative costs, every dollar goes directly to those in need.

As we celebrate 40 years, the Melaleuca Foundation stands as a living symbol of who we are: people committed to lifting others, strengthening communities, and delivering hope—wherever it's needed next.



Amber & Thomas Springer FLORIDA

From Pain to Possibility



When she discovered Melaleuca in 2019, Amber Springer was suffering from debilitating health issues. Her hair was falling out, her back was in constant pain, and she couldn't afford the organic coffee her doctor had recommended she try to help combat her renal failure symptoms.

After being forced to leave a cart full of organic and toxin-free products at Costco because "they were completely unaffordable for a family on one income," Amber remembered a post from a Facebook friend touting safer, more affordable products including coffee free of pesticides and herbicides! "Yes, my first order did include Mountain Cabin® Coffee," she laughs.

At her doctor's urging, Amber reduced as many environmental toxins from her home and body as she could to help her kidneys heal from near-constant inflammation. "A few months later, my hair started growing back and the pain in my back dissipated," she says.

And the physical changes weren't the only positive things she was experiencing. After watching the Melaleuca Overview, Amber was encouraged to build a Melaleuca business herself and it wasn't long before the financial benefits started making an impact.

"It took time for me to lay the foundation of a successful business," she says, "but all that hard work in the beginning has paid off."

Amber and her husband, Thomas, just celebrated back-to-back double advancements. She and Thomas now live near the beach in Florida—their dream state—thanks in part to her Melaleuca income.

"When I started my career as a paralegal, I was earning \$18,000 a year and we had a new baby," Amber says. "Things were less expensive then, but these days I don't know how anyone can survive without a Melaleuca income."

Recently, Amber's newest Executive Director 5, Liz Keim, opened her Melaleuca check on their team's video call. "Liz was a public school lunch lady, waking up at 4 a.m. and making \$15 an hour with very little income in the summer," Amber says. "Watching her open a \$48,000 check was surreal. There was a lot of dancing and crying that day!"

It's women like Liz who inspire Amber to keep sharing Melaleuca. She wants to improve the lives of those in her community while developing partnerships with people who align with her values, faith, and lifestyle.

"Melaleuca is more than just a company with great products and an incredible business opportunity," she says. "Here you can find fellowship and a better quality of life and create partnerships that will last a lifetime."

LAST MONTH'S EARNINGS

\$116,965

LIFETIME EARNINGS

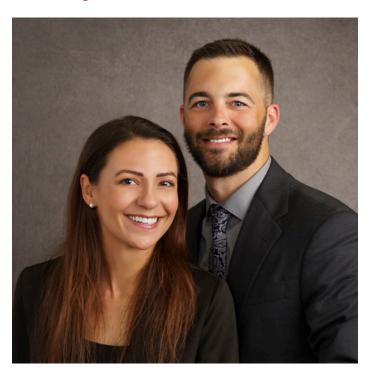
\$2,767,188



Elizabeth & Dustin Keim

PENNSYLVANIA

An Advancement Built on Love



With her recent meteoric advancement, Elizabeth Keim is not just reaching a new status—she's living out a mission built on love, resilience, and impact.

"I still feel really excited," Elizabeth shares, beaming. "I've always loved Melaleuca. Even when the results didn't show up right away, I just kept my head down and knew it would happen. The Compensation Plan is that amazing."

Elizabeth's journey began in 2019 when her childhood friend and elementary school bus buddy, Jamie Carrozza, opened a shopping account as one of her very first customers. What started as a simple desire to earn \$350 a month has evolved into a thriving business built on the power of consistency, connection, and showing up even when life gets hard.

"I didn't have anyone running with me at first," Elizabeth says. "I just stayed friends with my customers. The people I have now are the best people on the planet. They're the lifeblood of this whole thing."

Without Melaleuca, she would have never met some of those people, like her teammate Director 2 Stacey Vandenbrink. "For the first three months, I thought she and I lived in the same state," Elizabeth laughs. "But we just connected—older kids, like-minded, supportive. It's just wild what happens when you find your people."

And it's not just the new connections—Melaleuca has reconnected Elizabeth with people from her past too. High school friends like Nicole Taylor, who simply shares from the heart. Or fellow moms like National Director 7 Amber Springer, who first helped Elizabeth understand how Melaleuca works. "Amber made it so fun. I said, 'They pay you for this?' It really is the most fun I've ever had."

Behind the scenes, there's been sacrifice too. "My mom passed away in 2023, and I had a surprise baby," Elizabeth says through tears. "It was a lot, but my Melaleuca business helped reduce the stress. Money isn't everything, but resources matter. You have resources here."

In March, Elizabeth's why took a new form—she became a grandmother at 40. This business, she says, gives permission to dream again—especially to women and grandmothers who may have thought that that chapter had closed. She's especially proud of team members like Senior Director 5 Christy Carr, Executive Director 2 Jamie Binko, and Director 3 Robin Buzzi. "We've got people of all ages and backgrounds running at their own pace," Elizabeth says. "And I'm proud of every single one."

Above all, Elizabeth is filled with gratitude. "To my team—thank you," she says. "You're everything! And to my husband—thank you for all the hard work and for giving me the time and space to put heart into this business. I'm so grateful, and this is so worth it!" 🐠

\$48,229 LAST MONTH'S EARNINGS \$488.090 LIFETIME EARNINGS



Tanner & Braydi Hoppus ALBERTA

A Leader at Her Kitchen Table



In the Alberta countryside, where the forest swallows the horizon, a gravel driveway curves back to a home sitting on 130 acres of the land where Braydi was raised. Moose drift through the yard, her boys fish in their grandfather's pond, and the quiet wraps around them like a buffer from the world. It's where she grew up, in a home where Melaleuca was already part of daily life—the scent of Rustic Touch® on polished railings, her mom's quiet routine of making a house feel cared for. Those early impressions stayed with her, a thread that carried into the life she's building now.

Braydi was a committed Melaleuca customer—and that's all she ever thought she'd be. Building a Melaleuca business wasn't in her plans; she didn't believe she was cut out for it. A decade of disillusionment in MLM felt like a failure, which she carried as though it were her own. "My organization in MLM had over 2,000 women worldwide, but none of them truly succeeded," she says. "I saw that and thought it was because I wasn't a good

enough leader." She let go of that world and turned her attention to homeschooling her children and building a quiet life on the land that shaped her.

But her limiting beliefs didn't stop Braydi from sharing Melaleuca products with friends and family. For years, that was the extent of it. Everything shifted last year when she accepted an accountability challenge that pushed her to try a few business approaches. The butterflies in her stomach reminded her that she was stepping far outside of her comfort zone. But she did it anyway. And to her surprise, the conversations she dreaded flowed naturally.

"I realized I could help other moms earn an extra \$500 a month," she says. "And when I watched them start to succeed—that's when everything changed for me."

From that moment on, she began to see herself differently. She had the tools. She had the confidence. And she had a team that was winning right alongside her. "I definitely see myself as a leader now," Braydi says. "And I really love the team I'm building here."

At her kitchen table, the picture of that leadership looks simple: her boys bent over math worksheets and science labs while she plugs into team calls. To them, it's just life in the country. To Braydi, it's proof that she can raise her family in the home she dreamed of—while building a future that stretches far beyond it. @

LAST MONTH'S \$40,069\$297,957 LIFETIME EARNINGS



Dennis & Susan Smith MISSISSIPPI

Small Changes, Big Results



Although it took Susan Smith years to advance to Executive Director, and more years to advance to Executive Director 3, her advancement to Executive Director 4 came in a matter of months. In the process, Susan reaffirmed an important lesson: Never stop looking for ways to improve.

During those years with no advancements, Susan never slowed down. "My business partner, Senior Director 9 Cheryl Smith, and I have been working closely together and holding each other accountable for years," Susan says. "We put in the work. We've got the grit. We know that consistent effort always pays off, whether we're advancing or not."

Susan prides herself on staying coachable and open to adopting tools and resources that will help her improve. And she has been making some small but powerful changes!

One of those changes was to begin completing her accountability sheets five days a week. These were sheets she had based her daily efforts on for years—but hadn't actually filled out in a long time. "I was certain I was still doing everything on the sheet," Susan laughs, "but when I finally went to complete it and saw

the blank spots, I discovered that I had been neglecting some important actions! Adding those actions back into my daily routine immediately improved my ability to reach my goals."

Another change Susan made was to focus on enrolling at least four Members each month. "I had never been a consistent Circle of Influence earner," she explains. "But someone encouraged me to do it—so I did. And once I had consistently earned Circle of Influence over the course of a year, I decided to begin earning Expanded Circle of Influence by enrolling eight Members every month. And, of course, I found more Category 2s and 3s and began to develop more Directors."

With more Strategy Sessions to plan, Susan made another change. She learned to use the Grow app and began teaching her new business builders how to use it from day one. "During each Strategy Session, I challenge new business builders to enroll 20 of their friends and family as quickly as possible," she says. "I show them how to add those names to their contact list using Grow. I also show them how to send the Foundations video and other materials to their new enrollees."

Changes like these are transforming Susan's business. Of course, she hopes to continue advancing at a faster pace. But no matter what happens, she knows that each day's effort yields results. "Even if I don't advance this month," she says, "I'm still building my repeat income. I'm still changing lives. Is that worth the effort? It's definitely worth the effort!" @

\$22,905 LAST MONTH'S EARNINGS \$1.583,220 LIFETIME EARNINGS



Amy Varley TEXAS

Born That Way



Amy Varley was born prematurely, weighing four and a half pounds. And almost immediately, her heart stopped beating. But somehow, she's alive today to tell the story. "I'm an overcomer," Amy says. "And I think that's part of why I like to advocate for the underdog."

Amy herself never stopped overcoming. After college she accepted a corporate job, but it only took six months for her to realize that she didn't want a nine-to-five. "I just wanted to be able to do whatever I wanted whenever I wanted," she says. So she found other ways to earn a living. She helped friends start businesses. She worked in promotions for the Dallas Cowboys. She worked with a travel company that took her around the world but eventually fizzled out during the pandemic. And along the way, she discovered that she had a knack for networking—for building relationships.

"I love the making-friends part," she says. "I somehow have 25,000 people in my phone because of all the friends I've made."

Since her clients found traveling so restorative, Amy figured she was already working in the health and wellness sector. So teaming up with Melaleuca felt like a natural next step. And as she tapped into her penchant for helping underdogs, she realized that Melaleuca was the perfect combination of all of her passions.

"The reason I love this business so much is that it gives me an opportunity to give people hope," she says. "I've worked in companies where I've had success, but I didn't feel confident that I could help others do the same. With Melaleuca, I know that I can help other people do that. If I can do it, they can too."

When it comes to proud accomplishments, Amy points to one of her team members who recently quadruple-advanced from Director 7 to Senior Director 2, another who triple-advanced to Director 3, and another—a 76-year-old woman who's never really had success in network marketing—who earned \$600 in her first Melaleuca check, the most she's ever earned building any sort of business.

For Amy personally, Melaleuca has helped give her the freedom to live as she pleases, to travel often, and to provide the best life possible for her six-year-old son. "If I want to work my Melaleuca business from the pool, I can do that," she says, while adding that her deepest satisfaction comes from helping others. "If I have friends who are struggling, Melaleuca gives me the means to serve and to invest in them.

"I just love people," she says. "I think I was just born that way." 🐠

\$28,443 LAST MONTH'S EARNINGS \$256,500 LIFETIME EARNINGS



Megan & Casey Garland ALBERTA

Whatever Your Goal Is, I Can Help You Do That



There's no question that Megan has a real passion for what she is doing. "I'm at the point where it's really hard not to share Melaleuca with everyone I know," she laughs. "We have what people are looking for, so I'm heavily focused on helping people reach their goals."

That focus is a big part of why Megan is seeing so much success. "I get really clear on what a new business builder's goals are, and then I get them excited around that," she explains. "I may look at someone and see a Senior Director in them. But if that is not their goal, it doesn't matter. It's about figuring out their goals and then making a realistic plan for reaching them. And the great thing about Melaleuca is that I can look my new business builder in the eyes and honestly tell them, 'Whatever your goal is, I can help you do that here."

No matter the goal, Megan starts everyone with the same focus-20/20 Club. "I make it clear that they can take it at their own pace, but I always tell my new business builders that having 20 customers is a great place to be in your business," she says. "Then I share the benefits that come when you get there on the

Pacesetter timeline, though there's no punishment for going slower. I'll help them go as fast as they want to go."

Helping new business builders get an early win builds passion and belief, so Megan emphasizes approaches. "The activity that moves the needle the most in any Melaleuca business is making approaches," she says. "New business builders can be intimidated by that, but the key is to keep it simple. Remember that it's just laundry detergent and toilet bowl cleaner. Every single person you know is already buying these things. You are just showing them a different store. Your initial ask isn't that they commit to shop. Your ask is that they just put their eyes on it—that they learn the store exists. That's what this business is, and it's that simple. There's no need to complicate it."

And as Megan helps others reach their goals, her own family is changing. "My husband and I are having conversations that we never used to have before," she explains. "He's talking about stepping away from a job that he has to do and instead finding something that he wants to do. We've never talked about that before because it never seemed possible. Next year, we're planning on building a home on my in-laws' property. My kids are going to get to grow up down the driveway from grandma. Things like that wouldn't be possible without Melaleuca."

LAST MONTH'S EARNINGS

\$37,943

LIFETIME EARNINGS

\$351.932



Shontay Salter SOUTH CAROLINA

Trust Yourself



It's one thing to build a successful Melaleuca business once. It's another to start all over again from scratch. That's exactly where Shontay found herself. She stepped away from Melaleuca to open a traditional business. But when that chapter closed, she came back to Melaleuca.

"I was really nervous about building a Melaleuca business all over again," Shontay admits. "I had a different team. It was a different time. It was all a little nerve racking."

Thankfully, she quickly realized that the formula for success hadn't changed. The Seven Critical Business-Building Activities she relied on in 2018 were the same ones driving growth today. "It's still the same steps to build a business here," Shontay says. "It's still about building relationships and making approaches."

That familiarity brought comfort—but not immunity from challenges. Shontay has faced increased health struggles this year; and shortly after celebrating this advancement, she found herself in the hospital. But one thing is making a big difference for her. "I trust myself more," she says. "I worked hard before,

but I was so unsure of myself. Now I believe in myself. I trust my intuition, and I believe that I am good enough to do it again."

That hard-earned confidence is something she's determined to pass on to her team. For Shontay, the key lies in commitment. "You are not always going to feel like building this business," she explains. "You have to make a decision and then stick to it, regardless of how you feel. The commitment has to be bigger than your emotion. That will not only help you build through hardships but will also allow you to experience moments of real transformation. It isn't always easy, but it's worth the stability you get as a result."

These are lessons she hopes to pass on to her family as well. "My daughter is number one in her class and is an overachiever, so it's already rubbing off on her," Shontay laughs. "I'm really grateful that she's been able to watch me achieve my dreams. She's watched all the difficult parts of building this business, but she's also watched me overcome challenges. I hope that reminds her that she can do hard things as well."

As she has built her business, Shontay has also found an extended family. "I didn't know my enroller, Executive Director 9 Rebecca Garrett, before Melaleuca," Shontay explains. "But she is family to me now. I love her so much. She has pushed me when I didn't think I could move any further. I am so grateful for that."

For Shontay, trusting herself has unlocked a second season of growth that has allowed her to rebuild with confidence, lead with steadiness, and remind everyone around her, including her children, that no setback is ever final.

\$20,964 LAST MONTH'S EARNINGS \$199.512 LIFETIME



Beverly & Jordan Dela Cruz FLORIDA

A Story of Prioritization, Persistence, and Passion



Jordan's journey with Melaleuca began after experiencing the crushing disappointment of a six-year run in an MLM. "I really had to reinvent myself," Jordan says. Enrolling with Melaleuca started his transformation. Then a few months later, he met his wife, Beverly, and together they've crafted a life of dedication, growth, and unwavering faith.

"Executive Director has been a goal of mine for a while now—seven years in the making," he says. But as many know, life doesn't always follow a linear path. From expanding his family to relocating from Puerto Rico to Florida, Jordan faced the complex interruptions that come with life's transitions.

Still, everything changed in January 2024, a time that Jordan now sees as the turning point. "That's when I drew the line in the sand," he says. "I just saw so many people winning and achieving. I realized that I was leaving money on the table. If others could do it, I could too. I had to stop treating Melaleuca like a hobby and start treating it like a profession."

That shift in mindset unlocked a new level of commitment. Jordan, a combat veteran, leaned into consistency, discipline, and structure—all values sharpened by his 10 years of service in the US Army. "I had to say no to things," he shares. "A friend brought up starting a franchise, and I had to really ask myself—what's important to me? Where is my future? And it came down to family and Melaleuca."

This reprioritization is what helped unlock what Jordan calls, "The vehicle to provide freedom to my family." Today, both he and his wife Beverly are full-time parents. "Melaleuca is providing private school tuition for three kids," Jordan explains. "It's given us three years of club volleyball for my senior in high school and the flexibility to travel to games with her! Most dads don't get to be around. But I do!"

Growing up in Hawaii gave Jordan a strong foundation and deep appreciation for his island heritage—values that fuel his desire to inspire others from similar backgrounds. "Just because your family history is one way doesn't mean you have to settle," he says. "Melaleuca allows you to honor your roots while expanding what's possible. There are no glass ceilings here.

"We spent two weeks in Hawaii and a week in Puerto Rico," he adds. "My 6-year-old even got to take hula lessons in Hawaii, and I was there to see it. That takes time and money—and Melaleuca gave me both."

Jordan's advice is simple yet powerful: "Do what you can, where you are, with what you have," he says. "Trust God's plan. Grow into the person required to lead the organization you want. Income follows growth."

\$20,033 LAST MONTH'S EARNINGS \$410.635 EARNINGS



Monica & Jock Sutter saskatchewan

A Fresh Start with Familiar Roots



In November 2023, Monica Sutter was scrolling through social media when she came across a post about a familiar company. "I was like, 'Oh my goodness, how did I forget about Melaleuca?" she says. From 2009 to 2015, Monica had earned a consistent paycheck from her Melaleuca business, but while going through a divorce, she had decided to shut off her account to focus on her family. "I completely put it in the back of my mind because I was just in survival mode with my kids." She reached out to her friend and told her she'd like to enroll again. No need for an introduction to the company; Monica was ready to jump back in.

Social media technology has advanced since 2015, so Monica was able to reach more people outside of her town of 1,000 residents and without having to go door to door. "I'm able to do a lot of things online now, and it's definitely a lot easier to reach people," she says. "I'm finding a lot of strangers who have turned into some of my very best friends."

Building her new business has led to the creation of a community of friends and leaders whom she now considers family. "I just got off the phone the other day with a couple of gals, and my husband looked at me and said, 'Look at you—you're building

a family," Monica says. "And that was something I've continued replaying in my head because, yeah, I am. These are my people, and this is 100% my family."

According to Monica, the key to keeping her team tight knit is staying involved. "I text each one of my girls almost daily, personally, so I'm very high touch with them," she explains. "It doesn't matter if you're on my personal team or if you're in my tenth generation, I will treat everybody the same. And when I see someone new come into the group, I immediately message them and say, 'If you need anything, I got you."

As for her future goals, Monica aims to continue building her business and helping others to do the same. "Freedom, of course, is our biggest goal," she says. "To not have to rely on the family farm, that's definitely a goal. But my main goal is to help as many families as I can. I tell everybody all the time, 'I am your Google Map. You tell me where you want to go, and I'm going to help you get there.' Whether you're starting late or starting slow, just start. Whatever that looks like for you. If it's a customer, if it's business building, if it's just reaching out because you've had a really bad day, just start." ...

\$79,048 LAST MONTH'S EARNINGS \$238,851 LIFETIME EARNINGS



TJ & Amy Trietsch TEXAS

Finding Freedom and Peace—at Last



For nine years, Amy Trietsch worked hard to achieve leadership status at an MLM. That all ended last August when she collected her final check for \$745. "I just kept telling myself, if I'm loyal and I check all the boxes, then it's all going to work out," she says. But in spite of her efforts, the MLM was shut down. "I was literally sitting at my dining room table praying to God, 'What are we going to do?' At that point, I was working four jobs, I homeschooled my boys, my husband was working 90-hour weeks, and yet we had no money."

The same day that the MLM business Amy was involved in closed, Executive Director 4 Kristina Brown patiently invited Amy to join her team one more time. "For five years she had reached out to me, but being loyal to my coaches and customers, I wouldn't even take a look at the store," Amy says. "I didn't understand what it was, and I was not going to leave my people."

But now Amy was ready to hear more. Kristina assured Amy that she could do this—which was a completely different message than the one she was accustomed to hearing at her MLM. "The culture there was horrible," Amy remembers. "It was competitive and cutthroat. Nobody helped anybody. We were told that we

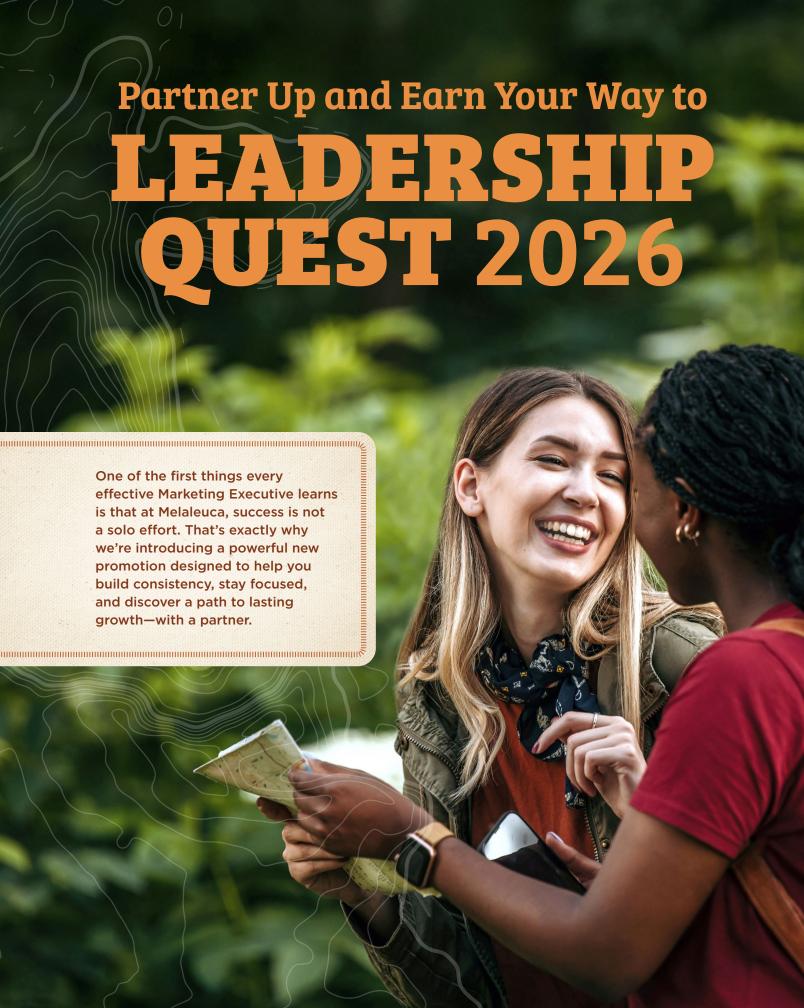
weren't working hard enough—we were the problem in the company. But I was literally on my phone 12 hours a day. I couldn't work any harder. We were watching the stocks go down, our sales go down, everything was floundering, and we were told over and over again that it was our fault."

In retrospect, Amy believes that her difficult experience helped her truly appreciate what she has found at Melaleuca. "I will never take Melaleuca for granted, ever; and I think that's what makes it so easy for me to scream it from the rooftops," she says. "I will tell everybody about what we have here—the culture, the prices, the quality of the ingredients, how the products have changed our health, the income, the trips I've earned, everything."

The night-and-day difference Amy experienced was beautifully captured when one of her previous MLM team members contacted her to verify her observations of Melaleuca before enrolling. "What it looks like is freedom and peace," her friend observed. "That you're not enslaved to your phone or social media anymore. That you have a work-life balance now. And it looks like you're more successful and happier than you've ever been. And I'm asking you to tell me the truth—is that what it really is?" Sobbing, Amy messaged her back and said, "Yes, that's exactly what it is here, every word you said is what it is."

LIFETIME EARNINGS \$30,544

LIFETIME EARNINGS \$183,932





PartnerUp Quest invites Marketing Executives to team up with one another and take daily, meaningful action toward their goals. By working with a committed partner, you'll create accountability, increase motivation, and build momentum—one step at a time.

This is about a lot more than just growing your business over the next few months. It's about creating habits that lead to long-term success—and, for top-performing partners, it could also mean earning an exclusive invitation to Leadership Quest 2026 in Dallas, Texas.

PartnerUp Quest fosters intentional, focused activity each week. From customer enrollment to mentoring new Directors, every effort counts toward your PartnerUp Quest points—and toward your future success.

If you're serious about growing your business, this is your moment!

Why a Partner Makes All the Difference

Consistency is one of the most powerful tools a Marketing Executive can develop. It's what separates those who dream from those who achieve. But staying consistent is difficult when you're working alone. PartnerUp Quest gives you a support system—a chance to lock arms with someone who is equally committed to growing. It changes the game in four key areas.

1. Instant accountability

Consistency is powerful, but accountability is what makes it stick. Having someone to check in with, report to, and encourage you keeps your efforts focused and your progress visible. Accountability is the activity that kicks all Seven Critical Business-Building Activities into high gear.

2. You'll stay focused on what really matters

When you work with a partner, distractions lose their power. You have someone who will remind you of your goals when life gets in the way. It becomes easier to focus on the activities that matter—not just the ones that are easy or convenient. That kind of focus is what drives real business growth.

3. You'll develop consistency through action

Success is built one consistent decision at a time. PartnerUp Quest gives you structure and purpose, helping you build real momentum with the Seven Critical Business-Building Activities. You'll make the activities part of your daily routine, so you'll see better results faster.

4. You'll learn faster and go further

You grow through doing—especially through doing it together. When you partner up, you learn from each other's strengths and insights. You sharpen your skills together. And the progress you make will be deeper and more lasting than anything you could accomplish alone.

CONTINUED>>



Here's How PartnerUp Quest Works

When you participate in PartnerUp Quest, you'll choose a partner, commit to consistent activity, and support each other throughout the journey. Together, partners will earn points by enrolling new customers and advancing others to Director. Those who complete PartnerUp Quest and earn the required points will be invited to Leadership Quest 2026!

- Milestones That Truly Matter
 As you commit to PartnerUp Quest, you'll discover some real treasures on your trail:

 Clearer focus. With a partner, you're more likely to stay focused on the daily activities that move your business forward.

 Greater confidence. As you take consistent action and start to see results, your confidence will grow—and success will start to feel inevitable.

 Unshakable belief. You'll see firsthand how powerful the Seven Critical Business-Building Activities are and just how much you're capable of achieving.

 A transformed future. Partnering up is about more than points—it's about becoming the kind of leader who changes lives, including your own.

W W W W W W W W W W W W

PartnerUp Quest Checklist

☑ Team up with a committed partner Choose someone who shares your desire to grow and

succeed and is willing to help you stay on track.

Enroll two new customers in September This activates your eligibility and sets a powerful tone for the rest of the promotion.

☑ Work the business consistently together Earn points through Critical Activities that drive growth: enrollments and advancements.

☑ Communicate regularly with your partner Check in regularly. Hold each other accountable. Celebrate small wins and learn from the setbacks.

Stay focused on the right activities If it's not moving you closer to your goals, it's not the right activity.



Big Results Start with Daily Progress

Real leadership starts with consistent action. That's exactly what PartnerUp Quest is designed to inspire in you.

By taking daily, intentional steps with a partner at your side, you build the kind of habits that lead to long-term success. You gain confidence. You overcome hesitation. And you develop the consistency that makes all the difference.

The path to Leadership Quest 2026 starts now. Partner up. Focus in. And see how far you can go—together.

Visit the site below to register, find qualification requirements, and track the leaderboard.

Melaleuca.com/PartnerUp

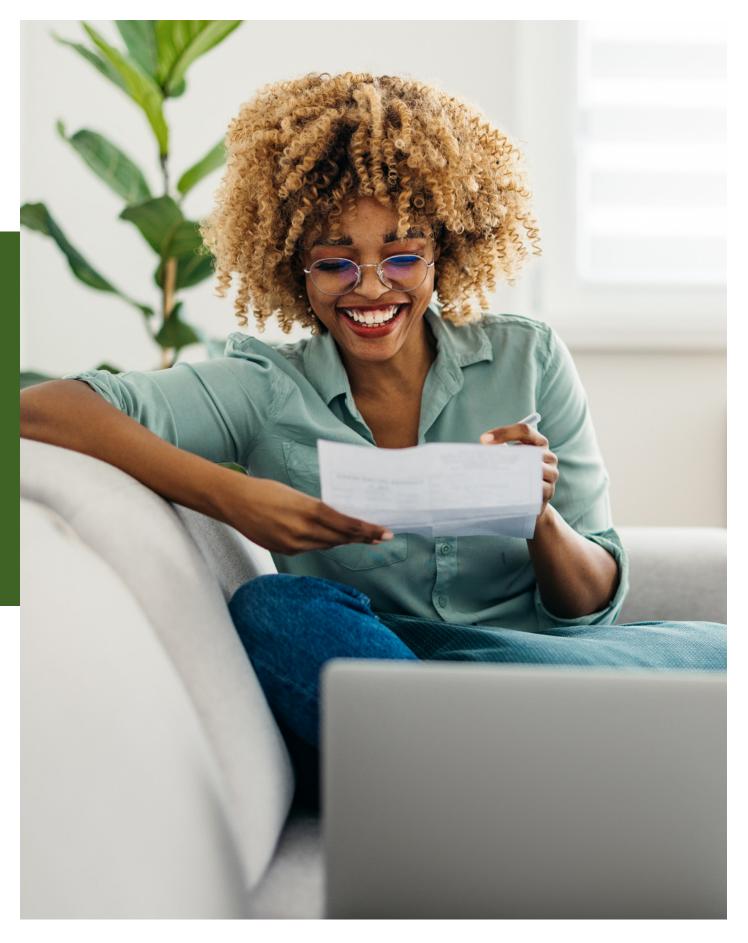
What Makes Leadership Quest 2026 So Special?

Quest is Melaleuca's most powerful and impactful leadership event. While Quest is normally for only the most active and influential Senior Directors and above, PartnerUp Quest will give you the chance to discover exactly what Melaleuca's top leaders are doing to fuel their explosive growth.

- Learn from the best and rub shoulders with Senior, Executive, National, and Corporate Directors!
- Discover tips and best practices from Melaleuca's most successful, fastest-growing leaders
- Gain insights from Melaleuca founder and Executive Chairman Frank VanderSloot
- Connect with Melaleuca CEO Jerry Felton, President Cole Clinger, and other members of the Melaleuca Management Team
- Experience exclusive activities reserved just for Melaleuca leaders
- Be the first to learn about powerful new business announcements







MY MISSION TO BUILD **DIRECTOR 3s**



PRESENTED BY **Kevin Merriweather** Executive Director 4

Standing onstage at Convention 2025, Hooked out at a sea of faces and saw a range of emotions. Some were hungry, some were hopeful, some were nervous, and some were fired up. That sight took me back to my early days in this business. Years ago, I thought the goal was simple: hit Director, then earn the next status, and the next. I worked hard. did the numbers, and climbed.

But something changed when I helped someone else reach Director 3 for the first time. That moment—watching someone light up when they saw their check, when they realized they could actually do this—was more satisfying than any rank I ever earned.

That's when it clicked for me: The fastest way to grow your business is to help others believe they can grow theirs.

The Real Work Begins After Enrollment

- Why are you here?
- What do you need a Melaleuca business to do in your life?
- What would Director 3 mean for you on a practical level?

If I don't understand what someone is running toward, I can't help them build a bridge to get there. So in order to help both me and my new team member get on the same page, we schedule a Strategy Session within 24-48 hours after enrollment to help them get crystal clear on two things:

- 1. Clarity to determine their goals
- 2. Action to determine how they'll achieve those goals

Because when people are clear, they move. After all, you don't get momentum by waiting. You get it by deciding.

Building Belief One Win at a Time

After that first enrollment or first check, something shifts. Belief starts to grow in the heart of a new business builder—not because of what I say, but because of what they experience.

One woman on my team joined Melaleuca with no sales background, no network, and no social media presence. But she had drive. We focused on just two things: conversations and consistency. Within 10 days, she had enrolled her first three customers. Within 30 days, she was Director. By the end of her second month, she had reached Director 3 status. Did she know everything? Not even close! However, she was consistent. She was coachable. And she started to believe.

That's when I showed her how to turn around and do it for someone else. Because Director 3 isn't the end—it's the beginning of building leaders. If I can do it for you, you can do it for someone else. That's how duplication is born.

CONTINUED >>

Director 3 Is a Movement. **Not a Milestone**

I used to think I had to be the hero in every story. Now I know that I'm just a guide. The real heroes are the ones who pick up the torch and lead someone else across the finish line. Ultimately, my entire business shifted when I stopped trying to be impressive and started trying to be impactful. Director 3 is the heartbeat of that. It's the moment when people stop dabbling and start believing. It's the rank where confidence catches fire.

Here's what I teach every new business builder:

- 1. Start fast. Don't wait until you're "ready." Just get moving.
- 2. Get a check quickly. This builds belief.
- 3. Talk to people daily. Consistency beats talent.
- 4. Invite others to do it with you. Don't recruit—partner.
- 5. Teach others to teach. That's where the magic happens.

And at the end of the day, if all vou do is build to Director 3 and help others do the sameyou'll build a business that lasts. "Ultimately, my entire business shifted when **I** stopped trying to be impressive and starting trying to be impactful."

Legacy Work Starts Now

When I think about the legacy I want to leave, it's not about what I accomplished. It's about who I helped lift up. Director 3 isn't just a training number; it's a milestone that says, "I've got skin in the game." It's proof that someone took ownership of their future.

My challenge to you is this: Identify three people you can help get to Director 3 in the next 90 days. Not by dragging them. Not by doing it for them. But by locking arms, getting clear, and walking with them. That doesn't mean you have to be the perfect leader! You just need to care enough to stick with them. Because when you help people win by reaching Director 3, they'll never forget who helped them believe they could rise that high.





STAGE to PAGE

Lessons shared by Melaleuca's leading Marketing Executives

Melaleuca events are where our leaders come together to share their latest insights and best practices. Look to this series to see excerpts from past events.





Melaleuca Home Security

Smart. Simple. Secure.

Melaleuca Home Security puts safety within reach for every family. Here's how this valuable Melaleuca Service can help you rest easier knowing that your home has an extra layer of protection 24 hours a day, 7 days a week, 365 days a year. It's top-tier security at an unbeatable price!



Myth: Unless you're wealthy or live in a high-crime area, home security isn't for you.

Fact: *Melaleuca Home Security* makes protection affordable and practical for everyday households.

Most families assume home security is out of reach. It sounds expensive. Complicated. Maybe even unnecessary unless you live in a high-risk neighborhood.

Melaleuca Home Security was designed to flip that narrative! With smarter tools, simpler setup, and truly affordable pricing, this system brings protection within reach for every household, whether you rent a small apartment, own your home, or want peace of mind while you're away.

- Monitoring plans start at just \$16.99/month with no contracts or fine print.
- That's about 35% less than what you'd pay with the big national brands. Plus, you can get started for as little as \$0 down, no credit check or homeownership required!
- By having a system, you could also save up to 20% on homeowner's insurance!

Total wellness doesn't stop at nutrition and fitness. It's also about creating a safe, calm environment where your family can thrive.

Myth: Professional home security means pushy sales reps and confusing tech.

Fact: *Melaleuca Home Security* is refreshingly different—straightforward, smart, and supported by a friendly team.

Here's what you and your customers will love about *Melaleuca Home Security*: It gives you everything you need in a modern security system without overcomplicating things—or overcharging you.

- Enjoy 24/7 professional monitoring with response times that are 3x faster than the industry average.
- Set it up yourself in under an hour (seriously). You'll have friendly support for installation or any questions from our dedicated team of experts in Idaho Falls.

- Easily manage everything in the Alarm.com app—no tech degree required.
- Choose from a full suite of smart devices: video doorbells, indoor/outdoor cameras, smart locks, thermostats, motion detectors, and even environmental alerts for fire, flood, or carbon monoxide.
- Lock your doors, turn down the heat, and check your porch camera from anywhere.
- Set routines and receive custom alerts based on your schedule, lifestyle, or preferences.

Myth: You have to be tech-savvy to install a DIY security system.

Fact: Melaleuca Home Security is built for real people, with friendly experts to guide you every step of the way.

Melaleuca's Idaho-based tech support team is ready to help with free, unlimited, and incredibly patient service. Whether you're setting up your first smart home device or your fifth, the support team will walk you through every step. In fact, most of our

customers set up their *Melaleuca Home Security* panel, sensors, and motion detector in under an hour!

All backed by Melaleuca's 100% Satisfaction Guarantee!

A Safer Home. A Stronger Business!

Melaleuca Home Security can help build your Melaleuca business in more ways than you'd expect:

- Subscription-Based Stability:
 Melaleuca Home Security isn't
 a one-time purchase—it's
 recurring value. That means
 ongoing Product Points that
 count toward the 35 Product
 Point commitment.
- Incremental Growth: 95% of Product Points from Melaleuca Services are in addition to a Member's minimum monthly Product Point commitment.
- High Retention: With a 98.8% monthly reorder rate, our services (like Melaleuca Home Security) help keep Members active and engaged longer.
- Increased Repeat Income:
 When Members build their
 lives around Melaleuca's
 services, they're more likely
 to stay. And that leads to
 stronger organizations and
 more stable income.

Nº7 LEAD BY EXAMPLE



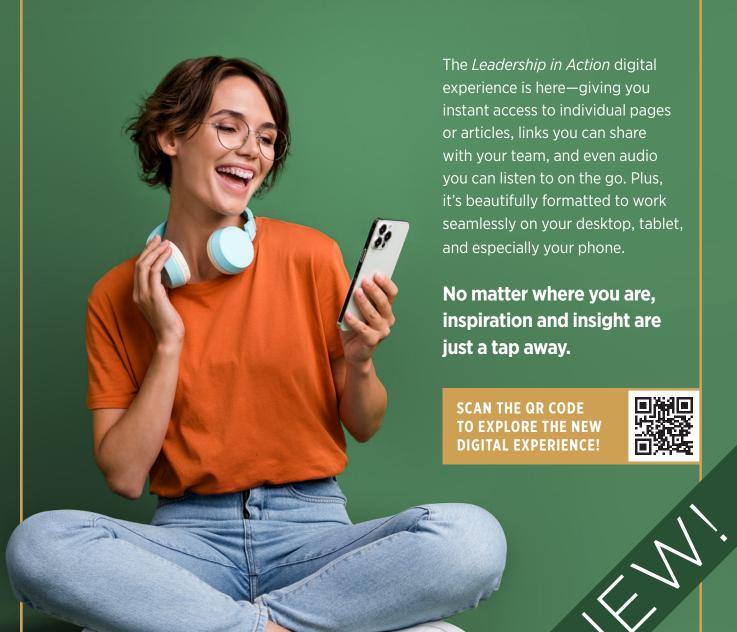
- 1. Build Your Contact List
- 2. Set Appointments
- 3. Share Melaleuca: An Overview
- 4. Hold Strategy Sessions
- 5. Celebrate Success
- 6. Always Be Involved with Fast Track
- 7. Lead by Example

CRITICAL
BUSINESS-BUILDING
ACTIVITIES



THE LEADERSHIP IN ACTION DIGITAL EXPERIENCE

READ IT. SHARE IT. LISTEN TO IT—ANYWHERE!







National Directors 9 Brittney and Kellen McLaughlin have been into wellness for many years now. Long before they were introduced to Melaleuca, they were a family that Brittney laughingly describes as "crunchy."

"I had actually written a book about GMOs, our food supply, baby products, and household cleaners," she says. "I was an advocate for women all over the country. My wellness journey started years before we enrolled with Melaleuca."

But for Brittney, building a lifestyle with cleaner, greener, and still-affordable products came at a cost. "I was making a lot of my own cleaning products," she says, "and I was getting exhausted because it was so time-consuming and cumbersome. I was a busy mother of three, and Kellen, who is a first responder, was gone quite a bit. I was just trying to keep harsh chemicals out of our home affordably. We were committed to this process, but it was a struggle."

When the McLaughlins were invited to learn more about Melaleuca, what Brittney found wasn't a total surprise to her. Melaleuca had been on her radar for 10 years already. "But once I saw the full breadth of Melaleuca's product offering," she says, "I was amazed at how completely it filled the gaps in our quest for total wellness. We had been ordering products from five or six different companies. I immediately saw that Melaleuca would allow me to consolidate all that shopping into one amazing store. And I couldn't believe how inexpensive the products were. Melaleuca made wellness so easy. It's so accessible and affordable!"

Gaining access to Melaleuca's affordable, safer-for-your-home EcoSense® line of household cleaners was a game changer for the McLaughlins. But it wasn't the only area of wellness they wanted to improve. Their financial wellness needed attention as well. Brittney began sharing what she had found at Melaleuca with her extensive network

of moms. Thanks to her consistent efforts to do the Seven Critical Business-Building Activities, her Melaleuca referral business and her repeat income—grew quickly. Brittney also found her personal wellness growing as she helped her team members grow their wellness at her side.

Melaleuca brought greater wellness on the home front as well. "Kellen was working hundred-hour weeks sometimes to allow us to maintain the standard of living that I wanted in our home," Brittney says. "Melaleuca helped us close that gap. Kellen can be off work more thanks to our reliable repeat income. We have more time as a family, and we get to unplug more. Melaleuca products keep Kellen going stronger while he's out fighting fires as well.

"Plus, my 17-year-old daughter is champing at the bit to turn 18 so she can start her own Melaleuca business! She'll be a fellow Melaleuca Marketing Executive at some point while she attends college. And my voungest is 9. I don't think he remembers life without Melaleuca. My kids can help me scrub the toilets and clean the kitchen, and with our EcoSense cleaners, I don't even have to worry about them inhaling caustic fumes or spilling caustic chemicals. It doesn't even cross our minds.

"Our future wellness is continuing to expand. We're taking the gift of Melaleuca to as many families as we can. That mission is first and foremost in my heart. Frank VanderSloot talks about living a great life. That's what everyone around the world wants to do! And we've found out how to live that great life. It's the balance of taking care of our bodies, having good products in our home, and having financial peace. It's having a community surrounding us and so many lifelong friends. I get to do this job for the rest of my life. How cool is that?"

CONTINUED >>



Products That Changed the Game

for Kellen and Brittney



ACTIVATE-C IMMUNE COMPLEX™ AND SUSTAIN® ACTIVE ELECTROLYTE HYDRATION

Kellen works entire days fighting fires, and he mixes Activate-C Immune Complex and Sustain Active Electrolyte Hydration in a water bottle to keep him going through intense heat and dry air. "I could be on a fire for a couple days and just live on that," he laughs.



TOUGH & TENDER®, MELAPOWER®, AND SOL-U-GUARD BOTANICAL®

Finding these three cleaners all in one store was a game changer for the McLaughlins, who had been struggling to find any store that sold effective cleaners without caustic chemicals.



PROFLEX PROTEIN SHAKES

All summer, the McLaughlin kids have been mixing Proflex Protein Shakes with Sustain Active Electrolyte Hydration and other add-ins. Brittney makes protein balls with *Proflex* as well, which their 9-year-old especially loves!



SIMPLY FIT™ PANCAKES

The McLaughlin family all love the Simply Fit Baking Mixes—especially the pancakes. They're a lifesaver for mornings when everyone's on the run, and Brittney loves that they provide extra protein and fiber for her family.





NEW Formula

Now more nourishing than ever, our new-and-improved Lash Primer features an enhanced formula that preps and conditions your lashes while preventing clumping, creating the perfect base for mascara. You'll love how much volume, length, and definition this product adds to your lashes!

Let Us Introduce You to Your

CELLULAR NETWORK

What are cells made of?

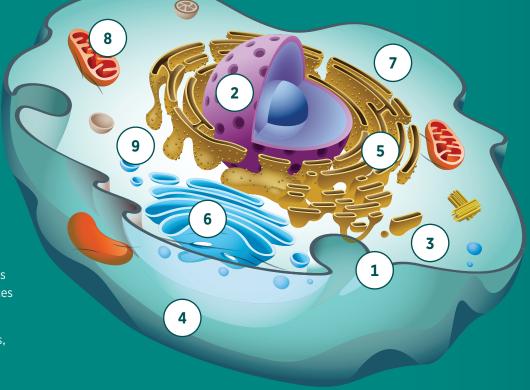
1 PLASMA MEMBRANE:

Separates the cell from its neighbors and prevents water-based substances from entering the cell.

- 2 NUCLEUS: The cell's headquarters, which contains the majority of the cell's DNA and tells the cell to grow, divide, or die.
- **3 CYTOPLASM:** The interior of the cell, consisting of 80% water, where many cellular reactions occur.
- 4 CYTOSKELETON: The scaffolding of the cell that maintains its structure.

5 ENDOPLASMIC RETICULUM

(ER): Synthesizes proteins using ribosomes; folds and modifies these proteins before transferring them to the golgi apparatus.



- **6 GOLGI APPARATUS:** The post office of the cell, where proteins processed from the ER are packaged and labeled for transport out of the cell.
- **7 RIBOSOMES:** These structures, part of the ER, perform protein synthesis by forming strings of amino acids following the sequence carried by the messenger RNA.
- **8 MITOCHONDRIA:** The power plant of the cell and the main source of energy (ATP). The mitochondria turns glucose from the blood into energy that the cell can use.
- **9 LYSOSOMES:** The garbage disposals of the cell, lysosomes use digestive enzymes that break down and digest old cell parts.

Different cells, different functions.



• Brain Cells are longer in shape to enable more efficient transmission of signals.



• Heart Cells require greater energy to sustain the heart's motion and consequently have more mitochondria than other cells.



 Cells in the Respiratory System are specialized to take up oxygen and release carbon dioxide.



• Muscles Cells are uniquely equipped to contract and relax to produce movement of the body parts.

Your cells are constantly growing and dividing! During the cell cycle, cells grow, replicate their DNA, and split into two new, identical cells through a process called mitosis—both with identical copies of your genetic information. The cell cycle is how your body grows, repairs itself, and replaces dead cells.







Almost every cell in your body contains your DNA! Having that DNA ensures that your cells can reproduce correctly and perform their specific roles.



Your body is made up of over 37 trillion cells!

Cells are the building blocks of human life. Your cells form every part of you, from your skin's outer layer all the way to your bone marrow. In fact, your body has more than 200 types of cells. Each cell type has unique qualities and specific functions, and yet all of your cells still work together in a vast, interconnected network to ensure that your body can retain its structure and perform all of its functions properly.

Your cells communicate with one another throughout your entire body! They use many messengers to do so, including ATP, cytokines, hormones, neurotransmitters, and electrolytes.

This network can coordinate the functions of multiple organ systems. For example, if you consume harmful bacteria in undercooked food, the cells of your digestive system can signal your immune system to fight the pathogen while directing the nervous system to contract the stomach and expel the pathogen.

Your cellular network is also responsible for maintaining homeostasis. That's your body's ability to stay in balance despite changes in your outside environment. Your cells coordinate with each other to make constant adjustments to blood sugar, energy, proteins, and temperature so you can continue to function at your best. ...

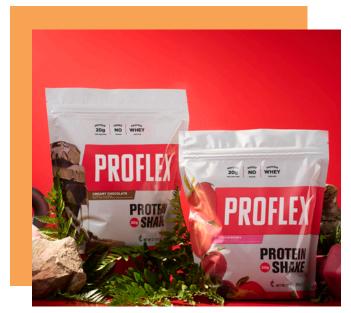


Better Nutrition Baked Right In

Baking has a wonderful ability to bring the whole family together. How often are you making bread, muffins, cookies, brownies, or cakes and suddenly find volunteers at the kitchen counter, eager to help add ingredients, stir, and maybe even lick the bowl? And, of course, everyone reappears in the kitchen again just as the timer goes off, smiles of anticipation on their faces. You mix so much goodness into what you bake—just to bring everyone together, and just to enjoy something delicious with them.

Why not add even more goodness to your favorite recipes? With the right products handy, it's easy to mix in extra protein, collagen, and fiber to just about any recipe. And many Melaleuca wellness products work great as healthy baking mix-ins! Products like *Proflex Protein Shakes*, *Vitality for Life® Collagen Boost*, *FiberWise®*, *GC Control™ Weight Management Shakes*, and *SplasH*₂*O*® can all provide great results when you want to stir a little more nutrition into your day. Let's take a look at how to do it.





Extra Protein

Breads, cakes, cookies, muffins, and pancakes typically don't contain a lot of protein. But you can add *Proflex* Protein Shake powder to just about any recipe to bump up its nutrition. It may take a little experimenting to get the results you prefer, but in general, substituting protein powder for a quarter of the flour will let you preserve good taste and texture when it's fully cooked. And with less flour, each serving will contain lower amounts of carbohydrates.

Proflex Protein Shakes provide 20 grams of whey protein concentrate and casein protein per serving. Available in four delicious flavors, Proflex powder can give a great protein and flavor boost to your favorite recipes, whether you cook them in the oven or on the griddle!



Extra Fiber

Getting all the fiber you need each day is important for your overall wellness! Fiber supports your digestive and heart health and helps clear toxins from your body. The right fiber also nourishes the beneficial probiotic bacteria in your gut!* Maybe you already add fiber to a smoothie or your morning oatmeal. Wouldn't it be nice to get some extra fiber from a delicious slice of bread or a muffin as well? Fiber can easily take the place of the sweetener or binder or both—in a baking recipe. It can substitute for an egg or corn starch, or you can just add a scoop or two into the mix.

FiberWise® is Melaleuca's world-class fiber supplement that delivers both soluble and insoluble fiber from seven sources, including heart-healthy psyllium husk fiber. We offer multiple flavors of our FiberWise Drink, including our Green Apple FiberWise that's sweetened with stevia. Each flavor of our drink mixes can accentuate the great taste of your baking—or you can use FiberWise All Purpose, which delivers all of the great fiber benefits of FiberWise but in a flavorless powder that's great for baking.



Extra Collagen

Adding collagen to your baking is a creative way to get the benefits of collagen for your skin and joints when you don't want to just drink collagen mixed with water. And don't worry—collagen can handle the heat and will still be effective after you bake it into your bread or cook it in your waffles. Try adding one or two tablespoons of collagen powder to your recipe to see how it affects the texture. You can take out a little flour when you add collagen, but you don't have to!

Vitality for Life® Collagen Boost is Melaleuca's world-class collagen supplement. It supplies types I and III bovine collagen from two unique sources that are both specially designed to yield specific peptide sequences. Those peptide sequences are recognized by the cells responsible for collagen synthesis in your body—in your skin and joints.*

Add Even More Nutrition to the Mix!

Have you tried our new *Simply Fit™ Baking Mixes*? They give you a big head start when you're looking for ways to increase the nutrition in the foods your family loves. Whether you're baking up some brownies or muffins or cooking some pancakes on the griddle, our *Simply Fit Baking Mixes* deliver extra protein and fiber using great-tasting gluten-free flours without the extra carbohydrates.

Our digital Simple Start Baking Cookbook is chock-full of great recipes that turn your favorite Simply Fit treats into breakfast, snack-time, and dessert masterpieces! Does it make use of other Melaleuca products as well? Absolutely! Check out the Strawberry Lemon Protein Cream Cheese Whip with Proflex on page 17, the Green Chili Sauce with FiberWise All Purpose on page 26, and the Blueberry Crumble with Blueberry Lemon Muffin Mix with Blueberry Vanilla Simply Fit Nut & Fruit Clusters on page 29! Download this cookbook for free at Melaleuca.com/SimplyFitCookbook.

And why not combine your next batch of *Simply Fit Pancakes*, *Muffins*, or *Brownies* with Melaleuca products for even more beneficial nutrition? Here are some great ideas for mix-ins!

SIMPLY FIT BAKING MIX MIX-IN: GC CONTROL™ WEIGHT MANAGEMENT SHAKES

Complete with Melaleuca's *CraveBlocker®* technology, *GC Control* shake powder can add extra support for controlling hunger cravings and maintaining healthy blood sugar levels. When mixed into any of our low-carbohydrate *Simply Fit Baking Mixes*, *GC Control* can make your daily weight management efforts even more tasty and satisfying.* Try mixing in small amounts of *GC Control* with your baking mixes to get the texture you prefer!

SIMPLY FIT BAKING MIX MIX-IN: SPLASH₂O®

With lots of mouthwatering flavors available, $SplasH_2O$ can add a big splash of flavor and color to any Simply Fit Baking Mix foods you're cooking up—with no calories, no added sugar, and no artificial flavors or colors! Just add the contents of one single-serve packet of $SplasH_2O$ to the bowl when you're mixing up your Simply Fit Baking Mix, and then wait for the smiles when the family sees, smells, and tastes the delicious results!

* These statements have not been evaluated by the Food and Drug Administration.

These products are not intended to diagnose, treat, cure, or prevent any disease.













Boost your wellness IQ with eye-opening data and in-depth explanations. Learn practical strategies to enhance specific aspects of your wellness journey-and become a trusted guide for those you're helping along the way.

A Proven Way to Escape Our Self-Made Prisons

Americans spend 92% of their time indoors. That's more than 22 hours inside every daywith one in six admitting they practically never go outside!

The average American now spends less time outdoors than federal regulations mandate for maximum-security prisoners. Yet unlike prisoners, we're choosing this.

It wasn't always this way.

Dr. Russell Foster, Head of the Nuffield Laboratory of Ophthalmology at the University of Oxford, puts it in perspective: "From 1800 to 2000, we've gone from 90% of people working outside to less than 20%. In a very short time, we've gone from being an outdoor species to spending most of our time in dim, dark spaces indoors."

But most of us don't fully grasp how imprisoned we've become. A YouGov study of 16,000 people across 14 countries found that while most think they spend about two-thirds of their time inside, the reality is much worse. An employee working a typical desk job may spend as little as 15 minutes outdoors during daylight hours—less than half the time needed to properly regulate their circadian clock.

CONTINUED ▶

Americans spend of their time indoors.

An Inside Problem

While walls and roofs do serve a purpose (protection from storms and predators, thank goodness!), too much of a good thing will lead to damaging—though unintended—consequences.

Too little time spent under the sky takes a toll on your wellness in multiple ways.

- Seasonal affective disorder now affects 15% of the population.
- Persistent headaches, chronic fatigue, and disrupted sleep cycles plague millions who can't pinpoint why they feel terrible.
- Vitamin D deficiency rates have skyrocketed.
- Depression and anxiety levels continue climbing, especially among young people who've spent their lives almost entirely indoors.
- Asthma rates have increased by 40% in homes with poor air quality.

And this is just the beginning.

It Isn't So Easy

Deep down, you know you should spend more time outside. But this ancient urge does little to disrupt the day-to-day patterns of your life—a life that plays out almost exclusively inside some sort of structure.

Luckily, researchers from various backgrounds are finding effective ways to ensure you're incorporating meaningful outdoor time into your life.

Some have even identified an exact "recipe" that measurably reduces stress hormones, improves cognitive function, and provides lasting mental health benefits. It's called the 20-5-3 rule. And even though it sounds like the combination to your junior high gym locker, following this rule might just get you more of that crucial outside time your body needs.

What Is the 20-5-3 Rule?

In short, it's a prescription for spending more time in nature that you can plan right into your calendar. And it's more than just wishful thinking—the science behind it is both valid and compelling.





- NATURE



- 20 minutes in green spaces, three times per week. This can be your local park, a botanical garden, or even that street with the old maples that tunnel overhead. The catch? No phones allowed! Research shows that people who use devices during nature time get zero cognitive benefits.
- 5 hours monthly in semiwild nature. Think state parks, forests, or hiking trails—places with minimal urban intrusion. These wilder environments provide greater psychological benefits than manicured city spaces.
- 3 days annually completely off-grid. Full wilderness immersion with total technology disconnection. This level activates alpha brain waves associated with meditation and creativity, with benefits lasting weeks.



The beauty of this framework? It's specific enough to follow, flexible enough to adapt, and backed by actual data that shows measurable improvements in stress hormones and cognitive function. No wonder it has caught on with social media influencers and policymakers alike.



HOW **TO START**

How to Start

Start with the 20: Three times this week, spend 20 minutes outside—without your phone. That last part is important! Walk through a park, sit in your backyard, or find a tree-lined street. Remember, people who use cell phones during nature walks see none of the cognitive benefits.

Plan for the 5: Schedule five hours this month in a wilder space. Drive to a state park, hike a trail, or spend time by a lake. The key is finding spaces with minimal urban intrusion. The hours can be experienced all at once or disbursed across several excursions.



Calendar the 3: Start planning your annual three-day nature reset. This could be a camping trip, a cabin retreat (you don't have to sleep outdoors), or any place where you can fully disconnect from technology and reconnect with the natural world.

Relief You Can Feel

There's something primal about wanting to be outside. You feel it when you step onto a hiking trail, hear ocean waves crashing, or simply sit under a tree. That pull you feel is biological.

A landmark 2019 study by researchers at the University of Michigan found a remarkable 21.3% per hour reduction in cortisol when people spent time in nature without their phones (this is critical!), with optimal benefits occurring at 20–30 minutes of exposure.

Supporting studies show similar results. A systematic review of 31 studies across 12 countries found consistent cortisol reduction from brief nature exposure. Japanese researchers studying the concept of forest bathing have demonstrated physiological benefits within 15-20 minutes.

For longer exposures, University of Utah

research shows 50% improvement in creative problem-solving after four days in nature, while US veterans' studies report 21%-29% reductions in PTSD symptoms following four-day wilderness experiences, with benefits lasting weeks.

Time to Break Free

The 20-5-3 rule offers you a complete escape plan: 20 minutes in green spaces three times weekly, 5 hours monthly in wilder places, and 3 days annually completely off-grid.

Think of it as progressive rehabilitation. First, you remember what fresh air feels like. Then you rediscover what silence sounds like. Finally, you experience what freedom actually is.

Do it for your health! You've served enough time in your self-imposed sentence. The science shows this works—measurably better sleep, sharper focus, greater creativity, and lower stress hormones. Your body resets to what it was designed for.

Hey, the door's been unlocked this whole time. Today's the day to plan your breakout. 🗪

IMPACTING YOUR

Total Wellness

The 20-5-3 rule doesn't just affect your mood—it impacts all seven areas of wellness in measurable ways:

- **1. Physical Wellness:** Studies show that being in nature reduces cortisol levels, muscle tension, heart rate, and blood pressure. The physiological benefits appear within 15-20 minutes and can provide lasting protection against stress-related illness.
- **2. Social Wellness:** Natural settings create opportunities for deeper connections without digital distractions. The rule's framework encourages shared experiences in progressively wilder environments.
- **3. Financial Wellness:** Nature therapy is free therapy. Health care providers are increasingly adopting "green prescribing" approaches, with Park Rx America now including over 10,000 parks in its prescribing platform.
- **4. Intellectual Wellness:** Nature exposure demonstrates measurable cognitive benefits. As the research shows, natural environments provide "soft fascination" that allows cognitive resources to be restored, improving attention and focus.
- **5. Mental Wellness:** Meta-analysis results show that increased nature exposure is associated with decreased salivary cortisol, anxiety, and self-reported stress.
- **6. Spiritual Wellness:** Multiday wilderness experiences activate alpha brain waves associated with meditation and creativity, providing what many describe as transcendent experiences.
- **7. Environmental Wellness:** Regular nature exposure creates environmental stewards. When you experience nature's benefits firsthand, you become more invested in preserving it.



2025-2026 CALENDAR OF EVENTS

Melaleuca events provide you with world-class coaching and practical advice you can use to enhance your business and your life.

September 2, 2025 40th Anniversary Fall Broadcast | Virtual Event

September 7-11, 2025 Fast Track Celebration and Standing ELC | Punta Cana, Dominican Republic

October 3-10, 2025 President's Club | Mediterranean Cruise

October 25, 2025 ADVANCE* | Dallas, TX

November 8, 2025 ADVANCE* | Orlando, FL

January 3, 2026 Launch | Virtual Event

May 14-16, 2026 Convention | Salt Lake City, UT

CONNECT at Melaleuca **EVENTS**



*ADVANCE is a regional event that combines world-class training and celebration to help you build your business.

Learn more at **Melaleuca.com/Events**.

Dates and details are subject to change. Visit Melaleuca.com/Events for the latest calendar updates.



TURN PRODUCT KNOWLEDGE INTO CONFIDENT CONVERSATIONS

Want to know exactly how to talk about Melaleuca products in a way that makes them easier to share and use? Wellness Wednesday has you covered.

Each live event features an in-depth look at a single product or an overarching wellness theme—unpacking the science, benefits, and practical talking points shared by experienced Melaleuca leaders.

You'll discover what sets Melaleuca products apart and how to explain them simply and confidently to the people who need them the most.

Wellness Wednesdays happen twice a month and last just 30 minutes. They begin at 6:00 p.m. MT. Live events are announced Mondays on the Enhancing Lives Facebook page and in the Grow app.

Missed one? Catch up anytime in the Get to Know Products section of the Grow Digital Library.



MELALEUCA 2024 ANNUAL INCOME STATISTICS

Our entire customer base of more than a million customers have all been referred by someone who loves our products.

Customers

The majority (82%) of those who buy Melaleuca products each month are strictly customers. They are not pursuing the Melaleuca financial opportunity. Therefore, they do not receive compensation from the company. They purchase Melaleuca products simply because they want to be healthy, and they believe that Melaleuca products will help them with that goal. Having customers who are loyal to our brand simply because they love our products provides the strongest foundation for our business opportunity.

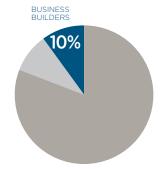




8% of all Melaleuca customers have referred at least one customer but fewer than eight customers. As those customers purchase products directly from Melaleuca, those who referred them receive a small commission. These households are not necessarily interested in the financial opportunity. Their relationship with Melaleuca is focused on their love of Melaleuca products. Their "status" is determined by how many customers they have referred. A Product Advocate has at least one customer. A Product Advocate 2 has referred at least two customers, and a Product Advocate 3 has referred at least four customers. While these individuals may not be considered serious business builders, their customers (like the vast majority of Melaleuca customers) come from word-ofmouth referrals. Therefore, the overall contribution of these individuals is significant.

PRODUCT ADVOCATE	
PRODUCT ADVOCATE 2	
PRODUCT ADVOCATE 3	

	ANNUAL INCOME				ONAL OMERS	TOTAL		TIME TO ACHIEVE STATUS		
	HIGH	IIGH LOW AVERAGE		MINIMUM AVERAGE		MINIMUM	AVERAGE	SHORTEST	LONGEST	
	\$2,083	\$14	\$110	0	1	1	4	1 Mo.	406 Mo.	
2	\$3,898	\$28	\$234	2	2	2	8	1 Mo.	436 Mo.	
3	\$5,295	\$57	\$520	4	5	4	18	1 Mo.	390 Mo.	



Beginning a Business

About one out of ten customers (10%) decide to start their own Melaleuca business and eventually achieve Director status, which is considered the first step to becoming a business builder. Directors have made a significant effort (probably spent 50 hours or more) in developing at least eight Melaleuca customers. Those estimated 50 hours could have been spent in a single week or could have been spent over several years. But at some point in their lives, Directors have invested enough time and effort to develop (and maintain) at least eight Melaleuca customers.

	ANNU	AL INCOM	E	PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
	HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
DIRECTOR 1-2 (89.8%)	\$25,685	\$274	\$2,191	8	17	8	77	1 Mo.	373 Mo.





Initial Leadership Status

Leaders at these statuses have made a more serious effort to build a Melaleuca business. Those who have reached these leadership statuses have not only invested enough effort to refer several customers but have also helped some of those customers start a business and become Marketing Executives. Those Marketing Executives have, in turn, referred additional customers who purchase Melaleuca products each month.

DIRECTOR 3 (3.2%)

DIRECTOR 4-5 (2.0%)

DIRECTOR 6-7 (0.9%)

DIRECTOR 8-9 (0.6%)

	ANNUAL INCOME		PERSONAL CUSTOMERS			ACTIVE OMERS	TIME TO ACHIEVE STATUS		
HIGH	HIGH LOW AVERAGE		MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST	
\$31,441	\$2,757	\$10,911	11	40	45	159	1 Mo.	361 Mo.	
\$39,274	\$5,218	\$17,087	13	56	102	319	1 Mo.	339 Mo.	
\$53,871	\$9,082	\$24,085	14	73	196	454	1 Mo.	362 Mo.	
\$75,039	\$18,571	\$34,958	21	81	275	590	1 Mo.	354 Mo.	

Advanced Leadership Status



Those Marketing Executives who reach Senior Director or above have shown substantial interest and dedication in building a Melaleuca business. While most do not work their businesses full time, it is essential that they invest some time each month nurturing, training, and helping those in their marketing organizations. Melaleuca advocates that Marketing Executives keep their full-time jobs and work their Melaleuca businesses in their spare time. However, some Executive Directors at the higher income statuses do work their businesses close to full time. Melaleuca strongly advocates that Marketing Executives do not quit their full-time jobs until their Melaleuca incomes far surpass the incomes they receive from their full-time employers. Rather, they should add their Melaleuca incomes to their regular incomes, thereby making a substantial difference in their family finances.

SENIOR DIRECTOR 1-9 (1.7%)

EXECUTIVE DIRECTOR 1-9 (1.5%)

NATIONAL DIRECTOR 1-9 (0.2%)

CORPORATE-PRESIDENTIAL DIRECTOR (0.1%)	

ANNUAL INCOME			PERSONAL CUSTOMERS			ACTIVE DMERS	TIME TO ACHIEVE STATUS		
нідн	HIGH LOW AVERAGE		MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST	
\$238,946	\$25,884	\$63,819	20	117	371	962	1 Mo.	365 Mo.	
\$715,593	\$58,747	\$181,057	37	156	974	2,552	2 Mo.	353 Mo.	
\$756,442	\$162,761	\$309,720	67	214	2,800	4,467	5 Mo.	277 Mo.	
\$2,624,273	\$427,823	\$1,136,801	70	329	6,344	13,851	10 Mo.	251 Mo.	

The above annual income statistics include all US and Canadian Melaleuca Marketing Executives who were active during all 12 months of the period ending December 2024 and performed the minimum activity required at each status. The incomes stated include all commissions, incentives, and bonuses earned during the period.

For the purpose of these statistics, a Marketing Executive's leadership status was calculated by taking the highest status achieved and maintained for at least seven consecutive months.

These numbers represent gross income, not net income. In other words, they do not include any business expenses. However, it should not be necessary to spend any significant amount to build a Melaleuca business. You will need access to a telephone and an email account, but you should not invest in purchasing leads, meeting rooms, or training materials. Nor should you invest in advertising, building a website, and so on.

Your biggest investment will be your time, not your pocketbook. Your business is best built from your own home without making any substantial financial investment. Such investments are neither necessary nor conducive to your success.

The information on this page is not necessarily representative of what any individual Marketing Executive will earn with this program. Any representation or guarantee of specific earnings would be misleading. Success with any business takes hard work, diligence, perseverance, and leadership. Success with Melaleuca will depend on many factors, including how effectively a Marketing Executive exercises those qualities.





GAR BUNUS

LET MELALEUCA PAY FOR YOUR CAR

FOR SENIOR, EXECUTIVE, NATIONAL, CORPORATE & PRESIDENTIAL DIRECTORS

Grow your business to Senior Director, then select your new vehicle and apply for Melaleuca's Car Bonus program! Active leaders receive the following monthly Car Bonus for qualifying vehicles at these statuses:



Director ^{\$}500

Executive Director \$1.000

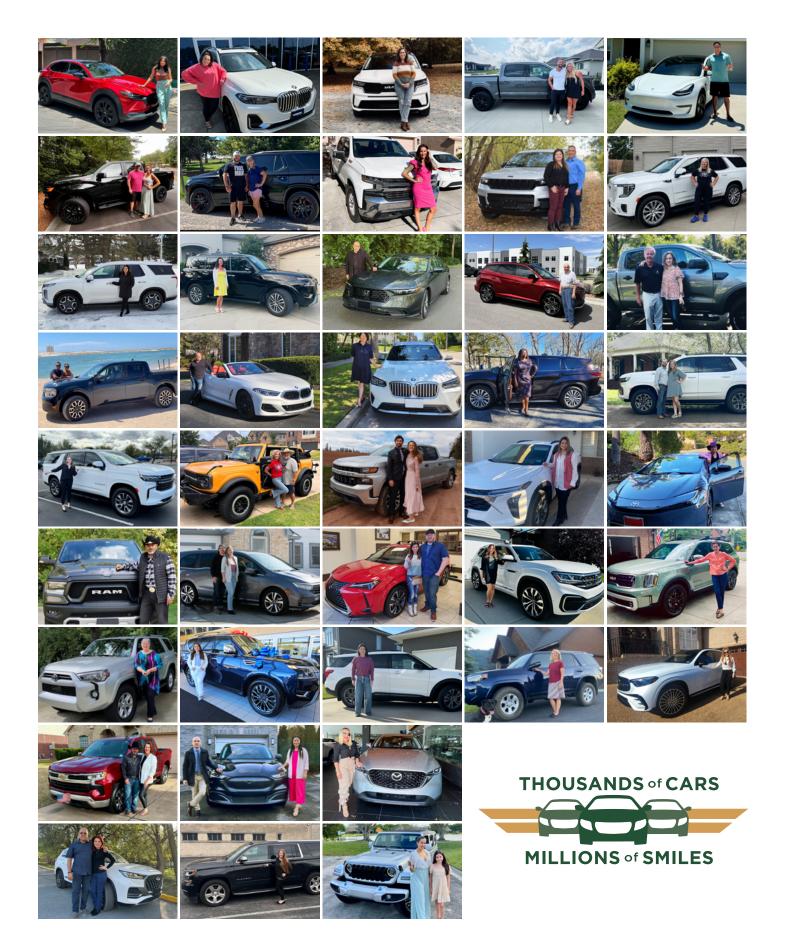
Director §1,200

Director ^{\$}1,500 **Presidential** Director ^{\$}1,500



Andrea advanced to Senior Director in July of 2024, but it was months before she actually took advantage of the Car Bonus. "I didn't believe that little old me from the middle of nowhere was actually able to do this," Andrea explains. "I was waiting for the bottom to fall out. But then I realized that Melaleuca isn't going anywhere. You're safe here."

For the Anguses, the Car Bonus represents more than just a vehicle. "It's safety and security," Andrea says. "We live in a really small town nearly three hours from any major city, so having a reliable vehicle means the world. It also allows us to go on adventures as a family and make memories with our son. We just got to go on a camping trip, and we had some great times. I really don't think that we would've gone on that trip had we not taken advantage of this Car Bonus. We wouldn't have felt safe doing it."





Shareable Insights:

THE PEAK PERFORMANCE TOTAL HEALTH PACK

Your body is a complex network of systems—like your cardiovascular, digestive, immune, and nervous systems—all working to support your daily health and activity. The *Peak Performance Total Health Pack* was specifically created to provide the precise nutrition you need to help maintain all of your body's most critical systems.*



* These statements have not been evaluated by the Food and Drug Administration.

These products are not intended to diagnose, treat, cure, or prevent any disease.

Key Benefits of the Peak Performance Total Health Pack













- Combines the clinically proven Core 6 supplements of the Peak Performance Nutrition Pack with an additional seven highly targeted supplements
- Powered by twice-patented Oligo®
- Proven in four separate clinical studies to significantly reduce free radicals and improve 25 key health markers
- Supports healthy heart function*
- Supports brain health, memory, and mental acuity*
- Supports bone health and joint mobility*
- · Supports eye health, enhances night vision, and maintains visual acuity*
- Provides high-potency nutritional support for energy and well-being*
- Safeguards against damage from excess free radicals*
- Helps support normal insulin response*
- Improves blood flow for cardiovascular support*
- Enhances nutrient absorption*
- Aids muscle and joint recovery after exercise*
- Enhances full-body recovery after exercise*



Alyssa & Stetson Rushton IOWA

Right on Track



Not many people can say they've managed both a horse-training business and a Melaleuca business, but Alyssa Rushton can. Her husband, Stetson, is a fourthgeneration thoroughbred trainer, and a little less than a decade ago, he took over the family business—a stable that trains world-class racehorses. Alyssa runs this business with him, and they've been successful.

Still, not so long ago, Alyssa was feeling like she had gotten off track.

"I was asking God, 'What's next for me?" she says. "I had spent six years of my early motherhood trying to succeed in the MLM industry on top of managing the stable. That MLM venture had left me feeling burned out and far from where I wanted to be."

Inspiration came. Alyssa felt prompted to pay closer attention to a friend's social media feed. That friend was National Director 7 Morgan Martin, who frequently posted about the wellness that a shopping club called Melaleuca was bringing into her life. After much prayer and consideration, Alyssa finally gave Morgan a call.

"Once I saw what Melaleuca offered, I couldn't unsee it," Alyssa says. "I really could find wellness here! Even more, Melaleuca provided me with a way to help others find wellness. This realization brought so much peace."

Alyssa enrolled with Melaleuca in late 2024. She immediately began reaching out to her closest friends to share what she had found with them. In 2025, she joined the company-wide Fast Track, and through setting daily goals, doing the Seven Critical Business-Building Activities, and supporting her Fast Track team members, she not only earned the trip but also advanced to Senior Director soon after the conclusion of Fast Track.

That advancement also earned her an invitation to Road to Executive Director 2025! "That event reaffirmed something I saw in Melaleuca from the start," Alyssa says. "I call it the 'servant leader' culture. I witnessed leaders eagerly serving everyone around them, even when their efforts wouldn't directly benefit their own businesses. I never saw that kind of leadership in the MLM industry. But it's the heartbeat of Melaleuca."

A thriving horse-training business. The freedom to homeschool her three boys. There are so many good things happening in the Rushton family. Now, with Melaleuca, Alyssa has another way to bring wellness home—and to help others find that wellness in their own lives. With all of this, she's right on track.

TOP **SENIOR DIRECTORS** Presenting the top eight Senior Director businesses with the highest contribution index and a Monthly Retention Index (MRI) of 50% or more!

Reaching Senior Director status is a monumental achievement, reflecting both ongoing growth and a steadfast commitment to helping others. These Senior Directors lead by example, consistently sharing the value of Melaleuca while mentoring and guiding their teams.



Karah & Ian Bosmeijer Senior Directors 8, KS



Alissa & Jason Alsup Senior Directors 6, IN



Katherine Umbarger Senior Director 8, KS



Brooklyn & William Blair Senior Directors 8, OH



Ashley & Jeremiah Ranow Senior Directors 4, FL



Alyssa & Stetson Rushton Senior Directors 2, IA



Josefina Corona Senior Director 7, CA



Brandi & Clint Newman Senior Directors 8, FL

SENIOR DIRECTORS 9-SENIOR DIRECTORS 4



Tori Farr SASKATCHEWAN Enrolled: 03/02/2024



Jamie Martin* SASKATCHEWAN Enrolled: 12/22/2023



Monica & Jock Sutter* SASKATCHEWAN Enrolled: 11/24/2023



Blake & Rachel Whittington GEORGIA Enrolled: 05/24/2022



Brooklyn & William Blair* OHIO Enrolled: 07/12/2024



Karah & Christiaan Bosmeijer* KANSAS Enrolled: 12/29/2023



Jamie Martin* SASKATCHEWAN Enrolled: 12/22/2023



Monica & Jock Sutter* SASKATCHEWAN Enrolled: 11/24/2023



Brooklyn & William Blair* OHIO Enrolled: 07/12/2024



Karah & Christiaan Bosmeijer* KANSAS Enrolled: 12/29/2023



Josefina Corona* **CALIFORNIA** Enrolled: 02/03/2010



Jamie Martin* SASKATCHEWAN Enrolled: 12/22/2023



Monica & Jock Sutter* SASKATCHEWAN Enrolled: 11/24/2023



Alissa & Jason Alsup INDIANA Enrolled: 02/16/2023



Josefina Corona* CALIFORNIA Enrolled: 02/03/2010



Jamie Martin* SASKATCHEWAN Enrolled: 12/22/2023



Jamie Martin* SASKATCHEWAN Enrolled: 12/22/2023



David Sarnowski FLORIDA Enrolled: 07/19/2024



Allison & Paul Thomsen* KANSAS Enrolled: 01/30/2018



William & Maddy Brett* ОНЮ Enrolled: 09/01/2023



Hannah & Morgan Davis* **TEXAS** Enrolled: 08/23/2024



Staci & Tedd Hansen **TEXAS** Enrolled: 10/27/2021



Alicea Mullins* **TEXAS** Enrolled: 08/25/2019



Ashley & Jeremiah Ranow FLORIDA Enrolled: 02/27/2024



Mollie & Jared Taylor* **NEBRASKA** Enrolled: 01/16/2019

SENIOR DIRECTORS 4-SENIOR DIRECTORS



Allison & Paul Thomsen* KANSAS Enrolled: 01/30/2018



Ashley & Jeffrey Tullai NORTH CAROLINA Enrolled: 11/08/2021



William & Maddy Brett* OHIO Enrolled: 09/01/2023



Hannah & Morgan Davis* TEXAS Enrolled: 08/23/2024



Alexis Demetroulakos NEW JERSEY Enrolled: 08/31/2024



Lindsey Donato* FLORIDA Enrolled: 04/03/2025



Alicea Mullins* TEXAS Enrolled: 08/25/2019



Mollie & Jared Taylor* NEBRASKA Enrolled: 01/16/2019



Kari Wilmeth TEXAS Enrolled: 06/08/2022



Lindsey Donato* FLORIDA Enrolled: 04/03/2025



Nancy & James Ferguson* MISSISSIPPI Enrolled: 04/21/2021



Tina Hockmuth-Pezzetti* IOWA Enrolled: 12/01/2024



Danielle & Taylor Hoopii HAWAII Enrolled: 03/02/2013



Ednalyn & John Nisco ALBERTA Enrolled: 01/19/2023



Sarah & Eddie Placencia INDIANA Enrolled: 09/20/2022



Jeff & Kristy Taylor ALBERTA Enrolled: 10/14/2022



Orlando Corona CALIFORNIA Enrolled: 03/13/2010



Lindsey Donato* FLORIDA Enrolled: 04/03/2025



Nancy & James Ferguson* MISSISSIPPI Enrolled: 04/21/2021



Clay & Bethany Harmon NEBRASKA Enrolled: 06/27/2022



Tina Hockmuth-Pezzetti* IOWA Enrolled: 12/01/2024



Brian & Cheryl Johnson OHIO Enrolled: 07/01/2021



Brittany Walker* FLORIDA Enrolled: 05/19/2025

Meredith & Caleb Doster ALABAMA

We Can Breathe Now



In 2020, one of Meredith Doster's daughters was experiencing recurring health issues. It turns out the culprit was their laundry detergent. When the Dosters switched to *MelaPower*®, the issues cleared up within three weeks. "It really opened our eyes to the health impact of everyday products," Meredith says. "So we started slowly converting our whole home to Melaleuca products."

Meredith had shared the Melaleuca store with a few friends and family, but she was content to simply be a shopper. That changed shortly after the birth of her eighth child. "My husband had taken on more work responsibilities so that I could continue to stay home," Meredith says. "I wanted to do something that could relieve some of the pressure on him and our finances, so I reached out to my enroller, National Director 9 Chelsie Gilbert, and I asked her, 'Can I lean on you more than I ever have?'"

Chelsie was more than willing to guide Meredith. "We got really serious, and I did everything my support team suggested," Meredith says. "If there's one tip I would give others, it's definitely to lean on your mentors. They want you to succeed!"

While Meredith was able to grow her Melaleuca business quickly, it didn't come without sacrifice. As a busy mom homeschooling eight children ranging from age 15 to 2, there wasn't a lot of extra time in the day. So Meredith made the time. "Five days a week, I get up at 5:00 a.m.," she says. "I've never been a morning person, and I love my sleep, but I took on that responsibility. There are four of us who get on a video call Monday through Friday, and we work for an hour. We share tips. We share verbiage, and we encourage each other. We've created a powerful community."

And her sacrifice is paying off. "We've paid off the remaining balance on our 12-passenger van," Meredith says. "And by Convention 2026, we hope to have no debt other than our mortgage."

But the true reward is deeper than financial relief. "We're just able to breathe now," Meredith explains. "My husband has been able to step away from some of the music lessons he was teaching and be more present with our family. That's been the biggest blessing because he felt like he was working himself to death and was never able to be with us."

Meredith's Melaleuca business is also fulfilling in ways she didn't expect. "The community within Melaleuca is so powerful," she says. "I've created some great friendships that I wouldn't have had otherwise. The world we live in can be very negative, and all of us can get caught up in that. So when you can find like-minded people who care about wellness and care about helping others, it's very encouraging. Honestly, it improves the quality of your entire life."

TOP **DIRECTORS**

Presenting the top eight Director businesses with the highest contribution index and a Monthly Retention Index (MRI) of 50% or more!

These Directors have demonstrated their dedication to improving their own lives as well as their commitment to helping others do the same. They have become true leaders within the Melaleuca community, inspiring and guiding others on their wellness journeys.



Christi Farmer Director 8, GA



Andrea Blackley Director 9, TX



Meredith Doster Director 8, AL



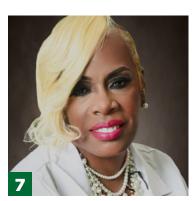
Christy Vines Director 7, TX



Ally Sanders Director 5, AL



Missy Bowles Director 9, WV



Sharyn Steele Director 5, MI



Anna Fellure Director 7, FL

DIRECTORS 9-DIRECTORS 7



Olivia Aichholz ОНЮ Concert Artist



Andrea Blackley TEXAS Marketing Executive



Mandi Burchell TENNESSEE Marketing Executive



Lindsey Donato* FLORIDA Self-Employed



Lisa Golden **ALBERTA** Professional Figure Skating



Aubrey Laiacona NEW YORK **Business Owner**



Stephanie & Scott Patterson GEORGIA Marketing Executives



Brittany Walker* FLORIDA Marketing Executive



Christina Ammons MISSOURI Benefits Consultant



Mallory Burns WASHINGTON Stay-at-Home Mom



Lindsey Donato* FLORIDA Self-Employed



Meredith Doster* ALABAMA Marketing Executive



Christi Farmer* GEORGIA Marketing Executive



Tina Goins KANSAS School Secretary



Kelly Hayes KENTUCKY First-Grade Teacher



Katie Oder **TEXAS** Marketing Executive



Amber Phipps TEXAS Elementary School Clinic Aide



Kaitlynn Smith KANSAS Stay-at-Home Mom



Brittany Walker* FLORIDA Marketing Executive



Laura Alcorta* INDIANA Marketing Executive



Karley Brown OHIO Homemaker



Brandie Callahan **NEW YORK** Teacher



Meredith Doster* ALABAMA Marketing Executive



Christi Farmer* GEORGIA Marketing Executive



Anna Fellure **FLORIDA** Stay-at-Home Mom

DIRECTORS 7-DIRECTORS 5



Kelly Krohn NEBRASKA Marketing Executive



Kelsi Ullom WEST VIRGINIA Program Coordinator & Social Media Manager



Christy Vines TEXAS Marketing Executive



Brittany Walker*
FLORIDA
Marketing Executive



Laura Alcorta* INDIANA Marketing Executive



Jordan Bulmer INDIANA Marketing Executive



Annette Davis



Britney Deering TEXAS Marketing Executive



Meredith Doster*
ALABAMA
Marketing Executive



Jacqualine Edwards TEXAS Marketing Executive



Christi Farmer* GEORGIA Marketing Executive



Sophia Frichtl ILLINOIS Marketing Executive



Kristen Hackman TEXAS Teacher



Elina Katsman KANSAS Self-Employed



Robin Kerr FLORIDA Self-Employed



Jennifer & Jay Leach GEORGIA Self-Employment/Marketing Executive



Emily Roberts GEORGIA Stay-at-Home Mom



Brittany Walker*
FLORIDA
Marketing Executive



Toree Allen TEXASMarketing Executive



Shani Baird TEXASProfessional Photographer



Morgan Chance TEXAS Boutique Owner



Jayden Child*
ARIZONA
Marketing Executive



Meredith Doster*
ALABAMA
Marketing Executive



Julia Gardner*
MISSOURI
Marketing Executive



Katie Holloway LOUISIANA Stay-at-Home Mom

DIRECTORS 5-DIRECTORS 4



Brittney Johnson KANSAS Small Business Owner



Syrina Melton WASHINGTON Personal Trainer & Gym Owner



Lindsay Parnell NORTH CAROLINA Marketing Executive



Ally Sanders* ALABAMA Marketing Executive



Sharyn Steele* MICHIGAN Life Coach



Kevin & Yolanda Tarver **TEXAS** Marketing Executives



Jennie Wolfe GEORGIA Beauty & Wellness Entrepreneur



Danyelle & Levi Chappell MISSOURI Stay-at-Home Mom/Marketing Executive



Jayden Child* ARIZONA Marketing Executive



Holly Dobesh* SOUTH DAKOTA Marketing Executive



Julia Gardner* MISSOURI Marketing Executive



Brenda Gauntlett **NEW YORK** Minister & Entrepreneur



Tiffany Haggamaker ALABAMA Marketing Executive



Kara Hishon & Bill Bradley ONTARIO Dental Hygienist



McKynzie Karger MINNESOTA Self-Employed



Nadia Lemieux ONTARIO Marketing Executive



Adrienne Lydon TENNESSEE Marketing Executive



Laura Newell VERMONT Marketing Executive



Kecia Richardson **TEXAS** Registered Nurse



Jill Rodrigues* OHIO Ministry Wife & Stay-at-Home



Ally Sanders* ALABAMA Marketing Executive



Chastity Sanders TEXAS Stay-at-Home Mom



Susanne Slabaugh Hencye KENTUCKY Marketing Executive



Sharyn Steele* MICHIGAN Life Coach



Macee Trudeau FLORIDA Hairstylist

DIRECTORS 4-DIRECTORS 3



Mike & Andrea Van Bakel* ONTARIO Marketing Executives



Amy & Tony VanManen IDAHO Administrative Assistant/Pastor



Corinne Wright WASHINGTON Marketing Executive



Nicholas & Shenae Alberts WYOMING Electrical Engineer/Physical Therapist



Janice Anglin GEORGIA Marketing Executive



Tracey Barber NEW YORK Photographer



Marcia Boyd TEXAS Marketing Executive



Kelli Brinka* SOUTH DAKOTA Teacher



Lindsey Bristol WASHINGTON Dental Assistant



Katy Brown ONTARIO Real Estate Agent



Jeannette Browne*
MARYLAND
Marketing Executive



Kelci Wright GEORGIA Marketing Executive



Kaitlynn Campbell NORTH CAROLINA Marketing Executive



Karie Carney TEXAS Marketing Executive



Annie ChismCOLORADO
Marketing Executive



Casandra Davis NEW YORK Marketing Executive



Richard Del Pilar ALBERTA Health Care



Holly Dobesh* SOUTH DAKOTA Marketing Executive



Amy Duryea KANSAS Marketing Executive



Angela Friend
PENNSYLVANIA
Marketing Executive



Julia Gardner* MISSOURI Marketing Executive



Brooke Gould INDIANA Marketing Executive



Danielle Gould MANITOBA Marketing Executive



Tayler Halcomb INDIANA Marketing Executive



Kimberly Hardy MISSISSIPPI Educator

DIRECTORS 3



Cecelia & Doug Harvey NORTH CAROLINA Program Assistant/Network Engineer



Anita Hauser MISSOURI Paraeducator



Danae Hudson* SOUTH CAROLINA Marketing Executive



Shonda King* GEORGIA Marketing Executive



Hannah Knight ALABAMA Stay-at-Home Mom



Catherine Lau CALIFORNIA Marketing Executive



Melissa & Trevor Lebersback SASKATCHEWAN Physical Therapist/Marketing Executive



Amber Lehmann IOWA School Administrative Assistant



Emily & J Bryan Lucius FLORIDA Occupational Therapist/ Marketing Executive



Ashlee Mattingly MISSOURI Marketing Executive



Cheryl McGee Accounts Payable Coordinator



Sabrina McMurray ALBERTA Freelance Hair & Makeup Artist



Nici Meneley **TEXAS** Intuitive Mentor & Entrepreneur



Sue Camille Milligan MISSISSIPPI Reverse Mortgage Professional



Shea Mills* MISSISSIPPI Physical Therapist



Lee Nguyen **TEXAS** Boat Painter



Katie & Luke Paige FLORIDA Marketing Executives



Rebekah Pierce WASHINGTON Insurance Collection Representative



Leslie & Daryl Piper LOUISIANA Hairstylist/Marketing Executive



Tia & Damon Poepping MINNESOTA Marketing Executives



Sean Ramirez PENNSYLVANIA Marketing Executive



Quiana Rhone TEXAS Marketing Executive



Jill Rodrigues* Ministry Wife & Stay-at-Home Mom



Irving Rodrigo Rodriguez Vences CALIFORNIA Marketing Executive



Leigh Ann Rogers NORTH CAROLINA Marketing Executive

DIRECTORS 3-DIRECTORS 2



Tara Ryan NEW YORK Cancer Hope Coach



Ally Sanders*
ALABAMA
Marketing Executive



Bayli Settles* VIRGINIA Marketing Executive



Trisha SimasTEXAS
Marketing Executive



Marnita Simpson ARKANSAS Marketing Executive



Nicole Smith FLORIDA Preschool Teacher



Sharyn Steele*
MICHIGAN
Life Coach



Stacy Sweig WISCONSIN Marketing Executive



Mike & Andrea Van Bakel* ONTARIO Marketing Executive



Dana Vick* TEXAS Marketing Executive



Trisha Voltaire NEW YORK Registered Nurse



Skylar Waddell VIRGINIA Marketing Executive



Rasheal Wesley MISSOURI Marketing Executive



Jessica Wood FLORIDA Marketing Executive



Madison Young TEXAS Registered Nurse



Chelsea Zieg SASKATCHEWAN Stay-at-Home Mom



Shannon Ahearn*
SOUTH CAROLINA
Marketing Executive



Jennifer Bachmann KENTUCKY Marketing Executive



Taylor & Chad Bannor* MINNESOTA Marketing Executives



Yvelle Barne NEW YORK Flight Attendant



Brynelle Bexson*
ALBERTA
Marketing Executive



Alysia Bowen* MINNESOTA Salon Owner



Kelli Brinka* SOUTH DAKOTA Teacher



Jeannette Browne*
MARYLAND
Marketing Executive



Sydney Burkhard* TENNESSEE Marketing Executive

DIRECTORS 2



Lou & Katrina Caramanzana COLORADO Holistic Practitioner/Musician



Addie Cherry* TEXAS Marketing Executive



Lindsey Coley* KANSAS Marketing Executive



Bryon & Amanda Cooper* ALABAMA Marketing Executives



Jessi Day* NEBRASKA Musician & Music Teacher



Holly Dobesh* SOUTH DAKOTA Marketing Executive



Katie Donovan* ARIZONA Marketing Executive



Jennifer Farmer* NORTH CAROLINA Emergency Medical Technician



Taylor Grindstaff* TENNESSEE Marketing Executive



Lain Hannan* OHIO Marketing Executive



Theresa Harper* ARKANSAS Marketing Executive



Alexis Hebert LOUISIANA Marketing Executive



Felicitas Hernandez CALIFORNIA Engineer



Ann Herron* GEORGIA Retired Educator



Brynne Holter оніо Marketing Executive



Danae Hudson* SOUTH CAROLINA Marketing Executive



Karen James* **GEORGIA** Marketing Executive



Jessica Johnson* WISCONSIN Global Payroll Team Leader



Michelle Kelley* TENNESSEE Marketing Executive



Holly Kilibarda MINNESOTA Kindergarten Teacher



Shonda King* GEORGIA Marketing Executive



Samantha Klosowski CALIFORNIA Stay-at-Home Mom



Linsey Knipp KANSAS Registered Nurse



Jocelyn Lao BRITISH COLUMBIA Bench Technician



Sarah Lenahan OREGON Marketing Executive

DIRECTORS 2



Erika Lilly OHIO Financial Analyst



Taylor Litzman*
TEXAS
Marketing Executive



Holly Loper*
MISSISSIPPI
Marketing Executive



Vanessa Luciani* QUEBEC Marketing Executive



Adrianna Massingill*
MINNESOTA
Marketing Executive



Ally & Derek McCallson* MINNESOTA Marketing Executives



Virginia & James McCaul* NEW YORK Marketing Executives



Becca Menster*
IOWA
Marketing Executive



Shea Mills*
MISSISSIPPI
Physical Therapist



Emily Mink ILLINOIS Registered Nurse



Melissa Morgan*
ALBERTA
Marketing Executive



Cherie Moyer PENNSYLVANIA Marketing Executive



Natasha Peake* TEXAS Marketing Executive



Natasha Reynolds*
MAINE
IT Marketing/Homemaker



Barbara Riley OREGON Retired



Tajuana Roberts* TEXAS Marketing Executive



Jill Rodrigues* OHIO Ministry Wife & Stay-at-Home Mom



Jennifer Rodriguez* CALIFORNIA Marketing Executive



Adele Rohner* VIRGINIA Marketing Executive



Shelby Rowland*
MISSISSIPPI
Marketing Executive



Ally Sanders*
ALABAMA
Marketing Executive



Bayli Settles* VIRGINIA Marketing Executive



Evelyn Short*
INDIANA
Office Manager



Patty Simyan PENNSYLVANIA Retired Nurse & Business Owner



Cheyenne Sohasky MICHIGAN Marketing Executive

DIRECTORS 2-DIRECTORS



Sharyn Steele* MICHIGAN Life Coach



Brenda & Johnnie Unrau MANITOBA Marketing Executives



Mike & Andrea Van Bakel* ONTARIO Marketing Executives



Kaitlin Van Essen MINNESOTA HACCP Coordinator



Dana Vick* TEXAS Marketing Executive



Melody & Dacota Walker* ALABAMA Marketing Executives



Joane White & Donavin Warren* FLORIDA Small Business Owner/Health Care



Tracie Watkins* SOUTH CAROLINA Marketing Executive



David Wilkinson* COLORADO



Shannon Ahearn* SOUTH CAROLINA Marketing Executive



Kelsey & Keith Ambrose NORTH CAROLINA Stay-at-Home Mom/Business



Taylor & Chad Bannor* MINNESOTA Marketing Executives



Brynelle Bexson* ALBERTA Marketing Executive



Joni Bisbee MASSACHUSETTS Marketing Executive



Cathy Bollhorst NORTH CAROLINA Marketing Executive



Alysia Bowen* MINNESOTA Salon Owner



Kelli Brinka* SOUTH DAKOTA Teacher



Jeannette Browne* MARYLAND Marketing Executive



Rose Burch GEORGIA Marketing Executive



Sydney Burkhard* TENNESSEE Marketing Executive



Carla & Scott Cadorette MICHIGAN Marketing Executives



Addie Cherry* TEXAS Marketing Executive



Melody Cockman NORTH CAROLINA Marketing Executive



Lindsey Coley* KANSAS Marketing Executive



Chris Connors CALIFORNIA Retired

DIRECTORS



Bryon & Amanda Cooper* ALABAMA Marketing Executives



Latisha Dashno TENNESSEE Marketing Executive



Jaquetta Dawkins GEORGIA Marketing Executive



Jessi Day* NEBRASKA Musician & Music Teacher



Sarah Deyo TEXAS Marketing Executive



Holly Dobesh* SOUTH DAKOTA Marketing Executive



Katie Donovan*
ARIZONA
Marketing Executive



Katelin Erskine MAINE Marketing Executive



Tracie Lyn Evans NEW JERSEY Marketing Executive



Jennifer Farmer*
NORTH CAROLINA
Emergency Medical Technician



Taylor Grindstaff* TENNESSEE Marketing Executive



Crystal Grueneich NORTH DAKOTA Marketing Executive



Katelyn Guzzino FLORIDA Marketing Executive



Brittany Hampton NORTH CAROLINA Marketing Executive



Lain Hannan* OHIO Marketing Executive



Theresa Harper*
ARKANSAS
Marketing Executive



Jamie Helget NEBRASKA Graphic Designer



Ann Herron* GEORGIA Retired Educator



Jessica Horton ALABAMA Marketing Executive



Danae Hudson* SOUTH CAROLINA Marketing Executive



Karen James* GEORGIA Marketing Executive



Jessica Johnson* WISCONSIN Global Payroll Team Leader



Michael Kaiser TEXAS Marketing Executive



Michelle Kelley*
TENNESSEE
Marketing Executive



Shonda King* GEORGIA Marketing Executive

DIRECTORS



Meghan Kitts TEXAS Marketing Executive



Trisha Knight TEXAS Teacher



Taylor Litzman* TEXAS Marketing Executive



Holly Loper* MISSISSIPPI Marketing Executive



Vanessa Luciani* QUEBEC Marketing Executive



Saundra Mack TEXAS Marketing Executive



Elizabeth Manandik NEBRASKA Marketing Executive



Adrianna Massingill* MINNESOTA Marketing Executive



Ally & Derek McCallson* MINNESOTA Marketing Executives



Virginia & James McCaul* **NEW YORK** Marketing Executives



Becca Menster* IOWA Marketing Executive



Jennifer Moore WASHINGTON Photographer



Melissa Morgan* ALBERTA Marketing Executive



Leah Patel ALABAMA Marketing Executive



Natasha Peake* TEXAS Marketing Executive



Natasha Reynolds* MAINE IT Marketing/Homemaker



Lexie Ringland ALBERTA Marketing Executive



Tajuana Roberts* TEXAS Marketing Executive



Jill Rodrigues* OHIO Ministry Wife & Stay-at-Home



Jennifer Rodriguez* CALIFORNIA Marketing Executive



Adele Rohner* VIRGINIA Marketing Executive



Shelby Rowland* MISSISSIPPI Marketing Executive



Ally Sanders* ALABAMA Marketing Executive



Kristen Shepardson MASSACHUSETTS School Guidance Counselor



Evelyn Short* INDIANA Office Manager



Shannon Soubliere ALBERTA Marketing Executive



Bernadette Sperberg COLORADO Marketing Executive



Sharyn Steele* MICHIGAN Life Coach



Tina Turner TEXAS Marketing Executive



Mike & Andrea Van Bakel* ONTARIO Marketing Executives



Carlene Van Hooydonk ONTARIO Beautician



Josh & Stacia Vander Stoep Marketing Executive/Registered Nurse



Dana Vick* TEXAS Marketing Executive



Melody & Dacota Walker* ALABAMA Marketing Executives



Joane White & Donavin Warren* FLORIDA Small Business Owner/Health Care



Tracie Watkins* SOUTH CAROLINA Marketing Executive



David Wilkinson* COLORADO Entrepreneur



Lisa Willingham NEVADA Marketing Executive



Ethelene Wilmore TEXAS Marketing Executive



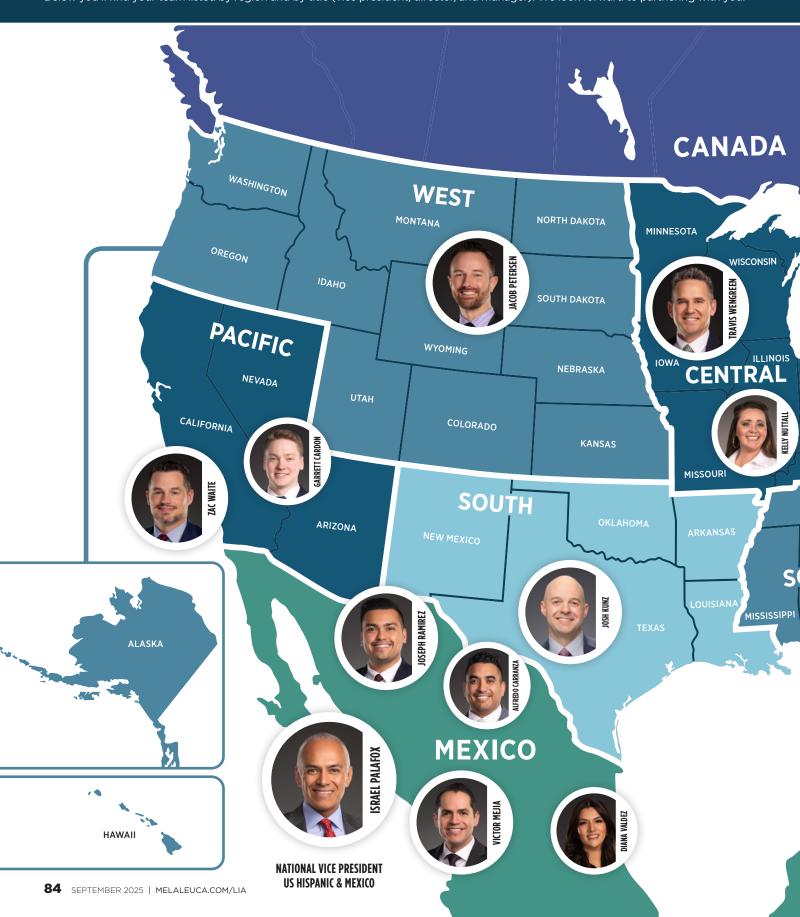
Lauren Wise MISSOURI Marketing Executive



Juuso Young PENNSYLVANIAMarketing Executive

Coaching & Leader Development Teams

Below you'll find your team listed by region and by title (vice president, director, and manager). We look forward to partnering with you!





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HISPANIC MARKET US/PUERTO RICO/MEXICO

ISRAEL PALAFOX

NATIONAL VICE PRESIDENT US HISPANIC & MEXICO

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BUILD A BUNDLE AS BOLD AS YOUR APPETITE



Enjoy Nearly Endless Options with New Add-Ons

It seems everyone has their own favorite cut of beef. Some crave the buttery smooth texture of a ribeye. Others want the bite of a perfectly seared sirloin, the slow-roasted perfection of brisket, or the traditional flavor of a good old-fashioned burger. With Anytime Bundles, as well as our all-new limited-time add-on options, subscribers can build a bundle that fits their unique flavor profile—and have it delivered whenever they want.

Our popular Anytime Bundles deliver unbeatable value and quality between regular orders. And now you can add even more value to your regular orders with new limited-time add-ons. To experience these limited-time specials, just select *Manage Your Subscription* to choose your add-ons. And of course, every cut of beef still comes with our Never Ever promise!

Go ahead—make your next bundle a beef lover's dream!





Meaty Back Ribs

Treasured by beef smokers but rarely found in stores, these massive ribs are perfect for slow and low cooking of any kind. With our Black Label quality, the meat practically falls off the bone with juicy tenderness.



Cowboy Burgers

It's time to up your grill game! These oversized 1/3 lb. patties are packed with flavor and unmatched juiciness. Made from 100% Black Angus beef, each patty brings Black Label quality to your next cookout.



Petite Tenders (Teres Major)

A steak taken from below the front shoulder, this is a cut often known only to skilled butchers. With the tenderness of a ribeye and a taste similar to the tenderloin, this unique cut is sure to make the perfect appetizer for your guests.



Brisket Flat

From backyard barbecues to family feasts, our brisket flat delivers. Cut from the leanest part of the brisket, it's the pitmaster's favorite because it's packed with rich beef flavor and ideal for slow roasting or smoking to tender perfection.

Congratulations to the qualifiers of the prestigious Expanded Circle of Influence Award. To qualify for this a ward, one must enroll eight quality Members during one calendar month. We are proud of these leaders' dedication and hard work, and wish them greater success as they continue to expand their circle of influence.



Joy Agerter-Hall



Kelsey & Keith Ambrose NORTH CAROLINA



Katie & Ryan Anderson MINNESOTA



Sarah & Kevin Anyan PENNSYLVANIA



Abundio & Gina Arreza **BRITISH COLUMBIA**



Pat & Sharon Autry TEXAS



Jennifer Bachmann KENTUCKY



Shani Baird TEXAS



Natasha Rae ONTARIO



Rossy Barajas & Rodrigo Huete CALIFORNIA



Brynelle Bexson ALBERTA



Andrea Blackley TEXAS



Alysia Bowen MINNESOTA



Missy Bowles WEST VIRGINIA



Shavonne & Donzell Bowman MARYLAND



Marcia Boyd **TEXAS**



Kimberly Brett



William & Maddy Brett



Dee & Justin Brooks SOUTH CAROLINA



Heather & Frank Brown LOUISIANA



Payson & Sheyenne Brumbelow TEXAS



Jordan Bulmer



Kelci Wright GEORGIA



Judee & Bernard Capucao TEXAS



Esmeralda Castillo & Geovani Herrera TEXAS



Angelina & Miguel Castro TEXAS



Morgan Chance TEXAS



Darlene & Randy Chapman TENNESSEE



Kappes & Joy Chatfield NEBRASKA



Addie Cherry TEXAS



Kylie Christianson NORTH DAKOTA



Melody Cockman NORTH CAROLINA



Lindsey Coley KANSAS



Josefina Corona CALIFORNIA



Dwayne & Shawnta Cotton ILLINOIS



Ashley Davis TEXAS



Jessi Day NEBRASKA



Richard Del Pilar ALBERTA



Meghan Dirk ALBERTA



Holly Dobesh SOUTH DAKOTA



Meredith Doster



Leo & Lisa Dugan NEBRASKA



Tracey & Jeremy Ebert INDIANA



Kevin & Angela Echols GEORGIA



Sabrina & Doug Ellis TEXAS



Tracie Lyn Evans NEW JERSEY



Jennifer Farmer NORTH CAROLINA



Christi Farmer GEORGIA



Sarah & Thomas Fisher GEORGIA



Sydney Gall ALBERTA



Stacy Gallagher PENNSYLVANIA



Megan Garland ALBERTA



Chelsie & Bo Gilbert MISSISSIPPI



Luis Martinez & Ana Lucia Chapa **TEXAS**



Katelyn Guzzino FLORIDA



Larry Baity & Terri Haddad-Baity NEVADA



Amanda Haefner OREGON



Brittany Hampton NORTH CAROLINA



Lain Hannan ОНЮ



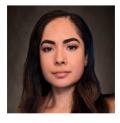
Clay & Bethany Harmon NEBRASKA



Rachel & Clarence Harvin NORTH CAROLINA



Kelly Hayes KENTUCKY



Felicitas Hernandez CALIFORNIA



Ann Herron GEORGIA



Katie Holloway LOUISIANA



Braydi & Tanner Hoppus ALBERTA



Julie House SOUTH CAROLINA



Justin & Karli Hudgens IDAHO



Danae Hudson SOUTH CAROLINA



Karen James GEORGIA



Brittney Johnson KANSAS



Michael Kaiser TEXAS



McKynzie Karger MINNESOTA



Nicole Kays NEBRASKA



Dante Kilgore WISCONSIN



Shonda King GEORGIA



Taylor Kirby MINNESOTA



Sadie & Brent Kolves FLORIDA



Vera Kostenko SOUTH CAROLINA



Katelyn & Chris Bovell ONTARIO



Cliff Moitt & Kellie Kuecha FLORIDA



Kayla LaBorde LOUISIANA



Lara Lash



Amber Lehmann



Nadia Lemieux ONTARIO



Taylor Litzman TEXAS



Vanessa Luciani QUEBEC



Steve & Suzy Maier TEXAS



Rosa Maldonado PUERTO RICO



Morgan & Derek Martin TENNESSEE



Adrianna Massingill MINNESOTA



Virginia & James McCaul NEW YORK



Adrienne & Martin McDowell FLORIDA



Maricel & Joseph Meade TEXAS



Megan Medlar TEXAS



Syrina Melton WASHINGTON



Kennya Mexia & Sergio Inzunza ARIZONA



Shea Mills MISSISSIPPI



Melissa Morgan ALBERTA



Alicea Mullins TEXAS



Brandi & Clint Newman FLORIDA



Megan & Mike Nichols MISSOURI



Janetta & Femi Olaseni



Alison Olson CALIFORNIA



Anna Owen TENNESSEE



Natasha Peake TEXAS



Bryan & Maria Pereira CONNECTICUT



Kelli & Robert Peterson KENTUCKY



Leslie Piper LOUISIANA



Amy & Casey Poepping MINNESOTA



Nicki & Derik Potter KENTUCKY



Rebekah & Grant Pumphrey UTAH



Tajuana Roberts TEXAS



Jill Rodrigues OHIO



Jennifer Rodriguez CALIFORNIA



Trish & Brett Roloson PRINCE EDWARD ISLAND



Candice Ross TEXAS



Shelby Rowland MISSISSIPPI



Johnny Ruiz CALIFORNIA



Ally Sanders ALABAMA



Lindsey & Jason Short INDIANA



Susanne Slabaugh Hencye KENTUCKY



Susan & Dennis Smith MISSISSIPPI



Susan Stauffer WISCONSIN



Sharyn Steele MICHIGAN



Breanne & Michael Sufrin WYOMING



Paolo & Faye Torres ONTARIO



Tammy Trenholm NEW BRUNSWICK



Tina Turner TEXAS



Katherine Umbarger KANSAS



Mike & Andrea Van Bakel **ONTARIO**



Alyssa Veikle SASKATCHEWAN



Dana Vick TEXAS



Melody & Dacota Walker ALABAMA



Brittany Walker FLORIDA



Madi Wallace TEXAS



Maley & Shawn Walsh ARIZONA



Joane White & Donavin Warren FLORIDA



Tracie Watkins SOUTH CAROLINA



Tina & Jay White KANSAS



David Wilkinson COLORADO



Corinne Wright WASHINGTON



Shannon & Michael Yager-King TEXAS



Kim & Rick Yeater CALIFORNIA



Juuso Young PENNSYLVANIA



Sarah & Tony Zanoni FLORIDA



Brittney & Zach Zillig OHIO

Congratulations to these qualifiers of the distinguished Circle of Influence Award. To qualify for this award, you must enroll four quality Members during one calendar month. Achieving Circle of Influence has helped many Marketing Executives advance their businesses, grow their organizations and find new leadership for their teams. The effect of enrolling four customers each month can positively affect their businesses for years after. We are proud of these leaders' dedication and hard work.

ALBERTA

Titilayo Akinniyi Baylee Allan Nicole Anger Kathy Backs Terry Broughton Karly Butcher Shave Callin Kim Clozza Jillian Cormier Altiera Dahlman Jocelyn Joyce & Reynaldo Feliciano Samuel Fernandez Regan Finlay Mackenzie Henkelman Sandra Hillock

Kirsten & Brett Johnson Taylor Kast James & Katey Kloepper Rachelle & Charles

Koehn

Destiny Krasnesky Shannon Kubin

Kaylee Kuschminder Francine Lefebvre

Kim Maloney

Linda Mans Kaitlyn McIntyre

Barb Michalsky

Melissa Morgan

Marchervl & Edilberto

Moscoso

Ednalyn & John Nisco

Shaina Oxtoby Karlee Prins

Carla & Kevin Richard Jocelyn & Roberto Santos

Shannon Soubliere Cassie Strydhorst

Kristy & Jeff Taylor

Mallory Todd

Ana Torres

Jenna & Nolan Trudeau

Madyson Vandermaarel Amber Wolfe

BRITISH COLUMBIA

Guy & Revi Arad Laira Amor Arreza Hayley Barnes Corinne Cochrane & Matthew Woods April & Frank Floro Jodi Hearn Maribel Orio Carle & Laurie Proskin Lindsay Scott Jenna Visosky

MANITOBA

Crystal Anderson & Brett McI aren Naomi Coss Tiffany Delaurier Mallory Fouillard Cynthia Taylor-Iwankow & Chris Iwankow Brenda & Johnnie Unrau Norma Walchuk

NEW RRIINSWICK

Danie & Todd Branch Tammy Dunston

NOVA SCOTIA

Margot Hayes Cheryl Walsh

ONTARIO

Michel & Gile Beaudoin Christopher & Kimberley Clarke Pauline & Derek Clarke Terry & Michael Commisso Dr. George & Elaine Grant Neika Grant Madelaine Higgins Barb & Matt Houser Venusa & Romando Javonitalla Modeline Jean Renee Kupferschmidt

Melanie McGrail Joel Melnichuk Karla Moffatt Liezel Navarro Nicole Nedelko Kathrina Rivero Katie Scott Lani Serdon Herline Similien Carlene & Nick Van Hooydonk Donna MacDonald Tammy Zack

PRINCE EDWARD ISLAND

Caroline-Elizabeth & Shawn Loewen

Cathy Zadorsky

QUEBEC

Jean Breddy Confident Jean Fortune Guy-Edgir & Anise Andre Frederic Roberto Gómez Audrey Hamelin Suzeline iean Jacques Nathalie Perez Stephanie Merino Abdoussalam Said Ali Sherry Smith Mariève St-Martin

SASKATCHEWAN

Nancy Taylor

Breanne Barber Kristin Becotte Sandi Berger Chelsey & Dustin Billay Brooke Dudley Sera Farr Sheri & Doug Gibson Jenna Grose Lisa Gyoerick Jayd Hupaelo Derek Kaytor Melissa & Trevor Lebersback Tanis & Geoff Leo Kaesha Lockert Jessica McKenzie Alexis Newell Chelsea Tuffs Shana Watson Amery Wilson

ALABAMA

Brooke Delk

June Evans

Dustin & Haley Baldwin

Deborah Bennett

Cynthia Coleman

Kathryn Frederick Betty Hagman Mallory Hendrix Jessica Horton Stephanie Kirby Hannah Knight Megan Morris Erika & Charles Parker Amy & Jimmy Phelps Carol Pridgen Ally Sanders **April Simmons** Jessy Tipton Karen Watson Cvndi Whitehead Summer Wiley

Aileen & Jeff Williams

ALASKA

Beth Austin Shelby Walz

ARMED FORCES

Shelbi Brown Ashaki Dunston

ARIZONA

Tiffany Albright Linda Andryans Frederick Anthony Mark & Myrna Atha Sheila & Steven Backus Malu Bambalan Tracy Beaudry & Chad Brockschmidt Anthony & Angela Cook Jr Daphne Dugan Shealee Ferrat Tonia Flanagan Shelby & AJ Ford Lisa Fuller Lori Fullina Dianna & Greg Furstner Korena Goldberg Tanya & Neil Hagre Delphine Hooker Rainbow Lackey Nhuna Le Amy Logan Sofia Ruby Mariscales Ashley McLaughlin Troy & Shandee Messer Consuelo Ortiz

Nicole Remini-Wiskow &

Michael Wiskow

Hilda Rodriguez Tresha Rodriguez & Anthony Bivins Nefertiti & David Sanford Dominica Silver Rebecca Stell Ron & Kimberly Stiner Shannon Valencia Trish & Rob Verzera Cintia Zambakejian

ARKANSAS

Karis & Pat Bellisario Ashlyn Brown Joni Burson Katie Densford Shaun Nichols Chelsea Phillips Yeraldin Villasenor Frances Wright Jennifer & Brian Yandell

CALIFORNIA

Arlene Abagon & Dennis Juanir Lucila Avalos Bernardo Barbosa Campos Althea Baylon Sylvia Beltran Kelly Bowler Elisa & David Campos Orlando Corona Efrain Cruz Sosa **Bobbie Elliott** Luzviminda & Jesus Esqueda Olga & Ben-Hur Fontoura Bella Garcia Trisha Ghergo Olinda Arely Gonzalez Melissa Griffen

Kyle Han Kelly Hurrey Kezia Jackson Leah Jones Elizabeth Kim

Grace Kim Mirian Lawry Sarah Lopez Miguel Angel Lugo Chavez

Rocio Gutiérrez

Alex & Tyler Hage

Brandii Machuca Brittney & Kellen McLaughlin

Leslie Mendoza Jennifer & Steve Morgan Luis & Eleonor Navarro Tania & Marco Ortiz

Lido Perez Bernabe Ramos Blas Wendy Reynoso Shannon & Frank Rich Irving Rodrigo Rodriguez

Vences Ruby Sanchez Aurora Sarmiento Michael Susi Jr. Amber Syvertson Kelly Taylor Salinger Teo Edwin & Luz Tobar Teresita Tongohan Lourdes Toyar Yesenia Valades Donna & Frank Vanoni Flmer Vega Victor Vega Laynie Velez Mario Villagrana-Solis Eung Sun Won

COLORADO

Amher Adames Nicolas Atkinson Andrea Dahn Michelle Elizer Cori & Joshua Hogstad Catarina Phillips Maria Quiñones Michelle & Lance Smith Amanda Victoria David Wilkinson

CONNECTICUT

Avien Mikhael & Grace Vilma Dotig Jessica Garofano Rena Litwin Natali Krause & Kent Wonnell

DELAWARE

Patrice & Larry Buller Cynthia Powell-Pope & Loren Pope Jennifer Sturgis

FLORIDA

Jacqui Agostinelli Marie-Nicole Allen Chelsea Antonelli Anita Barnes Elicia Bennett Marquita Betha Laurie Brown Kari Burkhardt Karen Caprino Carlee Carroll Kelly & Jonathan Carter Robin Waugh-Castle & George Castle

Carrie Cercone Christopher Collman Christopher Combie Arelis Contreras & Mario Cabrera Beverly & Jordan Dela Cruz Naymey & Jessica Delice Javier Devora Richard Diaz & Yurisel Salazar Lindsey Donato Ashley Eddy Meaghan Evans Shana & Scott Falany Nicolasa Garcia Orbelina Garcia & Marcial Montoya Britney Gillis Michelle Green Francisco & Rhina Guardado Tyler Hansen Anna Hatch Kay & Curtis Johnson Valerie Johnson Kristie Jones Melenda Jones Melissa & Kevin Knecht Rachaell & Seville Ko Sydney Krause Krista Kuhn Robert & Dawn Lemus Maegan Lewis Sophie Lonsinger Earlinda Manchego Connie Marshall Stephanie & Kevin Merriweather Jody & Jim Morgan Maria & Frank Mosca Karin Mullinax Amber & Lucas Nelson Marie Bergeline Neptune Fabricio Nobre Barbara Parra Sherry & Russ Peck Nate Perrine Amanda Phillips Cheryl Pieper Melissa & Doug Prater Ashley & Jeremiah Ranow **Brittany Regans** Deborah Reilly Russ & Beth Schomp Nate & Andrea Scott Paula Smith Poole Suzanne & Justin Stadler Vivienne Stephen Sean & Geneveve Sykes

Brian Thompson

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Tara Ballard

Denise Adebesin

Kimberly Blake Hope Brown-Chambers Monica Castillo Sandy Clayborne Tracy & David Clower Chris & Terri Cote Celeste Crews Alysa Davis Helen & Durward Dilag Lindsey Echols Shane Harmon & Alison Feliciano-Harmon Kai Fluitt Rodney Foster Kara Frenkel Rebecca Garrett Ally Gil Sheila Guinn Joshua Henderson Kelly Hogsed Kristin Hooper Andrea Jeffries Quortney Jernigan Dong Ryan Kim Hve J Kim Shonda King Jennifer & Jay Leach Shateria Lewis Michelle Martin Travis & Sasha Martin Kimberly Massengill Jeanie Paige McWhorter Jonathan & Kimberly Montgomery Sarah Murray Jackie Neal Wanda Padgett Jessie Park Sarah & Cason Purvis Mikayla Richardson Meg Roberds **Emily Roberts** Ernest & Sherita Ross Ashlyn Rushing

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HAWAII

Jennie Wolfe

Elias & Guinevere Callejo Hazel & Charlie Duran Farrah Gomes Erin Hiranoarakawa Zeah Kaapana-Bates Diane & Joel Nakagaki

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ILLINOIS

Tanya Alexander

Jessica Andrews Mekina Balderrama Marilynnette & Frank Barney Christina Bednar-Loy Jennifer Bell Tammy & William Brink Tammy & Erik Burgwald Robin & Catherine Butler Kelli Cessna Taylor Cook Viviana Delgadillo Heidi Ditzler Jenna Easterday Carsten Finkley Lisa Frerker

Katie & Jacob Furl Jason & Keri Hayes Sarah Herzing Doug & Lori Hibbert Raquel & Dennis Jacinto Debra Jackson Bonnie Kassel Charie Leopold Patti & George Leynaud Angie Mayes Allexis Miller Carie & Allen Parkes Marlo & Jim Payne Sheryl Ringel Penny Pia & Ramil Rivero Jackie Robin Martha Rodriguez Rendi Shuff Esther Smith Gina Sullivan Fredrina Walker Melissa Werries Gina Woods RaeLee & Clint Zumbahlen

Sophia Frichtl

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Tonya Alumbaugh

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ΜΟΝΤΑΝΑ

Tanya Watkins

Jacelyn Avila Taylor Hamel Stacy & Charles Heiland Josie & Tyson Hinkle Laura & Daniel Larson Laticia LaTray Melanie McCleary Camry Metcalf Mava Nicholls Kelsey Proue

NEBRASKA

Kiley Smieja

Janelle Anderson Thomas & Roxanne Bates Kendra Holly Keatra Krause Kelly Krohn Kayci & Brian Long Gail McHugh Jaimie Ramsey

NEVADA

Kim Bishop **Rutchel Costales** Alejandro Sandez-Cid & Dalila Estrada Vincent Ferrazzano Jennifer Figgins Connie Gold Johanna Harbottle Christopher McLane Gloria Mendoza Leonila & Jason Renfrow Carlos Torres & Veronica Sahagun

NEW HAMPSHIRE

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NEW JERSEY

David & Chervl Felsenthal Sarahphina Vincent-

NEW MEXICO

Hannah & Steven Burlbaw Gen & Charles Chamblee Lisa Davis Connie De La O Melinda Lough Amie Jo & Jeff Powers Josh & Maribel Salinas Maria & Wilhelm Siemens Jessica Valdez

NEW YORK Lvnn Amell

Trecia Arrindell Tracey Barber Yvell'e Barnes Jeannette Burgess Shawna Butts Marika Cygert Casandra Davis Lydia Estandian Elizabeth Gorski Brooke Hughto Randi Kelder-Delanoy Maria Lynn Kyrkostas Ashley Law Pierrot Lazarre Katherine Leo Jayson & Doris Mines Johnny Murillo Nicole OConnell Ronni & Russ Paley Jackie Pantoias Silvana Paron Rob & Laurie Pisciotta Jean Pelicier & Betina Alcenat

Renee Joshua Porter

Leslie Quesnel Adriana Salamon Jennifer Skuza Hannah & Adam Snyder Rhonda Tilton Leah Widrick

NORTH CAROLINA

Greysi Alejandro Cathy Bollhorst Bailey Brandon Lesha Bridges Lawrence Brown Krystal Burke Wendy Burkhard Dana Chapman Lorraine Claytor Alexia Dutton Ali & Brandon Farabee Jennifer Farmer Kiersten Haneline Cecelia & Doug Harvey Eve Hendricks Carol Hinson LaQuita Ibegwam Lisa Jackson Tara-Anne Johnson Marquetia & Damon Jones Candace Jordan Heather Jordan Kelly Marshburn

Jennifer & Charles Moretz **Emily Raynes** Adelina Rivera Shauntae Smith Porsha Tay Ashley & Jeffrey Tullai Sabra Tyndall Shawn Walden Casey Whisnant Amanda & Matthew Wilcox Kinley Wilmoth

Jenne & Jay Matthews

Graycie Miller

NORTH DAKOTA

Elizabeth Bascom

Jennifer & Jim Belt

Lisa & Matthew Sullivan

оню

Brooklyn & William Blair Karlev Brown Evan & Shannon Brown Candice Carter Lucinda Christian Rodney Clark Sharlenae & Phillip Collingsworth MaryAnn & Daniel Domka Holly Francis

Shannon George Jodi Glick Dr. Shelley Hamler Nadia Jaime & Ed Blunt Brian & Cheryl Johnson Lori Johnson Benjamin & Brittany Kovacs Karley Lederer Courtney & Michael Metz Eric Monge Cruz Lauren & Max Nihart Jill & Greg Parker Sarah & Joshua Rankin Renee Rodrigues Lisa Rusk Karli & Christopher Smith Brooke Wentz Rachel Woodrum Koti Wright

OKLAHOMA

Matt Crow Angie Henrich Kelly Hill Miranda Hobbs Stephanee Howell Kortney Lavey Brandon Mix Michelle Sellers Amy & Nate Smith **Bailey Studer** Katie-Lynn & Forrest Stump Edie Tolar Stephanie Whipple

OREGON

Dolores & JoseLuis Gonzalez Keilah Hendon Shanna Kelty Rochelle Nisley Amanda Reno Shelby Shely Jeremy Siegrist Megan & Ben Terk Martha & Alfredo Torres Elizondo Veronica Zendejas

Cassidy & Michael Burns

Rachelle Coakley

Jessica Dobson

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PENNSYLVANIA

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PLIERTO PICO

Cohen & Elyssa Barsten Marilyn Lopez Huertas & Jose Rafael Perez Yeison Ramirez

SOUTH CAROLINA

Shannon Ahearn Holly Bardone Tiffany Cartino Ciara Chafin Christian & Shannon Crescenzo Amy & Mark Fincannon Thomas & Lauren Gaede Nicole Hassinger Michelle Holmes Danae Hudson Pamela & Chris Kollman Kristy Murray Leanna Owens Balanza Peav Claire Pritchard Diane St Louis Antony Stewart Audra Washington Brittany Winningham

SOUTH DAKOTA

Kelli Brinka Tara Englund Bailee Fremont Melissa Kludt Kamberlyn Lamer Karissa Odenbach Melissa Scholberg Andrea & Toby Upkes

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Nickole Atkinson Sarah Broadnax Marsha Brock Justine & Jeremy Brooks

Mandi Burchell Tabitha & James Calahan Yvonne Cochran Michael Grant **Taylor Grindstaff** Ruth Grubbs Missy Harris Lexie Hartsfield Cari Henegar Crystal Hepler Sarai & Jose Hernandez Melissa Huffman Tonia Johns Fleecy Johnson Michelle Kellev Christi Merritt Tina Morris Allison & Nathan Neal Danielle & Johnny Odom Amber Orr April Parks Carol Pierce Cora Rusk Jenny Scoggins Melissa Wilburn Kristen Woodall

TEXAS

Brianna Acker Kelly Akin Grace Akintomide Gabriela Aladro & Patricio Gonzalez Kennisha Allen Toree Allen Shae Allison Fidelina Ambriz **Brittany Ames** Alma Araiza & Carlos Galvan Lucero & Jose Araiza Elionai & Lorena Arias Vanessa Arizpe Britney Atkerson

Debbie Barber

Nora Barnes Leticia Barro Brianna Bell Kim Bentley Neil & Sherronna Bishop Amber & Jeffrey Blanch Taylor Bohrmann Denise Bonneville Jenni Bradley Sherlyn Brown Megan Bynum Summer Dey & Marcelo Cacciagioni Alison & Matthew Callaway Karie Carney Jessica Carollo Mary Carr Mercy Casili-Colunga Patricia & Carlos Castanedo Rosa Castillo Nina & Ken Cebrun Yuki & Jose Coca Jessica Corona Melissa Corvin Adriana Cox **Brittany Craine** Ismael Cruz & Olga Garza Hannah & Morgan Davis Jordan Davis M Leonor Garcia & Sergio Delgado Dorha Deltinois Sarah Deyo Angelita Diaz & Jorge Medrano Angela Saunders-Dick & Marc Dick Mary Jane Dominguez Rebecca & Jason Dutton

Flizabeth Fllis

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Dianna Maria

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WEST VIRGINIA

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Sherry & Kirk Bedinger Samantha French Ashley Hoff Katie LeDoux Joselynn Riley

Pacesetter

These businesses have taken advantage of the tremendous potential of the Pacesetter program. Each has watched the Foundations video, enrolled eight (8) or more Members and advanced to a new high status of Director or above.

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BRITISH COLUMBIA

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MANITOBA

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Cyndi Whitehead Abby Wicks Summer Wiley

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Linda Andryans Jessica Gastelum Helen Jakpor Nhung Le Amy Logan Jennifer Madueno Lisa Sayles Rebecca Stell Amber Tackett meghan wagner Jennifer Weatherly Lonni Weiss Cintia Zambakejian

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Kristyoung Bae

Miguel Barajas

Alfredo Briseno Paula Brooks **Ebony Brown** Noah Carter Youngmee Cha Sun Cho & Ronald Song Christine Choi Rick Choi Christine Kim Hyokyung Chung Lily Colin Orlando Corona Efrain Cruz Sosa Carolyn DeAnda Danny Do Hanniel Espinosa Rocio Espinosa Maria Elena Felix DeAndrea Foster-Smith Leonardo Francisco Yessenia Galvez Hernandez Saguova Grav Rocio Gutiérrez

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Kendra Bryan
Cassandra Dagner
McKynzie Karger
Adrianna Massingill
Atreyu Norton
Marian Spiess
Kaitlin Van Essen
Leah Waldo
Joni Xiong

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Lacy Basinger
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Karee Brown
Fernando Cambron
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Kayleigh Clayton
Ashley Davis
Brandie Duke
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Tanya Watkins

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Danyelle & Levi Chappell
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Greysi Alejandro
Maria Victoria Arroyo
Cisneros
Lesha Bridges
Linda Cambell
Amanda Campbell
Cassidy Carrigan
Dana Chapman
Lorraine Claytor
Paul & Barbara Fleuret

Greg Gainer
Cissie Gay
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Delmarva Johnson
Mary Kondratowicz
Memoona Mazhar
Nicolas Miller
Darryl Murrill
Glendy Pérez
Adelina Rivera
Darice Stephenson
Ashley & Jeffrey Tullai
Sabra Tyndall
Casey Whisnant

OHIO

Jacob Wood

Homerson Adeclat
Olivia Aichholz
Brooklyn & William Blair
Karley Brown
Virlande Charles
Lucinda Christian
Rodney Clark
Lain Hannan
Jill Irish
Yolette Mendez Castillo
Lisa Metzger

Laura Miller
Eric Monge Cruz
Lauren Slaughter
Mackenzie Staley
Zachary Thomas

OKLAHOMA

Allison Dalke Angie Henrich Miranda Hobbs Kortney Lavey Bailey Studer Stephanie Whipple

OREGON

Jessica Dobson LeeAnn Sheldon Jeremy Siegrist

PENNSYLVANIALisa Contestabile

Roselande Exume
Stella Gonzalez
Michele Heckel
Natalie Mclean
Shalyn Muraco
Kelly Porada
Melissa Reed
Ana Ruiz
Leah Shetler
Samantha Sinclair
Juuso Young

PUERTO RICO

Yeika Berrios Santos Desireé Vélez Morales

SOUTH CAROLINA

Lucia Campos Contreras tacey Daly **Emily Drew** Sarah Fincannon Kelli Flynn Nicole Hassinger Dave Hernandez Elsy Lanza Tanya Lieser Jeana Lothridge Sonja Lowe Javier Michelle Kristy Murray Balanza Peav Shasta Phillips Karvn Poindexter Audra Washington Tracie Watkins Nellie Westpy Takesha Zac-Williams

SOUTH DAKOTA

Paige Fees Melissa Scholberg Andrea & Toby Upkes

TENNESSEE

Marsha Brock
Mandi Burchell
Julia Byrnes
Erika Cobb
Diane Finley
Michele Glosson
Michael Grant
Tera Jonhson
Michelle Kelley
Adrienne Lydon
Nicole Meadows
Rebecca Mize
Abbie Tarrant
Michael Todd
Jana Wilkerson

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Debbie Abbott Kennisha Allen Toree Allen Maria O Amaya Fidelina Ambriz Crispin Araiza Rosario Araiza Suzy Avila Robert Balderrama Brianna Bell Claudia Beltran Andrea Blackley

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Mary Jane Dominguez

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Crystal Eddins

Carrie Flowers

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Mandi Hamilton Gibson Alicea Mullins Christy Murff Hang Nguyen Lee Nguyen Son Nguyen Larkin Nisbet Ana Leticia Obregon Katie Oder **Emily Oliver** Connie Pace Monique Paul Fredy Perdomo MaryAnn Perry **Duane Phillips Amber Phipps** Robin Powell Tammy Pressel Beth Prine Geneieve Ratliff Jaci Reinhold Kecia Richardson Madison & Jacob Richardson Madison Rodriguez Flor Rojas Mariana Rubio

Jenna Simpson Winter Skinner Macie Smith Rafael Soto Jaime Staton Cathy Stewart Meaghan Stone **Brittany Suell** Kevin & Yolanda Tarver Alyssa Urias Juan Vazquez Samantha Villasenor Christy Vines Dawn Walker Cea Jaye Walters Bailey Weber Carol Wheatfall Sofia Wilhelm Kari Wilmeth Karley Winchester Sylvia Wright Traci Young

Kaydance Birkeland Kay Boyce Mallory Burns Lori Covington Stephanie Duclos Tv Ford Sarina Herbers Anissa Holman **Unok Hwang** Maegen Johnson Stephanie Palady Christina Peterson Rebekah Pierce Edelita & Alexander Reyes Belsis Rivas Maradiaga Jed & Julie Rusyniak Corinne Wright

Ashley Janiszewski

Krista Ramaley

Latanya Brooks

Crystal Hyde

Adele Rohner

VERMONT

Laura Newell

WASHINGTON

Lanita Wiseman

VIRGINIA

Unok Hwang Hannah Jasper Maegen & Eddie Johnson Veronica Long Stephanie Martin Corinne Wright

WISCONSIN Jessica Braddock Robin Brann Jenny Hoffman Jessica Johns Jessica Johnson Jennifer McKinney Linda Mishler Brian Nichols Lisa Schmitz Amanda Severinski Stacy Sweig Katherine Vander Kinter

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Upon enrolling your 20th Member, you qualify for the 20/20 Club. This designation recognizes those who enjoy 20 percent commissions on the monthly purchases of their personal enrollees and have distinguished themselves by having . Those businesses receive a handsome pin and recognition in the digital Leadership in Action. Congratulations to this distinguished group!

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Baylee Allan Brynelle Bexson Sydney Gall Rachelle & Charles Koehn Wayne Peters Karlee Prins

MANITORA

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Mary Green

Crystal Tosczak

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Hanniel Espinosa Kelly Hurrey Doo Sun Kim Mireya Lopez Amy Michelle

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Kimberly Douglass Karen Durst Meaghan Evans

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Arianna Giron

Kaitlyn Heslington

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HAWAII

Brian & Gwen Kunihiro

ILLINOIS

Makeba & Clive Phinn Bri Skvarce

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ILLINOIS

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KANSAS

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KENTUCKY

Morgan Spann

MICHIGAN

Kim & John Lefler Charlynn Mcbee

MINNESOTA

Paige Risetter Kelley Sigafoos

MISSOURI

Laura Cross Elise Glover Aguita Smith

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NORTH CAROLINA

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TEXAS

Taylor Bohrmann Beverly Carpenter Addie Cherry Nina Cox Crystal Eddins Veronica Evans Jocelyn Hendrix

Kathy King Caleigh & Tyler Krause Taylor Litzman Joreme & Louis McIntosh

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