



NOVEMBER 2025 | USA 

LEADERSHIP

IN ACTION

| ENHANCING THE LIVES OF THOSE WE TOUCH® |





EXECUTIVE CHAIRMAN
FRANK VANDERSLOOT



Solving World Problems with Respect and Mutual Understanding

As Melaleuca has experienced tremendous success around the world, I've had the opportunity to work with individuals from all over—folks from all walks of life, different ethnic backgrounds, different religions, different levels of education, and different political persuasions. At Melaleuca we celebrate and respect our differences. We have learned to love and honor each other even though we don't all see the world through the same lens.

At Melaleuca we seek and value truth, regardless of its source. We give credence to facts, not dogma. And we seek solutions to the world's many problems through understanding and analysis rather than from the propaganda of one political party or another.

Over the past few years, I have noticed a trend emerging in society that I think is very dangerous for mankind and for our nation. It seems it has become commonplace for people to actually deem those who disagree with them as their enemy. Especially in social media, it has become the norm to become

offended if someone disagrees with us on almost any topic. And instead of listening to each other, we are taught to attack those who disagree with our opinion or the opinions of those whose side we have chosen to be on. Indeed, we are being taught by society that if someone disagrees with us, we should silence them. We should punish them. We should attack them. We should shun them. Or at the very least we should shut them up! We have made it politically incorrect for people to state their views on any topic that might disagree either with us or with those whom we have sworn allegiance to.

I think that's dangerous.

Unfortunately, it is apparent that in today's world many first decide who they want to follow or what they want to believe. Then they seek only the evidence that sustains their belief system and "proves" they are right. Often, people seek less truth once they become advocates of their own position and try to get converts. And unfortunately, they begin to ignore any facts that might suggest they are wrong.



Politicians teach us that those who disagree with us are our enemy. That somehow if they disagree with us they are evil, regardless of how they came to their conclusions. In return, others see us as evil because we disagree with them, and instead of seeking solutions together, we now just seek to prove each other wrong. This situation is becoming more serious as almost every major national issue is becoming politicized, with both major parties trying to destroy the other.

I think I should be clear: Although I lean conservative, I refuse to allow any political party to decide what I should believe and whom I should have allegiance to. And while I tend to lean conservative on economic issues, I tend to lean more liberal on environmental issues. But, above all, I value truth! I think there's great value in knowing the truth! Whatever the truth is, I believe we should seek it. Only by knowing the truth, and sorting truth from fiction, can we make good decisions and find good solutions.

A person who disagrees with us is not our enemy. They may be our best friend. They may be our spouse. They may be our brother or sister or our neighbor. If people disagree with us, there is probably a good reason. And if we shut them down, we will never be able to work out issues together to find solutions that we can all support. Let's listen to what they have to say! Let's explore our differences! Let's see where we can agree. Let's work together to find the best solutions. I am not suggesting that we should not take a stand for things we believe in. I believe the opposite! We should stand up for what we believe is right. And we should speak out! I'm just suggesting that we can take a stand for what we believe in without attacking those who disagree with us. Instead, we should try to convince others

through reason and common sense rather than through hatred and deeming them to be our enemy.

Recently, I've seen far too many families and friendships split up because people simply disagreed on things like politics, world events, policies, and so forth. These are important issues that we need to be able to talk about safely without taking offense and without retribution. We need to make it safe for people to disagree with us. And we need to let them know that we love them and value them even though we have different points of view or different opinions.

Let's not listen to those who would tell us that it is politically incorrect to have discussions about such important things. Let's not listen to those who would tell us that we need to shut up and be silent. Let's not heed those who tell us that discussions about really important issues are not for the public forum. And most of all, let's make sure that we don't deem those who disagree with us as someone who needs to be silenced. Let the best argument win the day! We should all seek to find the best solutions for ourselves, our families, and our nation. When you get down to it, there is more that unites us than divides us. The best solutions always come from hearing all sides and seeking truth—no matter where it is found.

Sincerely,



PRESIDENT'S CLUB 🌿 2025

12

Feature Story

Melaleuca's President's Club is truly the trip of a lifetime—and this year's Greco-Roman cruise was no exception. Earners experienced history, beauty, and culture at every stop. Along the way, they forged lasting friendships, celebrated remarkable achievements, and shared valuable insights that every business can benefit from.



YOUR FUTURE SELF IS CHEERING YOU ON

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December doesn't have to drain your bank account and stretch your waistline. With a few simple, mindful steps, you can wrap up this year stronger than you started.



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Your greatest constraint isn't money—it's time. When you invest your best into what compounds, you can be present for what matters most.



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What can you learn from the experience and advice of these leaders?

NOVEMBER 2025



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SEPTEMBER 2025

EXECUTIVE LEADERSHIP COUNCIL

The Executive Leadership Council represents the pinnacle of dedication, leadership, and consistency at Melaleuca. These outstanding business builders have demonstrated an unwavering commitment to growth, mentorship, and overall wellness. We celebrate their hard work and congratulate them on earning their place among Melaleuca's top leaders.



Masters are those Executive, National, Corporate, and Presidential Directors who have been Senior Directors or above for five or more years.



1

Morgan & Derek Martin
TENNESSEE

MELALEUCA LIFETIME EARNINGS: **\$1,791,441**



5

Braydi & Tanner Hoppus
ALBERTA

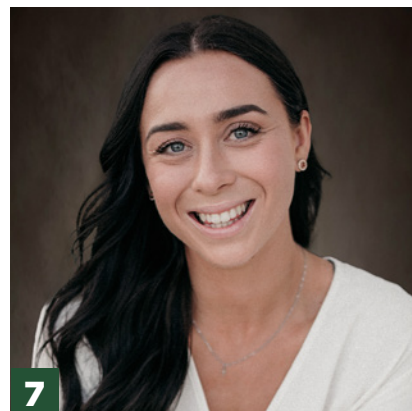
MELALEUCA LIFETIME EARNINGS: **\$351,730**



6

Karah & Ian Bosmeijer
KANSAS

MELALEUCA LIFETIME EARNINGS: **\$119,877**



7

Megan Garland
ALBERTA

MELALEUCA LIFETIME EARNINGS: **\$395,623**



11

Jenna & Nolan Trudeau
ALBERTA

MELALEUCA LIFETIME EARNINGS: **\$1,050,585**



12

Natasha Rae
ONTARIO

MELALEUCA LIFETIME EARNINGS: **\$294,063**



13

Brandi & Jeremiah Whitmer
GEORGIA

MELALEUCA LIFETIME EARNINGS: **\$473,240**

The Executive Leadership Council (ELC) is composed of the top Presidential, Corporate, National, or Executive Director businesses with the highest contribution index and a current Monthly Retention Index (MRI) of 50% or more. At least five positions are reserved for Masters.



2 M MASTERS

Chelsie & Bo Gilbert
MISSISSIPPI

MELALEUCA LIFETIME EARNINGS: \$2,412,224



3 M MASTERS
Sheyenne & Payson Brumbelow
TEXAS

MELALEUCA LIFETIME EARNINGS: \$351,884



4 M MASTERS
Cindy & Chris Brown
KENTUCKY

MELALEUCA LIFETIME EARNINGS: \$1,738,571



8 M MASTERS
Emily Raynes
NORTH CAROLINA

MELALEUCA LIFETIME EARNINGS: \$368,122



9 M MASTERS
Tori & Brody Farr
SASKATCHEWAN

MELALEUCA LIFETIME EARNINGS: \$232,726



10 M MASTERS
Amy & TJ Trietsch
TEXAS

MELALEUCA LIFETIME EARNINGS: \$234,880



14 M MASTERS
Brayan Garcia-Mendoza
NEVADA

MELALEUCA LIFETIME EARNINGS: \$855,726



15 M MASTERS
MaryAnn & Daniel Domka
OHIO

MELALEUCA LIFETIME EARNINGS: \$765,874



16 M MASTERS
Leah & Sam Melquist
WASHINGTON

MELALEUCA LIFETIME EARNINGS: \$1,341,477



DARRIN JOHNSON

Senior VP of Sales

📷 @darrinjohnson1

Time, Repeat Income, and What Matters Most

An Economist's Lens on Building a Melaleuca Business



Economics is the study of maximizing outcomes under constraints. Your greatest constraint isn't money—it's time.

Recently, I had the opportunity to sit down with Dr. Corinne Low, an economist at the Wharton School of the University of Pennsylvania. I immensely enjoyed our conversation. Even though the subject was economics, the conversation didn't feel theoretical. It felt practical.

Dr. Low told me that economics, at its core, is about maximizing outcomes under constraints. For companies, that means maximizing profit under the constraints of costs, capacity, and demand.

But for you and me, it means maximizing utility—our deeper, lived sense of meaning and well-being—under the constraints of time and effort.

Use Every Hour on Purpose

One especially profound observation stood out to me from my conversation with Dr. Low. It was this: Your scarcest resource is not money. It's time.

Money can be saved, earned, and grown. Time, however, only moves in one direction. If you want to live a life that you'd choose again at age 85, you need to use the hours allotted to you intentionally, not accidentally.

In my position at Melaleuca, I have the privilege of working alongside Marketing Executives who have been building a Melaleuca business—and changing lives—for years. They never cease to inspire me. They have intentionally used their hours to perform the actions that have unlocked the power of the Compensation Plan on their behalf.

The math always tells the truth. When we pour our best hours into activities that don't

compound, we lose out. We get into trouble. But when we put our best hours into assets that grow while we sleep, we win.

That's not motivational talk—that's basic compounding as framed by an economist at the top of her game.

That's why I believe so deeply in the Melaleuca business model. It converts time into repeat income by design.

Harness the Power of Repeat Income

Repeat income is simple—and powerful. When you help a household switch to safer, more effective, and more affordable products, they notice the benefits right away. And once they've experienced those benefits, you can be sure that they'll order again. The efforts you made to introduce them to Melaleuca and help them enroll and place their first order continue to reward you over time.

Repeat income is consumer driven. Melaleuca customers are real people placing real orders for real products. Melaleuca is a real company that develops and manufactures products with real benefits that people want in their lives. It's no coincidence that *USA Today* named us a Most Trusted Brand and one of America's Best Stores!

Repeat income scales up when you focus on Melaleuca's mission of enhancing lives. Teach others to do what you just did; help other families discover wellness, and, like the flywheel of a car engine spinning faster, your momentum increases.

From an economist's perspective, all of this is asset-building. With Melaleuca, you're not just trading your time for one-and-done



transactions. You're building a customer base whose loyalty creates recurring repeat income. And you're doing it with a company that has a 96% monthly customer retention rate.

Repeat income is freedom! It's freedom to say *yes* to what matters. It's freedom to say *no* to what doesn't matter. It's freedom to buy back the hours you've been renting to endeavors that don't compound.

I've seen the shift up close. I've watched couples who used to white-knuckle it every month become leaders who are able to build their weeks around what truly matters—health, family, service, deep work—because a portion of their income is now powered by yesterday's stewardship.

There's no hype in a Melaleuca repeat income. It grows only as you follow your *why*, consistently do the Seven Critical Business-Building Activities, and devote your time and energy to setting and reaching worthy, meaningful goals. There's no pressure to sell some product or service that nobody needs or wants. There's no pressure to replace your organization as people constantly give up and drop out. Your Melaleuca repeat income is founded on the value of hundreds of products that people use every day—and on a business model that rewards true leadership.

Your Melaleuca repeat income is anchored in a company that, over the span of 40 years, has already paid out more than \$7.7 billion in commissions and bonuses to its Marketing Executives—people just like you who are simply referring others to shop where they shop.

Get into Action!

So how can you use Dr. Low's economist lens to get your future on track?

1. Guard your scarcest resource: time.

For one week, track how you use your time. Be honest! Where did your hours actually go? What activities created future value? What distractions took you away from activities that matter?

For the next 90 days, commit to spend the first hour of every morning doing only the Seven Critical Business-Building Activities. Watch how the results compound and the flywheel starts moving!

Eliminate at least one low-value activity that you can tell is distracting you from what is most important. Hint: We spend an average of three hours per day on social media. That's a great place to start!

2. Build repeat income on purpose.

We are in the final month to earn your invitation to PartnerUp Quest! It's never too late. Recommit if you need to so you

can earn the necessary points by November 30. As you do, you'll notice the growth in your business and your repeat income. Most importantly, you'll notice growth in YOU. Commit to earning Circle of Influence every month, which means enrolling at least four new Members. Thanks to Melaleuca's 96% retention rate, this is the most effective way to grow your repeat income. And in the process, you'll identify your next Director!

3. Aim your freedom at what matters most.

Decide your "nonnegotiables" in advance: health, family dinners, faith, creative work, service, etc. Put them on your calendar before you add anything else.

Revisit your purpose—your *why*—quarterly. Your North Star changes with the seasons. Align your Melaleuca business to serve your life, not the other way around.

Be Where Your Life Is Happening

I left my conversation with Dr. Low with more than just notes. I left with a conviction: Time is the ultimate budget, and repeat income is the engine that turns hours into options. When options increase, so does happiness. You can choose the commitments that reflect your values. You can be where your life is actually happening.

This isn't about doing more. It's about investing your best into what compounds so you can be present for what matters most.

My Challenge to You

1. Track your time for seven days. Circle the hours that truly compounded.
2. Add one action this week that grows your repeat income.
3. Schedule one nonnegotiable that reflects what matters most—and defend it.

NOTE

Dr. Corinne Low is the author of a new, best-selling book, *Having It All: What Data Tells Us About Women's Lives and Getting the Most Out of Yours*. It's a compelling look at how to create a more balanced, fulfilling life—and a great read as you gear up for the holidays!

SAVE THE DATE SATURDAY, JANUARY 3, 2026

10:00 AM MST

**WATCH WITH YOUR TEAM AND WALK AWAY
WITH A CRYSTAL CLEAR GAME PLAN TO
REACH YOUR MOST AMBITIOUS GOALS IN 2026!**



LAUNCH

Melaleuca.com/Launch | [#ALLROADS](https://twitter.com/ALLROADS) | [f](https://www.facebook.com/Melaleuca) [X](https://www.x.com/Melaleuca) [i](https://www.instagram.com/Melaleuca)



WHERE HISTORY MEETS HEART

There's something extraordinary about stepping onto a ship knowing that you've earned your place there and that every moment ahead is both a reward and a reminder of what's possible. This year, Melaleuca's President's Club earners set sail on a breathtaking Greco-Roman cruise, weaving their way through centuries of history, culture, and friendship.

From the marble columns of Athens to the sun-drenched shores of Sicily and the colorful harbors of Provence, each stop offered a new sense of adventure and reflection. But beyond the ancient ruins and sparkling seas, something deeper unfolded—connections that went beyond business, and conversations that left hearts full and spirits recharged.

For Corporate Director 2 Kristian Hoenicke, the trip was a vivid reminder of what makes Melaleuca so special: the people. "It's easy to get caught up in planning and overthinking," he says. "But success comes when you simply take action and surround yourself with people who lift you higher. That's what this trip is about. We're doing life with our friends."

Executive Director 4 Jonathan Montgomery felt that same sense of









unity. “We’re a big family,” he shares. “It’s incredible to sit with leaders who’ve been here for years and realize how freely everyone gives advice and encouragement. We’re all learning from each other.”

For first-time qualifier Executive Director 5 Brittany Kovacs, it was a moment of realization. “Anyone can do this,” she says, eyes bright with gratitude. “No matter where you are in your journey, consistency and helping others succeed is the real secret. When you see what’s possible at President’s Club, it changes how you see your business. Sitting here in Greece with my husband, I know it’s possible for anyone who chooses to go all in.”

Even amid laughter and lighthearted moments (including a few friendly shushes in Greek museums!), lessons in service and leadership surfaced everywhere. National Director 9 Brittney McLaughlin summed it up perfectly: “The key to building a thriving Melaleuca business is putting others before yourself. When you focus on helping someone else achieve their goals, everything changes—for them and for you.”

Even the quiet moments held lessons. Over dinner, National Director Rebecca Garrett shared an insight that captured the theme of the entire voyage: “Success isn’t overnight,” she says. “It’s built through daily consistency—small actions that compound into big results. As long as you don’t stop, you win. Period.”

When the ship finally docked, President’s Club earners returned not only with memories of ancient wonders but also with renewed purpose, deeper friendships, and a belief that the best journeys are shared.

Now it’s your turn. Set your sights on President’s Club 2026 and experience for yourself what happens when dedication, consistency, and heart come together on the journey of a lifetime. 

Gabriela Aladro & Patricio Gonzalez TEXAS

Finding a Life of Purpose and Freedom



Gaby Aladro attributes her recent advancement largely to her persistence and to taking full responsibility for what happens in her business—at least everything within her power. That strong commitment to herself and to her team has sparked a contagious momentum throughout her organization.

“A while ago, I determined that I would take ownership of everything I have to do in my business,” Gaby explains. “I don’t procrastinate—I act right away, trusting that the results will follow. That consistency in taking action has been key to the growth of my business.”

Gaby is very clear that in order to get the best results with Melaleuca, efforts must be focused on the right actions. “The most important thing—and something that Melaleuca reminds us over and over—is doing the Seven Critical Business-Building Activities, like adding to your contact list, setting appointments, and sharing Melaleuca Overviews,” Gaby says. “The key is having the discipline to never let a single day go by without doing these Critical Activities. That consistency makes all the difference.”

As Gaby reflects on her Melaleuca experience, she is grateful for the impact the company has had on her life. Her business provides not only a substantial additional income but also a chance to grow as a person. And Gaby’s joy multiplies as she sees other team members going through similar changes.

“When you achieve a goal, what really matters isn’t just hitting the target—it’s who you become in the process,” she says. “I’m not the same Gaby I was when I started with Melaleuca 11 years ago. I’ve gone through a transformation to get here, and that’s one of the most beautiful things my business has given me. This journey has shown me that I can reach my goals and also help others to dream big and change their lives.”

Today, Melaleuca represents far more to Gaby than she ever imagined when she first started. Above all, The Wellness Company helps her enjoy a life of purpose and freedom.

“Melaleuca means financial peace—it means learning, great friendships, challenges, dreams, growth, exciting experiences, and always striving to become my best self,” Gaby says.

“Melaleuca gives me priceless freedom. For many years, I worked as a public accountant in a firm where I had to stick to a schedule, and it was impossible, for example, to take even a week off when I wanted to. But now, thanks to Melaleuca, I have incredible freedom, and that’s something I deeply cherish.” SV

LAST MONTH'S
EARNINGS

\$22,492

LIFETIME
EARNINGS

\$735,851

Tyson & Josie Hinkle MONTANA

A Journey of Kids, Convention, and Confidence



As Josie celebrates her recent advancement to Executive Director 2, her focus remains squarely on empowering her team. “It feels so good,” she says. “But honestly, I was even more excited about four of my team members advancing. That’s what grows the business—getting other families to their goals. When you do that, growth follows.”

Josie, who lives in rural Montana with her husband and two young children, was first introduced to Melaleuca because of a simple desire: to find safer, more affordable household products for her young, budding family.

At the time, she was on maternity leave with her second child, searching for better product options online. That’s when a social media post from her enroller, National Director 9 Morgan Martin, caught her attention. “Our options here are pretty limited,” Josie says. “I would try to find better products on Amazon, but that gets expensive. And in the world of Walmart delivery and Amazon shipping, having safer products shipped straight to my door with Melaleuca made perfect sense.”

When Josie started using the products, one stood out as a champion: *PreSpot*™. “When I first enrolled, I had a toddler and a baby, so I was

dealing with blowouts,” she explains. “And my husband’s jeans are always covered in grease stains from working on the farm. *PreSpot* is incredible. It’s strong enough to be effective on his jeans and gentle enough for my newborn’s onesies.”

At the time, her family was struggling financially, and Josie considered taking on late-night shifts or day jobs that would require sending her kids to day care. So when Morgan introduced her to Melaleuca’s business opportunity, Josie dove in without hesitation. “We laugh about it now,” she says. “I signed up right before Morgan had her baby. She handed me some resources, and by the time she checked in again, I already had eight shoppers.”

That early momentum came from a simple approach: Talking to others about the products and how they were making her life easier. But her pivot point came in 2024, when Josie attended Melaleuca’s annual Convention. “That event changed everything,” she says. “I left with more confidence—in myself and in the company.”

From there, she committed to consistent daily business activity with guidance from Corporate Director 7 Erin Clark’s leadership team. “We committed to a business approach every single day,” Josie explains. “It was hard and scary, but my advice to anyone new would be not to wait until you’re ready. Just start messy. You won’t see the fruits of it right away, but in a few months, you really will.”

The financial impact on her own family has been substantial. “We were living paycheck to paycheck. Now, we’ve paid off all of our debt except our house and car,” Josie says in amazement. “We’re saving to build our forever home on the farm. I never thought that would be possible.” ^{AJ}

LAST MONTH'S
EARNINGS

\$20,199

LIFETIME
EARNINGS

\$202,206

Ryan & Natasha Rae ONTARIO

A Way to Stay Home & Be Present for Family



It's 8:00 a.m. The smell of protein pancakes fills the air as twin boys bounce happily around their mother's feet, each clutching a *Koala Pals™ Shakeables®* nutrition shake. An 18-month-old toddler reaches for the spatula. Amid the happy chaos, Natasha takes a coaching call on her wireless headset—part of the daily rhythm that's transformed her life. For the mom of three, these small, ordinary moments have become the heartbeat of something extraordinary: a way to provide for her family without missing a single milestone of her kids' childhoods.

Natasha's Melaleuca journey began 17 months ago when her friend and enroller, Executive Director 4 Braydi Hoppus, was touting the benefits of Melaleuca's laundry detergent on her Instagram Stories. In her first month, Natasha was only interested in being a shopper. A schoolteacher by trade, Natasha had no plans to dive into any other work opportunity. She wanted healthier options for her family, and she wanted them delivered to her doorstep. "I started using the products and couldn't stop talking about them," she says.

And once Natasha started sharing, the business-building part came naturally. "It turns out that other moms are just as

interested in using safer, better products as I was," she says. It was when Natasha's first Melaleuca check arrived that it hit her: "This could change everything for my family."

And it has, just as her 18-month maternity leave is ending and Natasha faces the painful decision of returning to work. "I'm a little devastated," she admits. "Day care is tough to find in this area of Canada, and I love being my boys' constant. Fortunately, I feel that Melaleuca gives me another option." For now, Natasha's workspace is wherever her boys are—at the park, at her in-laws' or parents' houses, or snuggled on the couch between calls. Her goal is to keep it that way.

"I try to get up before the kids, plan my day, and then keep mornings focused on them," she says. "When they nap or go to their grandparent's house, that's my work time. I'm so grateful I get to choose how we spend our days. Hopefully, I can continue to stay home with them, at least until they go to school."

Natasha's mission now goes beyond her own home. "So many families need something right now," she says. "I just believe the right people will find this."

In the evenings, when the boys are tucked into bed and the house finally quiets, Natasha takes a moment to reflect. The laughter, the laundry, the flexible routine—it's all part of a life she once could only dream of. "I feel so lucky," she says softly. "This isn't just work. It's a way to stay home, to be present, and to help other moms believe they can too." JW

LAST MONTH'S
EARNINGS

\$23,532

LIFETIME
EARNINGS

\$294,063

TJ & Amy Trietsch TEXAS

When the Time Is Right, Everything Will Change



No less than 17 times, Executive Director 4 Kristina Brown had texted or called Amy Trietsch about Melaleuca, and each time, the answer was more or less the same: No, thanks.

"I thought maybe I'd been too nice or left the door open too much," Amy says. "So a few times I was really direct: 'Please stop messaging me—I'm not going to join your company.'"

Amy was working in an MLM at the time, and in spite of a lot of hard work, her income was gradually shrinking to the point where she was spending more on their supplements than she was actually earning. She repeatedly raised her concerns with that company, but instead of helping her, they unceremoniously ejected her. "I was in tears thinking I'd just lost this business I'd built for nine years," she says. "And just then I saw Kristina's name pop up on my phone. I thought, 'This lady will not stop! This is such a bad time.' But then I read her text; she was talking about a Senior Director bonus for \$15,000. She said, 'You can do this.' I couldn't remember the last time someone had told me I could do something!"

Amy responded with, "Okay, tell me what this is," and Kristina was floored. "Seriously?" she texted back. And as Kristina described affordable, practical products and a truly viable referral business, distinct from MLM, Amy started wishing she'd said *yes* sooner. Amy talked to TJ, and he responded simply, "If you can earn a few thousand a month a year from now, it will change our lives."

"I just barely missed that Senior Director bonus, but our first check was \$2,100," Amy says. "I cried and cried over that check. And now the most recent check I received was for \$28,843. It's just unreal."

Amy had been working as a teacher and an adjunct professor as well as working her MLM, but once she started earning a steady, reliable Melaleuca income, she let go of her side jobs. TJ, who'd been working 90-hour weeks in HVAC, approached his boss and, for the first time ever, asked if he could scale his hours back.

"He had missed Thanksgivings and Christmases and so many field trips and camping trips," Amy says. "We had a family campout last week, and he finished work at 2:00 p.m. on a Friday and came camping with us. We're no longer stressed out and arguing about money all the time."

Amy knows it's not just her; there are leaders throughout her team who are having life-changing experiences as they build and share Melaleuca. And Amy likes to remind herself and her team members that it's all because Kristina chose to keep following up. "When I have my little pity parties, my husband likes to remind me, 'Do you think Kristina threw a pity party every time you said *no*? Go be like Kristina,'" Amy laughs. "When the time is right, if you've kept checking up on them, everything is going to change." MS

LAST MONTH'S
EARNINGS

\$28,843

LIFETIME
EARNINGS

\$234,880

Brody & Tori Farr SASKATCHEWAN

From Fear to Fulfillment



When Tori Farr was approached about trying Melaleuca products, she figured she had nothing to lose. “I had never heard of Melaleuca before, and my friend Jamie Martin told me about the products and the ability to earn money from home,” she explains. “I had been a dental assistant for 10 years, and now, as a stay-at-home mom, I was kind of missing having my own income. So I decided I might as well give it a shot.”

As Tori ventured into running her Melaleuca business, she had to overcome some common concerns. “It was definitely scary,” she says. “I was very in my head at the start. ‘What would people think of me?’ I didn’t want to come across as someone who was just trying to sell them something for my own personal gain, so I really tried to come from a place of, ‘Why would this benefit their family, and why would it be a good fit for them?’”

That initial fear became a natural talking point that helped her relate to potential customers and builders. “Now when I share about how I was nervous at first about people judging me and that no one would support me, I also share that they need to know that their team members are out there,” Tori explains. Not everyone has a strong support circle. “They may not be your

family and close friends—they might be internet strangers—but there are people out there who will support you. You just have to be your authentic self, and they’ll be attracted to that.”

Another thing that a lot of her customers and business builders can relate to is having household supplies that are safe and healthy. “I tend to approach busy moms with families,” she says. “I love the cleaning supplies and that there’s no child caps on the lids so my kids can help me clean and I don’t have to worry about them getting into harsh chemicals.”

A few years before discovering Melaleuca, Tori lost her mother to cancer, and the nontoxic products offered here were definitely a big draw. “After I lost my mom, I liked the idea of having safer, healthier products in my home—I wish I would have been using them my whole life,” she says. “I just think the company, the products—everything—are so incredible that I truly try and educate people and share what we have our hands on, and then let them decide if it’s a good fit for them. The fact that I could also earn some money and help others was just icing on the cake.”

Tori’s goal is to help other people, educate them on products, and make a difference for both her family and theirs. “Seeing the impact that we’re making really inspires me,” she says. “For a while, I’d lost my spark in motherhood, but Melaleuca helped me find it again—and now I get to help other moms who are in that same position. Many of them are looking for something meaningful outside the home, another way to contribute to their families. I just know my mom would be so proud of the work I’m doing to support these families.” ^{SA}

LAST MONTH'S
EARNINGS

\$24,473

LIFETIME
EARNINGS

\$232,726

Thank you for making us “America’s Best” & “Most Trusted”!

● USA TODAY

America’s
Best Stores

2025

PLANT-A
INSIGHTS GROUP

● USA TODAY

Most
Trusted
Brands

2025

PLANT-A
INSIGHTS GROUP

Trust isn’t given—it’s earned. In addition to being recognized by *USA Today* as one of **America’s Best Stores**, Melaleuca has also been named one of **America’s Most Trusted Brands** by *USA Today* and Plant-A Insights!

Out of millions of companies, only one-tenth of one percent made these lists. We didn’t apply for these awards. We didn’t ask for them. We simply lived our mission.

These awards are a reflection of your ongoing commitment to enhance lives. Thank you!

Courtney & Graham Martin
Customers since 2013



CELEBRATING 38 YEARS

Lewis Rasmussen

RETIRES

Think about the moments that made your business easier—the training that clicked, the product information that went below the surface, the policy answer that empowered you.

That's Lewis Rasmussen's fingerprint on Melaleuca. After 38 years of pairing his warm humor with his sharp business acumen, Lewis has retired, leaving behind a legacy of leadership, culture, and impact.



WHERE THE WORK ETHIC STARTED

Lewis grew up in the wide-open spaces of Southeast Idaho, in the tiny farm town of Grace—population 920. His boyhood was stitched together with days spent hiking ridgelines, hunting in the fields, fishing the rivers, and roaring down dirt roads on a motorcycle. From age 12 on, he earned money doing manual labor on local farms. As a teenager, he met his future wife, Laurie, when he worked as a farmhand on her father's potato farm. His upbringing set the tone for his life. He learned to work hard, play hard, honor community, and value integrity.

In such a small town, career options were limited. For two decades, Lewis worked on his father-in-law's farm, tried electrician work, bought a carpet-cleaning business, and managed a hardware store. When Lewis was first approached about an MLM, it sounded like a great way to help his family get ahead. But it didn't pan out the way he thought it would. So he tried again. And again. And again. Altogether, Lewis tried his hand at 23 different MLMs. There was a common denominator to all of them. "They'd always come through town and show you big dreams and all the big money you could make," Lewis recalls. "But it was the typical MLM story—here today and gone tomorrow."

UNLIKE ANYTHING ELSE

In 1988, Laurie's sister showed the Rasmussens a presentation about Melaleuca, and Lewis immediately saw the difference between Melaleuca and MLM companies. He and Laurie enrolled and began sharing Melaleuca with others.

His favorite enrollment is personal: his mother. She was 80, a retired nurse living on Social Security, and she was apprehensive after watching

her son's earlier MLM attempts. At his insistence, she became one of his first enrollments. In time, her Melaleuca income eventually added \$2,000–\$3,000 a month to her retirement income. She had lived her whole life washing laundry by hand and hanging clean clothes to dry outdoors—even in the frigid Idaho winters. Thanks to her Melaleuca income, she could finally have her home rewired, buy her first washing machine and dryer, and enjoy the independence she'd never thought was possible. "It made such a difference for her," Lewis says. "She was able to do so much with that money."

"When I started in 1988, Melaleuca did just barely over \$1 million in sales. Now it does more than \$2 billion a year."

A LEADER OF LEADERS

Early on, Lewis became passionate about training others. "Melaleuca offered a training program called the Fast Forward Workshop, which helped Marketing Executives master the art of teaching others about the products and the Compensation Plan. I took the course and got qualified as a Fast Forward Trainer. I enjoyed being in front of people and explaining things to them." His natural ability to connect with others and read an audience allowed Lewis to become a sought-after educator. "Before long, other Marketing





Executives began asking me to come and train their teams.”

Lewis’s gifts did not go unnoticed. After four years, Melaleuca Executive Chairman Frank VanderSloot invited Lewis to move to Idaho Falls and do what he did best as a corporate employee. “Frank was very persuasive,

state, every Canadian province, and 14 countries—logging more than six million airline miles. With each mile, he carried Melaleuca’s mission farther.

In nearly four decades, Lewis witnessed extraordinary change. “When I started in 1988, Melaleuca did just barely over \$1 million in sales,” he says. “Now it does more than \$2 billion a year.” Lewis played a pivotal role in many decisions that have shaped the company you know and love today. From Leadership Points and Compensation Plan enhancements to product information, Lewis has been an advocate for every Marketing Executive and customer.

“I’ve seen all kinds of lifestyles throughout all the places I’ve traveled. And yet the values that Melaleuca stands for are applicable to all human beings. Melaleuca is something anyone can feel good about being a part of.”

He counts his relationships with leaders among his greatest rewards. “In the early days, I knew every single advancing leader,” Lewis says. “I would stay at their homes when I visited their towns. I would get to know their families. Melaleuca has always attracted the kind of people you just want to be around. Getting to know our leaders has been immensely rewarding—its something I can’t put a price on.”

In particular, Lewis has loved teaching others about the culture of Melaleuca. “Regardless of new product lines that have come and gone and business changes that have been made, one thing has never changed, and that’s our culture,” he says. “I’ve seen all kinds of lifestyles throughout all the places I’ve traveled. And yet the values that Melaleuca stands for are applicable to all human beings. Melaleuca is something anyone can feel good about being a part of.”



so in 1992, I gave up my Melaleuca business to work at the corporate headquarters, and I became Melaleuca’s first Regional Manager.”

BUILDING FROM WITHIN

For 25 years, Lewis was a teacher of teachers. He trained thousands of workshop attendees on Melaleuca’s exceptional products, unique business model, and valued culture in every US

TIMELESS ADVICE

The advice he leaves for today’s Marketing Executives comes not only from the Vice President of Leadership Development, but from the ambitious young man who channeled his



extensive gifts into 23 different MLMs only to see his work erode. “Don’t be enticed by something that looks shinier,” Lewis says. “If you immerse yourself in Melaleuca and truly understand our culture, our products, and our business opportunity, it becomes obvious that there is nothing out there like Melaleuca. Now, we’ve said this for 40 years, but it’s as true today as it was then: Melaleuca keeps getting better all the time—and the best is yet to come.”

WHAT’S NEXT?

After 38 years with Melaleuca, it’s time for Lewis to tend to his greatest legacy: his family. Lewis and Laurie have raised nine wonderful children and now have 25 grandchildren. One daughter and her family live with them, so Lewis and Laurie have the joy of helping raise two sets of twins, and they’re ready to welcome a newborn—their 26th grandchild—into their home soon.

Lewis is known for his joyous and playful hobbies, and he’ll continue to pursue them. He is the reigning pinewood derby champion at Melaleuca and has helped coworkers and friends build winning racing cars for years. Beginning every October, Lewis meticulously covers his house in thousands of twinkling Christmas lights for a breathtaking scene every December. And he’s known for the vibrant flower garden that flourishes every summer under his green thumb.

Retirement for Lewis won’t mean slowing down. “I’ll be spending a lot of time outside in my flower garden,” he says. “And with 25 grandkids, trust me, there’s never a dull moment.” He also joked that his wife, Laurie, has a honey-do list that’s been growing for years. “It’s longer than you can imagine!”



And there will be time for simple joys. “I love to go to movies,” Lewis says. “In fact, I was recognized a couple years ago as number three in the nation for Regal Cinemas moviegoers,” he laughs.

A LASTING LEGACY

From small-town beginnings to shaping leaders around the globe, Lewis Rasmussen’s 38 years at Melaleuca reflect his dedication, vision, and integrity. His career is proof that one life can leave fingerprints on thousands. Though his work can be found in binders, presentations, and training notes, Lewis’s true legacy is in the lives of the leaders, families, and communities he helped shape.

As Lewis is famous for saying at the end of every training, presentation, and audio recording, “The best is yet to come!” 



THE
POWER
OF
THE



Right Approach

Real Words Successful Marketing Executives Use to Share Melaleuca

Their approaches may be unique, but they all have one thing in common: They work. These Melaleuca Marketing Executives have built thriving businesses by learning how to talk about Melaleuca in ways that feel natural, genuine, and effective. This advice isn't about following a script—it's about making an authentic connection!

When I approach someone, I might say,

“I’ve found something healthier for your family that could also help you save money. I’ll send you my free referral link so you can get the same deals I do. As a bonus, the company thanks me with a check.”

Not everyone says yes—and that’s fine. I keep them on my contact list and follow up when new products or offers come out. What I never do is pressure.

My passion for Melaleuca shines through in every interaction, and I make sure my customers feel valued long after they enroll.

Each month, I check in with a quick text:

“Have you placed your order yet? Want to see what I tried this month?”

A customer I worked hard to enroll deserves my continued care.

Some of my best advice is to get creative with how you share Melaleuca. For me, that means making short videos for social media. I’ll show *Sei Bella*® products in my makeup bag or the *EcoSense*® products in my kitchen, shower, and laundry room. My daughter, Macee, even makes her own videos for her Instagram followers. Her generation loves video. Truthfully, everyone responds well to authenticity. These quick clips aren’t just fun; they’re effective. They give people ideas for products they haven’t tried yet

National Director
Jessie Trudeau



and for new ways to share Melaleuca with their friends and family. It’s so simple and real!

I’ll admit, videos were outside my comfort zone at first.

But if you want your business to grow, you have to be willing to try something different.

And sharing Melaleuca really is easy when you know you’re offering something valuable—healthier options for families, savings on essentials, and even extra income.

Continued >

Executive Director 4

Tracey Ebert



I love sharing my favorite things, so naturally, I started by calling my mom, my sister, and my best friend. Melaleuca products are simply too good not to share. The key is to connect authentically. For me, that means talking about the products I rely on most. I like to think of myself as a poster child for *Mela-Out Magnesium*. It helps my sleep, my mood, and my muscles. So I share that story.

Once you make an approach and walk someone through the Melaleuca Overview, don't stop there. Nurture those relationships. Building with Melaleuca is about leading with heart.

This past year has been life-changing for my family, and I want others to experience the same freedom—freedom of time, money, and health.

My other piece of advice is that if someone isn't ready, you should never take it personally. I think of the "piece of gum" theory: If you offer gum to a group, maybe Joe doesn't want one today. That's fine. You know that the gum is good. And maybe next time, Joe will say yes.

The key is to keep believing—in the products, in the business model, and in the people. I remind prospects that Melaleuca is not an autoship company. It's a Consumer Direct™ shopping club that delivers fresher products at better prices. As a customer, I view my Membership as a partnership: I commit to monthly shopping, and in return I get higher quality items at a 30% discount. That's a win-win.

National Director 2

Ernest Ross



To me, Melaleuca just makes sense. We're talking about toothpaste, soap, laundry detergent—the things you already buy. Only here, the company thanks you with a commission. Why wouldn't you shop with a company that respects your dollars?

The truth is that right now, so many people need extra income. They're driving for Uber, delivering for DoorDash, or picking up other side hustles. There's no shame in that. But Melaleuca is the best side gig on the planet!

Think about it: You don't have to create products, ship them, or store them. Yet the company pays you commissions and bonuses every month for as long as you are an active Marketing Executive. That's monthly repeat income for helping others. That's real entrepreneurship made simple.

I tell people,

"This is the smartest side gig out there. You just play your part, share the store, and get rewarded." That's worth getting excited about.

I'm a middle-aged mom to three boys, and I don't pretend to be anyone else online.

The key to sharing Melaleuca is to be unapologetically yourself.

For me, that means posting about the real stuff—the good, the bad, and the ugly.

I've shared openly about losing my mom, facing a cancer scare, and struggling with social anxiety during COVID. Being vulnerable has not only fueled my business, but it's also allowed me to mentor others who are going through hard times.

One tool I use is what I call "Sharing the Five Things." Ask yourself:

- 1. What gets you out of bed in the morning?**
- 2. What keeps you up at night?**
- 3. What are you obsessed with?**
- 4. What cause do you stand behind?**
- 5. What are you best known for?**

These "five things" define your personal brand. Mine include being a football mom to three boys, loving tacos and bubble baths, and supporting anti-bullying causes. By getting specific, I connect with people who resonate with me.

People love raw and real. You don't need to be a 25-year-old influencer.

Share your life as it is, and you'll attract others who connect with your story.

That's the heart of Melaleuca—building relationships that make the world a little kinder.

National Director
Jeff Stutz



When I make approaches, my language is rooted in transparency.

I address the two questions most people have right away: Is Melaleuca an MLM? and How do I shop for 35 Product Points every month?

First, I clear the air: Melaleuca may look similar to network marketing, but it's very different. You'll never carry inventory or go into debt. It's simply a shopping club like Amazon, only better because you're buying directly from the manufacturer and can earn money if you choose to share it.

My focus is always on finding true business partners—people ready for change and willing to put in the work. Transparency attracts the right leaders.

Ultimately, the numbers speak for themselves: Melaleuca has a 96% monthly retention rate. Customers stick around because they find products they love and can't live without!

Executive Director 2
Stacey
Weissenberger



Continued >

Executive Director 4

Kevin Merriweather



The #1 approach that I teach my new Marketing Executives starts with excitement because excitement is contagious. I'll say:

"I've been shopping at an online store that saves us time and money on the things we use every day. We love it and I'd love to share it with you. Plus, every time I refer someone, the company sends me a thank-you check."

That simple language opens the door. From there, I teach the FORM method—Family, Occupation, Recreation, Money—to guide conversations. I always ask about someone's family or job and listen for problems Melaleuca can help solve.

Then, when the moment's right, I'll say:

"This might be a shot in the dark, but do you keep your options open?"

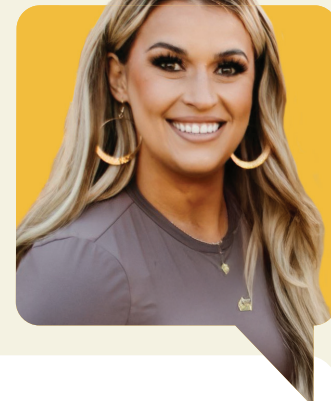
Most people don't want to seem closed-minded, so they'll say yes. That's when I share more about Melaleuca's business opportunity.

One of my new Directors, Mark, is a sheriff's deputy with 28 years on the job. His goal is to retire early. His approach is simple: "I've found something I'm doing from home to supplement my income so I can retire next year." Who wouldn't want to hear more?

At the end of the day, it's about keeping it simple, staying excited, and sharing authentically.

Executive Director 5

Brittany Pollock



Almost everyone I enroll in Melaleuca is also part of the R3 Weight Loss Plan. Finding your niche makes all the difference because it simplifies the way you share.

I tell my team to

"Lead with what you love most."

For me, that's R3. It's relatable, it's powerful, and it opens doors to conversations I couldn't have had otherwise. People see my transformation (I lost 80 pounds in 8 months) and they want to know how.

My message is simple:

"Melaleuca is an American online shopping club where you can buy healthier essentials for your home at affordable prices. And the R3 Weight Loss Plan has helped me completely change my life."

I don't overcomplicate it. I just share my story and the products I love. And the results speak for themselves—ten people on my team advanced in one month alone, from a 19-year-old college student to a 60-year-old grandmother saving for retirement. Everyone can succeed here. 



TURN PRODUCT KNOWLEDGE INTO CONFIDENT CONVERSATIONS

Want to know exactly how to talk about Melaleuca products in a way that makes them easier to share and use? Wellness Wednesday has you covered.

Each live event features an in-depth look at a single product or an overarching wellness theme—unpacking the science, benefits, and practical talking points shared by experienced Melaleuca leaders.

You'll discover what sets Melaleuca products apart and how to explain them simply and confidently to the people who need them the most.

Wellness Wednesdays happen twice a month and last just 30 minutes. They begin at 6:00 p.m. MT. **Live events are announced Mondays on the Enhancing Lives Facebook page and in the Grow app.**

Missed one? Catch up anytime in the Get to Know Products section of the Grow Digital Library.



Success That Sticks

Onboarding Leaders with the Grow App

By starting every new enrollee with Grow,
National Director 9 Brittney McLaughlin builds
momentum that leads to lasting growth.



When Brittney McLaughlin talks about onboarding new Marketing Executives, her system is simple, duplicable, and effective. She knows that the first few days matter most. “Leaders go first,” Brittney says. “Your team will follow what you do. If you start every new enrollee with Grow, you will build momentum that lasts.”

There’s no question that Grow helps streamline the path to success. Data indicates that new Category 2 or 3 Marketing Executives who use Grow in their first 90 days are 3.2 times more likely to enroll a customer and are 5.5 times more likely to advance to Director. And new Directors who used Grow in their first 90 days enrolled their first customer 34% faster than those who didn’t use Grow, and they enrolled 25% more customers in their first 90 days.

Putting the steps for success right at a new enrollee’s fingertips removes confusion and builds confidence from day one. Brittney has seen it firsthand

on her team: “We are watching new builders come in, take action quickly, and see results faster than ever before.”

REMOVING ROADBLOCKS

In the past, new builders sometimes stalled because they weren’t sure what to do first or couldn’t easily find the right training. Grow eliminates that friction. As soon as a new enrollee completes a step, their enroller receives a notification—making follow-up timely and natural.

For example, if your enrollee just watched the *Foundations* video, you’ll get a To-Do that prompts you to help them build their contact list and schedule a Strategy Session. It keeps both of you moving forward.

“That’s the beauty of Grow,” Brittney says. “A brand-new enroller doesn’t have to know everything. The app coaches you through what to say, what to send, and when to schedule. It takes the guesswork out of duplication.”

“

A brand-new enroller doesn’t have to know everything. The app coaches you through what to say, what to send, and when to schedule. It takes the guesswork out of duplication.



—National Director 9
Brittney McLaughlin

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CONTINUED>>

THE FIVE STEPS FOR ONBOARDING WITH GROW

Brittney follows the same five steps with every new Category 2 or 3 enrollee:

1. **Enroll and shop.** Help them set up their Melaleuca account and place their first order.
2. **Subscribe and download Grow.** Guide them to Melaleuca.com/Grow to subscribe and activate their free trial before downloading the app.
3. **Watch the *Foundations* video.** This builds belief, teaches basic principles, and positions them to earn Pacesetter Bonuses.
4. **Create their first contact list.** Encourage them to import at least 20 names from their phone into Grow to bring to their first Strategy Session.
5. **Schedule and complete a Strategy Session.** Partner with them to make a game plan for reaching out and advancing.

“Don’t overcomplicate it,” Brittney emphasizes. “This is the same process we’ve always followed, but Grow makes it streamlined and professional. Everything your new enrollee needs is right in the palm of their hand.”

BUILDING CONFIDENCE WITH CONTACT LISTS

One of the most powerful features in Grow is the contact list builder. For years, new enrollees were told to write out their first 50 names on paper. But with Grow, they can import names directly from their phone in minutes.

“The biggest objection you’ll hear in this business is, ‘I don’t know anyone,’” Brittney says. “But everyone has hundreds of contacts in their phone. We simply start with 10–20 names—people they know, like, and trust. We call them your ‘ride-or-die’ list. That’s who we focus on first.”

From there, the enroller and new builder can work together in a Strategy Session to plan specific approaches using the scripts and resources already

built into Grow. The process is less intimidating and more action oriented.

LEADERSHIP AT EVERY AGE

Some Marketing Executives worry that new technology may be a barrier for older enrollees. Brittney has found the opposite. “I recently worked with a woman in her late sixties,” Brittney says. “She had already downloaded Grow, watched the *Foundations* video, and created her contact list—without needing any extra help. She told me it was simple.”

Don’t assume someone can’t do it. Most people today use smartphones daily. “Grow builds confidence,” Brittney says. “Whether you’re brand new or you’ve been around for years, the Grow app makes the business easier and more organized.”

THE POWER OF DUPLICATION

The key, Brittney insists, is consistency. “Your team will do what you do. If you’re using Grow, celebrating their steps inside Grow, and leading by example, they’ll adopt it too. But if you’re still relying on pen and paper, they’ll see that and follow suit.”

She encourages leaders to embrace the change: “This is no different than when our customers say, ‘I’m just going to keep shopping at Walmart because I know where everything is.’ As business builders, we can fall into that same trap of old habits. But Melaleuca has given us this incredible resource. Don’t miss the chance to use it.”

ACTION STEPS FOR LEADERS

To put this into practice today, Brittney recommends the following:

- **Commit to Grow yourself.** Use the app for your own contact lists, Strategy Sessions, and recognition.
- **Onboard every new enrollee the same way.** Walk them through the five steps consistently.
- **Celebrate activity inside Grow.** Acknowledge when team members add names, watch training videos, or complete an enrollment.
- **Be bold with approaches.** Encourage each new builder to share the business with two or three people right away—using the scripts and tools inside Grow.

“Melaleuca is a gift,” Brittney says. “People are praying for what we have. And now we can share it faster and more confidently than ever before. Grow helps us duplicate success that sticks.” 



ADVANCE

REGIONAL CONFERENCE

**SUCCESS IS CLOSER THAN EVER!
ARE YOU READY TO ADVANCE?**

ADVANCE is coming to a city near you! In just four hours, you'll get the tools, habits, and vision you need to take your Melaleuca business further than you thought possible. Make plans now to join us!

**DISCOVER THE STRATEGIES, SKILLS, AND
INSIGHTS TO ADVANCE YOUR BUSINESS!**

To RSVP for an ADVANCE in your area,
visit Melaleuca.com/Advance.



*“Here’s the truth:
We don’t just find
Directors 3—we
develop them.”*

Would You Like to Attract More Directors 3 to Your Business?

HERE'S HOW I DO IT



PRESENTED BY
Jenna Trudeau
National Director

Leaders don't just create shoppers—they create leaders. Stay focused on Directors 3, and your organization will multiply with strength.

When it comes to building a stable Melaleuca business, one principle rises above the rest: Growth happens when you help others grow. The turning point in my own business came when I shifted from focusing only on my goals to focusing on helping others succeed.

Here's the truth: We don't just find Directors 3—we develop them. And that takes grit, consistency, and belief. But the reward is worth it. Those who work the hardest for their success are those who stick around the longest and become the strongest leaders.

Cast a Vision That Inspires

At the heart of developing Directors 3 is the *why*—the personal reason that drives someone on the hard days. Without a *why*, the work can feel mechanical. Day after day, we're building contact

lists, making approaches, setting appointments, and working through the Seven Critical Business-Building Activities. On top of that, we often face rejection from friends or family who don't yet understand what we're building. That's why connecting each new Director to their *why* is so important.

For me, my *why* is my family. My husband and two little girls love Melaleuca, and they are the reason I build my business every single day. My vision is to give them the very best life—physically, mentally, and financially. That vision keeps me going, and I encourage every new builder to connect to their own.

From there, it's about painting a picture of what's possible. Share the opportunities that open up at each

step: the Critical Activity Bonus, the 20/20 Club, the Pacesetter Program, and, ultimately, the incredible possibilities that come with reaching Director 3.

Breathe Belief into New Directors

If you don't believe, your team won't believe. Leaders lend their conviction until their team builds their own.

When I first started my Melaleuca business, I didn't have much belief in myself. I borrowed it from my enroller, Executive Director 9 Jessi Harris, who introduced me to Melaleuca. Jessi made me feel like I could accomplish anything if I was willing to work hard enough.

Belief—combined with consistent action—creates momentum. Every call, follow-up, coaching session, and word of encouragement spreads confidence and energy throughout the team.

Coach with Clear Steps

Inspiration matters, but growth doesn't happen by chance—it happens through systems and intentional mentoring.

One of my favorite tools for developing Directors is the Grow app. If you're not using it, start now! It tracks progress, maps goals, and helps builders know exactly what to do next. But tools alone don't build Directors 3—relationships do.

That's why I schedule Strategy Sessions—whether over video call or in person—to walk new builders step-by-step through the Director advancement path. When people see the map, everything changes. They stop guessing, and they start moving with confidence.

Remember that duplication is key. If I'm the only one doing presentations or Strategy Sessions, my team won't grow. But when I empower others to do the same, the whole organization gets stronger.

CONTINUED >>

Plant the Seeds That Grow Great Leaders

Sometimes developing Directors 3 feels like planting seeds and waiting for them to sprout. Not every effort brings immediate results, but consistency pays off.

My job isn't to force growth. It's to create the right environment. Some seeds grow quickly, while others take time. But when they do grow, they grow strong.

This mindset turns setbacks into opportunities. A *no* isn't failure—it's "not yet." A slow month isn't defeat—it's a chance to refocus. Every call, every follow-up, every conversation is part of a bigger story of leadership and growth.

Why is Director 3 so pivotal? Because it's the foundation of leadership. Builders who reach Director 3 prove they can duplicate, support others, and create consistent growth. When someone hits Director 3, everything shifts. They believe in themselves. They see that this business really works. And once they've done it, they can teach it. That's when you start creating leaders who create leaders.

This ripple effect is how small teams become thriving communities—each person empowered to build a better future through Melaleuca.

Heed the Call to Step Up

At its core, developing Directors 3 isn't just about rank advancement. It's about transforming lives. Leaders

believe in someone until that person believes in themselves. They cast the vision until others can see it too. They guide until their partners are ready to lead.

For me, that's the greatest reward. The checks are nice, and the ranks are exciting—but nothing compares to seeing someone else win. That's why I'll never stop helping people reach Director 3. Because when leaders rise, everyone rises. 

Path to Director 3: A Quick Checklist

1. **Discover the Why.** Help new builders clarify what motivates them.
2. **Set the Goal.** Map the path to Director 1, 2, and 3 with clear milestones.
3. **Start Strong.** Encourage new builders to enroll their first 8–10 shoppers.
4. **Use the Tools.** Leverage the Grow app, 20/20 Club, and Pacesetter Program.
5. **Stay in Action.** Schedule Strategy Sessions and follow-ups right away.
6. **Teach Duplication.** Host Melaleuca Overview presentations and Strategy Sessions, then empower new builders to lead their own.
7. **Build Belief.** Lend confidence until new builders develop their own.
8. **Celebrate Wins.** Recognize every advancement—big or small—to fuel momentum.





STAGE to PAGE

*Lessons shared by
Melaleuca's leading
Marketing Executives*

Melaleuca events are where our leaders come together to share their latest insights and best practices. Look to this series to see excerpts from past events.





GIFTS FOR EVERY *Personality* ON YOUR LIST!

We all have a friend who seems impossible to shop for (or the loved one who insists they “don’t need anything”). This year, skip the guesswork and use this practical guide to pair thoughtful, useful, and just-plain-fun picks with a

variety of personalities in your life. From the busy moms who deserve a break to the college kids living on microwave meals, here’s how to win at gift-giving season. Because one-size-fits-all doesn’t work for presents.

The Busy Mom

She definitely deserves to be treated!

For the mom who does it all. These pampering picks make it easy for her to relax and recharge!

SOAK AWAY THE DAY BATH BOMB: Relaxation wrapped in sweet-scented fizz.

AFFINIA® BODY CLEANSER AND BODY LOTION BUNDLE: A hydrating duo that smells as good as it feels.

SEI BELLA® DRY SHAMPOO, HAIR OIL, LIP TREATMENT, AND MAKEUP WIPES: Her 5-minute beauty refresh kit.

REVIVE™ ROOM SPRAY STARTER PACK: Turn her home into a calming retreat.



The College Kid

Smart bites for brainpower and midnight cramming.

For the student whose pantry consists of instant noodles and oatmeal, elevate their snack and nutrition game with tasty, easy-to-pack staples!

SIMPLY FIT™ BAKED GOODS BUNDLE: Homemade comfort without the hassle.

FOCUSAP™: Contains both quick-release and slow-release caffeine to help them stay more focused and energized—immediately and all day!

SIMPLY FIT MICROWAVE POPCORN: A movie-night essential (and it helps with homework too).

SUSTAIN ACTIVE ELECTROLYTE HYDRATION: Sustain focus and energy with all-day hydration.

SIMPLY FIT NUT & FRUIT CLUSTERS: Portable brain food for study marathons.



The Working Dad

Gift him strong coffee, bold flavor, and better self-care.

'Tis the season to show him just how much he's appreciated!

MOUNTAIN CABIN® PREMIUM COFFEE: Fuel for early mornings and late nights.

RIVERBEND RANCH® SEASONING 4-PACK: Flavor that brings family meals to life.

ALLOY® SKIN CARE: Skin care he'll actually use.



The Fitness Enthusiast

Taking it easy? Not on my watch.

For the one who's always ten steps ahead!

PROFLEX PROTEIN SHAKE: Packed with 20 grams of protein per serving for muscle tissue growth and recovery.

SUSTAIN® PRE-ACTIVE: Increases focus, enhances energy levels, and improves reaction time during activity.

SUSTAIN POST-ACTIVE: Help your workout warrior recover quickly from physical activity with creatine.

PAIN-A-TRATE®: Brings quick relief to sore muscles with penetrating T36-C5® Melaleuca Oil and three FDA-approved pain-relieving ingredients.



And that's a wrap!

No matter who you have on your list, you'll find a gift on Melaleuca.com that matches their personality and lifestyle.



YOUR FUTURE SELF IS CHEERING YOU ON

Simple ways to stay physically and financially healthy this holiday season.



THE HOLIDAY SEASON
MAGNIFIES
OUR HABITS

Family and friends are gathered around the living room; the scent of pine mingles with the sound of laughter in the air as you wrap gifts. A platter of frosted sugar cookies makes its way to you, and—without thinking—you grab another one. It is the holidays, after all.

Fast-forward a few evenings, and the story continues: a cozy blanket, a holiday movie marathon, and a steaming mug of cocoa by your side. Add in leftover pie, skipped workouts, and a few nights of “I’ll worry about it later,” and suddenly December becomes a slow slide into habits that don’t leave you feeling so merry come January.

And if nothing changes? Here’s what usually happens:

- **You’ll swipe your credit card a little more often, and by January, you’ll be staring at bills that are \$1,000–\$2,000 higher than usual.**
- **You’ll eat more and move less, joining the millions who put on holiday weight that—according to research—sticks around long after the New Year’s ball has dropped.**
- **You’ll feel the emotional drag of regret and wish that you had made different choices.**

Here’s the truth: The holiday season magnifies our habits. If our default is to spend freely and eat without thinking, December turns up the volume.

But here’s the good news: You don’t have to stay on that track. With a few intentional shifts, you can enjoy the season fully—and step into January healthier, happier, and ahead financially.

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THE REALITY: WHAT THE NUMBERS SAY

Holiday cheer often comes with a price tag:

- PwC's Holiday Outlook 2025 survey shows that Americans plan to spend \$1,552 per person this season on holiday shopping and celebrations.
- According to a Bank of America holiday survey, households are expected to spend an additional \$2,100 beyond normal obligations and necessities this holiday season.

On the health side:

- The National Library of Medicine found that adults typically gain about 1–2 pounds during the holiday period—and the weight often lingers long after the decorations are packed away.
- Surveys show that two-thirds of Americans admit to overindulging, and nearly half say they skip exercise during the holidays.

Left unchecked, this cycle compounds: more debt, more weight, and more stress.

START SMALL AND
STAY INTENTIONAL
TO AVOID
OVERDOING IT

SIMPLE SHIFTS THAT REALLY WORK

So, how do you change the story? Start small and stay intentional.

Resist & Redirect: Look at what has tripped you up in the past, resist those “just this once” moments, and redirect toward better choices that feel good now *and* later.

Smart Portions, Happier Holidays: Choose smaller plates, more veggies, and focus on the moment. It's about enjoying, not undoing.

Budget Before You Buy: Set your limits now—whether it's by putting cash into envelopes, using a simple spreadsheet, or tracking your spending with an app. When January rolls around, you'll be glad you did.

Choose Memories over More Stuff: The best gifts aren't always bought. Shared experiences, handmade treasures, and quality time leave the kind of legacy no store receipt can.

Make Plans for Movement: Work your workouts into your holiday plans. Whether it's a trip to the gym, cross-country skiing, or just a walk to look at the holiday lights, make movement a priority.





MELALEUCA CAN HELP

Here's the best part—you don't have to do this alone. Melaleuca gives you real tools to help you stay on track.

Control Your Cravings: Swap that third cookie for something smarter. *Attain® CraveBlocker® Bars* help manage hunger while *GC Control™ Shakes* support healthy blood sugar levels so you can enjoy yourself without the crash.*

Support Weight Management Goals: The *Peak Performance Pack* provides daily nutrition that helps maintain energy and overall wellness, even during indulgent seasons. To help you feel fuller and support a healthy immune system, drink *FiberWise®* before holiday meals. (Just make sure it's at least an hour before or after you take your *Peak Performance Pack*.)*

Develop Healthy Habits: The R3 Weight Loss Program was created to help you better understand food and eat smart even in real-life situations. Join the R3 Weight Loss Plan Facebook group now for healthier holiday recipes, tips, and community support.

* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

Gift Wellness That Lasts: Instead of another candle or sweater, consider giving *Renew® Lotion* (the clinically proven dry skin therapy) or *EcoSense®* cleaners that make homes healthier and safer. These are gifts that show care far beyond the holidays.

Ease Financial Stress: Through Melaleuca's referral model, simply sharing the shopping club and the products you love can lead to modest repeat income that can offset December spending and turn January into a fresh start rather than a month of playing catch-up.

YOUR FUTURE SELF WILL THANK YOU

The holidays will magnify your habits. But you get to choose which ones. By setting a budget, eating mindfully, focusing on experiences, and leaning into the solutions Melaleuca provides, you can wrap up this year stronger than you started.

And that future version of you? They'll be smiling—and grateful you made the choice today. 

Save Big While Building Lasting Loyalty with Melaleuca Services

Between groceries, health care, housing, and other expenses, many families are looking for ways to stretch their budgets. That's why thousands of Melaleuca Members are turning to *Melaleuca Services*! These exclusive benefits help families save even more money while encouraging a lifestyle of total wellness—physically, mentally, and financially.

Small Daily Savings Add Up Fast

Families who take advantage of *Melaleuca Services* quickly see how much it pays to participate. Here are just a few examples:

 Melaleuca
HOME SECURITY

Save 35% with *Melaleuca Home Security*:

This professionally monitored system is affordable, DIY-friendly, and offers a variety of smart home features for added peace of mind! Melaleuca Members save an average of 35% compared to other providers.

 Melaleuca
DEALS

Save \$950+ in Annual Savings with *Melaleuca Deals*:

For just \$29.99 a year, this discount app allows you to unlock access to over 350,000 deals and exclusive discounts on dining, entertainment, shopping, and travel to make family outings and vacations across the US and Canada more affordable than ever.

 Melaleuca
HEALTH CARE SAVINGS

Save \$1,400 for a Family of Four with the *Melaleuca Health Care Savings Card*:

From prescriptions to unlimited telehealth visits, Melaleuca Members can cut costs without compromising care.

 Marketplace
RETAIL PARTNERS

FREE Access to *Marketplace Retail Partners*:

All Melaleuca Members can access this program for free at Melaleuca.com/Services. Not only is it free, but it also pays you a percentage back in Loyalty Shopping Dollars simply for shopping at a variety of online retailers! *Note:* When using *Marketplace Retail Partners*, we recommend installing the Chrome browser extension, which provides automatic alerts when you're shopping at participating retailers.

Earn Extra Loyalty Shopping Dollars with the Melaleuca Rewards Visa® Card

The most popular way to earn extra Melaleuca Loyalty Rewards and enjoy more wellness products is with the *Melaleuca Rewards Visa Card*!



Melaleuca REWARDS VISA CARD

Earn a \$100 Welcome Bonus¹ just for activating your *Melaleuca Rewards Visa® Card* and after your first purchase made within the first three billing cycles after account opening.

Enjoy 6% back on ALL Melaleuca purchases,¹ including your product order, *Riverbend Ranch® Black Label Beef*, *Melaleuca Services* subscriptions, and even Melaleuca Foundation donations. If it's associated with Melaleuca, you get 6% back!

Earn 4% back on gas, groceries, and dining and **2% on all other purchases.¹**

Explore these valuable benefits today at Melaleuca.com/Services.

See the Rewards Terms and Conditions in the Summary of Credit Terms for details including earning, redemption, expiration and forfeiture (subject to applicable law). Please see the Melaleuca Rewards Program terms and conditions at Melaleuca.com for information regarding other limitations on Loyalty Shopping Dollars. Cards are issued by First National Bank of Omaha (FNBO®), pursuant to a license from Visa U.S.A., Inc. Visa and Visa Signature are registered trademarks of Visa International Service Association and used under license.

A Win-Win for Families and Business Builders

The benefits of *Melaleuca Services* go beyond saving money. For families, they provide peace of mind, financial breathing room, and access to exclusive wellness rewards. For business builders, they offer a compelling story to share—one that demonstrates real value, strengthens Melaleuca Member loyalty, and builds long-term business stability. Members who use *Melaleuca Services* are more likely to stay, continue shopping, and share the benefits with others.

In fact, Members who use *Melaleuca Services* have an astounding 98.8% monthly retention rate!

High retention rates are the clearest proof: When families experience the financial relief and everyday advantages of *Melaleuca Services*, they see Melaleuca not just as a shopping club, but as a smart financial decision that improves their quality of life.

From everyday savings to exclusive rewards, families are seeing hundreds—and in some cases, thousands—of dollars in annual value! Use *Melaleuca Services*, share *Melaleuca Services*, and see how much you can thrive with a lifestyle of wellness and financial freedom.

How Anthony and Angela Cook Found the Answer





*“**Vitality Multivitamin & Mineral™** made an immediate impression. I felt more clarity. I started sleeping better at night. I thought I had been getting the best nutrition already.*

Well, I got educated with Melaleuca!”

*—National Director 9
Anthony Cook*

It was like missing a piece of the puzzle.

As a high school student, Angela struggled to stay awake. It wasn't teenage defiance, and it wasn't disinterest in the topics. If she closed her eyes in class, she'd be out. She was frustrated. So were her teachers. But she always maintained good grades—which meant her teachers never sent her to the office, where her sleeping problem might have actually gotten some attention.

Into college and beyond, she hoped her doctors could find something wrong so she could get help, but no one could. “I continued to get good grades and finished college with a biology degree,” Angela says. “Not sure of my next step, I got a job in outside sales that required me to drive a thousand miles a week. That job took me to Upstate New York, where I met Anthony. By the time we met, I had fallen asleep behind the wheel several times—and had totaled two cars!”

When Anthony met Angela, he was already a Melaleuca Member and used many Melaleuca products throughout his home. Before Melaleuca, he had considered himself to be in good health and liked the brand of multivitamin he had been using for years. “But **Vitality Multivitamin & Mineral** made an immediate impression,” Anthony says. “I felt it supporting my mental clarity and my sleep. I thought I had been getting the best nutrition already. Well, I got educated with Melaleuca!”

When Anthony and Angela began dating, Melaleuca was part of their story from the start. The two connected deeply—they saw eye to eye on many things and knew they needed each other in their lives. Angela loved the Melaleuca products Anthony introduced her to, but there was one thing he couldn't convince her to try: **Vitality Multivitamin & Mineral**. Despite Anthony's enthusiasm for the supplements, Angela resisted. “I assumed they wouldn't do anything for me, just like nothing had worked for my sleep problem,” she says.

But after two years, Angela finally gave in and tried **Vitality Multivitamin & Mineral**—and that missing puzzle piece finally clicked into place. “After just days,” she says, “everything changed. I felt the support for my energy and my normal sleeping habits. It felt so good to be getting the proper nutrition each day.”

As she experienced deeper, more restorative sleep at night, the episodes of sudden daytime sleepiness became less and less frequent. This improvement brought Angela incredible relief—and opened the door to considering a question that had even greater implications. Because of her chronic sleep challenges, Angela had convinced herself that having children wasn't realistic. Managing pregnancy and caring for little ones while dealing with severe sleep deprivation, she had reasoned, would be overwhelming and potentially unsafe.

But thanks to Melaleuca products, her wellness had changed. Everything was back on the table. And eventually, the Cooks were overjoyed to welcome their daughter, Jacquelyn, into their family. Two and a half years later, they welcomed Kendalyn. And eight years after that—10 years ago—their son, Roman, came along!

Their children are the greatest blessings in their lives, of course, but the timing still makes Angela laugh. “I get asked all the time how in the world I can keep up with a 10-year-old son,” she says. “When we were younger, before our kids came, we didn't think we had the energy at all. Now we have two grown daughters, and we have a 10-year-old at home. We're in our 50s and we're enjoying every moment!”

And that's saying something. At one point, years ago, Anthony's job in the nuclear industry put him under such enormous pressure that he wasn't sure he'd survive into his 50s. Now, with years full of life ahead and a substantial Melaleuca repeat income, he and Angela are doing much more than surviving. They're raising their kids with the values and faith they hope will fill their lives with joy and fulfillment. Their daughters have even started their own Melaleuca businesses. “We've encouraged them their whole lives to enroll as Melaleuca Members,” Angela says. “When the time comes, we hope they'll be ready to take over Mom and Dad's business.”

It's a puzzle with all the pieces in place—all because two people met, fell in love, started taking **Vitality Multivitamin & Mineral**, and began dreaming about their future. **4c**

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Products That Changed the Game for the Cooks



1

THE PEAK PERFORMANCE TOTAL HEALTH PACK

Although the Cooks started their Melaleuca journey with *Vitality Multivitamin & Mineral™* alone, they now enjoy the head-to-toe nutritional benefits that the *Peak Performance Total Health Pack* provides—including the comprehensive nutrition that made such a life-changing difference for them.*



2

VIGORFT™ AND PROSTAVAN®

Anthony's daily nutritional regimen includes *VigorFT* and *ProstAvan* to keep him feeling energized and confident, even as he nears his 60s!*



3

ACCESS® EXERCISE SHAKES, SUSTAIN® ACTIVE ELECTROLYTE HYDRATION, AND PROFLEX PROTEIN SHAKES

"We've been living a lifestyle very similar to the R3 Weight Loss Program for more than 25 years," Anthony says. "That said, we periodically need a reset. *Access*, *Sustain*, and *Proflex* are all part of our daily routines. They keep us on track toward our fitness and weight management goals."

4

MOUNTAIN CABIN® PREMIUM COFFEE

The sublime aromas and flavors of *Mountain Cabin Premium Coffee* help get the Cooks out of bed and raring to go every day!



5

FIBERWISE®



"We take *FiberWise* every day to curb our hunger cravings and get all the full-body benefits of fiber," Angela says.*

* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

Melaleuca events provide you with world-class coaching and practical advice you can use to enhance your business and your life.

November 8, 2025

ADVANCE* | Orlando, FL

January 3, 2026

Launch | Virtual Event

Don't miss this exclusive opportunity to kick-start your year with inspiration, learning tools, and leadership training. Open to everyone. Watch with a friend!

Feb 5-7, 2026

PartnerUp Leadership Quest | Dallas, TX

Earn your invitation to this exclusive leadership event with Melaleuca's most dedicated and influential leaders.

March 7, 2026

ADVANCE* | Dallas, TX

May 14-16, 2026

Convention | Salt Lake City, UT

Every Melaleuca Member is invited to participate in three days of celebration, networking with friends, new product announcements, and training you won't find anywhere else.

June 4, 2026

ADVANCE* | Atlanta, GA

CONNECT at Melaleuca **EVENTS**



**ADVANCE is a regional event that combines world-class training and celebration to help you build your business.*

Learn more at Melaleuca.com/Events.

Dates and details are subject to change. Visit Melaleuca.com/Events for the latest calendar updates.

STRONGER, CALMER, HEALTHIER— Men's Health Guide



The statistics don't lie: Men are more likely than women to skip routine medical checkups, downplay symptoms, put their own health on the back burner, and ignore the early warning signs of health issues!

Wellness isn't just about fixing what's broken; it's about building a strong foundation that allows men to live their best lives every day. From mental resilience and physical strength to nutrition, sleep, and preventive care, wellness promotes balance, consistency, and self-care. They should feel empowered to take ownership of their own bodies and minds and allow themselves the freedom to live their lives with more energy, purpose, and confidence.



Approximately 29% of men don't get recommended levels of physical activity.

Movement is a key foundation of wellness. Regular physical activity fuels energy, sharpens focus, builds strength, reduces stress, and protects long-term health. The real win isn't found in chasing bigger muscles, faster lap times, or trophies. It's found in consistency and making movement a natural part of everyday life. By choosing activities that match their strengths and interests and setting realistic, attainable goals, men can create a rhythm that is both enjoyable and sustainable. Wellness isn't a finish line; it's a daily commitment to keep moving forward.



Across most cultures and surveys (like Pew Research and Gallup), men are less likely than women to say religion is "very important" in their lives, attend weekly services, or pray daily.

Spiritual practices, whether expressed through worship, meditation, reflection, or service, can be a powerful part of overall wellness. Spiritual wellness offers perspective, grounding, and a framework for making life's big decisions. It connects you to timeless wisdom, moral truths, and communities that provide support, mentorship, and belonging. At its core, spiritual wellness is about finding purpose, cultivating resilience, and recognizing that life is bigger than oneself. For many men, this sense of connection becomes a source of strength in navigating both challenges and opportunities.



Around 38% of US males are considered financially illiterate!

Few stressors have been shown to weigh more on the mind than a lack of control over personal or family finances. Financial wellness is much less about the amount of money coming in and more about how confidently it's managed. Building financial literacy brings clarity, reduces anxiety, and creates a sense of empowerment. By avoiding debt, creating reasonable budgets, and saving with intention, men can enjoy the satisfaction of hitting meaningful milestones and seeing how their small daily choices can shape their long-term security.



Microplastics are more commonly found in men's testicles than in any other human body part (both men and women).

This fact is a reminder that the environment we live in isn't just something "out there"; it can directly impact a person's health and wellness. Air quality, water safety, and exposure to harmful chemicals all play a huge role in long-term wellness! Unfortunately, men are far behind women when it comes to acknowledging the impact that their environment can have on their long-term wellness. Men need to get to know the environments they live in and work in every day. Only then will they understand the risks they face and know how to take meaningful steps to stay ahead of their health.



Tom Delancey
Customer since 2017



Lucas Brooks
Customer since 2017

Hector Rodriguez
Customer since 2014



Men die from suicide, drugs, or alcohol at nearly three times the rate of women.

Studies show that men struggle to cope in healthy ways with life's pressures, often bottling up their feelings and hiding them from loved ones. Only when they learn to recognize their needs and invest in their mental health can they gain the tools to manage stress, build resistance, and have the courage to openly share with those they love. Simple actions like regular exercise, meditation, or connecting with friends can lift the mood and restore energy. And when things feel overwhelming, seeking support from a mental health professional can provide proven strategies for lasting progress. Caring for mental wellness isn't a weakness; it's a strength that fuels every other part of life.



Around 15% of men (1 out of 6) report having no close friends.

Men don't need a large circle of friends to feel fulfilled, but every man benefits from having a few close, trusted relationships. A partner, family member, or loyal friend can provide the encouragement and perspective that fuels

confidence and optimism. Men don't always admit that they have gaps in their social connections. Reconnecting with old friends, joining groups that align with their interests, volunteering, or participating in community or faith gatherings can open doors to deeper bonds that restore motivation, support, and belonging—key ingredients for lasting wellness.



Only 57% of male high school graduates enrolled in college, compared to 66% of their female counterparts.

Those who stop learning risk letting their mental sharpness, imagination, and cognitive abilities stagnate. Continuous learning is essential for everyone who wants to expand their mind and reach their full potential. Fortunately, in today's world, opportunities to grow are virtually limitless. Educational podcasts, tutorials, online courses, certifications, and more are readily available. By taking ownership of their education and dedicating time to exploring their interests, men can actively strengthen their intellectual wellness throughout their lives.

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MUSCULAR HEALTH

What men eat every day affects their muscle growth—but so do factors like sleep quality and stress levels.

Proflex Protein Shakes provide world-class benefits for muscle repair, growth, toning, and strength with 20 grams of high-quality whey and casein proteins in a rich, creamy shake.*

Mela-Out® Magnesium provides magnesium, powered by *Oligo®* and vitamin B6, to naturally relieve muscle tension and help lower occasional stress to support better sleep.*



PROSTATE AND URINARY TRACT HEALTH

Prostate health can become a significant concern for men as they age. By age 60, nearly half of men have reported issues.

ProstAven® promotes proper prostate and urinary tract health in men with saw palmetto berry and lycopene.*

CranBarrier® delivers a proprietary blend of phytonutrients—powerful antioxidants that help support the bladder against harmful bacteria.*



HORMONE HEALTH

Men's testosterone production normally drops by about 1% per year after age 30, leading to lower libido, muscle loss, and mood changes.

VigorFT™ supports men's natural testosterone levels with a powerful blend of plant extracts selected to help men feel stronger, more energized, and more confident.*



FACIAL SKIN HEALTH

Higher testosterone boosts oil production, which means that men have oilier skin than women and need different treatment.

The need for **Alloy®** is clear! The **Alloy Skin Care Bundle** includes a daily regimen of skin care products that are targeted to men's unique facial skin needs (like oily skin), allowing men to level up the look and feel of their skin in just minutes each day.



HEALTHY HYGIENE

Strong body odor is often the result of high testosterone because it boosts the growth of body hair, which can trap bacteria and cause odor.

The **Alloy Hygiene Bundle** includes five Alloy essentials for scalp-to-sole cleansing and conditioning, skin moisturizing, and deodorizing, complete with Alloy's signature scent.



SLEEP HEALTH

Getting 7–9 hours of sleep each night is critical to physical, mental, and emotional health, but 37% of men fail to consistently get that much sleep.

RestEZ™ is formulated with time-release melatonin, GABA, L-theanine, and ashwagandha to help men fall asleep faster and stay asleep longer to improve their sleep quality.*

Mela-Out Magnesium helps relieve muscle tension, reduce occasional stress, and promote relaxation and sleep with magnesium powered by *Oligo* for maximum absorbability.*



TOTAL-BODY NUTRITION SUPPORT

Getting comprehensive daily nutrition is crucial to men's ability to live life at their peak with physical, mental, and cognitive wellness! The **Peak Performance Nutrition Pack**, **Peak Performance Heart Health Pack**, **Peak Performance Brain Health Pack**, and **Peak Performance Total Health Pack** supply this essential nutrition.





MENTAL HEALTH

Men are much less likely than women to prioritize their own mental wellness and seek help when needed. Understanding the importance of mental health can lead them to healthy solutions.

Luminex® can help support a healthy, positive mood and outlook with its proprietary blend of saffron, ashwagandha, B vitamins, and a calming herbal blend.*

FocusAP™ delivers an immediate boost to your focus and energy levels while also helping you stay more focused and energized all day—without jitters or crashes! **FocusAP** provides sustained energy to support mental acuity, working memory, and performance at work, at school, and even at play.*



DIGESTIVE HEALTH

A two-year study of men's diets found that ultra-processed foods made up 53% of men's daily caloric intake. These are typically high in sugar, salt, and unhealthy fats.

FiberWise® provides both soluble and insoluble fiber from seven sources to help clean out excess fats and toxins while also providing support for the immune system and the gut and promoting cardiovascular health by reducing cholesterol levels.**

Florify® Daily Probiotic supports a healthy gut microbiome balance and healthy gut function by delivering 11 billion live probiotic cultures from nine clinically researched strains.*

Good Zymes® delivers a comprehensive blend of 18 unique digestive enzymes as a digestive aid for men who struggle to digest certain foods, like dairy, gluten, protein, and fiber.*

BONE HEALTH

Up to one in four men over 50 will experience bone loss. Getting enough calcium each day can help keep bones strong and resilient.

K2-D3 delivers vitamins K2 and D3, which are essential for both proper calcium absorption and transporting the calcium to where it is needed in the bones and teeth.*

HEART HEALTH

Heart health is the top wellness concern for men in the United States.

CardiOmega EPA™ promotes cardiovascular health by supporting a healthy response to normal activity-induced inflammation with a daily dose of DHA and EPA omega-3s.*

ProxexCV® unleashes the protective power of 10,000 purple grapes in every bottle, delivering potent polyphenols to support unparalleled antioxidant protection and optimal cardiovascular health.*

IMMUNE HEALTH

In research, men's high levels of testosterone have been linked to a suppressed immune response. This suggests that they may need greater immune support than women, who have lower levels of testosterone.

Activate Immune Complex® provides daily antioxidant support for men's hardworking immune systems with vitamins A, C, and D, zinc powered by *Oligo*, and quercetin and beta-glucan.*

Proxex-Plus® supports the immune system with powerful antioxidant protection using a proprietary combination of grape seed extract, ginkgo biloba, and bilberry.*

* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

† Diets low in saturated fat and cholesterol that include 7 grams of soluble fiber per day from psyllium husk may reduce the risk of heart disease. One serving of **FiberWise Drink** provides 3.5 grams of this soluble fiber.





A SPECIAL INVITATION

As a President's Club 2026 earner, you'll embark on an unforgettable journey through Japan, experiencing both the modern energy of Tokyo and the timeless beauty of Kyoto alongside fellow leaders and Melaleuca's Management Team.





Your adventure begins in Tokyo, where you'll join the pulse of humanity under the neon glow of Shibuya Crossing, rise more than 2,000 feet to the Skytree observation deck to witness the lights of Tokyo glittering like an endless sea of stars, and enjoy world-class dining and accommodations with the iconic silhouette of Mt. Fuji as your backdrop.

Next, you'll travel to Kyoto—the cultural soul of Japan—where you'll journey through tunnels of sacred vermillion gates at Fushimi Inari, stand on the centuries-old Kiyomizu Stage at the Kiyomizu-dera Temple, and enter the mysterious Arashiyama bamboo forest, all of which provide a serene counterpoint to the city's bustle.

President's Club 2026 combines the wonder of discovery with the reward of achievement, creating memories as extraordinary as the journey itself.

PRESIDENT'S CLUB: WHERE DREAMS MEET DEDICATION

President's Club is not earned by chance—it's achieved through consistency, grit, and a relentless drive to make a difference. It represents the courage to dream bigger, the determination to stay consistent, and the commitment to live Melaleuca's mission of enhancing lives. Each member of President's Club is proof that when you work with vision and purpose, you don't just build a business—you create a legacy.



MELALEUCA 2024 ANNUAL INCOME STATISTICS

Our entire customer base of more than a million customers have all been referred by someone who loves our products.

Customers

The majority (**82%**) of those who buy Melaleuca products each month are strictly customers. They are not pursuing the Melaleuca financial opportunity. Therefore, they do not receive compensation from the company. They purchase Melaleuca products simply because they want to be healthy, and they believe that Melaleuca products will help them with that goal. Having customers who are loyal to our brand simply because they love our products provides the strongest foundation for our business opportunity.



Product Advocates

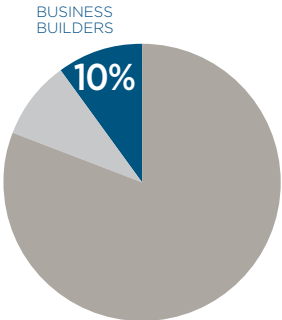
8% of all Melaleuca customers have referred at least one customer but fewer than eight customers. As those customers purchase products directly from Melaleuca, those who referred them receive a small commission. These households are not necessarily interested in the financial opportunity. Their relationship with Melaleuca is focused on their love of Melaleuca products. Their “status” is determined by how many customers they have referred. A Product Advocate has at least one customer. A Product Advocate 2 has referred at least two customers, and a Product Advocate 3 has referred at least four customers. While these individuals may not be considered serious business builders, their customers (like the vast majority of Melaleuca customers) come from word-of-mouth referrals. Therefore, the overall contribution of these individuals is significant.

PRODUCT ADVOCATE

PRODUCT ADVOCATE 2

PRODUCT ADVOCATE 3

ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
\$2,083	\$14	\$110	0	1	1	4	1 Mo.	406 Mo.
\$3,898	\$28	\$234	2	2	2	8	1 Mo.	436 Mo.
\$5,295	\$57	\$520	4	5	4	18	1 Mo.	390 Mo.



Beginning a Business

About one out of ten customers (**10%**) decide to start their own Melaleuca business and eventually achieve Director status, which is considered the first step to becoming a business builder. Directors have made a significant effort (probably spent 50 hours or more) in developing at least eight Melaleuca customers. Those estimated 50 hours could have been spent in a single week or could have been spent over several years. But at some point in their lives, Directors have invested enough time and effort to develop (and maintain) at least eight Melaleuca customers.

DIRECTOR 1-2 (89.8%)

ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
\$25,685	\$274	\$2,191	8	17	8	77	1 Mo.	373 Mo.



Initial Leadership Status

Leaders at these statuses have made a more serious effort to build a Melaleuca business. Those who have reached these leadership statuses have not only invested enough effort to refer several customers but have also helped some of those customers start a business and become Marketing Executives. Those Marketing Executives have, in turn, referred additional customers who purchase Melaleuca products each month.

DIRECTOR 3 (3.2%)

DIRECTOR 4-5 (2.0%)

DIRECTOR 6-7 (0.9%)

DIRECTOR 8-9 (0.6%)

ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
\$31,441	\$2,757	\$10,911	11	40	45	159	1 Mo.	361 Mo.
\$39,274	\$5,218	\$17,087	13	56	102	319	1 Mo.	339 Mo.
\$53,871	\$9,082	\$24,085	14	73	196	454	1 Mo.	362 Mo.
\$75,039	\$18,571	\$34,958	21	81	275	590	1 Mo.	354 Mo.

Advanced Leadership Status

Those Marketing Executives who reach Senior Director or above have shown substantial interest and dedication in building a Melaleuca business. While most do not work their businesses full time, it is essential that they invest some time each month nurturing, training, and helping those in their marketing organizations. Melaleuca advocates that Marketing Executives keep their full-time jobs and work their Melaleuca businesses in their spare time. However, some Executive Directors at the higher income statuses do work their businesses close to full time. Melaleuca strongly advocates that Marketing Executives do not quit their full-time jobs until their Melaleuca incomes far surpass the incomes they receive from their full-time employers. Rather, they should add their Melaleuca incomes to their regular incomes, thereby making a substantial difference in their family finances.



SENIOR DIRECTOR 1-9 (1.7%)

EXECUTIVE DIRECTOR 1-9 (1.5%)

NATIONAL DIRECTOR 1-9 (0.2%)

CORPORATE-PRESIDENTIAL DIRECTOR (0.1%)

ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
\$238,946	\$25,884	\$63,819	20	117	371	962	1 Mo.	365 Mo.
\$715,593	\$58,747	\$181,057	37	156	974	2,552	2 Mo.	353 Mo.
\$756,442	\$162,761	\$309,720	67	214	2,800	4,467	5 Mo.	277 Mo.
\$2,624,273	\$427,823	\$1,136,801	70	329	6,344	13,851	10 Mo.	251 Mo.

The above annual income statistics include all US and Canadian Melaleuca Marketing Executives who were active during all 12 months of the period ending December 2024 and performed the minimum activity required at each status. The incomes stated include all commissions, incentives, and bonuses earned during the period.

For the purpose of these statistics, a Marketing Executive's leadership status was calculated by taking the highest status achieved and maintained for at least seven consecutive months.

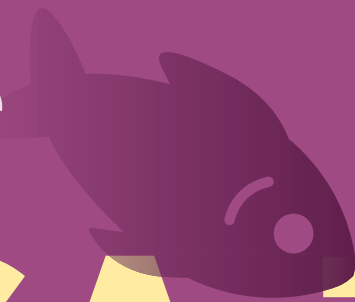
These numbers represent gross income, not net income. In other words, they do not include any business expenses. However, it should not be necessary to spend any significant amount to build a Melaleuca business. You will need access to a telephone and an email account, but you should not invest in purchasing leads, meeting rooms, or training materials. Nor should you invest in advertising, building a website, and so on.

Your biggest investment will be your time, not your pocketbook. Your business is best built from your own home without making any substantial financial investment. Such investments are neither necessary nor conducive to your success.

The information on this page is not necessarily representative of what any individual Marketing Executive will earn with this program. Any representation or guarantee of specific earnings would be misleading. Success with any business takes hard work, diligence, perseverance, and leadership. Success with Melaleuca will depend on many factors, including how effectively a Marketing Executive exercises those qualities.

Let Us Introduce You to

OMEGA-3s



Omega-3s are good fats—polyunsaturated fats. At every stage of life, from fetal development to old age, omega-3s are essential for profound and lasting good health. These fatty acids are key structural components of your cell membranes, serving to stabilize them and protect them from damage. This support is always needed, as new cells are constantly developing in the organs and tissues throughout your body.

Where Do You Get Omega-3s?

Omega-3s come in three main forms: **ALA** (from plant sources like nuts, seeds, and flaxseed) and **DHA** and **EPA** (from marine sources like fatty fish, algae, and fish oil—plus smaller amounts from eggs and high-quality beef). If these foods aren't staples in your diet, getting the research-recommended daily amounts of omega-3s can be challenging! Research suggests that the best way to consistently receive your daily dose of essential fatty acids is to take a high-quality omega-3 supplement.

Even though omega-3s are critical to your body's proper function, your body can't produce them on its own.

The omega-3s you need for proper health must come from your daily diet and supplementation.

CAN'T I JUST TAKE ALA OMEGA-3s?

Alpha-linolenic acid, or ALA, is an omega-3 fatty acid. Your body can actually synthesize small amounts of DHA and EPA from ALA—but the process is not efficient, and your ability to synthesize EPA and DHA decreases with age and hormone changes. That's why supplements rich in DHA and EPA are preferable.

**OMEGA-3s
SUPPORT BRAIN
HEALTH**



Studies have shown that a higher omega-3 index was associated with:

- PROMOTING ACTIVE RECOVERY*
- INCREASING BRAIN VOLUME*
- IMPROVING COGNITION*
- SUPPORTING COMPLEX BRAIN FUNCTIONS*

**OMEGA-3s
SUPPORT HEART
HEALTH**



Omega-3s are essential for your heart to function at its peak! Cholesterol, blood pressure, triglyceride levels, and endothelial function all have an impact on the health of your heart. Research proves the benefits of taking omega-3 supplements daily! In fact, supplementing your diet with DHA and EPA may even lower your risk of coronary heart disease!†

†Supportive but not conclusive research shows that consumption of EPA and DHA omega-3 fatty acids may reduce the risk of coronary heart disease.

What Are DHA & EPA?

DHA and EPA are two types of omega-3 fatty acids. You'll see these acronyms a lot when you read about omega-3s. On the labels of good omega-3 supplements, you'll see the balance of DHA and EPA omega-3s they contain.



DHA (docosahexaenoic acid) is essential for brain and eye development. In the brain, 97% of omega-3s are DHA—in the eyes, 60%. DHA is also critical for the healthy development of a baby's brain, eyes, and nervous system.



EPA (eicosapentaenoic acid) has been clinically proven to reduce inflammation in healthy individuals, improving joint health and supporting heart health.*



OMEGA-3s ARE IMPORTANT FOR CHILD DEVELOPMENT

Children need omega-3s to support proper brain development—starting from before they're born.

Omega-3 supplementation supports the proper development of visual recognition, memory, motor skills, and social and communication skills in unborn children.*

For growing children, omega-3s help provide structure to cells, support proper cellular function, and aid in neurotransmitter and synapse function within their rapidly developing brains. This support is vital to the development of memory, cognition, and communication skills.



* These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.

How

What is gratitude?

Gratitude is a feeling of appreciation for what you have been given. It's the practice of counting your blessings, recognizing that they came from an outside source, and being moved to express your thanks.



WELLNESS INSIDER

Boost your wellness IQ with eye-opening data and in-depth explanations. Learn practical strategies to enhance specific aspects of your wellness journey—and become a trusted guide for those you're helping along the way.



Gratitude

Helps You Get the Very Best Out of Life

How do you respond when someone does something nice for you? For your health's sake, it's best to respond, as most people do, by expressing your genuine thanks and appreciation for their efforts and kindness.

How about when something *doesn't* go your way, but instead of reacting with frustration, you dig deep and look for the good?

In both of these situations, you're responding with gratitude, and in both situations, that gratitude brings a very rewarding feeling. But there is a difference between the two.

In the first situation, your gratitude comes easily. It's not very hard to thank someone for an overt act of kindness, but doing so still makes you feel great. There's no guarantee of a repeat experience, but it's a moment you'll remember all the same.

In the second situation, the gratitude you express doesn't come as easily. In fact, it only manifests when you consciously choose to respond positively. But the feeling you get in return is just as intense! Gratitude is powerful. However you come by it, the reward is worth it.

So what's the difference? You don't have to wait for something good to be done to you to get that nice, warm feeling of gratitude. You can look for something to be grateful for in any situation and enjoy that feeling as often as you want.

CONTINUED ►

GRATITUDE CHANGES EVERYTHING

Gratitude shapes your outlook, your relationships, and even what we might call your spiritual wellness. Gratitude has a way of centering you, connecting you to something bigger than yourself, and reminding you of the meaning woven into everyday life—and here's why.

1**IT ACCENTUATES THE POSITIVE**

Developing your ability to look for things to be grateful for in any situation pushes your brain to attune to the positive instead of the negative. Thanks to the neuroplasticity of your brain, you can gradually improve at evaluating your experiences with a positive bias. That means you don't dwell on possible threats but instead see more opportunities for growth.

2**IT HELPS YOU SEE AN ABUNDANCE**

The action of counting your blessings can turn the feeling of scarcity right around—as if you're suddenly seeing everything with new eyes. The majority of the good in your life isn't immediately visible. Expressing gratitude for the good you can see has an uncanny way of uncovering more good—especially all the good that was initially disguised as trouble.

3**IT PUTS YOU IN THE DRIVER'S SEAT**

A growing body of research has found that gratitude activates the brain's prefrontal cortex, the region that operates your decision-making, impulse control, and emotional regulation. Gratitude makes your brain better at regulating your emotions, an essential skill in navigating life's ups and downs successfully and solving problems more confidently. Plus, grateful people are more likely to enjoy restful, restorative sleep.

4**IT'S A RELATIONSHIP STRENGTHENER**

One of the surest ways to invite the goodwill of others is to find reasons to express your gratitude to them. After all, how much more inclined are you to treat others graciously when they have shown you gratitude? Feeling gratitude toward others helps you recognize more deeply the positive impact they have on your life and leads to greater satisfaction, patience, and forgiveness in your relationships.



5

IT QUIETS THE STRESS RESPONSE

If you want to lower stress levels in your life, working on practicing gratitude is a great way to do it. According to research, gratitude can reduce overactivity in the amygdala (where fear and stress are processed), helping to lower stress levels in response to challenges and contributing to greater emotional stability. Dampening your stress response lowers the amount of stress hormones your body releases. Those stress hormones can suppress your immune system and cause other problems throughout your body.

THE REWARD IS IN YOUR HEAD

What more rewarding habit could there be than one that improves your mood, recharges your positive outlook, and strengthens your relationships? Guess what—developing a habit of gratitude is even good for your brain and its neural pathways. Here's how.

Your brain has its own prize dispenser, and gratitude activates it! Two areas in your brain, the ventral tegmental area (VTA) and the nucleus accumbens, are triggered when you experience and express gratitude. They release the neurotransmitter dopamine in response. Dopamine is a mood enhancer. It amplifies the pleasure you feel when something goes right for you, producing a greater sense of positivity and well-being.

It turns out that the more gratitude you feel, the more dopamine is released. Your brain likes dopamine so much that it has all the incentive to repeat the mental process of finding ways to be grateful.

MAKE IT A HABIT

When you repeat an action so often that you don't even think about it anymore, you've developed a habit, and there's a reason why you're replicating that action.

Habits follow a pattern called a habit loop, which consists of a cue, a routine, and a reward. The cue can be anything that triggers your habitual behavior: a noise, a time of day, or even an emotion. In response to the cue, you do something specific, whether it's a physical or mental action. That behavior, even if it is negative and harmful, serves to produce feelings of relief, satisfaction, or justification, all of which are accompanied by a dopamine rush.

As you repeatedly connect the cue to the reward with the same behavior, your brain begins forming new neural pathways and reinforcing existing pathways that solidify that behavior as your default response to the cue. By developing a habit, you actually rewire your brain!

**YOU CAN TAKE CHARGE!**

Many habits are developed unconsciously as your brain seeks rewards. You might not even realize that a particular behavior of yours has become a habit. However, you can consciously form habits too. The process isn't easy. To form a beneficial habit, you may have to break some bad habits first. Then you'll need to connect positive behavior to cues that triggered your negative behavior before. That takes consistent, conscious effort at first. But as your brain rewires itself to prioritize this positive response, it gradually becomes second nature to you.

The effort is worth it. Gratitude can be a powerful force in your life! It's not a panacea. It won't prevent hardships and tragedies from befalling you. But it will offer you a healthier perspective. It will deepen your appreciation of everything you experience. What's the next step on your road to wellness? Let the habit of gratitude help you recognize all of the strengths you're blessed with—and all of the possibilities. 



CAR BONUS

LET MELALEUCA PAY FOR YOUR CAR

FOR SENIOR, EXECUTIVE, NATIONAL, CORPORATE & PRESIDENTIAL DIRECTORS

Grow your business to Senior Director, then select your new vehicle and apply for Melaleuca's Car Bonus program! Active leaders receive the following monthly Car Bonus for qualifying vehicles at these statuses:



Senior
Director

\$500
PER MONTH

Executive
Director

\$1,000
PER MONTH

National
Director

\$1,200
PER MONTH

Corporate
Director

\$1,500
PER MONTH

Presidential
Director

\$1,500
PER MONTH



National Directors 3 **Beth & Russ Schomp** FL
2024 Alfa Romeo Giulia



Executive Directors 6 **Valerie & TC Heard** IA
2025 Jeep Grand Cherokee



Executive Directors **Beverly & Jordan Dela Cruz** FL
2021 Kia Telluride



Executive Directors **Daniel & MaryAnn Domka** OH
2025 Honda Civic



Executive Directors **Rachel & Blake Whittington** GA
2024 Toyota RAV4



Senior Director 6 **Hayley Barnes** BC
2024 Volkswagen Atlas



Senior Directors 4 **Alissa & Fred Nazar** CA
2025 Hyundai Palisade



Senior Directors 4 **Christopher & Sarah Pentecost** TX
2024 Ford Expedition

VITALITY
FOR LIFE®



Shareable Insights:

VIGOR^{FT}™





Many men see a supplement that supports normal testosterone levels and mistakenly assume it only targets sexual arousal. But healthy testosterone support plays a central role in multiple areas of a man's overall wellness! Formulated with a powerful, proprietary blend of carefully selected plant extracts, *VigorFT* provides support for a wide range of men's daily health needs. Here's how *VigorFT* can have the biggest impact:

- **Supports normal total testosterone levels—including free testosterone***
- **Supports lean body mass, lean muscle tissue, strength, endurance, vigor, and overall quality of life***
- **Supports libido, arousal, erectile and sexual function, reproductive function, and normal sperm count***
- **Helps men feel stronger, more energized, and more confident**
- **Can also provide gentle support for women who may be struggling with hormonal imbalances***

* These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.

Christi & Jeremy Farmer GEORGIA

A Business That Easily Fits into a Busy Life



Christi is a passionate educator whose career has spanned nearly twenty years—beginning in a single classroom on the south side of Chicago, then extending to teaching abroad in Abu Dhabi, and later transitioning into schools across metro Atlanta. There, she served as a teacher, a coach of teachers, and an assistant principal before stepping out of education altogether to become a full-time business owner. She thought she'd closed the door on teaching—never imagining she'd return.

But earlier this year, something shifted. “I was feeling comfortable in life, and I needed something to push me out of my comfort zone,” Christi says. “Honestly, I took a teaching job hoping I'd hate it and that it would make me want to go hard in my MLM.”

Ten months later, she's still in her professor job—and loving it—while that MLM is long gone. This isn't what she had expected for 2025, but she wouldn't change a thing.

The break with her MLM started when she saw National Director Rebecca Garrett post about a \$1 Melaleuca Membership promotion. Curious, Christi messaged her to ask if Melaleuca carried magnesium and iron. “I was buying those nutrients, but I wasn't confident they were doing what they were supposed to do. So I thought that for \$1, it would be worth it to try Melaleuca.”

Still, she was firm about one thing. “I told her that I'm not sharing the business opportunity with anybody,” Christi laughs. “I made that very clear!”

But then she tried the products—and loved them.

The real breakthrough came when Christi used *Renew*® and *Renew Eczema Relief* on her four-year-old daughter. “We had tried everything over the counter and even went to doctors,” she recalls. “And *Renew* cleared up her dry patches overnight. I told Rebecca, ‘They got me! There's no way I'm going to have this experience and not tell anybody.’”

After that, talking about Melaleuca just came naturally—it wasn't about “sharing a business.” It was about sharing something she truly loved.

Looking back, Christi sometimes wishes she had started earlier—but she sees the bigger picture. “Everything is in God's timing,” she says. “I'm here when there is a 12-minute *Melaleuca: An Overview* video and the Grow app. Those things haven't always been around, and I love the Grow app, so this is a great time for me to be here. Sharing Melaleuca ended up being the best decision ever.” MB

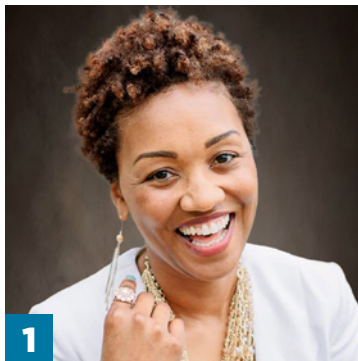


SEPTEMBER 2025

TOP SENIOR DIRECTORS

Presenting the top eight Senior Director businesses with the highest contribution index and a Monthly Retention Index (MRI) of 50% or more!

Reaching Senior Director status is a monumental achievement, reflecting both ongoing growth and a steadfast commitment to helping others. These Senior Directors lead by example, consistently sharing the value of Melaleuca while mentoring and guiding their teams.



1
Christi & Jeremy Farmer
Senior Directors 2, GA



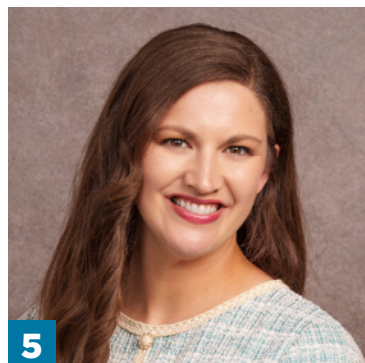
2
Josefina Corona
Senior Director 8, CA



3
Nancy & James Ferguson
Senior Directors 4, MS



4
Alissa & Jason Alsup
Senior Directors 7, IN



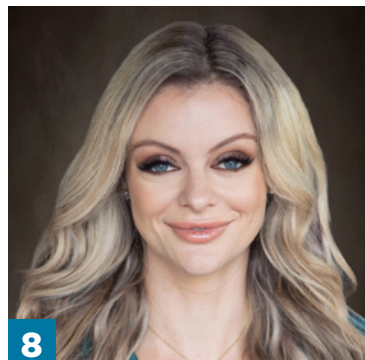
5
Brooklyn & William Blair
Senior Directors 9, OH



6
Orlando Corona
Senior Director 4, CA



7
Andrea & Troy Angus
Senior Directors 6, MB



8
Brittany Walker
Senior Director 2, FL

SENIOR DIRECTORS 8-SENIOR DIRECTORS

SENIOR DIRECTORS 8



SD8

Josefina Corona
CALIFORNIA
Enrolled: 02/03/2010

SENIOR DIRECTORS 6



SD6

Hayley Barnes
BRITISH COLUMBIA
Enrolled: 09/09/2021

SENIOR DIRECTORS 5



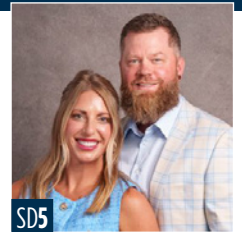
SD5

Hannah & Morgan Davis
TEXAS
Enrolled: 08/23/2024



SD5

Hannah & Adam Snyder
NEW YORK
Enrolled: 01/06/2023



SD5

Ashley & Jeffrey Tullai
NORTH CAROLINA
Enrolled: 11/08/2021

SENIOR DIRECTORS 4



SD4

PACESETTER

Sun Cho & Ronald Song*
CALIFORNIA
Enrolled: 03/26/2025



SD4

PACESETTER

Orlando Corona*
CALIFORNIA
Enrolled: 03/13/2010



SD4

PACESETTER

Nancy & James Ferguson
MISSISSIPPI
Enrolled: 04/21/2021



SD4

Lyndsey & Charles Miller*
WASHINGTON
Enrolled: 07/17/2023

SENIOR DIRECTORS 3



SD3

PACESETTER

Sun Cho & Ronald Song*
CALIFORNIA
Enrolled: 03/26/2025



SD3

PACESETTER

Orlando Corona*
CALIFORNIA
Enrolled: 03/13/2010



SD3

PACESETTER

Brian & Cheryl Johnson*
OHIO
Enrolled: 07/01/2021



SD3

PACESETTER

Brittney & Matthew Landrum
INDIANA
Enrolled: 02/01/2025



SD3

Lyndsey & Charles Miller*
WASHINGTON
Enrolled: 07/17/2023



SD3

Jeff & Kristy Taylor
ALBERTA
Enrolled: 10/14/2022

SENIOR DIRECTORS 2



SD2

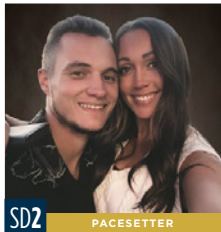
PACESETTER

Sun Cho & Ronald Song*
CALIFORNIA
Enrolled: 03/26/2025



SD2

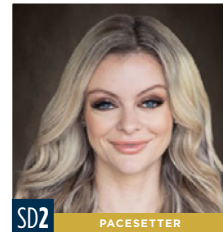
Brian & Cheryl Johnson*
OHIO
Enrolled: 07/01/2021



SD2

PACESETTER

Nathan & Bailey Kolkema*
MICHIGAN
Enrolled: 08/18/2024



SD2

PACESETTER

Brittany Walker
FLORIDA
Enrolled: 05/19/2025

SENIOR DIRECTORS



SD

PACESETTER

Olivia Aichholz
OHIO
Enrolled: 11/06/2024



SD

Mandi Burchell
TENNESSEE
Enrolled: 05/09/2023



SD

PACESETTER

Sun Cho & Ronald Song*
CALIFORNIA
Enrolled: 03/26/2025



SD

PACESETTER

Nathan & Bailey Kolkema*
MICHIGAN
Enrolled: 08/18/2024



SD

PACESETTER

Katie Oder
TEXAS
Enrolled: 10/05/2024



SD

PACESETTER

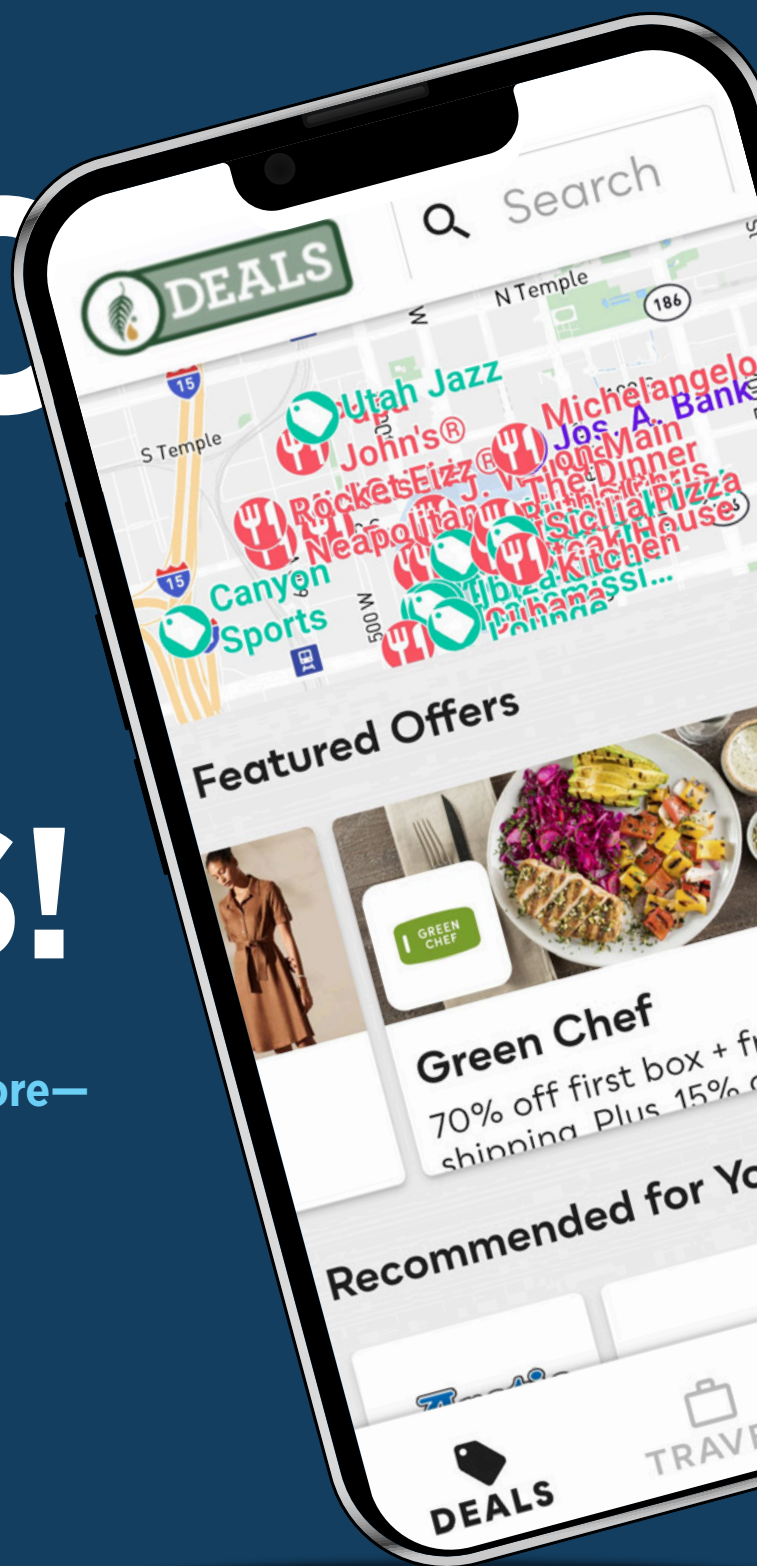
Kimberly Waits*
KENTUCKY
Enrolled: 06/01/2025

GET BOGO OFFERS AND BIG SAVINGS!

Save up to 50% on local dining,
movies, attractions, travel, and more—
in the US and Canada!

Browse local coupons with the *Melaleuca Deals* app to
access discounts in your neighborhood or on the road.

Save hundreds on airfare, hotel, and rental cars too!



The average *Melaleuca Deals* subscriber saves \$984 a year!
Purchase now at ***Melaleuca.com/Deals***.



Nº 2 SET

APPOINT





MENTS

7 CRITICAL BUSINESS-BUILDING ACTIVITIES

1

Build Your Contact List

2

▶ Set Appointments

3

Share Melaleuca: An Overview

4

Hold Strategy Sessions

5

Celebrate Success

6

Always Be Involved with Fast Track

7

Lead by Example

Katrice Walker GEORGIA

After Years of Searching, She Found Renew®



Katrice Walker still remembers the night as if it were yesterday—her 10-year-old daughter at a sleepover, restless from the itch of eczema that never seemed to give her peace. A kind neighbor handed her a bottle of lotion, and to her amazement, the itching quieted, the redness softened, and for the first time, her little girl could rest peacefully.

That memory stuck with Katrice for years, long after that neighbor moved away. “I searched and searched for that lotion, thinking it was a drugstore brand,” Katrice recalls. “Eventually I just gave up.” Her daughter’s severely dry skin cleared up with age, and the lotion faded from her mind.

Years later, while watching Senior Director 2 Christi Farmer do an unboxing of Melaleuca products on social media, Katrice spotted a familiar bottle. Her heart skipped. That’s

it! *Renew Lotion*. The very one she had been searching for all along. Now, with her teenage son facing the same skin struggles her daughter had dealt with years before, Katrice decided she would never be without it again. Today, she wants *Renew Lotion* to be there for other families too.

“I became a customer on April 28 and received my first box just a few days later, on May 1,” she says. “It was a Sunday I’ll never forget. The moment I opened my Melaleuca box, every product had me excited. The laundry detergent smelled incredible! The *SplasH₂O*® was absolutely delicious! I thought, ‘Wow, these products are amazing.’ At the time, though, I wasn’t interested in sharing with anyone. I figured I would just quietly shop for my family.”

Then, life shifted. Someone close to Katrice was diagnosed with pulmonary and lung issues, and through Learn to Earn videos on the Melaleuca website, Katrice discovered how so many of the everyday name brands she grew up with were actually harmful to human health—affecting the skin and lungs in a myriad of negative ways. “It hit me: Staying quiet about Melaleuca would be a disservice,” she says. “If these products could help even a single person outside of myself, why wouldn’t I share?”

As Katrice navigates this new chapter, she studies the leadership qualities of mentors like National Director Rebecca Garrett and holds tight to her *why*, which will always be her family.

“In 2016, I faced personal losses, new normals, and a journey that demanded resilience,” she says. “Melaleuca is giving me a new purpose and an even bigger *why*.”  JW



SEPTEMBER 2025

TOP DIRECTORS

Presenting the top eight Director businesses with the highest contribution index and a Monthly Retention Index (MRI) of 50% or more!

These Directors have demonstrated their dedication to improving their own lives as well as their commitment to helping others do the same. They have become true leaders within the Melaleuca community, inspiring and guiding others on their wellness journeys.



1
Altiera Dahlman
Director 8, AB



2
Sharyn Steele
Director 9, MI



3
Katrice Walker
Director 6, GA



4
Mike & Andrea Van Bakel
Directors 6, ON



5
Toree Allen
Director 6, TX



6
Maegen & Eddie Johnson
Directors 6, WA



7
Jennifer McKinney
Director 5, WI



8
Tracy & Robert Donald
Directors 9, ON

DIRECTORS 9



Emily Basler
MISSOURI
Stay-at-Home Mom



Sun Cho & Ronald Song*
CALIFORNIA
Health Care/Sales Management



Tracy & Robert Donald
ONTARIO
Marketing Executives



Nathan & Bailey Kolkema*
MICHIGAN
Marketing Executives



Katie LeDoux
WYOMING
Stay-at-Home Mom



Brandy Sharp
MISSISSIPPI
Marketing Executive



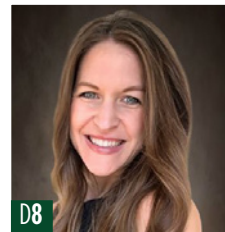
Sharyn Steele
MICHIGAN
Life Coach



Kimberly Waits*
KENTUCKY
Marketing Executive



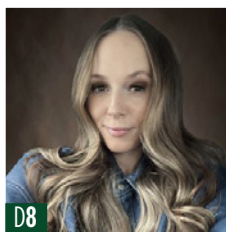
Laura Alcorta
INDIANA
Marketing Executive



Karley Brown
OHIO
Homemaker



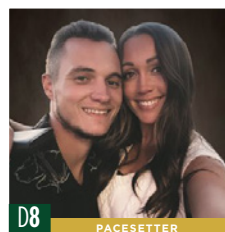
Sun Cho & Ronald Song*
CALIFORNIA
Health Care/Sales Management



Altiera Dahlman*
ALBERTA
Marketing Executive



Mallory Fouillard
MANITOBA
Marketing Executive



Nathan & Bailey Kolkema*
MICHIGAN
Marketing Executives



Sun Cho & Ronald Song*
CALIFORNIA
Health Care/Sales Management



Altiera Dahlman*
ALBERTA
Marketing Executive



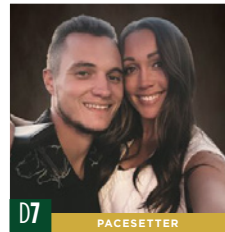
Mckenzie Bockenstedt
IOWA
Speech-Language Pathologist



Jenn Fellure*
FLORIDA
Homemaker



Jenna Grose
SASKATCHEWAN
Registered Nurse



Nathan & Bailey Kolkema*
MICHIGAN
Marketing Executives



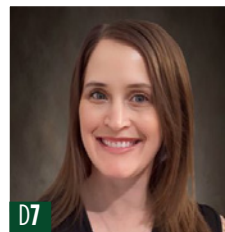
Jennifer & Jay Leach
GEORGIA
Self-Employment/Marketing Executive



Kim Maloney
ALBERTA
Marketing Executive



Carlee Massengill
TENNESSEE
Marketing Executive



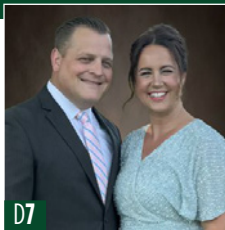
Anna Owen
TENNESSEE
Content Creator



Matthew Belcher & Angelia Reeves
LOUISIANA
Electrician/Tax Preparer

DIRECTORS 7

DIRECTORS 9



D7

Nate & Jenna Simpson
TEXAS
Marketing Executives



D6

PACESSETTER

Toree Allen
TEXAS
Marketing Executive



D6

Shani Baird
TEXAS
Professional Photographer



D6

PACESSETTER

Sun Cho & Ronald Song*
CALIFORNIA
Health Care/Sales Management



D6

Jenn Fellure*
FLORIDA
Homemaker



D6

Kristi & Tim Hendricks
FLORIDA
Chief Homeschooling Officer/
Commercial Loan Broker



D6

PACESSETTER

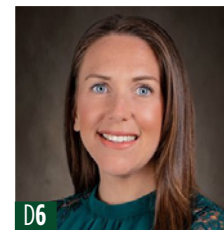
Maegen & Eddie Johnson
WASHINGTON
Marketing Executives



D6

PACESSETTER

Nathan & Bailey Kolkema*
MICHIGAN
Marketing Executives



D6

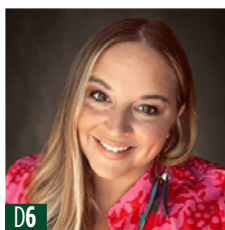
Maria Krauss
NEW JERSEY
Health Educator



D6

PACESSETTER

Aaron & Meredith Lapetina
TEXAS
Marketing Executives



D6

Jessica Smith
WISCONSIN
Registered Nurse



D6

PACESSETTER

Mike & Andrea Van Bakel
ONTARIO
Marketing Executives



D6

PACESSETTER

Katrice Walker
GEORGIA
Marketing Executive

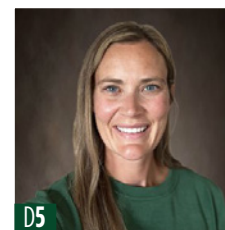


DIRECTORS 5

D5

PACESSETTER

Sun Cho & Ronald Song*
CALIFORNIA
Health Care/Sales Management



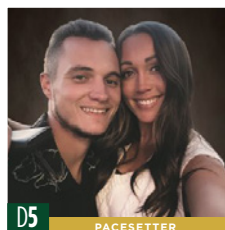
D5

Holly Dobesh
SOUTH DAKOTA
Marketing Executive



D5

Brynne Hamlin
KANSAS
Marketing Executive



D5

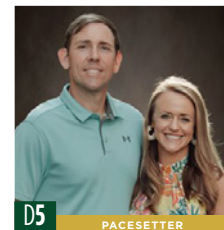
PACESSETTER

Nathan & Bailey Kolkema*
MICHIGAN
Marketing Executives



D5

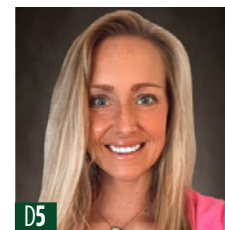
Nicole Messer
MINNESOTA
Marketing Executive



D5

PACESSETTER

Nathaniel & Bethany Moore*
SOUTH CAROLINA
Physical Therapist/Stay-at-Home Mom



D5

Amanda Phillips
FLORIDA
Marketing Executive



D5

PACESSETTER

Jill Rodrigues
OHIO
Ministry Wife & Stay-at-Home Mom



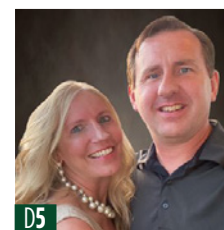
D5

Macee Trudeau
FLORIDA
Hairstylist



D5

Hannah Tyner
MISSISSIPPI
Customer Service Representative



D5

Shannon & Shawn Vanderhart
IOWA
Secretary/Pastor



D5

Rasheal Wesley
MISSOURI
Marketing Executive

DIRECTORS 4



D5 PACESETTER

Corinne Wright
WASHINGTON
Registered Nurse



D4

Chelsey & Dustin Billay
SASKATCHEWAN
Licensed Practical Nurse/
Marketing Executive



D4

Keasha Bockenstedt
IOWA
Virtual Assistant



D4 PACESETTER

Marcia Boyd
TEXAS
Marketing Executive



D4 PACESETTER

Sun Cho & Ronald Song*
CALIFORNIA
Health Care/Sales Management



D4

Jessica McKenzie
SASKATCHEWAN
Nurse



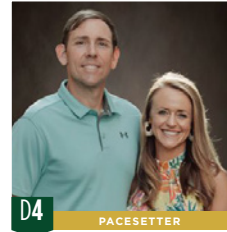
D4 PACESETTER

Walter & Geneva Melbert
LOUISIANA
Marketing Executives



D4

Desirae & Jonathan Meyer
CALIFORNIA
Homeschool Mom/Business Owner



D4 PACESETTER

Nathaniel & Bethany Moore*
SOUTH CAROLINA
Physical Therapist/Stay-at-Home-Mom



D4

Alan & Sarah Oronzo
NEW BRUNSWICK
Marketing Executive/Stay-at-Home Mom



D4

Amy & Jimmy Phelps
ALABAMA
Marketing Executives



D4 PACESETTER

Shandi Polak
TEXAS
Speech-Language Pathologist

DIRECTORS 3



D3

Alice Barnes
MISSISSIPPI
Marketing Executive



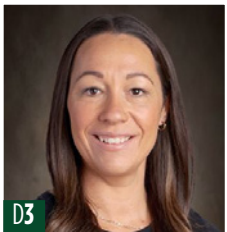
D3 PACESETTER

Jenna Bonesteel*
WASHINGTON
Marketing Executive



D3 PACESETTER

Christopher & Kelley Byrd
WEST VIRGINIA
Compressor Mechanic/LabCorp Customer Service Rep



D3

Stephanie Caswell
SASKATCHEWAN
Marketing Executive



D3 PACESETTER

Sun Cho & Ronald Song*
CALIFORNIA
Health Care/Sales Management



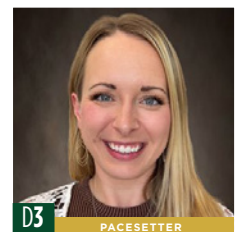
D3 PACESETTER

Ramesha Dorman*
MARYLAND
Marketing Executive



D3

Shaunda Fujikawa
HAWAII
Marketing Executive



D3 PACESETTER

Savannah Hale
KANSAS
Marketing Executive



D3 PACESETTER

Lain Hannan
OHIO
Marketing Executive



D3

Margot Hayes
NOVA SCOTIA
Business Owner



D3

Michelle Jacobs
GEORGIA
Guest Services Manager



D3 PACESETTER

Brittany Johnson
MISSOURI
Self-Employed



D3 PACESETTER

Gabby Lawrence
FLORIDA
Stay-at-Home Mom



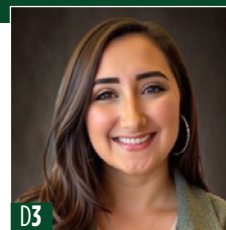
D3 **PACESETTER**
Catherine Massingill*
IOWA
Marketing Executive



D3 **PACESETTER**
Nathaniel & Bethany Moore*
SOUTH CAROLINA
Physical Therapist/Stay-at-Home Mom



D3 **PACESETTER**
Brandon Paraon
HAWAII
Marketing Executive



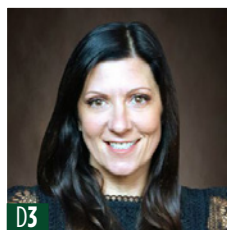
D3
Chelsea Powell
TEXAS
Stay-at-Home Mom



D3
Cristen Riffel
MONTANA
Marketing Executive



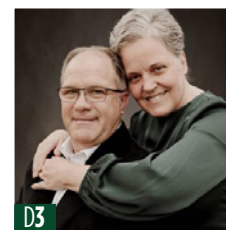
D3 **PACESETTER**
Bryson Schultz*
SOUTH CAROLINA
Licensed Massage Therapist



D3
Kelley & Chad Sigafos
MINNESOTA
Marketing Executive



D3
Tracy Terrell
KENTUCKY
Nurse Practitioner



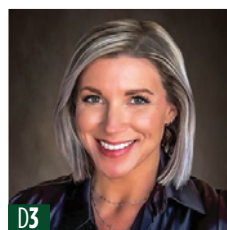
D3
David & LaJeanna Toliver
OKLAHOMA
Marketing Executives



D3 **PACESETTER**
Madyson Vandermaarel*
ALBERTA
Stay-at-Home Mom & Hairstylist



D3
Alyssa Veikle
SASKATCHEWAN
Homemaker



D3
Samantha Warick
TEXAS
Life Insurance Representative



DIRECTORS 2
D2
Kathy Backs*
ALBERTA
RMT



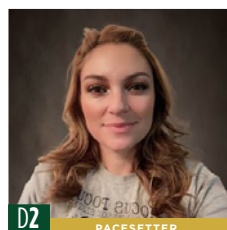
D2 **PACESETTER**
Ashley Baumgarte*
CALIFORNIA
Marketing Executive



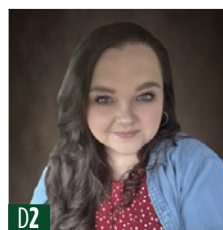
D2
Kristi Berry*
INDIANA
Marketing Executive



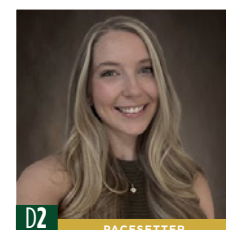
D2 **PACESETTER**
Jenna Bonesteel*
WASHINGTON
Marketing Executive



D2 **PACESETTER**
Shaina Bryant
NEVADA
Marketing Executive



D2
Julia Byrnes
TENNESSEE
Stay-at-Home Mom



D2 **PACESETTER**
Cassidy Carrigan*
NORTH CAROLINA
Marketing Executive



D2 **PACESETTER**
Sun Cho & Ronald Song*
CALIFORNIA
Health Care/Sales Management



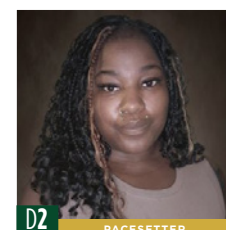
D2
Nicole & Jordan Christner
NEBRASKA
Stay-at-Home Mom/HVAC Technician



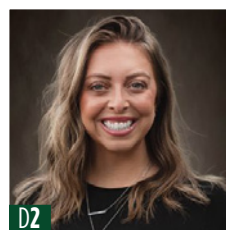
D2 **PACESETTER**
Jenn Dell
ALBERTA
Marketing Executive



D2
Kennedy Deutscher*
KANSAS
Marketing Executive



D2 **PACESETTER**
Ramesha Dorman*
MARYLAND
Marketing Executive



D2
Kristy Dorn
COLORADO
Marketing Executive

DIRECTORS 2



Eric & Ashley Duarte
FLORIDA
Camera Operator/Warehouse
Specialist



Jen Dubois*
ALBERTA
Marketing Executive



Hailee Eckert*
MISSOURI
Marketing Executive



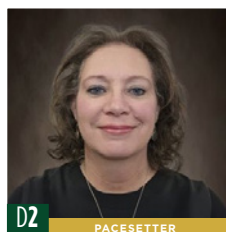
Mary Finley*
TEXAS
Marketing Executive



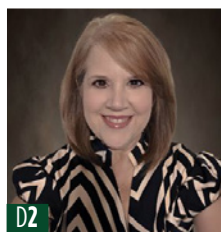
Taylor Gramberg*
OHIO
Business Executive & Practice
Supervisor



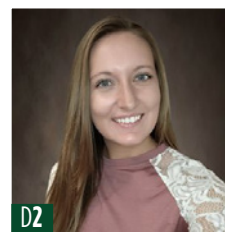
Charmain Guerrier*
FLORIDA
Entrepreneur



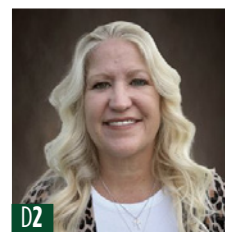
Gayle Hall
TEXAS
Marketing Executive



Amy Hayes*
MISSISSIPPI
Retired Teacher



Laramie Hoxworth*
KANSAS
Marketing Executive



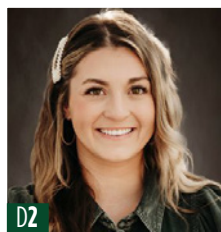
Lauren Hurst
TENNESSEE
Marketing Executive



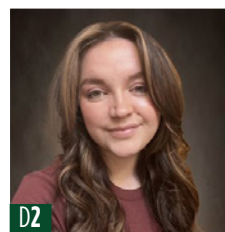
Becky Jobes*
PENNSYLVANIA
Marketing Executive



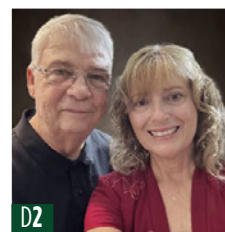
Chenita Jones*
TEXAS
Marketing Executive



Meghan Kitts
TEXAS
Marketing Executive



Conner Koehn
KANSAS
Marketing Executive



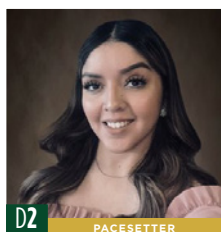
**Richard & Wendy
Langford**
FLORIDA
Retired Citrus Buyer/Retired
Finance Analyst



Gabby Lawrence
FLORIDA
Stay-at-Home Mom



Annabelle Lockie
ALBERTA
Stay-at-Home Mom



Savina Lopez*
TEXAS
Marketing Executive



April Lord
SOUTH CAROLINA
Stay-at-Home Mom



Sandra Mack
TEXAS
Marketing Executive



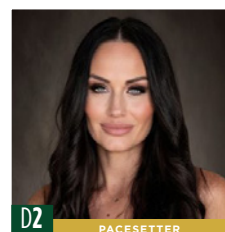
Jessica Maley
OREGON
Executive Assistant



Rhonda Martin*
SASKATCHEWAN
Administrative Assistant



Catherine Massingill*
IOWA
Marketing Executive



Layce McMullen*
OKLAHOMA
Marketing Executive



Karla Moffatt
ONTARIO
Marketing Executive



Sacheen Morgan
MISSISSIPPI
Marketing Executive



Steven & Heather Parker
TEXAS
Marketing Executives



Kristie Payne*
ALBERTA
Stay-at-Home Mom



Erin Petty
TEXAS
Marketing Executive



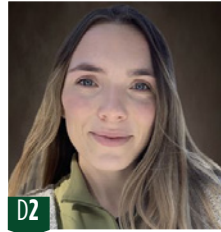
Leslie Quesnel
NEW YORK
Marketing Executive



Shari Ravenell*
CALIFORNIA
Marketing Executive



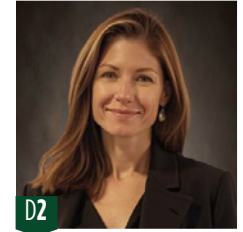
Jaci Reinbold
TEXAS
Marketing Executive



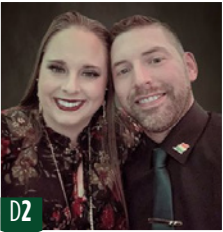
Lexie Ringland
ALBERTA
Marketing Executive



Bryson Schultz*
SOUTH CAROLINA
Licensed Massage Therapist



Kristen Shepardson
MASSACHUSETTS
School Guidance Counselor



Kelsey & Jeremy Siegrist*
OREGON
Entrepreneur/Farmer



Mackenzie Staley
OHIO
Marketing Executive



Rebecca & William Stell
ARIZONA
Hairstylist/Owner



Sue & Donnie Sumerlin
NORTH CAROLINA
Marketing Executive



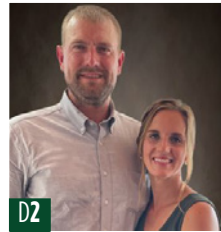
Keely Thurman*
OKLAHOMA
Marketing Executive



Shakisha Turner*
NEVADA
Marketing Executive



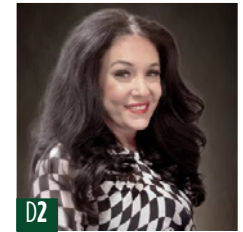
Kirby Vanatta
TEXAS
Marketing Executive



Josh & Stacia Vander Stoep
IOWA
Marketing Executive/Registered Nurse



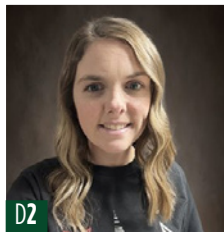
Madyson Vandermaarel*
ALBERTA
Stay-at-Home Mom & Hairstylist



Samantha & Jose Villaseñor*
TEXAS
Business Owners



Dawn Walker*
TEXAS
Mom & Part-Time Teacher



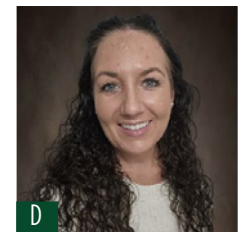
Lauren Wise
MISSOURI
Marketing Executive



Stacie Worrell*
VIRGINIA
Marketing Executive



Montessa Wynn*
CONNECTICUT
Paraprofessional & Yoga Teacher



Amy Ascher
MINNESOTA
Marketing Executive

DIRECTORS



Kathy Backs*
ALBERTA
RMT



Jenn Baker
IDAHO
Marketing Executive



Charmayne Barrett
ALBERTA
Marketing Executive



Ashley Baumgarte*
CALIFORNIA
Marketing Executive



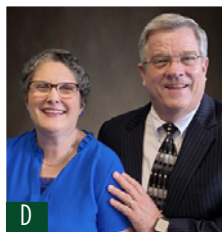
Kristi Berry*
INDIANA
Marketing Executive



Elise & Jasper Boere
ALBERTA
Marketing Executives



Jenna Bonesteel*
WASHINGTON
Marketing Executive



Renee & Thomas Brookshire
SOUTH CAROLINA
Church Secretary/Marketing Executive



Cassidy Carrigan*
NORTH CAROLINA
Marketing Executive



Sun Cho & Ronald Song*
CALIFORNIA
Health Care/Sales Management



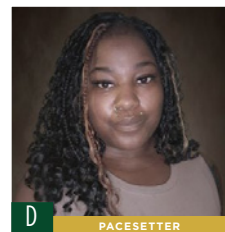
Misti Cottrell
WEST VIRGINIA
Marketing Executive



Kennedy Deutscher*
KANSAS
Marketing Executive



Glaiza Dale Diesto
QUEBEC
Marketing Executive



Ramesha Dorman*
MARYLAND
Marketing Executive



Jen Dubois*
ALBERTA
Marketing Executive



Hailee Eckert*
MISSOURI
Marketing Executive



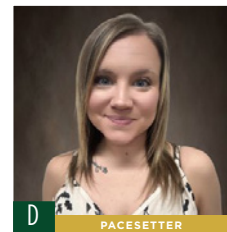
Mary Finley*
TEXAS
Marketing Executive



Nikkol Fletcher
OREGON
Marketing Executive



Laticia Georgie
ILLINOIS
Therapist



Taylor Gramberg*
OHIO
Business Executive & Practice Supervisor



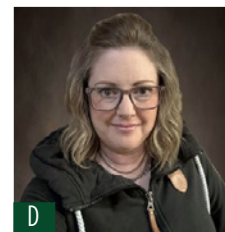
Charmain Guerrier*
FLORIDA
Entrepreneur



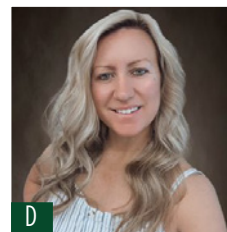
Amy Hayes*
MISSISSIPPI
Retired Teacher



Eve Hendricks
NORTH CAROLINA
Marketing Executive



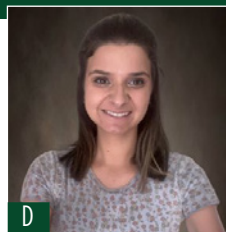
Sandra Hillock
ALBERTA
Marketing Executive



Kristen Hodge
NORTH CAROLINA
Real Estate Investor



D
Laramie Hoxworth*
KANSAS
Marketing Executive



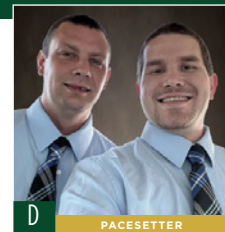
D
Stephanie Ireland
PENNSYLVANIA
Marketing Executive



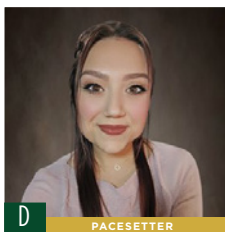
D
Becky Jobes*
PENNSYLVANIA
Marketing Executive



D
Chenita Jones*
TEXAS
Marketing Executive



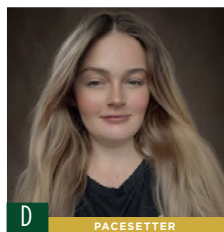
D
Shawn Jones & Ian Robinson
OREGON
Marketing Executives



D
Taylor Kast
ALBERTA
Marketing Executive



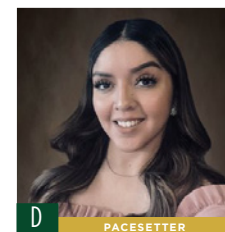
D
Elise King
COLORADO
Teacher



D
Kaitlynn Krause
ALBERTA
Marketing Executive



D3
Gabby Lawrence
FLORIDA
Stay-at-Home Mom



D
Savina Lopez*
TEXAS
Marketing Executive



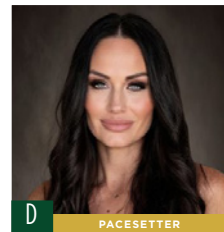
D
Rhonda Martin*
SASKATCHEWAN
Administrative Assistant



D
Gail McDowell
NORTH CAROLINA
Marketing Executive



D
Teresa S. & Michael McIlwain
NORTH CAROLINA
Marketing Executives



D
Layce McMullen*
OKLAHOMA
Marketing Executive



D
Jessica Messervey
ALBERTA
University Education Student



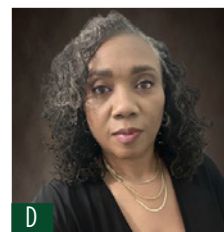
D
Kristie Payne*
ALBERTA
Stay-at-Home Mom



D
Jacy Permenter
TEXAS
Marketing Executive



D
Shari Ravenell*
CALIFORNIA
Marketing Executive



D
Denice Roach
MISSOURI
Marketing Executive



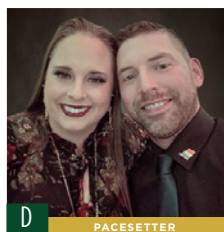
D
Glen Maye & Ana Victoria Sarte
MANITOBA
Warehouse Technician/
Marketing Executive



D
Ayla Sauer
NEW YORK
Marketing Executive



D
Bryson Schultz*
SOUTH CAROLINA
Licensed Massage Therapist



D
Kelsey & Jeremy Siegrist*
OREGON
Entrepreneur/Farmer



D
Jill Spence
MINNESOTA
Marketing Executive



D
Gail Terrillon
BRITISH COLUMBIA
Marketing Executive

DIRECTORS



PACESETTER

Keely Thurman*
OKLAHOMA
Marketing Executive



PACESETTER

Shakisha Turner*
NEVADA
Marketing Executive



PACESETTER

Madyson Vandermaarel*
ALBERTA
Stay-at-Home Mom & Hairstylist



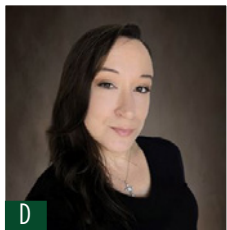
PACESETTER

Samantha & Jose Villaseñor*
TEXAS
Business Owners



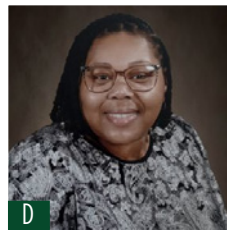
PACESETTER

Dawn Walker*
TEXAS
Mom & Part-Time Teacher



D

Avrie Wilczynski
WASHINGTON
Marketing Executive



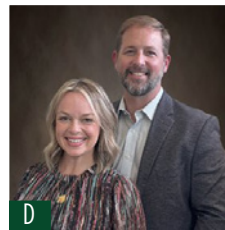
D

Stacie Worrell*
VIRGINIA
Marketing Executive



PACESETTER

Montessa Wynn*
CONNECTICUT
Paraprofessional & Yoga Teacher



D

Whitney & Jonathan Youngblood
MISSISSIPPI
Stay-at-Home Mom/Manager in Manufacturing



OUR COMPETITIVE STANCE

THE COMPANY WITH THE BEST PRODUCT WINS

Our belief has always been that product quality matters more to consumers than advertising, endorsements, or anything else. That's why we invest our resources into developing innovative formulas that consistently provide superior performance, greater safety, higher quality, and a better consumer experience.

PARTNERUP

QUEST / 2026



Be Known as the Best of the Best!

Hilton Anatole Dallas
February 5–7, 2026

Earn your invitation to Leadership Quest—an exclusive event open to only the most dedicated and consistent Melaleuca business builders. You'll enjoy three days with Melaleuca's most active and influential leaders and with Melaleuca's Management Team, all of whom are devoted to helping you elevate your leadership, grow your business, and unlock your true potential.

Attendees will stay at the Hilton Anatole Dallas, a premier hotel in the heart of Dallas, Texas. It provides first-class amenities and easy access to fine dining, entertainment, and all the best that Dallas has to offer!

FOR THE FIRST TIME EVER, DIRECTORS 3–9 CAN EARN AN INVITATION! WILL YOU BE THERE?

DIRECTORS 3 AND ABOVE CAN EARN THEIR INVITATION TO QUEST 2026 WHEN EACH PARTNER EARNS 14 POINTS IN THE PARTNERUP QUEST CONTEST.

2 POINTS: HELP A PERSONAL ENROLLEE ENROLL THEIR FIRST-EVER NEW MEMBER

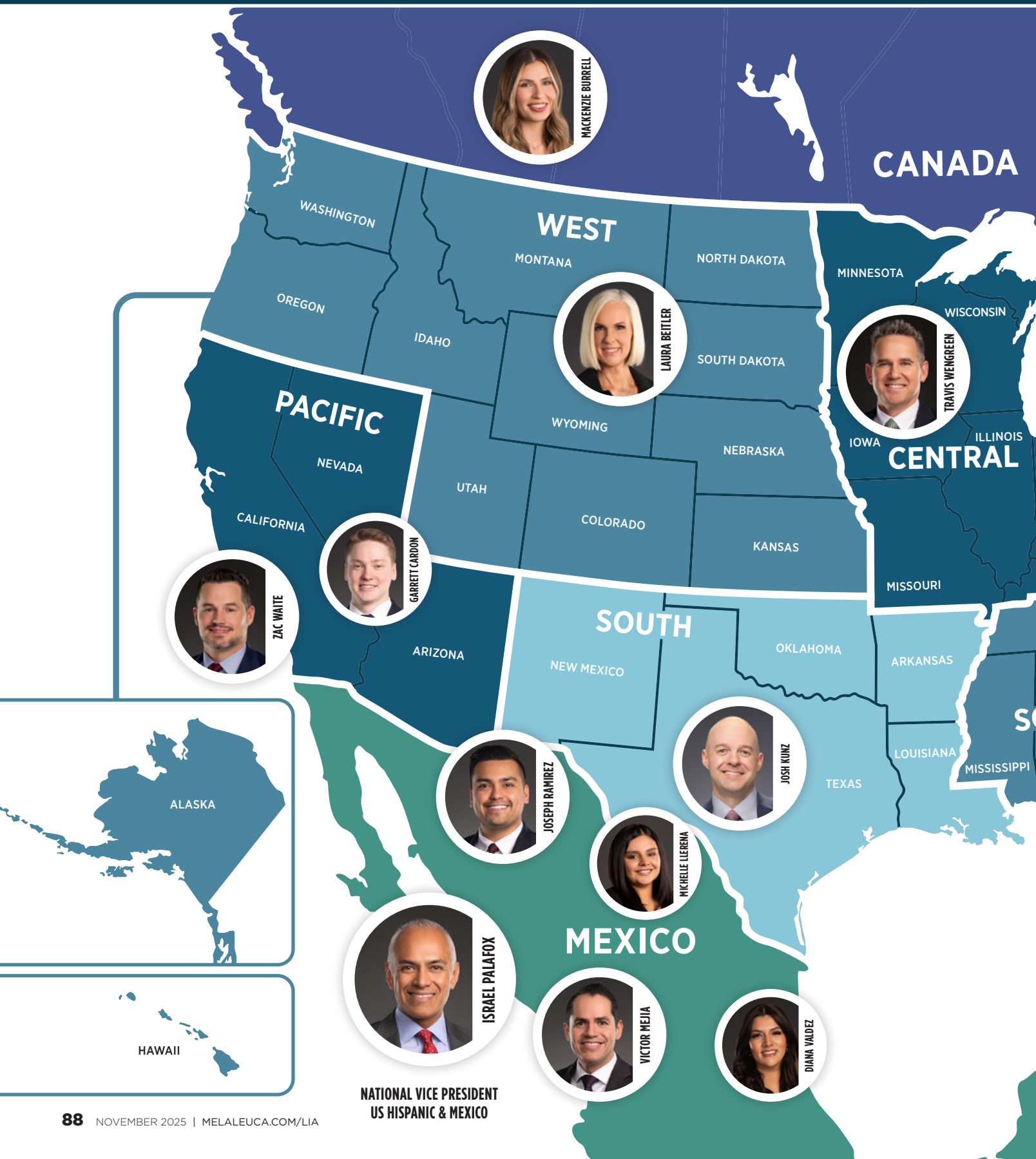
1 POINT: ENROLL A NEW MEMBER

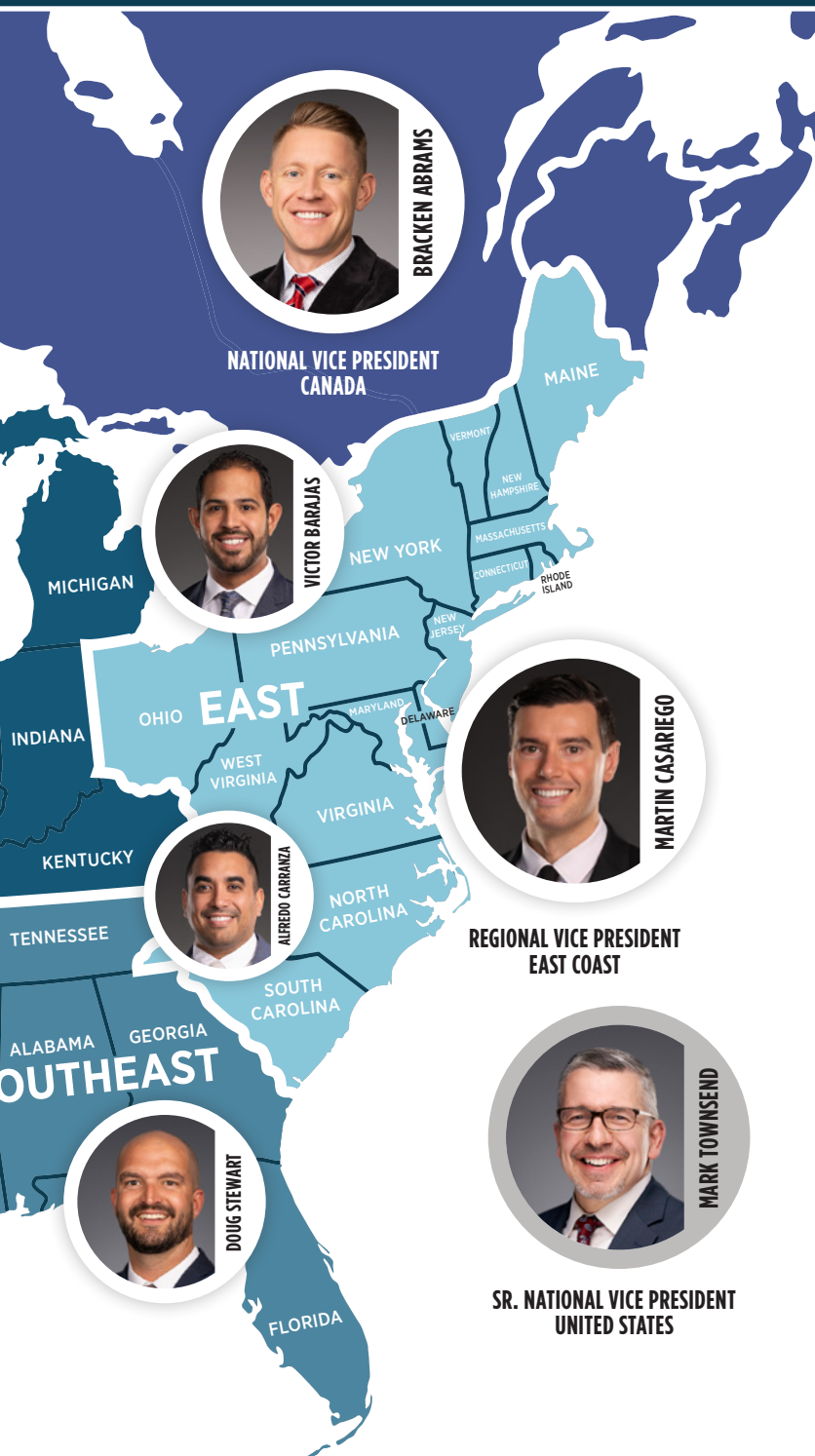
5 POINTS: DEVELOP OR BECOME A NEW DIRECTOR

For more information and qualification details, visit Melaleuca.com/PartnerUp2026.

Coaching & Leader Development Teams

Below you'll find your team listed by region and by title (vice president, director, and manager). We look forward to partnering with you!





COACHING & LEADER DEVELOPMENT

MARK TOWNSEND SR. NATIONAL VICE PRESIDENT OF COACHING & LEADER DEVELOPMENT	208-534-2052 mtownsend@melaleuca.com
---	--

CANADA

BRACKEN ABRAMS NATIONAL VICE PRESIDENT OF CANADA	208-534-2710 brabrams@melaleuca.com
MACKENZIE BURRELL MANAGER CANADA	208-534-2244 mburrell@melaleuca.com

PACIFIC

ZAC WAITE DIRECTOR	208-534-2619 zwaite@melaleuca.com
GARRETT CARDON MANAGER AZ, CA, NV	208-534-4456 gcardon@melaleuca.com

WEST

LAURA BEITLER CHIEF GROWTH OFFICER AK, CO, HI, ID, KS, MT, NE, ND, OR, SD, UT, WA, WY	208-534-2580 lbeitler@melaleuca.com
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SOUTH

JOSH KUNZ DIRECTOR AR, LA, NM, OK, TX	208-534-2421 jkunz@melaleuca.com
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CENTRAL

TRAVIS WENGREEN DIRECTOR	208-534-2213 twengreen@melaleuca.com
---------------------------------	--

SOUTHEAST

DOUG STEWART DIRECTOR	208-534-2829 dstewart@melaleuca.com
ALFREDO CARRANZA MANAGER AL, FL, GA, MS, TN	208-534-2038 acarranza@melaleuca.com

EAST

MARTIN CASARIEGO REGIONAL VICE PRESIDENT EAST COAST	208-534-2253 mcasariego@melaleuca.com
VICTOR BARAJAS DIRECTOR CT, DE, MA, MD, ME, NC, NH, NJ, NY, OH, PA, RI, SC, VA, VT, WV	208-534-2130 vbarajas@melaleuca.com

HISPANIC MARKET US/PUERTO RICO/MEXICO

ISRAEL PALAFOX NATIONAL VICE PRESIDENT US HISPANIC & MEXICO	208-534-2061 ipalafox@melaleuca.com
JOSEPH RAMIREZ DIRECTOR US HISPANIC	208-534-2075 vmejia@melaleuca.com
MICHELLE LLERENA MANAGER US HISPANIC	208-534-2119 mllerena@melaleuca.com
VICTOR MEJIA DIRECTOR MEXICO	208-534-2306 vmejia@melaleuca.com
DIANA VALDEZ MANAGER MEXICO	208-534-2200 dvaldez@melaleuca.com

PUERTO RICO



**GIVE THE GIFT
OF BLACK LABEL
EXCELLENCE!**



Just in time for the holidays, you can share our most popular mouthwatering cuts with those you love for a gift that is truly unforgettable!

Riverbend Ranch® Black Label Beef is the finest-quality, most flavorful Angus beef. It's born and raised in the USA and has **never ever** been treated with antibiotics or growth hormones. Every cut is guaranteed USDA Prime or High Choice to deliver premium marbling. It is then aged 28 days to guarantee melt-in-your-mouth tenderness and rich flavor. And now you can offer specially curated bundles to everyone on your gift list. These are just two of the bundles available for gifting. But hurry, these special bundles won't last long!



Rancher's Favorites

Rancher's Favorites

Treat your family and friends to the ultimate culinary beef experience! They'll receive a selection of our most popular hand-trimmed steaks as well as our premium ground beef. There's no better way to experience the melt-in-your-mouth tenderness and unmatched flavor of *Riverbend Ranch Black Label Beef*!

Family Feast

Create new and lasting traditions with this bundle designed specifically for get-togethers! Gather the family with a succulent New York strip roast or a classic chuck roast. Enjoy gourmet tacos made with flank steak or tenderloin tips. Or fire up the grill with Frank's signature franks and our premium ground beef.



Family Feast

NEVER EVER

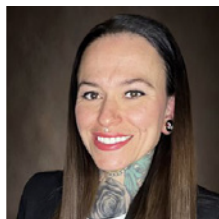


**NEVER RAISED
WITH HORMONES
OR ANTIBIOTICS**

**See the full lineup of gift bundles
at Melaleuca.com/RiverbendRanch.
Hurry! Supplies are limited.**

Expanded Circle of Influence

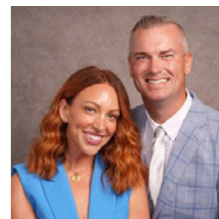
Congratulations to the qualifiers of the prestigious Expanded Circle of Influence Award. To qualify for this award, one must enroll eight quality Members during one calendar month. We are proud of these leaders' dedication and hard work, and wish them greater success as they continue to expand their circle of influence.



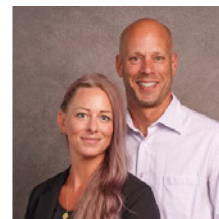
Amber Adames
COLORADO



Shannon Ahearn
SOUTH CAROLINA



Alissa & Jason Alsup
INDIANA



Andrea & Troy Angus
MANITOBA



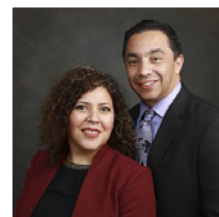
Mark & Katie Bachand
WASHINGTON



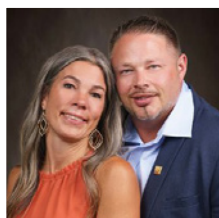
Sheila & Steven Backus
ARIZONA



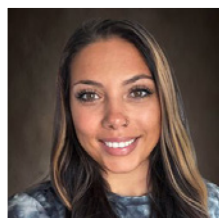
Leilani Bandian
CALIFORNIA



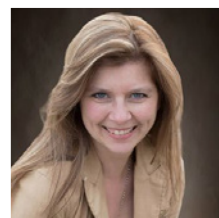
Rossy Barajas & Rodrigo Huete
CALIFORNIA



Cohen & Elyssa Barsten
PUERTO RICO



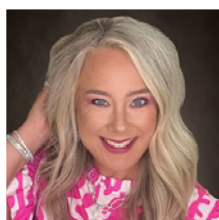
Alisia & Corey Beck
FLORIDA



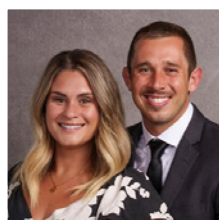
Kristi Berry
INDIANA



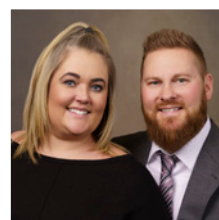
Brooklyn & William Blair
OHIO



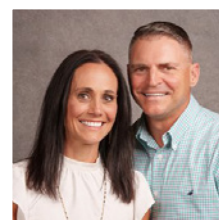
Missy Bowles
WEST VIRGINIA



Maddy & William Brett
OHIO



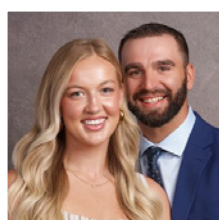
Dee & Justin Brooks
SOUTH CAROLINA



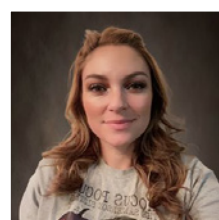
Heather & Frank Brown
LOUISIANA



Kristina & Christopher Brown
TEXAS



Sheyenne & Payson Brumbelow
TEXAS



Shaina Bryant
NEVADA



Judee & Bernard Capucão
TEXAS

Expanded Circle of Influence



Cassidy Carrigan
NORTH CAROLINA



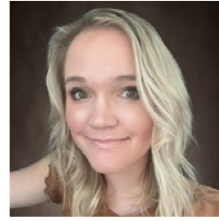
Mercy Casili-Colunga
TEXAS



Darlene & Randy Chapman
TENNESSEE



Sun Cho & Ronald Song
CALIFORNIA



Kylie & Caleb Christianson
NORTH DAKOTA



Erin & Aaron Clark
MISSOURI



Altiera Dahlman
ALBERTA



Dr. Thomas Davies
NEW YORK



Hannah & Morgan Davis
TEXAS



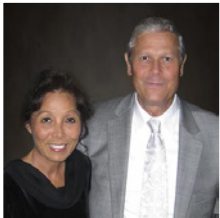
Richard Del Pilar
ALBERTA



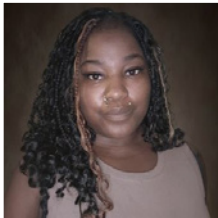
Angela Dennard
MICHIGAN



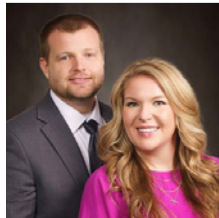
Kennedy Deutscher
KANSAS



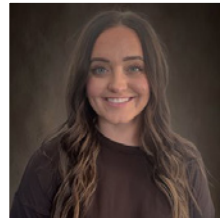
MaryAnn & Daniel Domka
OHIO



Ramesha Dorman
MARYLAND



Kevin & Angela Echols
GEORGIA



Hailee Eckert
MISSOURI



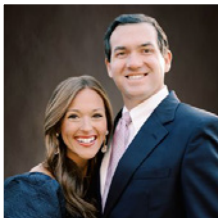
Pepe D Essary
NORTH CAROLINA



Christi & Jeremy Farmer
GEORGIA



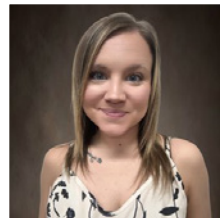
Sarah & Thomas Fisher
GEORGIA



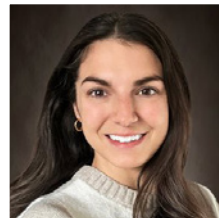
Chelsie & Bo Gilbert
MISSISSIPPI



Lindsey & Scott Graham
TEXAS



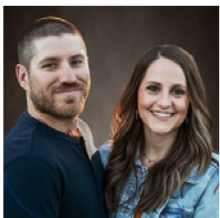
Taylor Gramberg
OHIO



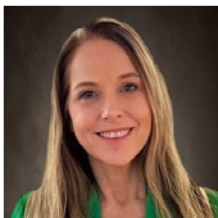
Jenna Grose
SASKATCHEWAN



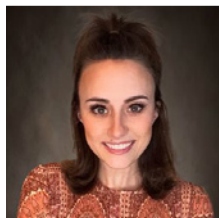
Kristen Hackman
TEXAS



Clay & Bethany Harmon
NEBRASKA



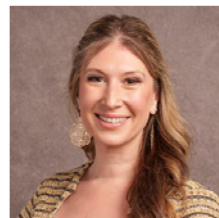
Tina Hockmuth-Pezzetti
IOWA



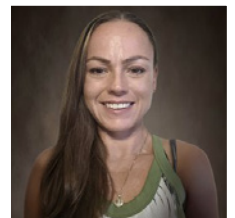
Katie & Matt Holloway
LOUISIANA



Mary Hornickel & John Disacco
CALIFORNIA

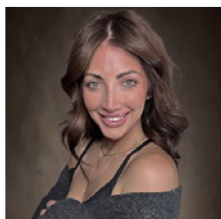


Barb & Matt Houser
ONTARIO

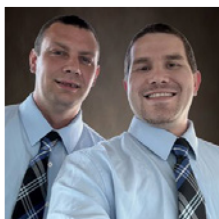


Becky Jobes
PENNSYLVANIA

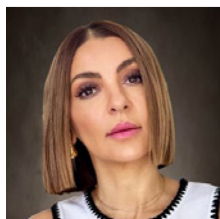
Expanded Circle of Influence



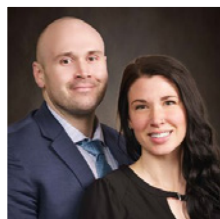
Brittany Johnson
MISSOURI



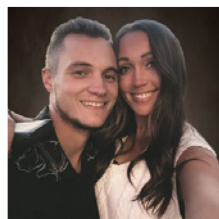
Shawn Jones & Ian Robinson
OREGON



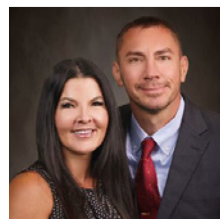
Elina Katsman
KANSAS



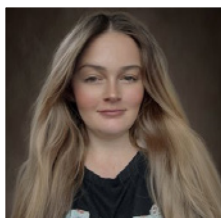
James & Katey Kloepper
ALBERTA



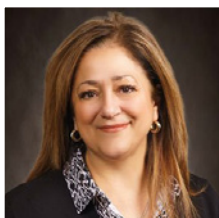
Nathan & Bailey Kolkema
MICHIGAN



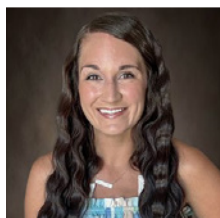
Sadie & Brent Kolves
FLORIDA



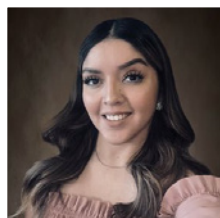
Kaitlynn Krause
ALBERTA



Maria Lynn Kyrkostas
NEW YORK



Gabby Lawrence
FLORIDA



Savina Lopez
TEXAS



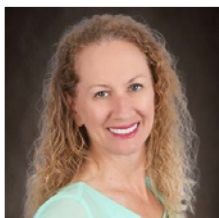
Rhonda Martin
SASKATCHEWAN



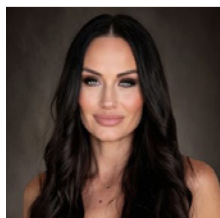
Morgan & Derek Martin
TENNESSEE



Christina & Paul Matcham
CALIFORNIA



Gail McHugh
NEBRASKA



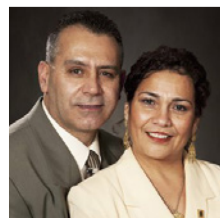
Layce McMullen
OKLAHOMA



Maricel & Joseph Meade
TEXAS



Megan Medlar
TEXAS



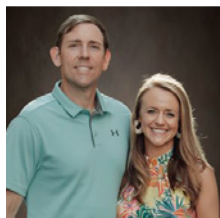
Jesse Zamora & Blanca Mendoza
IDAHO



Jessica Messervey
ALBERTA



Jonathan & Kimberly Montgomery
GEORGIA



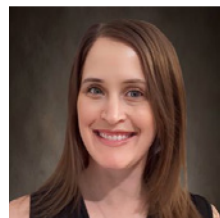
Nathaniel & Bethany Moore
SOUTH CAROLINA



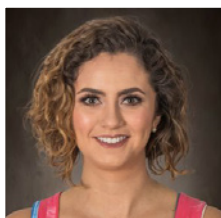
Brandi & Clint Newman
FLORIDA



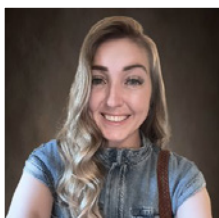
Alison Olson
CALIFORNIA



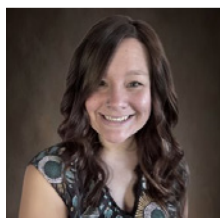
Anna Owen
TENNESSEE



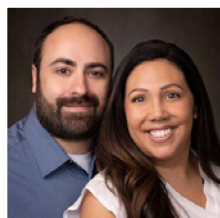
Ana Maria Padilla Moreno
KENTUCKY



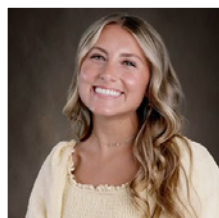
Brittany Parker
FLORIDA



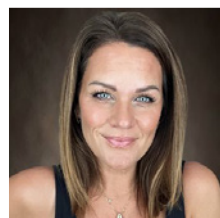
Kristie Payne
ALBERTA



Bryan & Maria Pereira
CONNECTICUT



Jacy Permenter
TEXAS



Amy & Jimmy Phelps
ALABAMA

Expanded Circle of Influence



Shandi Polak
TEXAS



Johnny & Constance Prioleau
SOUTH CAROLINA



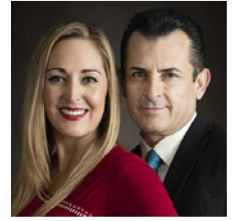
Natasha Rae
ONTARIO



Shari Ravenell
CALIFORNIA



Matthew Belcher & Angelia Reeves
LOUISIANA



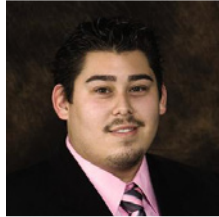
Monica & Rafael Rojas
TEXAS



Trish & Brett Roloson
PRINCE EDWARD ISLAND



Ernest & Sherita Ross
GEORGIA



Johnny Ruiz
CALIFORNIA



Adriana Salamon
NEW YORK



Ally Sanders
ALABAMA



Glen Maye & Ana Victoria Sarte
MANITOBA



Bryson Schultz
SOUTH CAROLINA



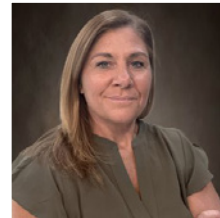
Jen & John Sebbas
MICHIGAN



Breanne & Michael Sufrin
WYOMING



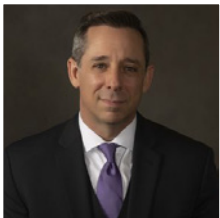
Cynthia & Chris Iwankow
MANITOBA



Tracy Terrell
KENTUCKY



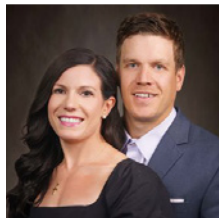
Keely Thurman
OKLAHOMA



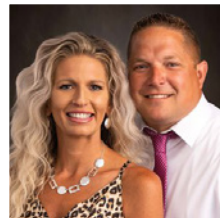
Danny Tore
NEW YORK



Tammy Trenholm
NEW BRUNSWICK



Jenna & Nolan Trudeau
ALBERTA



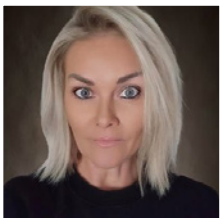
Jessie & Andrew Trudeau
FLORIDA



Chelsea Tufts
SASKATCHEWAN



Katherine Umbarger
KANSAS



Brenda & Johnnie Unrau
MANITOBA



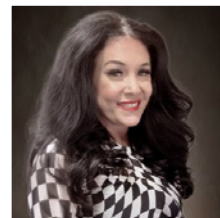
Mike & Andrea Van Bakel
ONTARIO



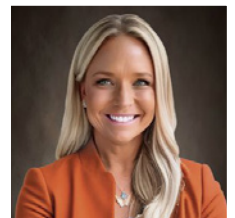
Madyson Vandermaarel
ALBERTA



Tonatiuh Aguayo & Maria Teresa Vazquez
TEXAS



Samantha & Jose Villasenor
TEXAS

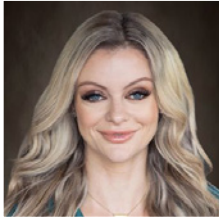


Kimberly Waits
KENTUCKY

Expanded Circle of Influence



Dawn Walker
TEXAS



Brittany Walker
FLORIDA



Tina & Jay White
KANSAS



Corinne Wright
WASHINGTON



Bonnie Wright
MONTANA



Montessa Wynn
CONNECTICUT



Brittney & Zach Zillig
OHIO

Circle of Influence

Congratulations to these qualifiers of the distinguished Circle of Influence Award. To qualify for this award, you must enroll four quality Members during one calendar month. Achieving Circle of Influence has helped many Marketing Executives advance their businesses, grow their organizations and find new leadership for their teams. The effect of enrolling four customers each month can positively affect their businesses for years after. We are proud of these leaders' dedication and hard work.

ALBERTA

Linda Bergen
Elise & Jasper Boere
Kimberly Brett
John & Ma Cristita Dagas
Sherry Davis
Cheryl Dawes
Meghan Dirk
Jen Dubois
Jocelyn Joyce & Reynaldo Feliciano
Jordan Gallais
Megan Garland
Lisa Golden
Jessi Harris
Lindsay Hayes
Braydi & Tanner Hoppus
Kirsten & Brett Johnson
Destiny Krasnesky
Alyssia MacDonald
Kim Maloney
Kaitlyn McIntyre
Marcheryl & Edilberto Moscoso
Ednaly & John Nisco
Karlée Prins
Morgan Reimert
Cassie Strydhorst
Kristy & Jeff Taylor
Chloe Turner
Madyson Vandermaarel
Cristina & Edwin Villarin
Chanele Westin
Shelby Willson

BRITISH COLUMBIA

Guy & Revi Arad
Abundio & Gina Arreza
Hayley Barnes
Nicole Diosdado
Donna Farrell
Maria Folster
Debbie & Scott Fortnum
Agatha Herlin
Carle & Laurie Proskin

Alyssa Richardson
Jacqueline Swift
Romela Tenoso

MANITOBA

Crystal Anderson & Brett McLaren
Naomi Barr
Brandy Betle
Kathy Bishop
Tenley Cameron
Trista Conrad
Carla DeJong
Tiffany Delaurier
Mallory Fouillard
Dianne Gray-Wysocki & Wayne Wysocki
Sara Grona
Melissa Lagace
Amilee Lamb
Virginia Mathison
Sarah McLarty
Angela McNarland
Katherine & Chad Moir
Brette & Brandon Olsen
Nkiruka Onwukeme
Kayla Roberts
Lisa Whyte

NEW BRUNSWICK

Danie & Todd Branch

NEWFOUNDLAND & LABORADOR

Amy Donovan

NOVA SCOTIA

Lacey Boutilier
Margot Hayes
Jeanie MacRitchie-MacKinnon

ONTARIO

Susan Andrew
Riye Balch
Michel & Gile Beaudoin
Pauline & Derek Clarke
Terry & Michael Commisso
Juliet & Paul Creary
Ana Paola Diaz Bernard & David McAllister
Ricardo & Eileen Dixon
Tracy & Robert Donald
Redna Rimbeau & Fritz Gerald
Dr. George & Elaine Grant
Nicola Green
Sara Healy
Katelyn & Chris Bovell
Michaela Kunzle
Nadia Lemieux
Donna MacDonald
Karla Moffatt
Darryl Nequest
Carole Reid
Sarah & Vince Renda
Kathrina Rivero
Caitlin Ruetz
Katie Scott
Krista Scott
Paolo & Faye Torres

PRINCE EDWARD ISLAND

Caroline-Elizabeth & Shawn Loewen

QUEBEC

Shella Carpio & Engelbert Boceta
Guy-Edgir & Anise Andre Frederic
Karen & Joe Hetzel
Stephanie Merino
Vanessa Rivard
Patricia Roy
Mariève St-Martin

SASKATCHEWAN

Kristin Becotte
Falyynn Bell
Chelsey & Dustin Billay
Chaelynn Boutin
Carla Erdelyan
Tori Farr
Sheri & Doug Gibson
Shelby Joannette
Whitney Kagle
Derek Kaytor
Tanis & Geoff Leo
Jamie & Reuben Martin
Rhonda Martin
Kristie & Brendan Payne
Shobna Radons

Lindsay & Lane Rey
Sara Rutledge
Monica & Jock Sutter
Chloe Thideman
Alyssa Veikle
Shana Watson

ALABAMA

Tori Bailey
Deborah Bennett
Allison Chase
Kaylene Cooper
Peyton Denard
Meredith Doster
Kathryn Frederick
Joshua & Dawn Gentry
Courtney Grill
Tiffany & Whitney Haggmaker
Vaughn & Kayla Hill
Brittany Knoll
Melissa & Tommy Garnett
Megan Morris
Erika & Charles Parker
Susan Porter
Freida Pressnell
Trini Reynolds
Haley Rich
Kamden Shaw
Stacie Shockley
Cyndi Whitehead
Michelle Williamson

ALASKA

Beth Austin

ARIZONA

Tova Adelman
Tiffany Albright
Linda Andryans
Mark & Myrna Atha
Malu Bambalan
Tracy Beaudry & Chad Brockschmidt
Daphne Dugan
Shelby & AJ Ford
Lisa Fuller
Dianna & Greg Furstner
Delphine Hooker
Helen Krsul
Rainbow Lackey
Ashley McLaughlin
Tracy & Rob Melchior
Troy & Shandee Messer
Kennya Mexia & Sergio Inzunza
Fatima Pesqueira
Tresha Rodriguez & Anthony Bivins
Dominica Silver
Christine Smith

Ron & Kimberly Stiner
Trish & Rob Verzera
Maley & Shawn Walsh

ARKANSAS

Karis & Pat Bellisario
Ashlyn Brown

ARMED FORCES

Shelbi Brown

CALIFORNIA

Rossi Aguilera
Krista Banales
Bernardo Barbosa Campos
Lauren Bates
Pat & Donald Birkle
Elisa & David Campos
Maricela Chavez De Sanchez
Janet Contreras
Cesar Corona & Tammy Barney
Josefina Corona
Orlando Corona
Erin Davis
Bobbie Elliott
Amanda Ferre
Olga & Ben-Hur Fontoura
Adriana & Juan-Manuel Franco
Bertha Alicia Garcia Barajas
Elsa Garcia
Trisha Ghergo
Alex & Tyler Hage
Kyle Han
Amy Hudson
Robert & Tessa Jacques
Vivian Jung
Doo Sun Kim
Brenda & Theodore Kramer
Gerald Kuster
Eun Kyung Lee
Nicole Lewin
Modesta & Norberto Lopez
Rosa Lopez & Meliton Torres Pineda
Brandii Machuca
Sandy Mackenzie
Susan & Steve Marquette
Francisco Marquez Jaurequi
Adrienne Martinez
Barbara Martinez
Elizabeth Martinez
Tammy Masciovecchio
Guadalupe Mateo
Brittney & Kellen McLaughlin

Patricia Meacham
Jennifer & Steve Morgan
Luis & Eleonor Navarro
Alissa & Fred Nazar
Tania & Marco Ortiz
Stacy Parada
Lourdes Portillo
Bernabe Ramos Blas
Martha Rangel Guerrero
Sierra Rhodes
Shannon & Frank Rich
Edward & Gay Lord Sabiniano
Anita Sanchez
Amber Syvertson
Marine Tadevosyan
Jessica Gomez and Jesus Tepeu
Jocelyn Torres Lopez
David Torres
Amalia Velazquez
Mario Villagrana-Solis
Lacy White
Dorcy Wilson
Kim & Rick Yeater

COLORADO

Cortney & David Copley
Michelle Elizer
Cori & Joshua Hogstad
Alex Odle
Catarina Phillips
Maria Quiñones
David Wilkinson

CONNECTICUT

Brad & Jessica Barg
Jessica Garofano
Rena Litwin
Marla Roscoe
Kimberlee Simko
Georgia & Tadeusz Witkowski
Natali Krause & Kent Wonnell

DELAWARE

Patrice & Larry Buller
Lise Gaudet & Johnny Gauthier
Roy & Kathy Podorson
Cynthia Powell-Pope & Loren Pope
Sherron Rodriguez
Jennifer Sturgis

FLORIDA

Caitlin Andrews
Julie & Beau Armstrong
Krystle & Stephen Bamperski

Circle of Influence

Elicia Bennett
Amanda Bussett
Karen Caprino
Hiram & Tania Cartas
Dianne Cashmore
Robin Waugh-Castle & George Castle
Tammy Combs
Arelis Contreras & Mario Cabrera
Susan & Sean Dampier
Beverly & Jordan De La Cruz
Richard Diaz & Yurisel Salazar
Lindsey Donato
Dieuvandel Dorcius
Eric & Ashley Duarte
Cristina Escoto
Shana & Scott Falany
Kimberly & Ervin Foster
Britney Gillis
Zenith Goodin
Elizabeth Gorski
Kelsea Griffith
Francisco & Rhina Guardado
Alan & Heather Guzzino
DeAnn & Gregory Haislip
Heidi Halbe
Cynthia Hanes
Jessica Ann Hart
Kristi & Tim Hendricks
Guadalupe and JoeyKay Hernandez
Ilanna Iwaniw
Kay & Curtis Johnson
Gabrielle Kastor
Robin Kerr
Sydney Krause
Gabby Lawrence
Marlaine Lefrancois & Richard Vallee
Robert & Dawn Lemus
Sophie Lonsinger
Samantha & Dale Lorenzo-Horsley
Emily & J Bryan Lucius
Stacia & James Madden
Adrienne & Martin McDowell
Brandon McGuire
Marissa Melendrez
Stephanie & Kevin Merriweather
Amber Mezzacappa
Fayre Montecalvo
Jody & Jim Morgan
Maria & Frank Mosca
Kealy Murphy
Amber & Lucas Nelson

Sherry & Russ Peck
Nilebia Perez Valdes
Maribel Perez
Amanda Phillips
Cheryl Pieper
Melissa & Doug Prater
Ashley & Jeremiah Ranow
Deborah Reilly
Russ & Beth Schomp
Nicole Smith
Amber & Thomas Springer
Suzanne & Justin Stadler
Vivienne Stephen
Sean & Geneveve Sykes
Eleanora Taylor
Mandi & Jared Varnum
Derek & Stacey Weissenberger

GEORGIA

Angela Altman
Sabrina & Adam Anderson
Nicole & Rodney Ayers
Tiffany Bowlin
Liz & Mark Burdick
Tracy & David Clower
Brynley Conway
Cortessa Cowan
Melanie Cox
Helen & Durward Dilag
Glenda Douglas
Sophia Dudley
Lindsey Echols
Bernadette Eusebio
Shane Harmon & Alison Feliciano-Harmon
Kai Fluit
Victoria & Colby Galbreath
April Gallegos
Caitlyn Gathercole
Phillip & Leah George
Ashley Grier
Rachel Griffin
Gonzalo & Ashley Guerra
Deitra Hill
Jeannette Hunter
Latrice Jackson
Kinyada Jackson-Kyler
Michelle Jacobs
Natalie Jacoby
Quortney Jernigan
Keysha Johnson
Jinyoung Kang
Jennifer & Jay Leach
Michelle Martin
Travis & Sasha Martin
Kimberly Massengill
Franklin & Anitra McDowell Sr.
Jeanie Paige McWhorter
Natasha N Mitchell

GraceAnna Montgomery
Elease Murray
Sarah Murray
Kimberly Newsom
Stephanie & Scott Patterson
Kacie & Jason Proctor
Crystal Saturday
Hannah Schuster
Lainey Shearer
Brian Truesdale
Tony & Shari Twine
Grace Van
Sunni Vickery
Brandie Villanova
Brandon & Casey Watson
Brandi & Jeremiah Whitmer

HAWAII

Patrick & Rogerlynn Akau
Sherri Akau
Nicole Anama
Shaunda Fujikawa
Erin Hiranoarakawa
Sharon Kim
Diane & Joel Nakagaki
Lauren & David Okinishi
Brandon Paraon
Marietta Uyehara

IDAHO

Kerry & Kathy Buxton
Greg & Lisa Carter
Sandy & David Clemons
Ami Dammerman
Mark & Brianne Finley
Janny Garcia
Cassie Giger
Kaelyn Granniss
Darrian Hahn
Justin & Karli Hudgens
Chae Iupton
Tanya Mcallister
Art & Kimberly McCauley
Karrie Navarro
Jason & Brooke Paulin
Jyl Purington
Megan Rogne
Joan Rudd
Shauna & Chad Sommer
Crystal Swanson
Wendy Thompson

ILLINOIS

Tiffany Anderson
Brooke Blankenship
Tammy & Erik Burgwald
Annette Davis
Valerie Drews
Kristin Fenton

Lisa Frerker
Jason & Keri Hayes
Mandy Hemken
Raquel & Dennis Jacinto
Debra Jackson
Chad & Connie Kohler
Goldie Matthew
Linda Medina
Beatriz Mendoza
Emily Mink
Carie & Allen Parkes
Kaci Parrott
Marlo & Jim Payne
Maria & Alvin Perryman
Makeba & Clive Phinn
Maria Jesus Rangel Mendez
Jackie Robin
Lynsey Runyon
Gina Sullivan
RaeLee & Clint Zumbahlen

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Julia Burrell
Sarah Conley
Megan Crays
Sherry & John Cullip
Tracey & Jeremy Ebert
Christina Fickel
Gerri Fisher
Velma Goree
Angela Huffer
Rikki Johnson
Brittney & Matthew Landrum
Luzviminda Nones
Ashley & Jason Patterson
Carlee Pickering
Sarah & Eddie Placencia
Alicia & Jason Purdy
Ashley Russell
Jackie Seniwr
Lindsey & Jason Short
Dominee VanNostran
Janine Wheat

IOWA

Stephanie & Nicholas Clark
Megan & Wesley Doyle
Valerie & T.C. Heard
Jana Laubenthal
David & Kathleen Macke
Lynette Morton
Jessica & Cory Rezac
Jared Schroeder
Liz Scott
Lindy Strohman
Josh & Stacia Vander Stoep
Amanda Williams

Renee Williams
Kim Zakostelecky
KANSAS

Karah & Ian Bosmeijer
Kierstyn Bradley
Lucas & Chantel Brooks
Evangeline & John Coffelt
Jill Criger
Haylee Davies
Laurie Davis
Bill & Jennifer Eberhardt
Shaylene Feher
Callie Guajardo
Savannah Hale
Susan Harris
Mandi Higgins
Kelli & Nic Hillman
Laramie Hoxworth
Ryan & Baile Latta
Josslyn Miller
Ashley Murphy
Amber Pistole
Michelle Poepping
Lynzie Reynolds
Devan & Adam Rothers
Alfredo Santamaria
Kenneth & Michelle Scheibe
Kaitlynn Smith
Sarah Tacha
Allison & Paul Thomsen
Abby & Dustin Tormondson
Brittany Wahlers
Raeleen Weston

KENTUCKY

Richard & Mendy Abrahamson
Stephanie Baxter
Brandy Blevins
Stephanie Bormann
Cindy & Chris Brown
Jessica Christiansen
Kaylee Compton
Ashley Dawn
Kelly Hayes
Cameron Martin
Erin & Eric McCombs
Krissy Meadows
Missy Perkins
Kelli & Robert Peterson
Jackie Rawe
Lisa Shrader
Susanne Slabaugh Hencye
Stacey & Phillip Smith
Tracy Terrell
Lisa & Kenny Watts

LOUISIANA

Alicia Allen
Barbara Barach
Jill Cantrelle
Any Chevez
Karissa Childress
Brooke Delatte
Laura Glover
Tammy & David Guillory
Charlene Joseph
Corey & Ross Keller
Kayla LaBorde
Danielle & Tucker Landry
Nicole Landry
Christi Latour
Chad & Jeanie Lynch
Courtney & Graham Martin
Ashlen McGinnis
Wanda McMorris
Mirna Muñoz
Leslie & Daryl Piper
Alyss Rogers
Miselcy Vargas
Jenni & Craig Vicknair
Doris Wells

MAINE

Alfred Moore Jr & Dr. Ruth Moore
Barbara & Jeffrey Packard

MARYLAND

Shavonne & Donzell Bowman
Robin Cermak
Coleen Djouha
Arthur & Barbara Gill
Kim Hampton
Yolanda Harrison
Alicia Hill
Keane Daniel Soriano

MASSACHUSETTS

Queenie Openshaw
Janelle Schoch
Marion & Basil Yarde

MICHIGAN

Marci Andriekus
Renee Baca-Ross
Gracelynn Barrett
McKayla Bengston
Stephanie Burke
Rae Burrell
Cheryl Capel
Brenna Franczek
Ashley Gerth
Gina Smith-Gallant & Toby Gallant
Susan Haglund
Billie HaleThomas

Holly Hemminger
Cassidy Johnson
Danielle Johnson
Noelle & Dusty Kruiise
Melissa Krull
Charlynn McBee
Kristy & Kristopher McMann
MaryJean Nool
Kristin Roberts
Sharyn Steele
Jennifer Storre
Nicole Wills

MINNESOTA

Katie & Ryan Anderson
Destiny & Austen Bryan
Makenzie Gartner
McKynzie Karger
Holly Kilibarda
Taylor Kirby
Sherry Maresca
Connie Miller
Sara & Jake Montreuil
Tim & Michelle Nordlund
Caragh O'Brien & Keven Bartness
Lindsay & Nick Percuoco
Amy & Casey Poepping
Brittany & Benjamin Pollock
Marcia Reiter
Tyler & Laura Schmidt
Maryl & Neal Scott
Kelley & Chad Sigafoos
Kristi & Todd Smith
Yvette & Paul Zona

MISSISSIPPI

Alice Barnes
Lacy Basinger
Kalen Blaylock
Claire Bryan
Carolyn Davis
Nancy & James Ferguson
Ginger Gregory
Mary & Scott Guidry
April Harris
Amy Hayes
Mary Jarvis
Lisa Lovell
Amy Martin
Susan May
Ben & Sarah Melton
Shea Mills
Sacheen Morgan
Lindsey Moss
Elizabeth Oconner
Lindsey & Patrick Patterson
Shannon Rawson
Brandy Sharp
Cheryl & Shane Smith
Susan & Dennis Smith

Robin Snow
Linda Tammen
Meghan Vaughan

MISSOURI

Justin & Erin Bachman
Casey & Jacob Bopp
Carey & Robert Byrd
Alexis & Cheljean Erwin-Davis
Lauren Elizabeth Grass
Jeff Greer
Carol A Hall-Whittier & Ernest Whittier
Jackie Heredia
Jodey & Janelle House
Liz Ireland
Brooke Jaeger
Jennifer King
Brent & Mindy Lambeth
Ginny Landess
Angie & Lance Loughridge
Kaylin & Shane Murphy
Megan & Mike Nichols
Nanette Pankau
Kiya Presberry
Maria & Drew Renaud
Leslie Rice
Tracy & Al Ricotta
Cora & Scott Salmon
Lauren Wise
Chelsi Wooton
Maggie Wrisinger

MONTANA

Katelynn Fitzpatrick
Julie Guenther
Taylor Hamel
Josie & Tyson Hinkle
Laura & Daniel Larson
Laticia LaTray
Rebecca & Jesse Moore
Angelica Shaw
Margarette Stearns

NEBRASKA

Thomas & Roxanne Bates
Leo & Lisa Dugan
Jenny Hansen
Justina Johnson
Nicole Kays
Kelly Krohn
Kori Lewis
Leah Peterson
Amanda Rausch
Janelle Rolls
Erik Schlegel & Melanie Castre
Erin Shafer
Olivia Stevens

NEVADA

Angelica Cardenas
Jodi & Joe Collins
Shawna Cosgrove
Catalina Martinez & Alberto Cruz
Nicole Desai
Jennifer Figgins
Julie & Kaoi Galeng
Brayan Garcia-Mendoza
Connie Gold
Elyssa Graziano
Larry Baity & Terri Haddad-Baity
Christopher McLane
Sahira Moreno
Nicole Scuderi
Cintia Valenzuela

NEW HAMPSHIRE

Amber Riley
Linda & Tom Varela

NEW JERSEY

Valerie & Robert Baylor
Roberto Demetillo
Alexis Demetroulakos
David & Cheryl Felsenthal
Sandy Grippo
Karen Jenkins
Angela Kalnas
Teresa Kirkendale
Kelsey & Ryan Klair
Maria Krauss
Mikkalisa & Lee Lefkowitz
Gwen Snagg

NEW MEXICO

Gen & Charles Chamblee
Andrea Chavez
Connie De La O
Laurel Dillard
Eva Karen Escoto
Breeana & Anthony Gallegos
Rebecca & Ryan Howard
Melinda Lough
Josh & Maribel Salinas
Maria & Wilhelm Siemens

NEW YORK

Lynn Amell
Wendy Armstrong
Jeannette Burgess
Oralia Chen
Kacyn Cheney
Lisa Colella
Marika Cygert
Janneth Dutan
Brenda Gauntlett
Cindy Grosz

Ken Jedrich
Sharon Johnson
Melissa Jordal
Katherine Leo
Zoemi Lopez
Jayson & Doris Mines
Felicia Rodriguez
Neal & Susan Silverman
Hannah & Adam Snyder
Pamela Thomas
Rhonda Tilton
Elie Weingarten
Cora & Royston Williamson
Phyllis Young

NORTH CAROLINA

Eric & Sidney Adelman
Cathy Bollhorst
Catherine Brady
Bailey Brandon
Sonja Burgess
Krystal Burke
Dana Chapman
Melissa & Robert Clark
Angela Clemmons
Makenzie Correll
Kimberly Davis
Jennifer Farmer
Lorie Fox
Cissie Gay
Bonnie Goad
Carissa Greene
Hannah Harper
Hazel & Gordon Harris
Clarence & Rachel Harvin
Debra & James Hoffmann
LaQuita Ibegwam
Mary Kondratowicz
Maija Langford
Jenne & Jay Matthews
Debbie & Keith McKechnie
Tonia McRae
Jennifer & Charles Moretz
Kendra Owens
Emily Raynes
Leonila & Jason Renfrow
Steven & Makenzie Schultz
Shauntae Smith
Sue & Donnie Sumerlin
Ashley & Jeffrey Tullai
Amanda & Matthew Wilcox
Gloria Williams

NORTH DAKOTA

Brian & Jill Chandler
John & Jennifer Dufner
Kailyn Privratsky
Seanna & Scot Smart

OHIO

Elizabeth Bartolon
Jennifer & Jim Belt
Chandi Bozeman
Karley Brown
Jodi & Trent Buschur
Sharlenae & Phillip Collingsworth
Taylor Gramberg
Angel Halley
Lain Hannan
Alyssa Hollar
Brian & Cheryl Johnson
Benjamin & Brittany Kovacs
Karley Lederer
Morgan Lehman
Andrea Lynn
Jodi Newell
Lauren & Max Nihar
Jemima Nisley
Jill & Greg Parker
Sarah Rankin
Russ & Julie Reed
Jill Rodrigues
Lisa & Jason Rusk
Donna Sambula
Angela Shirk
Mackenzie Staley
Brooke Wentz
Rachel & Dustin Woodrum

OKLAHOMA

Bethany Resco
Stacia Robbins
Kimberly & John Roberts
Shannon Sherman
Amy & Nate Smith
David & LaJeanna Toliver
Stephanie Whipple

OREGON

Clarissa Boggs
Cassidy & Michael Burns
Ashley Casarez
Melissa Gilmore
Amanda Haefner
Shanna Keltly
Shelby Shely
Kelsey Siegrist & Jeremy Siegrist
Megan & Ben Terk
Veronica Zendejas

PENNSYLVANIA

Kory Angeli
Sarah & Kevin Anyan
Morgan Benton
Lori & Eric Boutieller
Alysha Bunch
Christy & Mark Carr
Marguerite Coyle

Ben Eshenbaugh
Stacy Gallagher
Stella Gonzalez
Jessica Hartman
Michele & Matthew Heckel
Amy & Ben Hunt
Stephanie Ireland
Julieanna & Bryan Kear
Elizabeth & Dustin Keim
MaryLisa Kelly
Mackenzie Kolehmainen
Alan & Kim Krey
Natalie Mclean
Shelby Morris
Stacy Sweeney

PUERTO RICO

Yeika Berrios Santos
Rosa Maldonado
Marilyn Lopez Huertas & Jose Rafael Perez
Yeison Ramirez

RHODE ISLAND

Paul Smith

SOUTH CAROLINA

Macie & David Ammons
Rachel & Stephen Bjorkman
Joshua & Natalie Blanton
Renee & Thomas Brookshire
Danielle Deperi
Christie Doriety
Jon & Alexa Freeborn
Thomas & Lauren Gaede
Nicole Hassinger
Tiffany Hiott
Julie House
Brent & Danae Hudson
Leah Humphries
Pamela & Chris Kollman
April Lord
Rochell & Andrew Middleton-Hill
Nathaniel & Bethany Moore
Monica Moyer
Christa Paris
Steven Peay
Leah Remson
Vivian & Charles Sims
Cora Mae Spalding
Amy & Dave Turner

SOUTH DAKOTA

Kelli Brinka
Eric Hall
Katie Jacobs
Melissa Kludt

Circle of Influence

TENNESSEE

Nickole Atkinson
Jennifer Boswell
Mandi Burchell
Katie Cravatt
Lizzie Dodgen
Sarah Gibson
Bailee Hardy
Sarai & Jose Hernandez
Andrea Hilderbrand
Bailee Horton
Lauren Hurst
Angie Johnson
Michelle Kelley
Ashlyn Knight
Jamie Manske
Carlee Massengill
Lauryn McBride
Erica McRoy
Savannah & Gary Miller
Tina Morris
Allison & Nathan Neal
Carol Pierce
Corey Reed
Ann Romines
Dr. Pepper & Tim Totten
Jana Wilkerson
Hannah Wilwerding
Misty & Travis Wright

TEXAS

Debbie & Monty Abbott
Kelly Akin
Gabriela Aladro & Patricio Gonzalez
Shae Allison
Alma Araiza & Carlos Galvan
Elionai & Lorena Arias
Vanessa Arizpe
Britney Atkinson
Sharon & Pat Autry
Shani Baird
Debbie Barber
Nora Barnes
Jenny Baxter & Kurt Kretsinger
Kim Bentley

Andrea Blackley
Amber & Jeffrey Blanch
Jami Bostic
Allie & Joshua Boyd
Marcia Boyd
Carola & Jack Broaddus
Lexi Brouhard
Janice & Chris Burke
Shalayne & Austin Burns
Summer Dey & Marcelo Cacciagioni
Alison & Matthew Callaway
Esmeralda Castillo & Geovani Herrera
Rosa Castillo
Angelina & Miguel Castro
Nina & Ken Cebrun
Morgan Chance
Manuel Chavez
Kassidy Clark
Yuki & Jose Coca
Janeesa Cooper
Brittany Craine
Ashley Davis
Maaiké del Villar
Victoria Delaune
M Leonor Garcia & Sergio Delgado
Angelita Diaz & Jorge Medrano
Angela Saunders-Dick & Marc Dick
Suzanne Dockendorf
Pauletta Dunlap
Darlene Duplantis
Crystal Eddins
Jacqueline Edwards
Tim Edwards
Veronica Espinoza
Mary Finley
Josefina Flores
Ruth & Jonathan Foster
Romonica Freeman
Angie Gann
Veronica Garcia
Laura Garza & Jorge Perez
Denise Goffney
Noemi Gomez

Ana González
Arielle Granvold
Luis Martinez & Ana Lucia Chapa
Mandi Hamilton Gibson
Marietta Hamilton
Staci & Tedd Hansen
Lolita Harris
Cassie Harrison
Cynthia Hermosillo
Lisa Hernandez
Lisy Hernandez
Claudia & Jesus Hinojosa
Kristin & Kristian Hoenicke
Tim & Linda Hutchinson
Michael & Grace Ivery
Jose Jaimez
Ashra Johnson
Brandi Kennedy
Heidi Kilman
Shealyn Kinikin
Kristin Kirkland
Angie Kram
Meredith & Aaron Lapetina
Katuska Leon Borrero
Merlene Liggins
Maria Llamas
Mary Mahan
Steve & Suzy Maier
Dianna Maria
Bristan McCarley
Scott McKay
Lovely & Jeremy White
Ma Guadalupe Mendoza Alonso
Lynsee Moneymaker
Frieda Morgan
Courtney Newhard
Estefania Ochoa
Katie Oder
Victoria & Michael Ofeimu
Janetta & Femi Olaseni
Alan & Sondra Pariser
Sondra & Alan Pariser
Steven & Heather Parker
Natasha Peake
Maria Pena

Christopher & Sarah Pentecost
Duane Phillips
Amber Phipps
Stephanie Pickett
Brooke Polak
Holly Popelka
Tammy Raines
Juanita Ramos
Genevieve Ratliff
Tammi & James Reardon
Charlie Reeves
Jeremy & Courtney Renaud
Miguel & Iris Reyna
Anissa Rios
Leah & Darius Rivera
Antoinette Roberson
Tiffany Robinson
Jennifer Robison
Lacey Rosenquest
Casey Russell
Rocio Sanchez
Andrea Sanders
Chastity Sanders
Guadalupe Serrano
Kimberly & Mike Sewell
Dawn Shannon
Casey Shelley
Sandie & Lyle Siemens
Nate & Jenna Simpson
Macie Smith
Randy & Rosalie Spear
Alisha Subia
Alicia Tackett
Natashai Taylor
Donnish Thomas
Gwen Thomas
Kelsey Thornton
Sarah Tolson
Amy & TJ Trietsch
Amy Varley
Juan & Maria Vazquez
Stephanie Veasey
Dana Vick
Irianis La O Villamontes
Bree Villasenor

Maria Viruete
Gaby & Lance Walerczyk
Ann Walter
Jazmene Watkins
Carol Wheatfall
Shannon & Michael Yager-King
Jamie & Jazzlyn Young

UTAH

Lisa & Erick Biehl
Meri Brown
Shanine Cornish
Katie Flynn
Nikki Foulger
Steven Hyatt
Lori Johnson
Isabel Linan
Mallorey Murphy
Rebekah & Grant Pumphrey
Julia Stewart
Jeffrey & Lisa Stutz
McCrae Thompson

VIRGINIA

Emily Adami
Melissa Engelking
Joan Furr
John Hall
Bill & Elizabeth Keller
Katie Lee
Morgan & Nathan Moorefield
Kienyn Nowak
Zoraida & Tony Sherald
Stacie Worrell
Lyndsey Yocom

VERMONT

Nichole Fredette

WASHINGTON

Jenna Bonesteel
Michelle Bonesteel
Maegen & Eddie Johnson
Veronica Long
Myongsuk McConville

Jacquelyn Mejia
Syrina Melton
Mary Miles
Trisha Myers
Krista Owen
Jaylicia-Jinei Patricio-Young
Lilibeth Quesada
Samantha Roberts
Angelina Silva
CJ Smith
Minjeong Song
Mackenzie Ullrich
Kathleen Yow-Wells
Sabrina & Bradley Yoshitomi
Brittany Young

WISCONSIN

Jessica Braddock
Cindee Flesher
Amanda Jarnow
Jennifer McKinney
Kim Olson
Michelle Pickel
Susan Stauffer
Stacy Sweig
Katherine Vander Kinter
Sandra Wood

WEST VIRGINIA

Carmen Brooks
Simone Hardy
Noah Jesus
Barbie Manning
Autumn McKendree
Angela Stanley
Molly Stewart
Kelsi Ullom

WYOMING

Liliana Aviles
Danyell Costello

Pacesetter

These businesses have taken advantage of the tremendous potential of the Pacesetter program. Each has watched the Foundations video, enrolled eight (8) or more Members and advanced to a new high status of Director or above.

ALBERTA

Brenna Bristow
Jenn Dell
Taylor Kast
Kaitlynn Krause

BRITISH COLUMBIA

Romela Tenoso

MANITOBA

Ashley Friesen
Angela McNarland
Caitlyn Stevenson

NEW BRUNSWICK

Jordan & Kyle Blunston

NOVA SCOTIA

Jeanie MacRitchie-
MacKinnon

ONTARIO

Michelle Bolland
Jillian Her
Krystal Nagy
Mike & Andrea Van Bakel

QUEBEC

Danny Gauthier
Gladys Rocio Gil Mejia
Patricia Mana Adogli

SASKATCHEWAN

Falynn Bell
Jenna Grose
Brandon Hodgkin

ALABAMA

Chelsea Cooper
Jessica Gober
Taylor Kerby
Cynthia Leonard
Gillian Queen
Cecile Sanford

ARIZONA

Malu Bambalan
Litzi Ramirez
Rebecca & William Stell

CALIFORNIA

Pablo Almaraz
Sun Cho & Ronald Song
Christine Kim
Orlando Corona
Taylor Davis
Hanniel Espinosa
Susana Gonzalez
Rocio Gutiérrez
Katherena Higashi
Martha Iris Jaimes Vargas
Elizabeth Kim
Eun Kyung Lee
Sarah Lee
Sarah Lopez
Roberto & Dariana
Marcelo
Eunju Na
Bernabe Ramos Blas
Shari Ravenell
Sandra Rodriguez
Rodriguez
Edward & Gay Lord
Sabiniano
Anita Sanchez
Ruby Sanchez
Deborah Sherrick
LaRhonda Slaughter

COLORADO

Broquell Arguello
Tandy Besaw
Jennifer Florez

CONNECTICUT

Ashley Escobar
Pamela McCarthy

FLORIDA

Offrand Auguste
Kristie Bartleson
Amanda Bussett
Dieuvandel Dorcius
Eric & Ashley Duarte
Teresha Hardy
Karen & Michael Peterson
Debriel Pinto
Kim Ringold
Melanie Taylor

Selvin Tovar
Brittany Walker
Donovan Wright

GEORGIA

Sabrina & Adam Anderson
Janice Baptiste
Tiffany Bowlin
Regina Bryant
Melanie Cox
Glenda Douglas
Sophia Dudley
Bernadette Eusebio
Caitlyn Gathercole
Shannon Kelly
Shaquavia Roberts
Katrice Walker

HAWAII

Erin Hiranoarakawa
Ronson Olaso
Brandon Paraon
Marietta Uyehara

IDAHO

Catie Bristow
Janny Garcia
Cassie Giger
Chae Lupton
Leslie Stewart

INDIANA

Laura Alcorta
Hannah Figg
Sarah Johnson
Brittney & Matthew
Landrum
Hannah McCarty
Ashley & Jason Patterson
Ashley Russell

KANSAS

Savannah Hale
Michelle Poepping
Alfredo Santamaria
Raeleen Weston

KENTUCKY

Erin & Eric McCombs
Tiffany Medley
Kimberly Waits

LOUISIANA

Any Chevez
Tiffany Guitrau
LaTangie Honor
Charlene Joseph
Walter & Geneva Melbert
Mirna Muñoz
Miselcy Vargas
Avia Wilson

MAINE

Jara Wilson

MARYLAND

Rhonda Fields
Kim Hampton
Alicia Hill
Jennifer Middleton-Smith
Keane Daniel Soriano

MASSACHUSETTS

Eliut Martinez

MICHIGAN

Angela Dennard
Bailey & Nathan Kolkema
Earka Mingo
Nikki Moore
Sharyn Steele
Nicole Wills

MINNESOTA

Destiny & Austen Bryan
Cassandra Dagner
Sherry Maresca

MISSISSIPPI

Nancy & James Ferguson

MISSOURI

Hailee Eckert
Kiya Presberry
Erika Robinson
Alisa Rogers
Ebony Williams
Mackenzie Woodruff

MONTANA

Julie Guenther
Colette Peterson

NEBRASKA

Karlene Miller
Alvaro Molinar
Jaimie Ramsey

NEVADA

Shaina Bryant
Kirsten Chislett
Blill Graziano
Shakisha Turner

NEW JERSEY

Saleenah Bell
Cecelia D'Orazio
Andrea Mendez

NEW MEXICO

Darcy Norsworthy
Josh & Maribel Salinas

NEW YORK

Oralia Chen
Lisa Colella
Perseveranda Gutierrez
Donna & Philip Rivelli

NORTH CAROLINA

Vilma Almendarez
Carissa Greene
Jeremiah Smith
Shauntae Smith

OHIO

Olivia Aichholz
Chandi Bozeman
Taylor Gramberg
Lain Hannan
Brian & Cheryl Johnson
Martha & Levi Miller
Jill Rodrigues
Donna Sambula
Brooke Wentz

OKLAHOMA

Lindsy Jones
Layce McMullen
Keely Thurman

OREGON

Amanda Grant
Jessica Maley

PENNSYLVANIA

Kory Angeli
Stacy Sweeney
Delino White

SOUTH CAROLINA

Christie Doriety
Travares Jones
Steven Peay

SOUTH DAKOTA

Eric Hall

TENNESSEE

Erika Cobb
Gail Corrow
Ruth Grubbs
Christi Haney
Bailee Hardy
Ashlyn Knight
Miquel & Marcेशia
Robinson

TEXAS

Toree Allen
Marcia Boyd
Haley Combs
Zahamira Cruz Carlos
Amanda Dahnke

Victoria Delaune
Ezequiel & Leslie Escalera
Veronica Espinoza
Heather Garcia
Magda Gondra
Gayle Hall
Marietta Hamilton
Lolita Harris
Rebecca Johnson
Chenita Jones
Brandi Kennedy
Heidi Kilman
SueHyun Kim
Shealyn Kinikin
Lamisa Landers
Meredith & Aaron
Lapetina
Katuska Leon Borrero
Savina Lopez
Kristi Ludwig
Juana Madero
Cecilia & Gabriel Martinez
Cassandra Mckenzie
Gleisy Morales Oliva
Stacy & Shannon Namken
Katie Oder
Sharon Osborne
Steven & Heather Parker
Erin Petty
Brooke Polak
Shandi Polak
Juanita Ramos
Leah Rivas
Flor Rojas
Lacey Rosenquest
Kim & Tommie Spirlock
Alisha Subia
Donnish Thomas
Tenika Ulmer
Elisa J Vazquez Vazquez
Juan & Maria Vazquez
Bree Villasenor
Amber Vincent-Moenning

UTAH

Joelle Day
Aubrey Deru
Mallorely Murphy
Julia Stewart
Kellie Wheeler

VIRGINIA

Jackie Kanupp
Kienyn Nowak
Stacie Worrell

WASHINGTON

Jenna Bonesteel
Michelle Bonesteel
Sook he Bowen
Kay Boyce

Pacesetter–20/20 Club

Shannon Colberg
Karen Davis Morris
Maegen & Eddie Johnson
Choon Og Kang Je
Lilibeth Quesada
Dianela Silva
Corinne Wright

WISCONSIN

Karen Miller

WYOMING

Danyell Costello

20/20 Club

Upon enrolling your 20th Member, you qualify for the 20/20 Club. This designation recognizes those who enjoy 20 percent commissions on the monthly purchases of their personal enrollees and have distinguished themselves by having . Those businesses receive a handsome pin and recognition in the digital Leadership in Action. Congratulations to this distinguished group!

ALBERTA

Eva Bueckert
Tielle Pelletier
Madyson Vandermaarel

MANITOBA

Tiffany Delaurier

SASKATCHEWAN

Melissa Jackson
Taryn Jubinville
Derek Kaytor
Kristen Luster
Kristie & Brendan Payne

ALABAMA

Ashley Anderson
Chelsea Cooper

ALASKA

Beth Austin

ALABAMA

Ashley Anderson
Chelsea Cooper

CALIFORNIA

Vivian Jung
Gerald Kuster
Amy & Jace Larsen
Claire Patterson

COLORADO

Carissa Sturm
David Wilkinson

CONNECTICUT

Pamela McCarthy

FLORIDA

Cristina Escoto
Fayre Montecalvo

GEORGIA

Sarah Murray
Meg Roberds

ILLINOIS

Emily Mink

INDIANA

Kyanne Scott

IOWA

Jana Laubenthal

KANSAS

Megan Kraus

KENTUCKY

Brandy Blevins
Tiffany Medley

LOUISIANA

Wanda McMorris

MAINE

Jara Wilson

MARYLAND

Kim Hampton

MICHIGAN

Brenna Franczek
Sharyn Steele

MISSOURI

Jeff Greer

NEBRASKA

Erin Shafer

NEVADA

Shaina Bryant

NEW HAMPSHIRE

Cindy McKnight

NEW JERSEY

Cecelia D'Orazio
Roberto Demetillo

NEW YORK

Tina M O'Rourke

NORTH CAROLINA

Buddy & Kristy
Brittingham
Lorraine Claytor
Dwight Cribb
Cissie Gay
Hannah Harper

OHIO

Angel Halley
Lain Hannan
Jill Irish
Donna Sambula

OREGON

Melissa Gilmore

PENNSYLVANIA

Natalie Mclean

SOUTH CAROLINA

Shannon Ahearn
Steven Peay
Leah Remson

TENNESSEE

Kierra S Moses
Jana Wilkerson

TEXAS

Arielle Granvold
Ashra Johnson
Merlene Liggins
Paula Moore
Geneieve Ratliff
Dawn Shannon
Tammy Sicola

UTAH

Shanine Cornish
Joelle Day

VIRGINIA

Bill & Elizabeth Keller
Morgan & Nathan
Moorefield
Skylar Waddell
Lyndsey Yocom

WASHINGTON

Sook He Bowen
Rachel & Logan Dumadag

WISCONSIN

Jenny Hoffman
Molly Schmidt
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