


Melaleuca®

JANUARY 2026 | USA 

LEADERSHIP

IN ACTION

| ENHANCING THE LIVES OF THOSE WE TOUCH® |



Congratulations to
Our New **Corporate**
Directors 3 P. 12

MORGAN
& DEREK
MARTIN



EXECUTIVE CHAIRMAN
FRANK VANDERSLOOT

Champions of the Little Guy

Happy New Year! I can't believe it's already 2026! This year we're going to celebrate the 250th anniversary of the United States of America. And in addition to that, we're going to be celebrating Melaleuca's 41st year of enhancing lives!

I can't believe how fast Melaleuca has grown over the last 41 years. And 2025 was one of the best years in our 41-year history. By *best*, I mean one of the best growth years. We define ourselves as a growth company. In the business world, growth is an indication of the health of a company.

We've always been a healthy company. But we are getting even stronger. Not a month goes by without new discoveries in the scientific world. And as we follow that science, our products are getting better. Our marketing materials are getting better. Our Compensation Plan is getting more lucrative. As we use these products, we are getting healthier. And I believe that as we gain experience, we as individuals are becoming better leaders. That's why this has been one of our most successful years ever.

We see ourselves as champions of the little guy. By *little guy*, I mean those who were not born into wealth. I mean the average person. Those people whose parents were not wealthy. Those who are making it on their own. Those are our people.

These are the masses. They are not the hoity-toity who sit around the pool drinking martinis and watching the stock market. Our people are the ones in the trenches.

The ones scrapping it out trying to make ends meet, hoping that they'll have enough cash put away when it's time for their kids to go to college. They are the backbone of our country and the foundation of our future. Those are our people!

Just last month we paid bonuses and payments to 145,184 families just in the United States and Canada. Some of them were small checks. Some were very large. Every one of them made a difference in someone's life. The wonderful thing about a Melaleuca business is that that income—whether it's large or small—keeps coming in month after month and year after year.

When you hear about the big checks, it might be tempting for you to suggest to somebody to quit their job and go full time into building a Melaleuca business. Please don't ever do that. It's true that some people have built Melaleuca income that is substantial enough that they could leave their full-time employment. But that is not really the model that we've created here. Our model is the model of supplemental income. We advise people to keep their full-time job and then add their Melaleuca income to that income. To me that makes so much more sense. And then, once you're making at least three times as much with your Melaleuca business as you were on your full-time job, then it might be okay to consider leaving that job and focusing on your Melaleuca business. But our counsel to most people is to keep your full-time job. Be the best employee you can be for your employer. Be loyal to the



person sending you that check. And in your spare time, build supplemental income with your Melaleuca business.

Of course, we have thousands of stay-at-home moms who've decided to stop paying exorbitant day care costs and stay home to raise their children. We are strong advocates of those opportunities. That can be an unbelievable opportunity for you to have your spouse with full-time employment at a separate company while you supplement that income as a stay-at-home mom.

In our opinion there's no greater calling than that of being a mother or father. We know of thousands of children whose lives have been enhanced because their mother was able to stay home with their Melaleuca business.

As I have traveled the world talking about our mission of enhancing lives, I began to realize that everyone's goal is to have a great life and that our mission statement is really about helping people to have a great life. I started asking people what a great life would look like. I have concluded that regardless of what nationality or what country you live in, a great life consists of four pillars.

First is great health. Second is great relationships. Third is to have enough resources so you can live stress-free and experience adventure and contribute to others. And fourth is to find and fulfill your purpose of why you were sent to this earth.

Melaleuca will help with all four pillars. It's important to remember that not one of these pillars can replace the other. Remember, relationships with your family and your loved ones will always be more important than your Melaleuca business. Hopefully, you will use the resources that you gain through Melaleuca to build relationships with those you love.

You may be asking whether you have what it takes to build a successful Melaleuca business. Here is the wonderful thing about building a Melaleuca business: Everyone can do it! All you need is determination and persistence. That is the key. As you share our Melaleuca message, not everyone will tell you yes. Remember that when someone tells you that they are not interested, it's not a rejection of you. It simply means "not yet, I need more information."

I believe that all roads lead to Melaleuca. We've heard thousands of stories where some of our most successful leaders originally turned down the opportunity. Sometimes they repeated their lack of interest dozens of times over several years. But, once they finally understood, they made Melaleuca their home. The quality of our products is simply too good to pass up.

Once your friends fully understand what we have to offer, they will come around. They may say yes the very first time. But some take longer. If they tell you yes the first time you ask them, make sure you do a quality enrollment and make sure you introduce them to some of your favorite products. But if they tell you *no* the first time you ask, be patient with them. You know how to contact them. Respect their wishes. And ask them again next month. The point is that if you have a firm determination and persistence, you will be successful in building a Melaleuca business. You can do it!

Sincerely,

MORGAN & DEREK 12 Corporate Directors 3 MARTIN



Feature Story

For Morgan Martin, Corporate Director 3 is just the beginning of a new chapter filled with possibility, purpose, and promise. And if the story of her life so far proves anything, it's this: Even the darkest hours can prepare us for the brightest beginnings.

wellness focus FITNESS

This month, we're focusing on fitness—not just as physical activity but as the discipline that drives success in wellness and business. Inside this issue, you'll find real strategies, tools, and routines that help Marketing Executives build belief, energy, and momentum. From forming better habits to sharing new wellness tools and tracking your daily activity, this issue is about strengthening the rhythms that move you—and your business—forward.

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LEADERSHIP

BEFORE THE YES



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Business Building

Leadership starts long before someone says yes. It begins with steady connection, real care, and showing up day after day. That kind of leadership creates momentum by developing leaders who rise, grow, and duplicate those same habits in others.



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Executive Message

Strong leaders build strong lives—and strong lives are built by daily disciplines. Discover three practices that will help you become fit to lead in 2026.



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What can you learn from the experience and advice of these leaders?

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2026 Executive Director
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NOVEMBER 2025

EXECUTIVE LEADERSHIP COUNCIL

The Executive Leadership Council represents the pinnacle of dedication, leadership, and consistency at Melaleuca. These outstanding business builders have demonstrated an unwavering commitment to growth, mentorship, and overall wellness. We celebrate their hard work and congratulate them on earning their place among Melaleuca's top leaders.



Masters are those Executive, National, Corporate, and Presidential Directors who have been Senior Directors or above for five or more years.



1

Sheyenne & Payson Brumbelow
TEXAS

MELALEUCA LIFETIME EARNINGS: **\$408,697**



5

Megan Garland
ALBERTA

MELALEUCA LIFETIME EARNINGS: **\$442,819**



6

Jenna & Nolan Trudeau
ALBERTA

MELALEUCA LIFETIME EARNINGS: **\$1,116,878**



7



MASTERS

Chelsie & Bo Gilbert
MISSISSIPPI

MELALEUCA LIFETIME EARNINGS: **\$2,532,245**



11

Amy & TJ Trietsch
TEXAS

MELALEUCA LIFETIME EARNINGS: **\$271,942**



12



MASTERS

Sadie & Brent Kolves
FLORIDA

MELALEUCA LIFETIME EARNINGS: **\$2,208,928**



13

Kayla Roberts
MANITOBA

MELALEUCA LIFETIME EARNINGS: **\$738,679**

The Executive Leadership Council (ELC) is composed of the top Presidential, Corporate, National, or Executive Director businesses with the highest contribution index and a current Monthly Retention Index (MRI) of 50% or more. At least five positions are reserved for Masters.



2

Braydi & Tanner Hoppus
ALBERTA

MELALEUCA LIFETIME EARNINGS: **\$434,026**



3

MASTERS

Braydan Garcia-Mendoza
NEVADA

MELALEUCA LIFETIME EARNINGS: **\$902,006**



4

Morgan & Derek Martin
TENNESSEE

MELALEUCA LIFETIME EARNINGS: **\$2,309,444**



8

Emily Raynes
NORTH CAROLINA

MELALEUCA LIFETIME EARNINGS: **\$401,036**



9

MASTERS

Katie & Ryan Anderson
MINNESOTA

MELALEUCA LIFETIME EARNINGS: **\$1,143,361**



10

Kyle & Lauren Murphy
MISSOURI

MELALEUCA LIFETIME EARNINGS: **\$812,900**



14

Brandi & Jeremiah Whitmer
GEORGIA

MELALEUCA LIFETIME EARNINGS: **\$513,146**



15

MASTERS

Russ & Ronni Paley
NEW YORK

MELALEUCA LIFETIME EARNINGS: **\$12,841,302**



16

Karah & Ian Bosmeijer
KANSAS


MELALEUCA LIFETIME EARNINGS: **\$152,546**



DARRIN JOHNSON

Senior VP of Sales

 [@darrinjohnson1](https://www.instagram.com/darrinjohnson1)



Being fit isn't only about health. It's about capacity. Strong leaders build strong lives—and strong lives are built by daily disciplines.

Fit to Lead!

Here's How Physical Fitness Builds the Leadership Mindset

Welcome to 2026! As we begin a new year, I've been thinking deeply about what it means to be fit to lead. January always brings a surge of motivation around physical health, but there's a deeper question that I hope you'll ask yourself: What kind of leader do I want to become this year?

Being fit to lead isn't based on getting a gym membership. It's based in your heart, mind, and habits—and shows up in your calendar, your body, your relationships, and your business.

Fitness Isn't Optional

I've had many incredibly productive conversations lately with Melaleuca leaders and other mentors in my life. One after another, these remarkable human beings have reminded me that fitness—physical, emotional, and mental—isn't optional for great leadership. It's foundational.

In particular, I want to introduce you to two amazing leaders who excel at helping ordinary people become fit to lead.

Jim Murphy is one of the most sought-after mental skills coaches and the author of the global #1 bestseller, *Inner Excellence: Train Your Mind for Extraordinary Performance and the Best Possible Life*. He helps world-class athletes and peak performers like you master their inner

world so they can thrive under pressure. Jason Smith, founder and owner of Fit in Midlife, rebuilt his life at the age of 49 and ended up on the cover of *Men's Fitness* at 55! Jason helps men and women in midlife escape the drift toward inactivity, rebuild their bodies, and reclaim their energy.

Together, the insights Jim and Jason shared with me paint a clear picture: If you want to be fit to lead, you must train your heart, your mind, and your body on purpose.

Leadership Is Stewardship

One thing Jim Murphy said to me really struck home. He told me that the world's top performers don't succeed because they're perfect—they succeed because they're prepared. They build habits that allow them to stay calm, centered, and present no matter what chaos is unfolding around them.

My conversation with Jason Smith also yielded a very compelling observation. Physical fitness, he said, isn't about chasing a finish line. It's about becoming someone who is capable of showing up consistently—for your goals, your family, and your future.

At Melaleuca, leadership is stewardship of your time, energy, business, and example. And guess what? Your fitness amplifies that stewardship. Staying fit gives you the strength to handle more, recover

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“You don’t train for the six-pack. You train for the life you want to live.”

—Jason Smith

faster, and lead better. It’s no wonder that with Melaleuca we are all constantly encouraged to look after our fitness, both inside and out. To help enhance the lives of others, after all, we need to be constantly improving ourselves.

This month, I want to offer you three practices, grounded in these conversations, that will help you become fit to lead in 2026.

Practice 1: **Train Your Inner World First**

Jim Murphy said something to me that I haven’t been able to shake:

“Pressure doesn’t create weaknesses—it reveals what you’ve trained.”
In leadership, pressure is a constant. The question isn’t whether you’ll encounter hard things but whether your inner world is strong enough to handle

them. Are you using that pressure to make yourself stronger?

Jim talked about practicing mental fitness the same way elite athletes practice physical fitness—through deliberate reps. You might think of the following four points as characteristics of a great leader.

- **Stillness under stress**
- **Clarity under pressure**
- **Presence instead of panic**
- **Choosing the response instead of reacting**

But even great leaders had to develop those characteristics! Being strong in those areas requires deliberate repetition, just like building strong muscles requires lifting the same weight over and over.

If we want teams that are confident, hopeful, and resilient, then we must model those qualities ourselves. And there’s only one way to do that: Hit the gym!

To get yourself into the right mindset for this kind of exercise, I invite you to add five minutes of inner training to your morning routine. That might be five minutes of quiet reflection, prayer, gratitude, deep breathing, or journaling. It might not feel like much, but those minutes add up, and taking that time each morning will position you to intentionally take on the pressure of leadership and use it to strengthen the mental and emotional muscles that great leadership requires.

When your mind is fit, your decisions become clearer, your communication becomes steadier, and your presence becomes more powerful. As a result, your business grows because *you* grow.

Practice 2: Build Physical Strength to Increase Leadership Capacity

Jason Smith said something particularly profound during our conversation. He said, “You don’t train for the six-pack. You train for the life you want to live.”

Wow, what a powerful perspective on leadership! Jason is saying that when you improve your physical fitness, you’re not just building muscle—you’re expanding essential capacities like these:

- Your capacity to lead longer
- Your capacity to recover faster
- Your capacity to show up on days that aren’t convenient
- Your capacity to handle stress without burning out

Jason reminded me that fitness isn’t a competition. It’s stewardship over our daily efforts. With *Fit in Midlife*, he teaches the power of four simple, repeatable actions: Walk daily. Lift regularly. Eat intentionally. Rest deliberately.

None of these is a Herculean task. But each has the power to transform your fitness. Where do these actions get that power? They get it by you deciding to do them consistently, day after day.

“Pressure doesn’t create weaknesses—it reveals what you’ve trained.”

—Jim Murphy

Taking stewardship over your daily physical fitness actions mirrors the Melaleuca business perfectly, doesn’t it? Success isn’t built on one dramatic push—it’s built on showing up every day to do the Seven Critical Business-Building Activities with purpose.

Think of your body as your first business asset. If you want to hit your big goals this year—whether they include advancing to Senior Director, developing new Directors, or earning Circle of Influence by enrolling at least four new customers every month—set goals to improve your physical fitness along with your business. When you feel strong, you lead strong. And when you take stewardship over one thing in your life, you become a better steward of other things too.

Practice 3: Build a Life That’s Fit for What Matters Most

Real fitness doesn’t come from chasing fitness itself. It comes from caring deeply about something beyond yourself—your family, your team, your calling, your purpose. When those commitments are strong enough, you naturally take care of yourself so that you can show up fully for those whom you love and serve. Fitness becomes the by-product of a life lived with intention.

One of the biggest mistakes you can make as a leader is believing you can outrun imbalance. You can’t. At some point, your body, mind, relationships, or business pay the bill. To be fit to lead, you must decide in advance what matters most—and then structure your life to stay in balance around it.

Here’s an example of a simple start for January that you could make today.

1. Choose your nonnegotiables: sleep, exercise, family dinner, faith, reading, planning, etc.
2. Put them on your calendar before anything else.
3. Build your business plan around the life you want—not the other way around.


When your life is ordered around your values, your leadership becomes magnetic. People want to follow leaders who are whole, not frantic; who are grounded, not scattered; who model the kind of life everyone else wants to build. And when you lead that way, your Melaleuca business compounds—not merely through hustle, but through alignment.

Be the Leader Your Future Requires

Each January offers the perfect chance to reset. More importantly, it offers a choice—the choice to become a leader who is fit not only in body but also in mindset, character, and purpose.

My challenge to you this month:

1. Strengthen your inner fitness.
Every morning, take five quiet minutes to center yourself.
2. Increase your physical capacity.
Move your body daily. Your ability to lead with passion and confidence depends on it.
3. Aim your fitness at what matters most. Build a life of alignment—and let your business follow.

Your Melaleuca organization is powered by your example. Like it or not, your team takes their cues from you! And your future success will be shaped by the disciplines you strengthen right now. This year, let’s all strive to become leaders who are truly, intentionally, and unmistakably fit to lead. 

It's a quiet evening in the Martin's Nashville home. Morgan is getting the kids—Brooks, age 4, and Taya, age 2—ready for dinner when a knock sounds at the door.

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MORGAN & DEREK MARTIN



Advancement
Check
\$448,084.77

Monthly
Repeat Income
\$48,423

Lifetime Earnings
\$2,309,444

Personal Enrollees'
Lifetime Earnings
\$2,332,846

Members
in Organization
7,589

New Corporate
Directors **3**

Derek, Morgan's husband, has been waiting for this moment.

He struggles to hide his excitement as Morgan swings the door open to reveal Senior Vice President of Business Development Kevin Sommer and Director of Sales for the Southeast Doug Stewart—both beaming. Kevin held flowers. “I just stared for a second,” she remembers. “Then I walked outside and said, ‘Does this mean what I think it means?’”

It did. After months of focus, faith, and unrelenting effort, Morgan had triple-advanced to Corporate Director 3. “It was such a surreal, pinch-me moment,” she says. “You dream about these milestones, but when it actually happens, it doesn’t feel real. I’d envisioned that moment for so long, and suddenly there it was—right on my doorstep.”

The Courage to Overcome

As successful as she’s been, behind Morgan’s achievement lies a story of heartbreak, endurance, and faith. In 2020, she faced a devastating miscarriage—a turning point that left a lasting impact on both her faith and her purpose. “It was one of the hardest seasons of my life,” she says softly. “When I came home from that ultrasound, I told myself, ‘This has to mean something. How can I help myself and other families through moments like this?’ I didn’t want the pain to be wasted.”

Morgan decided to channel her sorrow into guiding others through the same heartbreak. “Women need to know they’re not alone.”

“You don’t get to choose your trials, but you can choose how you respond to them.”

After the miscarriage, Morgan wasn’t prepared for how emotionally taxing her next pregnancy would be. “It’s hard to explain how scary it is being pregnant after a miscarriage,” she muses. “You’re nervous about every little thing, and you’re aware of how fragile the whole process really is.”

For someone as brave as Morgan, this newfound anxiety left her reeling for the first few months. But then the doctor told her something that melted those fears away. “Your due date is November 16.”

“Derek and I almost couldn’t believe it,” she says. “November 16, 2021, was my son Brooks’ exact due date, and the miscarriage happened on November 16, 2020. It felt like God was telling us that everything was going to be okay.”

Incredibly, Brooks Martin was actually born on November 16—a rare occurrence of the due date matching the birth date. Morgan describes Brooks as “a tank with a tender heart”: a child full of strength and compassion. If they lose Brooks for a moment at church, Morgan and Derek will inevitably find him next to a stroller or playing with another toddler. “He just loves kids,” Morgan laughs. “He’s the sweetest soul. I really feel like he’s destined for a leadership role someday. Even strangers will say that to us.”

Just two years later, Morgan’s resilience would be tested again. She left an MLM company in 2022 only to face an unexpected lawsuit that dragged on for three years and led her family into bankruptcy.

“Different trials mean different things,” she says. “Losing a baby is a loss of life; losing income is a loss of security. In both cases, I held on to God’s promise that he would make everything good.”

By early 2024, Morgan decided that she was done merely surviving. “That year, I told myself, ‘This is my moment to fight back,’” she says. She was tired of simply standing



in the ring doing nothing. It was time to start swinging again. “I said, ‘Lord, please restore everything that was stolen from us,’” she says. “But I also put my hands to work, because He can’t bless what I’m not doing.”

A Road Map to Corporate Director 3

Long before the knock at the door that signaled her advancement to Corporate Director 3, Morgan had been laying the groundwork for a strong Melaleuca business



“Belief doesn’t arrive all at once; it grows alongside your effort. Don’t give up hope and don’t stop doing your Seven Critical Business-Building Activities.”

by reaching one little goal at a time. “I didn’t come into this business thinking I’d ever achieve this status,” she says. “Initially, I saw leaders like Corporate Director 5 Ashley Olive and Corporate Director 7 Erin Clark with incredible repeat income and thought there’s no way I’d ever get there.”

Fortunately, that negative mindset didn’t last. Morgan realized that if they could do it, maybe she could too—at least on a small scale. “If they could make \$100,000, I

could bet on myself for \$1,000 or \$10,000,” she recalls.

Morgan’s early milestones were modest. “At first, my goal wasn’t \$46,000 in repeat monthly income,” she recalls. “It was \$10,000. I remember hitting \$9,000 and thinking, ‘I’m almost there.’” Once she hit the \$10,000 mark, she set a new goal to make \$15,000 per month, then \$20,000, and so on. Those baby steps built everything.

And as her numbers grew, so did her self-confidence. “Eventually, I thought, ‘Okay,

Morgan stands on the patio of the Gaylord Opryland Resort & Convention Center in Nashville, famous for its spectacular indoor gardens.

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Morgan and Derek stand in downtown Nashville, the vibrant city where they're currently building their dream home.



what about \$100,000 a month? What about \$120,000?” she says. “That’s the beauty of this business. It stretches you in ways you didn’t know you could be stretched.”

The Quest for Passion and Purpose

As a child, Morgan was precocious and fearless, with a taste for adventure that wasn’t entirely satisfied by yearly vacations to Orange Beach, Alabama.

“Growing up, there was a lot of love, but there wasn’t a lot of extra money,” she says. Faraway trips simply weren’t possible—plane tickets were just too expensive.

“That’s one reason why I’ve worked so hard in my Melaleuca business,” Morgan says. “Derek and I have a goal of taking a trip to a new spot every year. We want our kids to see the world.”

Fortunately, the income from Morgan’s Melaleuca business is allowing the Martin family to travel to places Morgan could only dream of as a child. And that income has been on an accelerated trajectory since 2024.

That was the year Morgan attended Quest in Arizona—alone. “I had a couple of Senior Directors on my team who also earned the trip, but I was the only one who attended the event,” she says. “I remember looking around that room full of leaders and thinking, ‘Next year, I want to have my business partners here with me.’”

That moment of solitude became a moment of vision for Morgan. “Executive Director 4 Katie Hill spoke onstage about how important it is to be bold enough to reach out and share Melaleuca with someone you might be scared of talking to about the opportunity,” Morgan says. “Sharing Melaleuca with Executive Director 5 Brittany Kovacs transformed Katie’s business, and it hit me: If I get out of my comfort zone, what could happen?”

Katie’s courage reminded Morgan that impact requires risk. “Katie made a bold move, and it completely changed everything for her,” she says. That day, Morgan decided to stop waiting and start asking others—even the ones she didn’t think would ever say yes—to build a Melaleuca business with her.

Morgan returned home from Quest with fresh motivation and a stronger sense of conviction. “It lit a fire under me,” she says. “That single event marked the start of a new wave of momentum for me and my team.”

With Family, Anything Is Possible

Faith runs deep in the Martin household. So does teamwork. Through every personal struggle and every business breakthrough, Morgan’s husband, Derek, has been at her side.

Derek—a certified strength coach with a background in exercise science—is Morgan’s biggest supporter. Her voice takes on a warm and affectionate tone as she shares, “He calls himself my emotional support, and he truly is. He’s the one keeping things running at home when I travel. He’s steady and calm, and he loves every single Melaleuca product.”

“It doesn’t have to feel hard to be worth it. You will reap the harvest if you keep showing up.”

Their romance began at a shoe store in Grandville, Michigan. “He worked there first and then left for an internship,” she says. “A friend told him to go get his job back because there was a cute

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new girl managing the store: me.” Morgan stops to laugh. “He did get his job back, and I found out later that he told his gym buddies the same day that he was going to marry that girl.”

A Vision for the Future

Today, as the Martins prepare to move into their new home—with its half-acre yard, home gym, and beautiful breakfast nook—Morgan sees more than a structure taking shape. She sees the physical reflection of everything she’s built through resilience, faith, and consistency.

“It feels really, really good,” she says. “As you advance through different statuses, the benefit isn’t just the increase in income. It’s the legacy. It’s the ability to impact not only our family but also the families we get to serve through Melaleuca.”

Her vision now stretches far beyond personal success. “I want to show other families what’s possible,” she says. “How they can design a life they love, build something lasting, and do it with integrity.”

And she has a message for anyone who doubts whether success can come to them: “Stop trying to make success feel hard so you can believe you earned it,” she says. “Melaleuca doesn’t dangle a carrot. It sets you up to win. Don’t be surprised when you do!”

Finding Purpose in Lending a Hand

As Morgan’s business continues to thrive, she finds joy not just in seeing her monthly income increase, but in helping others as they embark on their own Melaleuca journeys.

Her friendship with Executive Director 2 Sheyenne Brumbelow is one example. The two met while working for the same company, and when Shey decided to leave

that business, Morgan gently encouraged her to look into Melaleuca. “She said *no* at first, many times actually,” Morgan laughs. “She wasn’t married or a mom yet, and she didn’t care much about safer products. But I knew she’d be back one day.”

And Morgan was right. She returned, five months pregnant and looking for safe detergent for baby clothes. “I sent her a

“Success doesn’t belong to the most skilled. It belongs to the most consistent.”



Morgan and Derek sit on the steps of the Gaylord Opryland Resort & Convention Center with their 2-year-old daughter, Taya, and their 4-year-old son, Brooks.



few hundred dollars' worth of products," Morgan laughs. "I just wanted her to try them all. Then I invited her to one of our team's check-opening video calls, just to listen in."

She became a Melaleuca Member in December 2024 and started building a Melaleuca business almost immediately. In her first year, She enrolled more than

200 Members, advanced her business to Executive Director 2, and has earned a cumulative \$408,697 so far.

Morgan believes timing is everything. "Shey always says, 'Why didn't I do this sooner?' But we both know the answer—it happened exactly when it was supposed to."

The Heart Behind the Hustle

What drives Morgan isn't just income or advancement. It's a legacy for her kids.

"Unlike other business opportunities," she says, "building a thriving Melaleuca business has the potential to provide repeat income for your family for generations to come."

Morgan's enroller, National Director 9 Chelsie Gilbert, once shared a quote that reframed the way Morgan thought about her Melaleuca business: "Are you focused on leaving an *inheritance* for your kids or a *legacy*? Are you chasing *paper* or *purpose*?"

"That hit me hard," Morgan says. "Here, we can do both. We can build income for our family and impact for other families."

It's a philosophy that fuels Morgan's passion for mentoring others. "I tell my team all the time: Stop overcomplicating your Melaleuca business," she says. "You don't have to go viral or make your videos perfect to be successful here. Just focus on what matters—the Seven Critical Business-Building Activities, daily consistency, and sharing from the heart."

She's quick to remind new leaders that rejection is part of the process. "If someone says *no*, don't take it personally," she says. "You don't need a thousand *yeses*. You only need a handful of people who really catch the vision."

Her favorite analogy? "When I go through the Chick-fil-A drive-thru and say I don't want fries, they don't quit selling fries," she laughs. "They just move on to the

next order. That's how we have to be in this business."

All Roads Lead Here

Morgan has seen every kind of "road" in her journey—smooth, winding, and sometimes broken. But every one of them, she believes, led her to Melaleuca.

"I used to say in faith that all roads lead to Melaleuca," she reflects. "But now I see it. Even the ones that were hard, confusing, or painful. They all led me to this point."


"You don't have to understand why something bad happened in your life—just trust that it had purpose."

The perspective Morgan has gained makes her deeply grateful for the hard seasons. "If I hadn't gone through those losses, I don't think I'd appreciate Melaleuca the way I do now," she says. "You can't see the good as clearly until you've seen how bad it can get."

The Door That Opened Everything

Morgan will always light up with pride when she remembers the knock on the door that marked her advancement to Corporate Director 3.

"That moment symbolized so much more than a title," she says. "It was about redemption. It was about rebuilding what was lost and realizing that every setback in my life prepared me for this."

For Morgan Martin, Corporate Director 3 is the beginning of a new chapter filled with possibility, purpose, and promise. And if the story of her life so far proves anything, it's this: The darkest hours can prepare us for the brightest beginnings. 

Rebecca Garrett GEORGIA

Pouring from Her Overflow



Rebecca Garrett doesn't concern herself with whether the glass is half empty or half full. She asks what seems to her a more practical question: Why not just fill the glass to the top?

That mindset has served her well.

"The first thing I do every morning is align my energy with what I want to accomplish that day," she says. "That means pouring into myself through reading, prayer, meditation, and journaling—filling my own glass before I do anything else."

Only when her glass is full does Rebecca feel she can be the effective leader, mentor, and friend her team members need.

She didn't always approach leadership this way.

"I used to believe it was my responsibility to pour and pour—to give endlessly—without stopping to replenish myself," she explains. "Then I heard someone say, 'Pour from your overflow.' That was a revelation—a turning point! It gave me permission to take care of myself first. So when I poured into others, I was doing so from abundance instead of depletion."


That shift reshaped her understanding of leadership. Rebecca realized that true leaders don't give until they have nothing left—they strengthen themselves first, then lead from that place of stability and clarity. She calls this approach influencing with integrity.

"Leadership is service," she says. "It's accountability. It's consistency. It's the choices you make when no one is watching. Leadership isn't about having influence—it's about having character."

She's quick to point out that influence without integrity is empty. "There are plenty of people with large platforms," she notes, "but real leadership comes from living what you teach and modeling the behavior you expect from others."

After filling her glass each morning, Rebecca does exactly that—living what she teaches. She spends her days focused on the Seven Critical Business-Building Activities because that's what she asks of her team.

"I never ask my team to do anything I'm not willing to do myself," she says. "If I'm encouraging follow-ups, I'm following up. If I'm pushing for incentives, I'm qualifying too. I'm converting my home, showing up on social media, attending local events, and staying consistent."

Because of that alignment between words and actions, Rebecca leads with credibility. And when a team member or friend needs guidance, support, or strength, she's able to give it freely—not from exhaustion, but from overflow. 

LAST MONTH'S
EARNINGS

\$26,240

LIFETIME
EARNINGS

\$1,090,793

Ryan & Katie Anderson MINNESOTA

Turning Discipline, Family, and Faith into Momentum



When Katie thinks about 2026, she isn't considering titles or ranks. Her goals are focused on people: the families still waiting for a breakthrough, the leaders still finding their confidence, and the next person who needs someone to believe in them.

That's why every January, Katie starts the same way. She stands in front of a whiteboard and maps out a year of growth with intention: *How many Directors, Directors 3, and Senior Directors can we help advance this year?* To her, these aren't numbers on a page. They're individuals with goals, responsibilities, and families of their own.

This people-first mindset has defined Katie's leadership from the beginning. As she prepares to achieve National Director and help her senior leaders advance, her focus hasn't changed.

"I tell my team all the time that momentum is built in the small things," she says, "not just the milestone moments when you get recognized. Work consistently, conduct your business with integrity, and always be a team player."

It's a mindset that was shaped long before Melaleuca. Growing up in a small town, Katie played every sport she could, including cross-country, basketball, track, softball, and precision skating, followed by rugby in college. Today, she still treats her days like training. Nonnegotiables come first: 1) Expanding her contact list, 2) doing approaches and follow-ups, 3) practicing personal development, prayer, and gratitude, and 4) moving her body. Only after those boxes are checked does she allow herself a reward. Sometimes that reward is small, like time in the hot tub or lunch with her husband. Other times it's bigger. Before a Vikings game with her family last weekend, she set a simple condition for herself: Help one new person shop before Sunday at noon.

"I wasn't going to miss time with my boys," she says. "But I also wasn't going to skip the work."

Her sons are intentionally woven into the journey. When Katie's team advances, she asks her boys how they want to celebrate. It used to be movies or pizza nights; but now, as they've grown into teenagers, it's escape rooms and football games. Ultimately, her biggest reward is deeply rooted in time. "I don't have many years left with my kids in high school," she says. "I want to be present for every moment."

Her advice for anyone struggling in their Melaleuca business is to stay grounded. "Momentum doesn't take dozens of people," she says. "It only takes one great person to change everything," she says. "Most people quit because they don't realize how close they are." **JW**

LAST MONTH'S
EARNINGS

\$33,981

LIFETIME
EARNINGS

\$1,143,361

Brett & Kirsten Johnson ALBERTA

Never Get Too High, Never Get Too Low



It's wintertime in Alberta, and the Johnsons are in their element. Both of the Johnson boys play on hockey teams. Sometimes it seems like they're in their skates more than their shoes! Brett gets lots of ice time too—he coaches one of the teams.

Hockey is thrilling. Players can bring the puck down the ice in seconds and send slap shots at the goal faster than fans can turn their heads.

But underlying the lightning-fast gameplay is the game plan and the constant, steady, strategic effort that actually wins the game. A 6–1 lead can be lost quickly if players on the winning team lower their guard too early. A team that's behind 1–6 can battle back to win if they just stick to the plan. Kirsten has a mantra for these moments. It works equally well for her Melaleuca team and her sons. Never get too high, never get too low.

Success in building a Melaleuca business, Kirsten knows, comes largely through doing basic work, over and over. Adding names to your contact list. Making approaches. One day's progress may look minimal. But that consistent effort builds

momentum, which generates sustained growth and, sometimes, overwhelming success.

Through it all, whether it feels like nothing's happening or everything's happening at once, Kirsten and her team repeat this mantra: Never get too high, never get too low.

One of Kirsten's team members, Lisa Golden, recently advanced to Senior Director. This journey took her six difficult years. Lisa has a son with special needs, and the challenges could pile up quickly. "Some weeks, we didn't even talk about business," Kirsten recalls. "She just needed my ear. We cried together. Sometimes, building this business is about just getting through the day."

For years, Lisa fought to get her son the care he needed. She had every excuse to set her business aside. But she had also identified a powerful *why*. "She stayed the course," Kirsten says, "because in her heart, she knew she could do it. And when she did it, oh boy, I couldn't even tell her congratulations because I was crying so hard!"

Lisa knew the team mantra: Never get too high, never get too low. It kept her fighting toward her goal, even during the hardest days. Kirsten can almost hear her sons out on the ice whispering the mantra too. It reminds them that no matter how quickly the game changes around them, steadily following the game plan is the true key to victory. **JC**

LAST MONTH'S
EARNINGS

\$71,302

LIFETIME
EARNINGS

1,163,623

Shannon King TEXAS

Refusing to Let Fear Win



For Shannon, the 2026 message is urgent and unmistakable: Financial security requires more than hope. “An additional stream of income is no longer a ‘nice-to-have,’” she says. “It’s an essential. Without a plan, we’re all one diagnosis or bad phone call away from everything unraveling.”

It’s a message that she shares with the goal of reaching anyone who might be skeptical of Melaleuca—people who, like her old self, thought Melaleuca was just another gimmick. But her enroller, Corporate Director 7 Erin Clark, was patient, reaching out periodically to share product info, company updates, and, one fateful day, a photo of her paycheck.

“The amount Erin had made in one month actually shocked me,” Shannon recalls. “She got my attention. I was listening after that. And I’m so grateful I did, because I truly believe that Melaleuca’s 40-year foundation matters now more than ever.”

That belief carried her through 2025, which was the worst real-estate year of her career. And personally, life has felt heavy lately.

“Fear has its moments,” she says. “But because I have Melaleuca, I know I can take care of my family. I can’t imagine where I’d be if I hadn’t said yes.”

But Shannon is quick to mention that financial success doesn’t mean life is easy.

“Everyone is going through something,” she says. “The difference is how you handle that hardship.” Shannon has learned to reject the idea that being strong in moments of struggle is automatic. “The reality is that we all get to choose how we’ll react during tough times. Personally, I choose to get up every day. I choose gratitude. I choose to fight for my family.”

That mindset shapes how Shannon leads. She believes deeply in people—sometimes to a fault—and refuses to take her heart out of the business.

“If I’m not serving people, then I don’t want to do this,” she says. “That comes with heartbreak, but it’s worth it.”

She starts with *why*, not income. “Five hundred dollars won’t get you out of bed on hard days,” she says, “but having a larger sense of purpose will. In 2020, people came to Melaleuca out of fear. In 2025, they’re coming because they’re demanding better.”

Her message to anyone reading her story is steady and unwavering: “The best day of your life hasn’t happened yet. You *will* face obstacles. But because of what’s offered here at Melaleuca, you can choose a better life every single day.” JW

LAST MONTH'S
EARNINGS

\$17,555

LIFETIME
EARNINGS

\$940,129

Brette & Brandon Olsen MANITOBA

The Gift of Time



Not that long ago, weekday mornings in the Olsen house felt heavy. Brette and Brandon would watch their oldest daughter brace for school. The routine was familiar—backpack zipped, shoes on, out the door—but the resistance was unmistakable. School wasn't just something their daughter disliked; it was something she dreaded.

Brette and Brandon could see the toll it was taking on their daughter's confidence and attitude. They knew something wasn't working. There was another school that would soon be available and fit their daughter better—different environments, different approaches—but the financial wall of private school meant it simply was not an option.

Brette also wished she could be more involved in her both of her daughters' schooling, but that, too, felt out of reach. She had a fulfilling but demanding full-time career, one that left little flexibility during the day. Like many working parents, she made it work—but it often meant that her family only received whatever energy she had left at the end of it. "My family got what was left of me, not the best of me," she says.

Then Melaleuca changed everything.

By building up a reliable, repeat income through her Melaleuca business, Brette's family gained options they didn't have before. They could not only afford to enroll their oldest daughter in private school—where she now thrives—but Brette also gained time freedom outside the confines of a rigid full-time schedule. "Building a Melaleuca business is hard work," she says. "But the rewards are undeniable. In previous jobs, I've worked ten times harder for ten times less."

That freedom didn't come from a sudden shift in strategy. This latest advancement to Executive Director 4 was achieved by doing the things she's always done. "Consistency is king," she says. At least five days a week, she completes an accountability sheet to track her progress across the Seven Critical Business-Building Activities. The discipline keeps her grounded and moving forward, even when life is full.

And life is very full.

Brette's days are just as busy now, but they are filled with the things that matter most—volunteering in her children's classrooms, connecting with Melaleuca partners over lunch, and being present for every hockey game and practice. For Brette, this advancement isn't about a title. It's about lighter mornings, more options, and the freedom to build a life—and a business—around her family. "The biggest blessing Melaleuca has given me is the gift of time," Brett says. 

LAST MONTH'S
EARNINGS

\$17,660

LIFETIME
EARNINGS

\$350,988

Amy & TJ Trietsch TEXAS

One Yes Can Change Everything



On the deck of a Disney cruise ship, with the ocean stretching endlessly ahead and her two boys laughing nearby, Amy Trietsch experienced a moment she'll never forget. It wasn't the fireworks, the characters, or even the destinations that seemed to freeze time. It was the realization that the entire trip was paid for in cash. No credit cards. No payments waiting at home. Just presence.

"There were so many moments when my husband and I looked at each other and said, 'This wouldn't be possible without Melaleuca,'" Amy says. "I'm literally living my dream life."

Before Melaleuca, life looked very different. Amy was juggling three jobs while homeschooling, and her husband was working 90-hour weeks in HVAC. Both of them were stretched thin and exhausted. Taking vacations—even small ones—meant paying them off for months or even years after they were over. "How deep do you go into debt just to make memories?" Amy asks. It was a cycle she desperately wanted to break.

Melaleuca didn't just break the cycle—it replaced it with something better.

Amy's Melaleuca journey didn't start with instant trust. After spending nine years trying her hand representing an MLM that ultimately shut her down, she came to Melaleuca guarded, cautious, and bruised. She dipped her toe in, afraid to believe too quickly. But over time—through products that delivered, leadership that stayed consistent, and a company that did exactly what it said it would—trust replaced fear.

"You don't have to worry about what Melaleuca is going to do," Amy explains. "If you do your part, you can trust they'll hold up their end. When you take that worry off the table, all that's left is the work."

And then there was Executive Director 4 Kristina Brown.

For five years, Kristina asked Amy to take a look at Melaleuca. Seventeen times, Amy said *no*—not because of Kristina, but because of life. Exhaustion. Trauma. Survival mode. Then, on the very day Amy's MLM shut her down, Kristina asked an eighteenth time. "I'll take a look," Amy finally said.

That single moment changed everything.

"Kristina is the only person I would have enrolled with," Amy says. "She was the one who was consistent—no matter what. One person can change your entire business. But if you give up asking, you never get to watch that life change."

Today, Amy no longer counts down to weekends, breaks, or retirement. She's living fully in the days she's been given—building a business rooted in honesty, stability, and hope. Her advice is simple, hard-won, and powerful: "Don't make it about you," she says. "Don't quit too soon. And never underestimate what one persistent, belief-building conversation can do."

Because sometimes, one *yes* doesn't just change a business—it changes an entire life. MLM

LAST MONTH'S
EARNINGS

\$18,246

LIFETIME
EARNINGS

\$271,942

Blake & Rachel Whittington GEORGIA

Doing It with All Her Heart



The classroom hums before the bell rings. Desks scrape softly against the floor. Backpacks slump beside chairs. The air carries that familiar blend of dry-erase marker and pencil shavings; the quiet rhythm of a school day beginning. For Rachel Whittington, it's more than a scene—it's a life choice.

A stay-at-home mom with two school-aged children, Rachel substitutes in their schools a few days a week—not because she has to, but because she wants to stay connected to her children's lives beyond the walls of their home. That same intention shapes how she's built her Melaleuca business.

Her consistent work is also why her recent advancement to Executive Director 2 didn't arrive with much fanfare. Rachel wasn't chasing the next title. She was focused on developing her team members. When news of her advancement arrived, it felt like a surprise—one that came quietly, as a result of putting others first.


Earlier this year, that clarity hadn't yet settled in. January 2025 marked a low point in Rachel's business. She was carrying more than her share, wanting success for others more than they

wanted it for themselves. The joy of building was gone, replaced by the strain of *managing* instead of *leading*.

Everything shifted during Convention 2025 when Rachel made a deliberate commitment to rebuild differently. She decided that she wanted to work alongside teammates she genuinely loved and shared values with. As she focused on alignment and let go of control, the growth in her business followed. Developing leaders became fun again. "I don't feel like I have to manage people anymore," she says. "I just get to truly lead them."

Today, Rachel builds her business in the margins of everyday life. Strategy calls happen between errands. Conversations begin in carpool lines or grocery store aisles. "This is truly an in-the-pockets-of-your-day kind of business," she says.

Service now defines her leadership. This year, Rachel has traveled to support her team, attended in-homes for her teams, and stepped into the trenches alongside those she leads—not for recognition, but to help others move forward. Along the way, she's also experienced the quiet rewards of growing her own business, including paying off more than \$40,000 in debt.

Faith anchors it all. A verse from Colossians—*Whatever you do, do it with all your heart*—guides her leadership and keeps her focused on stewardship over spotlight. For Rachel, that means putting first things first—and building something steady, meaningful, and sustainable, season after season. 

LAST MONTH'S
EARNINGS

\$17,003

LIFETIME
EARNINGS

\$267,583

Brody & Tori Farr SASKATCHEWAN

Grit in the Grasslands



On the wide-open prairies of Saskatchewan, where the fields stretch farther than the eye can see and the horizon holds quiet promise, life moves at a slower, steadier pace. For Tori Farr, that routine once defined everything about her days—sunrise breakfasts with her kids, the hum of farm equipment drifting through the windows, and long afternoons spent cooking, cleaning, and chasing toddlers across a sprawling farmyard with no close neighbors in sight.

“It’s peaceful out here,” Tori says. “Wholesome.” Her kids, ages four and two, race through the yard to greet their dad, Brody, as he pulls the tractor into the field just steps from their home. Most days, the whole family gathers for lunch—one of rural living’s sweetest treasures.

But in the stillness of prairie life, there was also pressure. After leaving her job as a dental assistant to become a stay-at-home mom, the weight of finances shifted entirely to her husband’s shoulders. And in farming, there are years that bless—and years that strain. Tori longed for a way to contribute while still staying home with her children—a way to create stability without


sacrificing the life they loved. She found that possibility tucked quietly inside her daily routine.

“Every day looks pretty much the same,” Tori laughs. “Making breakfast, doing laundry, wiping counters, playing games with the kids.” But when she became a Melaleuca Member, Tori realized that the very things she was already doing could become the bridge to something more. She began sharing simple moments—making *Simply Fit*™ pancakes, running a load of laundry with *MelaPower*®, tidying with *EcoSense*® cleaners—and discovered that authenticity resonates, even from a tiny farm that’s hours away from a major city.

Her consistency paid off. Tori advanced quickly, earning paychecks that immediately lifted some of the weight off her family. “My husband told me he feels lighter,” she says softly. “Melaleuca gave us security. It gave us room to dream again.”

February 2025 marked a turning point for Tori’s business—her first five-figure check. “It was surreal,” she says. “Not just because of what it did for our family, but because five of the girls on my team also advanced. Seeing their lives change lit something inside me. I said, ‘Okay, what can we do next? How many more people can we help?’”

Tori’s measure of success has expanded far beyond her own goals. She now leads a team of young moms—many navigating the same complexity she handles daily—helping them build belief through discipline, mindset, and small daily wins.

From a quiet prairie farm, Tori discovered something powerful: If she could build this life-changing business in the middle of nowhere—while raising babies and living simply—anyone can. 

LAST MONTH'S
EARNINGS

\$24,081

LIFETIME
EARNINGS

\$271,207

Three New Ways **Grow Helps You Build** with Confidence



Grow is helping Marketing Executives of all statuses develop more Directors than ever before while also helping them stay organized, intentional, and focused. From new business builders to seasoned leaders, Grow has become the go-to app for keeping the important things from getting lost in the busy rush of everyday life.

And this month, Grow gets even better!

Based directly on your feedback, we've added three new features designed to save you time, increase clarity, and strengthen the way you support both customers and business builders. These updates aren't just nice improvements. They directly support the heart of your business: relationships, follow-up, mentorship, and steady growth.

The result?
Better conversations.
Better consistency.
Better outcomes.

1. Favorites Keep Your Most Important People Front and Center

Every Melaleuca leader recognizes this truth: The key to growth lies in the relationships you nurture. But in the midst of caring for customers, mentoring others, and finding new contacts, even the most dedicated leaders can feel stretched.

That's why the new **Favorites** feature has been one of the most requested—and celebrated—updates.

With Favorites, you can highlight the customers or Marketing Executives you're actively working with, keeping them at the top of your lists everywhere inside of Grow. Whether it's your newest team members, high-potential contacts, or those closest to advancing, the Favorites feature ensures that the people who move your business forward never get buried in a long list.

It gives you a simple, intuitive way to stay connected to the relationships that matter most. Think of it as your personal highlight reel—your top priorities, always where you need them.

2. Enhanced Filters Smarter Sorting, Faster Insights

In leadership, clarity is power. And clarity comes from having the right information at your fingertips, not hidden behind endless scrolling. That's where the upgraded **Filter Enhancements** come in.

These improvements, found in both **My Teams** and **My Customers**, make it easier than ever to organize, segment, and understand your customers and team members. You can now sort by meaningful attributes such as:

- The last time you worked with someone
- Who their enroller is
- Their current status

With these enhancements, Grow has transformed filters from a simple sorting tool into a leadership advantage. You can now easily see who is eligible to reenroll. You can also enhance your mentoring efforts by seeing the customers your business partner has enrolled.

The result is better conversations, better consistency, and better outcomes.

3. New Customer Follow-Up To-Dos

Let Grow Guide Your Customer Care Effort

Ask any leader: One of the most important parts of a strong business is helping new customers feel supported. But figuring out when to reach out, what to share, and how to guide them through their first months can feel overwhelming—especially for new Marketing Executives.

The third new update changes that.

Beginning with customers enrolled this month, Grow will create personalized **New Customer Follow-Up To-Dos** for every new customer during their first five shopping months. These To-Dos appear on the 15th of each month and include beautifully designed, ready-to-share images tailored to exactly where each customer is in their journey.

These follow-up To-Dos help you effortlessly share:

- Quick reminders about key product benefits
- Tips for navigating the shopping site
- Product spotlights and suggestions
- Home Conversion Pack education
- Simple messages that add value and strengthen loyalty

No more guesswork. No more complicated planning. Just timely, thoughtful prompts that help you build stronger customer relationships with ease.

This feature is especially powerful for new Marketing Executives who are still learning the rhythm of customer care. Grow essentially tells you who to reach out to, when to do it, and exactly what you can say.

This kind of support leads to better retention, more consistent reorders, and healthier long-term businesses for everyone.


BUILT FROM YOUR FEEDBACK TO HELP YOU WIN

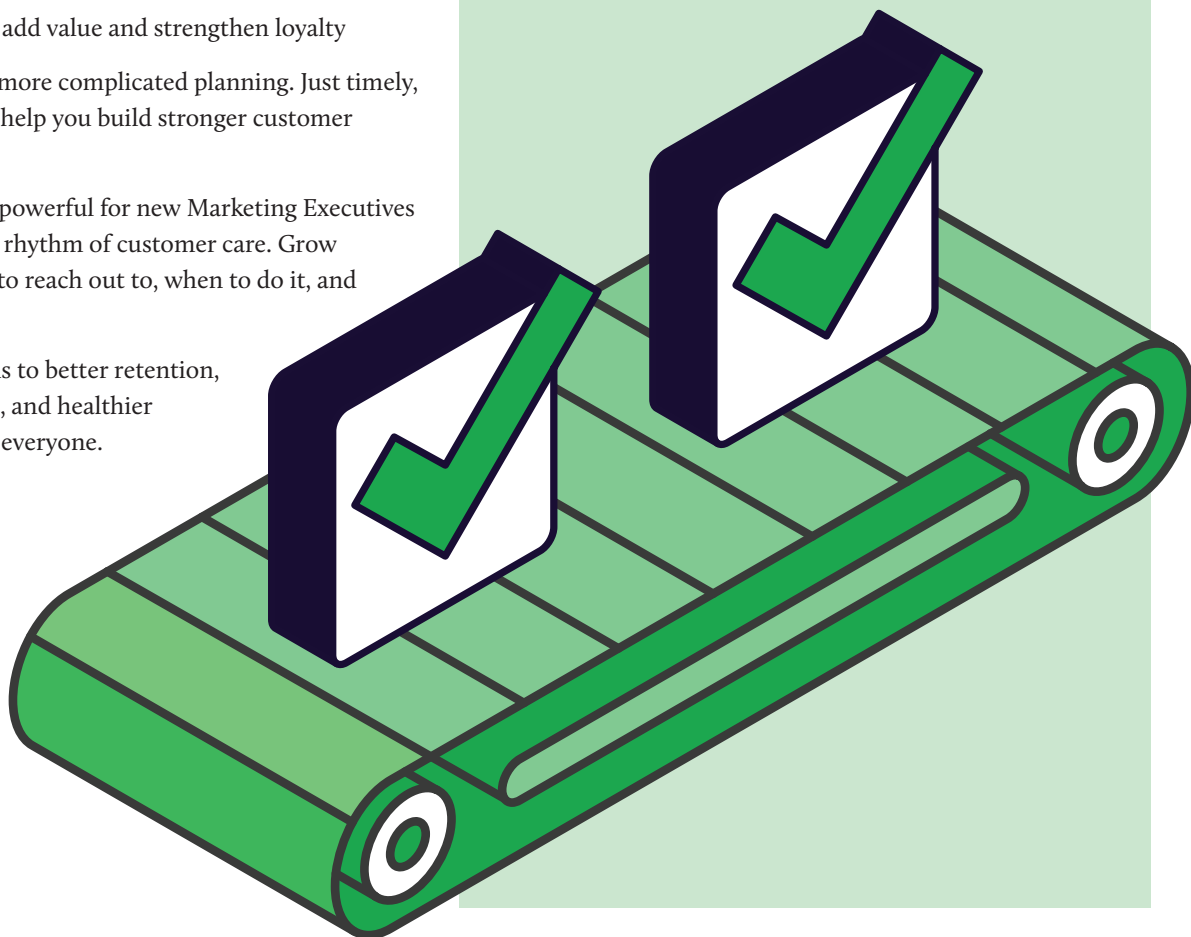
These three updates—Favorites, Enhanced Filters, and New Customer Follow-Up To-Dos—are simple and powerful enhancements that give you a smarter, more focused way to lead your business.

Every enhancement came directly from field feedback. The Grow team listened closely, refined the tools you rely on, and delivered features designed to help you do what you already do best—with less effort and more clarity.

DIVE IN AND START GROWING

Be sure to explore Melaleuca News inside the Grow app for tutorials, tips, and step-by-step guidance on how to use these new tools.

The future of your Melaleuca business doesn't depend on working harder—it depends on working smarter. These new Grow app enhancements are here to help you do exactly that. So open your app, explore the updates, and keep on growing. Your next breakthrough might be just one tap away. 



THE PROTEIN YOU WANT IN YOUR LIFE

Twenty grams of high-quality protein. Seven grams of grass-fed collagen. Free of soy and gluten. Only 170 calories and five grams of net carbs. You won't find another protein bar like *Proflex Chewy Protein Bars* for everyday protein benefits. Add these delicious Cookies & Cream-flavored bars to your daily routine and fuel the life you live!

wellness focus
FITNESS

COMPARE

PROFLEX

CHEWY

COOKIES & CREAM PROTEIN BARS

NEW
PRODUCT!



ONE® HERSEY'S®
COOKIES 'N' CREME
PROTEIN BARS



BAREBELLS®
COOKIES & CREAM
PROTEIN BARS



BUILT® PUFF
COOKIES 'N CREAM
PROTEIN BARS



CALORIES

170

230

200

150

PROTEIN

20 g

18 g

20 g

17 g

NET CARBS

5 g

13 g

12 g

8 g

BOVINE
COLLAGEN



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SOY-FREE



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GLUTEN-FREE



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* Product names are registered trademarks of their respective owners.



LEADERSHIP

BEFORE THE YES

PRESENTED BY
Chelsie Gilbert
National Director 9



If there's one thing I've learned about developing Directors in my organization, it's that leadership starts long before someone says yes. It starts with how we show up. I wasn't always consistent, and I wasn't always bold—but one event changed that. From there, I began to grow myself, and that growth is what has shaped how I now grow leaders on my team.

Almost two years after I enrolled, I went to my first Melaleuca event, Road to Executive Director, and it was pivotal for my business. Up to that point, advancing to Executive Director had been my goal. I honestly never thought I could achieve anything beyond that. When I finally got there, I was grateful—but then I became complacent.

At Road, I had a light-bulb moment. I realized I was being selfish by keeping Melaleuca to myself. I had been doing a disservice to everyone in my life that I was not being loud about this to. If I didn't show them something safe—safe products and a safe business—then someone else would introduce them to something unsafe. And if someone chose not to enroll in Melaleuca, I never wanted it to be because I didn't ask.

After that pivotal moment, I got loud, I got proud, and I got bold.

Three months later, I attended my first Convention. I listened to National Director 9 Brittney McLaughlin urge us to be bolder than we've ever been and approach the people we're scared to approach. I took that seriously. Leaving Convention, on the plane ride home, I enrolled Corporate Director 3 Morgan Martin.

This newfound boldness shifted everything about how I lead. As I began to act like a leader, I developed more leaders.

Be the Leader You Want to Follow

When I looked at myself honestly, I saw that I wasn't showing up like the leader I'd want to have. So I changed that. By using a daily accountability sheet, I committed to consistency. It's not a magic formula—it's simply showing up and doing the Seven Critical Business-Building Activities every day. It's duplicable and simple.

I teach accountability from the beginning. I walk new team members through our accountability sheet and explain what it can do for their business over time. I ask them to commit 30–60 minutes a day to those activities, because leaders grow through long-term consistency, not short-term intensity—and I model that for them.

CONTINUED >>

Show Up to Events

There is a lot of power in events. As my enroller Corporate Director 5 Ashley Olive says, we live our business from event to event. Events shift belief. They elevate confidence. They reinforce legitimacy.

I encourage my team to take pictures at events and post them on social media. There is such power in people back home seeing you at Melaleuca events. When they see the diversity of the people and the size of the room, they can imagine being part of it. Show up to team calls, ADVANCE meetings, Convention, and whatever else is available for you to plug in to. Be a part of it and talk about it. Showing up builds your own belief and shows your team what leadership looks like.

Use the Products—All of Them

Another foundational part of developing leaders is using the products consistently. Using Melaleuca products is such an easy and organic way to build your business. People comment on things all the time. For example, someone might say, “You smell good.” And I can then say, “It’s because my perfume doesn’t contain the harsh chemicals that usually trigger headaches. Does your perfume avoid those too? Let me tell you how to get rid of them.” Conversations around the products open doors without me forcing anything.

If Melaleuca has the product, I use the product. And honestly, if you’re not taking the supplements, what are you doing? You do yourself a disservice by not fully converting to all Melaleuca products. When you use and love the products, building becomes natural.

Meet New People

I am always looking for new ways to meet people so I can add names to my contact list. A few years ago, I became the room mom for all three of my kids at once, which I do not recommend. But I added so many names to my contact list during that time!

At Road, I had a light-bulb moment. I realized I was being selfish by keeping Melaleuca to myself. I had been doing a disservice to everyone in my life that I was not being loud about this to.

I recently joined a second gym just to meet new people. I’m meeting new people at church. I’m constantly looking for names to add to my contact list. If your list isn’t growing, then your business can’t grow to its fullest potential.

Strengthen Your Team

Adding new names to your contact list will help you find new customers, but following up doesn’t stop once someone enrolls. One thing I do consistently is make sure that every customer knows about the enroller promotions each month. You never know which incentive will motivate someone. I’ve had customers get more excited over a hand warmer than a \$1,000 guarantee. You just never know!

Every month, I update my customers so they know what they can take advantage of—and I also take that opportunity to let each of them know I appreciate them.

Follow-up never ends—inside or outside your organization. I do most of mine at the end of the month, and it’s so simple with the Grow app. It’s truly my best friend because it helps me stay consistent and keep track of what everyone needs.

Most importantly, love your customers and your team. Love them where they are. Some builders are flying, and some aren’t right now—and that’s okay. I don’t push people past what they’re ready for. When it’s their time to build, I’m here to support them. In the meantime, I appreciate everything they’ve already done.

Look for the Good

As a leader, one of the biggest things I teach is to not compare yourself to others. When you compare, you either become prideful or insecure—and we don’t want either of those things.

Everyone has their own journey. I tell new builders, “There will be people who build faster than you. There will be people who make more than you. We’re not worrying about that. We’re focusing on your journey and your goals.”

Tune out the noise. Look for the good in your business. When you do that, it’s impossible to have a bad attitude. Struggles will happen, and one of the best things about being part of a team is that we help each other. I simply ask my team to come with a *solutions mindset* instead of a *problem mindset*. It makes a huge difference.



Strategy Sessions and Ongoing Mentorship

When someone decides they're ready to build—that they're what we call a Category 2 or 3—we immediately set up a Strategy Session. During that conversation, I take the time to really understand them: their family, their goals, their spouse, their hobbies, and their schedule. I ask about their love language and how they like to be coached—independently or with hands-on support. We set clear expectations from the beginning.

I walk them through finding their *why*, because that will keep them anchored

I expect long-term consistency rather than short-term intensity. I ask for a one-year commitment to that consistency.

on the hard days. I ask for permission to hold them accountable, and together we outline both short-term and long-term goals while consulting the Compensation Plan. We talk about the Seven Critical

Business-Building Activities and the daily accountability sheet. I'm very clear that I expect long-term consistency rather than short-term intensity. I ask for a one-year commitment to that consistency.

The most important part of the Strategy Session is creating vision. I share my story and how Melaleuca has blessed my life, and I also share stories from others on my team who have a similar situation. Then I plug the new builder into our team pages and group chats so they're connected right away to the resources that we have.

We also schedule an in-home immediately. That part is nonnegotiable for us. In-homes build community, show the legitimacy of what we do, and create a sense of "I want to be part of that" that keeps people engaged.

We use the Grow app because it's simple, duplicable, and keeps everything in one place. And mentorship doesn't end with one session. My team and I are in touch every single week.

Finding Your Next Leaders

When I want to find and develop leaders, I start by making a list of people I want to work with and then putting a star by the names I really want.

I look for certain characteristics in a leader—people who are positive, who love helping others, who are respected, and who have strong networks. Many of those qualities can grow with time, but grit is different. I can teach almost anything except grit. And hardworking people matter. They're the ones who

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keep showing up, even when it's hard—and that's what this business requires.

After I put a star next to the names of people I want to work with, I start engaging with those people on social media before making an approach. The algorithm will show my posts to them more often, and I'll be sending them private messages that are designed to allow me to get to know them by talking about their life. I want to earn the right to approach them, even if I already have a relationship.

When I finally approach, it's sincere and personalized. I explain why I want to work with them and what I see in them. Even then, most people tell me *no* the first time. But I keep following up.

My follow-ups aren't "Hey, are you ready yet?" Instead, they sound like real life:

"Hey, I saw you were sick. I'm praying for you."

"Your vacation looked amazing. Did you use a travel agent?"

It's genuine connection. Occasionally, I'll sprinkle in, "Are you ready to do this?"—but that's only about one out of every ten messages.

That steady, relationship-focused follow-up is exactly how I've found the leaders on my team. They've come from many different places.

Here are some examples:

Corporate Director 3 Morgan Martin and I grew up together. It took years of laying the foundation—being in touch, engaging in her life, and keeping that connection strong—before I ever approached her. And when I finally did, she was one of the few who said *yes* the first time.

I met Director 3 Macie Ammons in a children's clothing group on Facebook, and we became friends in real life.

It took five years of steady connection before I enrolled Senior Director 2 Erica Cobb—and it was worth all five years.

I met Director 3 Ginger Gregory because our little girls played baseball together. She became a customer and then decided to build a business.

It took approach after approach and follow-up after follow up to find most of my leaders. If I didn't follow up, if I quit after hearing *no*, I wouldn't have this team.

All of this—consistency, connection, and caring for people over time—is what develops leaders. Leadership isn't built in one moment; it grows through steady connection, real care, and showing up day after day. When you lead that way, you don't just create momentum—you create leaders who rise, grow, and duplicate those same habits in others. **LIA**

STAGE to PAGE

*Lessons shared
by Melaleuca's
leading Marketing
Executives*

Melaleuca events
are where our leaders
come together
to share their latest
insights and best
practices. Look to this
series to see excerpts
from past events.



Thank you for making us “America’s Best” & “Most Trusted”!

● USA TODAY

America’s
Best Stores

2025

PLANT-A
INSIGHTS GROUP

● USA TODAY

Most
Trusted
Brands

2025

PLANT-A
INSIGHTS GROUP

Trust isn’t given—it’s earned. In addition to being recognized by *USA Today* as one of **America’s Best Stores**, Melaleuca has also been named one of **America’s Most Trusted Brands** by *USA Today* and Plant-A Insights!

Out of millions of companies, only one-tenth of one percent made these lists. We didn’t apply for these awards. We didn’t ask for them. We simply lived our mission.


These awards are a reflection of your ongoing commitment to enhance lives. Thank you!

Courtney & Graham Martin
Customers since 2013



what future will you face?

REWRITING YOUR FUTURE



We often picture retirement as the reward at the end of the race—full of travel, hobbies, family time, and a savings account that makes it all possible. The “golden years,” they called it. But for many North Americans, those golden years are looking a lot more, well, bronze.

The entrepreneurs at Melaleuca see the future differently. They have seen the default path to a bleak, uncertain future and they’ve decided it’s not for them. Average isn’t acceptable. They’re ready for a face-off with lifetime debt. Their future is on the line—and they’re not leaving it up to chance. Meet just some of the Marketing Executives who are redefining what their futures will look like.

The average retirement path looks bleak.

Cost are rising faster than savings. In the US, Social Security faces major funding shortfalls within the next decade; in Canada, record household debt is putting retirement stability at risk. And inflation has stretched fixed incomes across North America thinner than ever.



64%

of Americans live paycheck to paycheck.¹

41%

of Americans have no money invested in a retirement plan.²

DIRECTOR 4 JESSICA COGGIN

In the fall of 2019, Jessica's life was unfolding exactly as she hoped. She was building a strong sales career at Lowe's Home Improvement. She and her fiancé were constructing a new home and preparing to blend their six children into one big, bustling family.

Then a catastrophic ATV accident left her 14-year-old son, Levi, fighting for his life. His future—and hers—would never look the same again.

Levi suffered a traumatic brain injury, partial paralysis, and permanent blindness. Doctors did not expect him to survive and recommended withdrawing care. Jessica refused. For nearly ten months, mother and son lived in hospital rooms. During that time, it was no surprise that she lost her job.

Director 4
Jessica Coggin



When Levi finally came home, their world had to be rebuilt. The family retrofitted their house to make it wheelchair accessible and adapted to a new reality centered on caregiving. Jessica tried working weekend shifts waiting tables, but Levi's condition made it impossible for her to be a reliable employee.

In 2024, a friend introduced her to Melaleuca—not just for safer products for Levi but as a flexible way to earn money. Jessica was hesitant, but, with a \$1,000 guarantee for new Directors, she decided to give it her best. “I enrolled 10 people, double advanced, and earned \$1,284 right away,” she says.

The first paycheck was exciting. But the steadiness of every paycheck since that time has opened up a new future for Jessica and her family. “It’s been huge having a second income,” she says. “For the first time since the accident, we don’t have any credit card debt. And I get to stay home with Levi.”

Today, Levi is 20. He walks with assistance, remembers everything from before the accident, and continues to make progress. Melaleuca's products support his daily routine, and he's now one of the company's biggest fans. “He tells everyone, ‘You need to start ordering Melaleuca. My mama can get you fixed up,’” Jessica laughs.

The future ahead won't be simple—Levi's needs will always be significant. But there is finally solid ground beneath Jessica's feet. Melaleuca's reliable monthly

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1. Mary Hayes, Ph.D. and Jared Northrup, “Repetitive Task Workers: Financial Strain and Workforce Dynamics,” ADP Research, November 12, 2025.

2. “What Percentage of Americans Have a Retirement Savings Account?,” Gallup.com, August 12, 2025.

4x

increase in US bankruptcy filings
among adults 65+ since 2001.¹

37%

of Americans could not cover
a \$400 emergency expense.²

paycheck has given her more than income. It has given her peace of mind, stability, and hope.

In 2019, Jessica's future was altered in an instant.

Today, with Melaleuca, she's defining what comes next.

EXECUTIVE DIRECTORS MARYANN AND DANIEL DOMKA

Twenty years ago, Daniel and MaryAnn Domka enrolled in Melaleuca to see if the products could help MaryAnn with her joint pain and help Daniel improve his cholesterol and blood pressure levels.

Over time, the supplements, especially the *Peak Performance Nutrition Pack*, have become a pillar of their well-being, helping them stay off medication and avoid surgeries. Sharing the products came naturally. The business growth that followed was unplanned—and as life changing as the products.

Daniel worked as a plumber. MaryAnn raised their four children and later worked as a Medicare biller. “We only had one car, and we had to put oil in it every day,” MaryAnn laughs. “We didn’t have new furniture. We didn’t go on any vacations.”

They lived modestly and saved for retirement with discipline and careful planning. But retirement is rarely predictable. When Daniel retired ten years ago, he could have never predicted the COVID-19 pandemic or the surge in inflation that followed—the

steepest rise in prices in forty years. “You can have a pretty good 401(k), but when you live on a fixed income and see prices double in a matter of years, it doesn’t take long for that to get used up,” Daniel says. “With Melaleuca, our income is up to us. We can give ourselves a raise.”

Today, they have a new car that Melaleuca pays for through the Melaleuca Car Bonus. They’ve just completed remodeling their home with all-new flooring, appliances, countertops, and more. They travel more now than they ever imagined. Kauai. The Dominican Republic. Tulum. Along the way, they formed friendships they treasure. They’re able to spend quality time with their family—including

Executive Directors
MaryAnn and Daniel Domka



1. Chris Farrell, “Longer Lives and Fewer Pensions Spark a Boom in Retiree Bankruptcies,” Nextavenue.org, July 7, 2025.

2. “Economic Well-Being of US Households in 2024,” Federal Reserve, May 2025.

90%

of Americans have
some form of debt.³

48%

of Canadians can no longer
maintain their standard of living.⁴

13 grandchildren and two great-grandchildren (with another on the way).

"If we wouldn't have had Melaleuca, our life would be totally different than it is today," Daniel says.

But the detail the Domkas return to again and again is the one that defines their retirement most clearly.

"Because of Melaleuca, we have not had to dip into our savings at all," MaryAnn says. "Not a penny."

Their income today is higher than when they were both employed full time. "If somebody would've told me when we retired that I would be making what I am now, I would've never believed it," MaryAnn says.

"I feel like our life is just beginning with Melaleuca."

Senior Director 9
Cheryl Smith



SENIOR DIRECTOR 9 CHERYL SMITH

No one goes into teaching expecting to get wealthy—and that was certainly true for Cheryl Smith. Even after years of teaching high school math, her paycheck didn't cover everything her family needed. The last thing she wanted was to clock out of one job only to clock in somewhere else, so she tried every at-home income option she could think of. "I wrote test items for textbooks," she says. "I did all kinds of freelance work. I tried an MLM. I even made soap at home to sell. But every single thing took me away from my family more than I expected—and the pay wasn't commensurate with the amount of time and effort I was putting in."

In 2004, she enrolled with Melaleuca, hoping for a dependable paycheck that wouldn't cost precious time with her children. With Melaleuca, she found what she was looking for. For 21 years, Melaleuca has provided the steady supplemental income her family could count on—but Cheryl didn't realize how essential it would become until she retired.

"After 32 years of teaching, my retirement check from the state of Mississippi is \$922 a month," she says. After insurance deductions, it's nowhere close to enough to live on. Many of her colleagues retire only to then take on new teaching jobs in Tennessee so that they can earn a second pension. "Everybody who teaches here has to go back to work," she explains.

Cheryl didn't have to.

CONTINUED ►

3. Maureen Milliken, "The Demographics of Household Debt in America," Debt.org, July 11, 2025.

4. "'Financially Paralyzed': Higher Costs Have Canadians Feeling Unable to Move Forward," RBC Bank, January 23, 2025.

121%

rise in health care
costs since 2000.¹


4 HOURS

average amount of time Americans
spend thinking about money each day.²

As a Senior Director 9, Cheryl's monthly Melaleuca repeat income is more than four times her state retirement check—enough to fully retire and handle unexpected expenses, like a recent major water leak that damaged the foundation slab beneath her home.

Melaleuca's products have improved her quality of life as well. Cheryl has long managed psoriatic arthritis and serious cardiac issues. Under her doctor's care, consistent use of the *Peak Performance Heart Health*

Pack and *FiberWise*® has significantly improved her mobility, pain levels, and overall heart health.

Twenty-one years ago, Cheryl enrolled with Melaleuca to solve an immediate problem—she needed a little more income without sacrificing family time. She had no idea that that decision would quietly change her future. Twenty-one years later, it's the reason she can retire fully, live comfortably, and enjoy the health and vitality needed to be present for her children and grandchildren. 

Life rarely unfolds exactly as planned. Jobs end. Prices rise. Health changes. The future shifts beneath our feet. Yet woven through each of these stories is a deeper truth: We have the power to reshape our future. At Melaleuca, the future is anything but average!



1. Shameek Rakshit et al., "How Does Medical Inflation Compare to Inflation in the Rest of the Economy?," Peterson-KFF Health System Tracker, August 2, 2024.
2. Aaron McDade, "Americans Spend an Incredible Amount of Time Thinking About Money Every Day. You Won't Believe the Numbers," Investopedia, December 1, 2025.



OUR COMMUNICATION STANDARD

THE TRUTH IS GOOD ENOUGH

In a world full of hype, exaggeration, and empty promises, we take a different approach. We believe the truth about our products, our opportunity, and our company is compelling enough on its own. We don't need to oversell or overpromise. When you have something genuinely superior to offer, there's nothing more powerful than simply telling it the way it really is.

Melaleuca.com

How to **Win Twice** with Every **Purchase**

Melaleuca families everywhere are turning smart spending into wellness, savings, and rewards with the **Melaleuca® Rewards Visa® Card**. See how four Melaleuca leaders are transforming everyday spending into meaningful rewards—and strengthening their businesses in the process.

With 6% back¹ on ALL Melaleuca purchases, 4% back¹ on gas, groceries, and dining, and 2% back¹ on everything else, it's one of the easiest ways to earn Loyalty Shopping Dollars.

Plus, Loyalty Shopping Dollars aren't the only reward—20% of their value is also paid out as Organizational Volume, generating added commissions!





Bringing Value Full Circle

“I love how the *Melaleuca Rewards Visa Card* lets us recirculate cash flow back into our own pockets,” Brittney says. “We use it like a debit card, just smarter. We pay it off every month, so it only accrues Loyalty Shopping Dollars, never interest.”

Life is pricey in California. Brittney’s family puts most monthly spending—including groceries, gas, and kids’ sports—on their *Melaleuca Rewards Visa Card*. With three vehicles and a long work commute, fuel alone adds up quickly. The payoff? Hundreds in Loyalty Shopping Dollars accumulated each month.

Brittney also uses those rewards for her monthly customer appreciation giveaways. “I pay for it all with Loyalty Shopping Dollars. It’s so much fun!”

Her advice? “You’re going to spend money anyway. Using the card is just a smarter way to shop, save, and give back.”

— National Director 9 **Brittney McLaughlin**



Turning Healthy Habits into Free Products

“It’s hard to say you love a credit card,” Anthony jokes. “But when it earns you hundreds of dollars in free Melaleuca products every month, it becomes hard not to.”

He and his wife, Angela, charge nearly all household purchases to their *Melaleuca Rewards Visa Card* and pay it off monthly. The rewards have become a cornerstone of their budget. As longtime cardholders, the Cooks have earned tens of thousands in extra Loyalty Shopping Dollars.*

The biggest win? Getting more for less. “We save more with Melaleuca’s card because the rewards go straight into products we actually use.”

— National Director 9 **Anthony Cook**

**On average, Melaleuca Members who use
Melaleuca Services—including the *Melaleuca
Rewards Visa Card*—have an astounding
98.8% monthly reorder rate!**



For Family and Financial Freedom

As parents of seven, Seville and Rachael know how to stretch every dollar. “We earn \$300–\$400 a month in Loyalty Shopping Dollars,” says Seville. “That’s a huge help for a big family.”

And it doesn’t hurt that since they began using *Melaleuca Services* (including the *Melaleuca Rewards Visa Card*), the Ko family has earned \$12,220 in Loyalty Shopping Dollars!*

Another positive outcome? “Using and paying off the card every month has boosted our credit score from around 500 to over 800,” Rachael explains.”**

— Corporate Directors 4 **Rachael & Seville Ko**



Everyday Purchases, Extraordinary Value

For Brittany Kovacs, the *Melaleuca Rewards Visa Card* isn’t for splurging; it’s for simplifying. “We literally use it for everything, everywhere, every day,” she laughs. “Groceries, dining, the chiropractor, doctor’s appointments, you name it.”

Their earned rewards cover *Peak Performance Packs* and other Melaleuca necessities. Brittany’s semiretired parents have joined in too, using their Loyalty Shopping Dollars to enjoy *Sei Bella*® skin care products they might not otherwise buy.

“It’s not about spending more. It’s about being intentional with what you already spend and letting Melaleuca reward you for it.”

— Executive Director 5 **Brittany Kovacs**

Smarter Spending, Healthier Living

These families share a common philosophy: Money should work for you, not against you. By using the *Melaleuca Rewards Visa Card* wisely—charging what they need, paying it off responsibly, and enjoying rewards that enrich their homes and families—they’re proving that smart spending creates real savings and healthy habits.

Your Turn to Start Earning!

Applying for the *Melaleuca Rewards Visa Card* is simple—most Melaleuca Members receive a decision in less than 30 seconds! If instantly approved, you'll start earning rewards right away on Melaleuca purchases.¹



Scan the code or visit Melaleuca.com/Visa to learn more!



UNLIMITED REWARDS—PAID
IN LOYALTY SHOPPING DOLLARS

**6%
BACK¹**

on ALL Melaleuca
purchases



**4%
BACK¹**

on gas, EV charging,
grocery, and
dining purchases



**2%
BACK¹**

on all other
purchases



\$100 WELCOME BONUS¹

after your first purchase, made within the
first 3 billing cycles after account opening.

Must apply here for this offer. Offers vary elsewhere.

¹ See the Rewards Terms and Conditions for details. Please see the Melaleuca Rewards Program terms and conditions at Melaleuca.com for information regarding expiration, redemption, forfeiture, and other limitations on Loyalty Shopping Dollars.

Cards are issued by First National Bank of Omaha (FNBO*), pursuant to a license from Visa U.S.A., Inc. Visa and Visa Signature are registered trademarks of Visa International Service Association and used under license.

* Individual results may vary. Rewards depend on spending and repayment habits. Cardholders should use credit responsibly and pay balances in full each month to avoid interest charges.

** Credit score improvements are not guaranteed. Results vary based on financial behavior and credit history.



Melaleuca
SERVICES

Love smart solutions? The *Melaleuca Rewards Visa Card* is one of several exclusive services that help Members earn more, save more, and stress less. See the full lineup at **Melaleuca.com/Services**.

Let Us Introduce You to

FITNESS



Fitness is all about you—your body, your abilities, and your goals. It's a measure of your health and wellness right now, and it's your unique path to greater wellness.

The term “fitness” encompasses your physical strength, stamina, and readiness to take on new challenges. It includes all of your bodily systems and how they benefit from regular exercise, whether you prefer lifting weights, hiking, swimming, or yoga.

As you exercise regularly to reach your fitness goals, your whole body benefits!



Regular exercise enhances immune system function.



Regular exercise promotes longevity and improves overall quality of life.



Regular exercise improves productivity and energy levels throughout the day.



Regular exercise builds discipline, resilience, and consistency.

What Does Regular Exercise Improve?



YOUR ENERGY LEVELS

Regular exercise really does energize you! Exercise triggers the creation of more energy-generating mitochondria inside your muscle cells. Exercise also increases your body's oxygen circulation, which supports mitochondrial energy production and helps you use your energy more efficiently!



YOUR MENTAL AND EMOTIONAL HEALTH

The exercise you get as you work toward your fitness goals reduces stress and anxiety by lowering cortisol levels; triggers the release of feel-good hormones like endorphins; enhances cognitive function, memory, and focus; and helps combat insomnia and improve sleep quality.

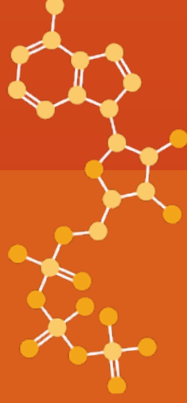


YOUR CARDIOVASCULAR AND METABOLIC HEALTH

Getting regular exercise strengthens your heart and improves circulation, lowers your blood pressure and reduces the risk of hypertension, improves your HDL and LDL cholesterol balance, and reduces your overall risk of cardiovascular diseases.

All of This Takes Energy

Doing the work to reach your fitness goals takes lots of energy. Your body gets its energy by converting glucose to ATP, your body's energy currency, in the mitochondria of your cells. That ATP is then delivered to your cells to power functions like muscle contractions, nerve impulses, and the release of chemicals.



YOUR MUSCULOSKELETAL HEALTH

Physical activity increases your muscle strength and endurance, improves your flexibility and balance (which reduces your risk of falls and injuries), and strengthens your bones.



YOUR WEIGHT MANAGEMENT

Exercise and weight management fit together like a hand in a glove. Exercise burns calories and helps you maintain a healthy body weight. It increases your metabolism, even at rest, and it preserves lean muscle mass even as the pounds drop off.

READY TO RESET?

JOIN THE R3 RESET CHALLENGE 2026!

A six-week jump-start to your best self! Gain the knowledge, tools, and community to change habits, boost wellness, and live with purpose.





Are you ready to leave “just okay” behind and step into something better? During the R3 Reset Challenge 2026, you’ll experience a transformational journey that will amp up your metabolism, help you feel more comfortable in your own body, and allow you to experience more energy every day!

In just six weeks, you’ll:

- **LEARN STRATEGIES TO MANAGE CRAVINGS AND DEVELOP HEALTHIER FOOD HABITS.**
- **LEARN HOW TO REINTRODUCE FOODS FROM THE NO LIST IN MODERATION WHILE CONTINUING TO BOOST YOUR METABOLISM.**
- **ENJOY GATHERINGS, HOLIDAYS, AND TRAVEL—ALL WHILE MAINTAINING YOUR WELLNESS MOMENTUM.**
- **CONNECT WITH A SUPPORTIVE COMMUNITY OF FELLOW CHALLENGERS CHEERING YOU ON EVERY STEP OF THE WAY.**

The R3 Reset Challenge 2026 starts January 12, 2026.

Sign up now and get exclusive access to live classes, meal-planning tools, recipe ideas, accountability check-ins, and lots of valuable prizes!



The R3 Reset Challenge 2026 is open for registration now.
NO PURCHASE NECESSARY. Open to Non-Members.

The R3 Reset Challenge 2026 begins January 12, 2026, and ends February 23, 2026. Sponsored by Melaleuca, Inc. Open to legal residents age 18+ of the United States or Canada, except Quebec and the US Virgin Islands. See Official Rules by scanning the QR code.

FUEL YOUR LIFE!

**NEW
PRODUCTS!**

You're setting fitness goals because you want to become the best version of yourself. Reaching these goals will take energy, dedication, and the right support—and nobody is better positioned to help than Melaleuca.

We're excited to introduce all-new fitness nutrition products designed to help you **get energized, support your performance, support your post-workout recovery, and help you stay on track with your fitness routine.**

Meet new **Proflex Chewy Protein Bars** and our new, power-packed **Vitality Elevate™** lineup!



NEW, LIMITED-TIME Proflex Protein Shake Flavor!

Proflex Protein Shakes are now available in our new, limited-time **Bananas & Cream** flavor! Packed with 20 grams of protein, these shakes are a delicious way to get the protein power-up you want, any time of day.

PROFLEX CHEWY PROTEIN BARS

Fuel Your Life

Our delicious new Cookies & Cream *Proflex Chewy Protein Bars* are the perfect on-the-go option to keep your body fueled between meals or after an intense workout session. Each bar is packed with 20 grams of high-quality protein, including 7 grams of grass-fed collagen! Plus, each bar is free of soy and gluten and contains only 170 calories and 5 grams of net carbohydrates.

VITALITY ELEVATE PRE-WORKOUT

Elevate Your Potential

This delicious, naturally flavored drink is a blend of high-performance ingredients that support energy, stamina, and healthy circulation. *Vitality Elevate Pre-Workout* delivers L-citrulline, an amino acid that helps increase your body's nitric oxide levels to support greater stamina and reduced muscle fatigue; 200 mg of natural caffeine for a clean, sustained boost in energy and mental clarity; and ancient peat and apple extract, a clinically studied blend that supports natural energy production at the cellular level.*

VITALITY ELEVATE POST-WORKOUT

Elevate Your Recovery

Naturally flavored *Vitality Elevate Post-Workout* provides the right nutrition at a critical time in your body's recovery process. It delivers all nine essential amino acids, which are critical for helping rebuild muscle tissue, reduce muscle soreness, and protect lean muscle strength. It also includes tart cherry, a rich source of anthocyanin antioxidants that support joint comfort, muscle recovery, and sleep quality. And it also has creatine, a natural compound that supports your body's energy production while also supporting muscle recovery, strength, and brain function.*

VITALITY ELEVATE PURE CREATINE

Elevate Your Everyday

Vitality Elevate Pure Creatine helps support your body's energy engine with our ultrapure, gold-standard creatine monohydrate, the most effective form of creatine. Why should you choose *Vitality Elevate Pure Creatine*? Our newly released formula, backed by decades of research, helps your muscles and brain recharge energy faster for better performance as you exercise as well as throughout your daily routine. And each serving provides 5 grams of creatine, which is the recommended amount you should get every day to maintain strength and energy.*



* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

How Sadie & Brent Kolves Filled Their **Home with Wellness**





"I remember asking Brent, 'Why am I so tired?' And then it hit me just how much energy I'd had while taking the *Peak Performance Pack*!"

—National Director 3
Sadie Kolves

Sadie Kolves's oldest daughter, Savannah, was seven years old when she told Sadie one day, "Mom, that stuff you use to clean the bathtub is really bothering me. It has such a bad smell."

Sadie initially dismissed her young daughter's concern. How could the product she used to clean the tub be so unpleasant to her family? But the more she reflected, the more she realized that when it came to keeping her home free from harsh-smelling chemicals, she had a big blind spot.

After all, the Kolveses had always been highly invested in physical fitness. Sadie and Brent were both competitive bodybuilders, deeply in touch with their bodies' needs for nutrition and energy. Sadie had even worked at a cancer treatment center where she had witnessed the effects that common indoor pollutants like cigarette smoke and caustic chemical fumes could have on the body.

But she hadn't considered that there might be safer, gentler cleaners that could do an even better job keeping her home clean and the air fresh. Setting out to find those cleaners put her on the road to Melaleuca.

Years later, as a Melaleuca Marketing Executive who has long since switched her home to *EcoSense*® cleaning products, Sadie finds that she can't walk past the grocery store cleaning aisle without wrinkling her nose. "You don't realize how the smells of those chemicals dry out your nose and throat until you've been away from them for a while," she says. "It's one of those things that you don't think is bad for you until you get it out of your life."

However, finding safer cleaners wasn't the only reason Sadie was drawn to Melaleuca. "We definitely fit the mold of fitness buffs," Sadie laughs. "I was one of those people with 10 bottles of supplements on my countertop.

Our enrollers, Corporate Directors 7 Erin and Aaron Clark, came to cheer us on at our competitions. Erin knew vitamins were my thing. And indeed, when Brent and I enrolled, the *Peak Performance Nutrition Pack* was at the top of my list!"

It didn't take long for Sadie to realize that the *Peak Performance Pack* was making an impact on her daily wellness in a way that no other supplements had. Not long after the Kolveses enrolled, Brent's job with the US Air Force necessitated a relocation from St. Louis, Missouri, to Albuquerque, New Mexico. The move threw their entire lives up in the air. Sadie had to leave her job in St. Louis, and they were struggling to make ends meet. Then, soon after they arrived in Albuquerque, Sadie ran out of her *Peak Performance Pack* supplements. "I had to wait until payday to order my next box," she recalls. "In the meantime, I was dragging. I remember asking Brent, 'Why am I so tired?' And then it hit me just how much energy I'd had while taking the *Peak Performance Pack*!"

Today, little Savannah is in college and studying to become a dermatologist. Her interest in the field was born from both her personal struggle with acne and her success in managing that acne with the support of the *Sei Bella*® *Clarity Clear Skin Solutions*® acne care line. "She wants to help women feel beautiful in their own skin," Sadie says of her daughter.

Helping others is Sadie's mission too. The wellness she has found with Melaleuca has empowered her to serve those around her in many fulfilling ways. "I've never been able to buy so many Thanksgiving meals," she says. "I've never been able to buy so many Christmas presents or just help friends who are going through hard times. I've been blessed by God so that I can bless others. I truly believe this." ^{JC}

CONTINUED >>



Products That Changed the Game

for Brent and Sadie Kolves



1

PEAK PERFORMANCE PACK

The *Peak Performance Pack* has provided Sadie and Brent with incredible support for their cardiovascular health and energy levels as they've worked toward their fitness goals.*



2

ECOSENSE® CLEANERS

Replacing her harsh chemical cleaners with *EcoSense* household cleaners gave Sadie peace of mind knowing that everyone was breathing easier.



4

ESTRAVAL®

"*EstrAval* has been a lifesaver through all of the changes I've experienced as I age," Sadie says. "Without it, I wouldn't have the wellness I enjoy."*



3

SEI BELLA® CLARITY CLEAR SKIN SOLUTIONS®

"Our oldest daughter has used our *Clarity* system for years," Sadie says. "It has given her skin that glowing, dewy look while helping to protect it from breakouts."



5

SEI BELLA SKIN CARE

"Aging is a privilege," Sadie says, "but I don't want to look like it! *Sei Bella* supports my health on the outside so I can look and feel my best."

* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

VITALITY
FOR LIFE®



BETTER PHYSICAL WELLNESS BEGINS WITH THE RIGHT NUTRITION

In two daily packets, the *Peak Performance Pack* delivers the key nutrition your body's major systems need to function optimally. Potent antioxidants, essential minerals, heart-healthy omega-3s, and billions of probiotics go to work to help you live each day at your peak. Taking the *Peak Performance Pack* has helped Melaleuca Executive Chairman Frank VanderSloot shatter eight world records in rowing!* What personal bests will you achieve as you get proactive with your physical wellness? With nutrition that works from the inside, the *Peak Performance Pack* delivers clinically proven results designed to support you as you work toward your wellness goals!†



* Individual results will vary.

† These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

MELALEUCA 2024 ANNUAL INCOME STATISTICS

Our entire customer base of more than a million customers have all been referred by someone who loves our products.

Customers

The majority (**82%**) of those who buy Melaleuca products each month are strictly customers. They are not pursuing the Melaleuca financial opportunity. Therefore, they do not receive compensation from the company. They purchase Melaleuca products simply because they want to be healthy, and they believe that Melaleuca products will help them with that goal. Having customers who are loyal to our brand simply because they love our products provides the strongest foundation for our business opportunity.



Product Advocates

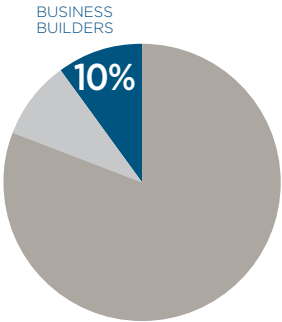
8% of all Melaleuca customers have referred at least one customer but fewer than eight customers. As those customers purchase products directly from Melaleuca, those who referred them receive a small commission. These households are not necessarily interested in the financial opportunity. Their relationship with Melaleuca is focused on their love of Melaleuca products. Their “status” is determined by how many customers they have referred. A Product Advocate has at least one customer. A Product Advocate 2 has referred at least two customers, and a Product Advocate 3 has referred at least four customers. While these individuals may not be considered serious business builders, their customers (like the vast majority of Melaleuca customers) come from word-of-mouth referrals. Therefore, the overall contribution of these individuals is significant.

PRODUCT ADVOCATE

PRODUCT ADVOCATE 2

PRODUCT ADVOCATE 3

ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
\$2,083	\$14	\$110	0	1	1	4	1 Mo.	406 Mo.
\$3,898	\$28	\$234	2	2	2	8	1 Mo.	436 Mo.
\$5,295	\$57	\$520	4	5	4	18	1 Mo.	390 Mo.



Beginning a Business

About one out of ten customers (**10%**) decide to start their own Melaleuca business and eventually achieve Director status, which is considered the first step to becoming a business builder. Directors have made a significant effort (probably spent 50 hours or more) in developing at least eight Melaleuca customers. Those estimated 50 hours could have been spent in a single week or could have been spent over several years. But at some point in their lives, Directors have invested enough time and effort to develop (and maintain) at least eight Melaleuca customers.

DIRECTOR 1-2 (89.8%)

ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
\$25,685	\$274	\$2,191	8	17	8	77	1 Mo.	373 Mo.



Initial Leadership Status

Leaders at these statuses have made a more serious effort to build a Melaleuca business. Those who have reached these leadership statuses have not only invested enough effort to refer several customers but have also helped some of those customers start a business and become Marketing Executives. Those Marketing Executives have, in turn, referred additional customers who purchase Melaleuca products each month.

DIRECTOR 3 (3.2%)

DIRECTOR 4-5 (2.0%)

DIRECTOR 6-7 (0.9%)

DIRECTOR 8-9 (0.6%)

ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
\$31,441	\$2,757	\$10,911	11	40	45	159	1 Mo.	361 Mo.
\$39,274	\$5,218	\$17,087	13	56	102	319	1 Mo.	339 Mo.
\$53,871	\$9,082	\$24,085	14	73	196	454	1 Mo.	362 Mo.
\$75,039	\$18,571	\$34,958	21	81	275	590	1 Mo.	354 Mo.

Advanced Leadership Status

Those Marketing Executives who reach Senior Director or above have shown substantial interest and dedication in building a Melaleuca business. While most do not work their businesses full time, it is essential that they invest some time each month nurturing, training, and helping those in their marketing organizations. Melaleuca advocates that Marketing Executives keep their full-time jobs and work their Melaleuca businesses in their spare time. However, some Executive Directors at the higher income statuses do work their businesses close to full time. Melaleuca strongly advocates that Marketing Executives do not quit their full-time jobs until their Melaleuca incomes far surpass the incomes they receive from their full-time employers. Rather, they should add their Melaleuca incomes to their regular incomes, thereby making a substantial difference in their family finances.



SENIOR DIRECTOR 1-9 (1.7%)

EXECUTIVE DIRECTOR 1-9 (1.5%)

NATIONAL DIRECTOR 1-9 (0.2%)

CORPORATE-PRESIDENTIAL DIRECTOR (0.1%)

ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
\$238,946	\$25,884	\$63,819	20	117	371	962	1 Mo.	365 Mo.
\$715,593	\$58,747	\$181,057	37	156	974	2,552	2 Mo.	353 Mo.
\$756,442	\$162,761	\$309,720	67	214	2,800	4,467	5 Mo.	277 Mo.
\$2,624,273	\$427,823	\$1,136,801	70	329	6,344	13,851	10 Mo.	251 Mo.

The above annual income statistics include all US and Canadian Melaleuca Marketing Executives who were active during all 12 months of the period ending December 2024 and performed the minimum activity required at each status. The incomes stated include all commissions, incentives, and bonuses earned during the period.

For the purpose of these statistics, a Marketing Executive's leadership status was calculated by taking the highest status achieved and maintained for at least seven consecutive months.

These numbers represent gross income, not net income. In other words, they do not include any business expenses. However, it should not be necessary to spend any significant amount to build a Melaleuca business. You will need access to a telephone and an email account, but you should not invest in purchasing leads, meeting rooms, or training materials. Nor should you invest in advertising, building a website, and so on.

Your biggest investment will be your time, not your pocketbook. Your business is best built from your own home without making any substantial financial investment. Such investments are neither necessary nor conducive to your success.

The information on this page is not necessarily representative of what any individual Marketing Executive will earn with this program. Any representation or guarantee of specific earnings would be misleading. Success with any business takes hard work, diligence, perseverance, and leadership. Success with Melaleuca will depend on many factors, including how effectively a Marketing Executive exercises those qualities.

Shareable Insights:

PAIN-A-TRATE®

PAIN-RELIEVING CREAM

Don't let everyday muscle aches and pains keep you from enjoying your daily life to its fullest. *Pain-A-Trate Original* and *Pain-A-Trate Ultra* have the power to help you stay on the move with four naturally powerful ingredients that help bring quick relief right when you need it.



Pain-A-Trate Original and ***Pain-A-Trate Ultra*** deliver targeted relief with four naturally powerful ingredients:

- **Camphor provides an immediate cooling sensation to help relieve aches and pains**
- **Menthol cools and then warms to quickly relieve sore muscles**
- **Methyl salicylate warms and relaxes muscles, speeding up their blood flow to reduce inflammation and pain**
- **T36-C5® *Melaleuca Oil* carries ingredients deeper into the muscle thanks to its penetrating power**

Pain-A-Trate Original is designed to provide relief for everyday activity-induced muscle aches and pains with a gentler formula for those with sensitivity to pain-relieving active ingredients.

Pain-A-Trate Ultra is formulated with maximum doses of camphor, menthol, and methyl salicylate to provide maximum-strength relief for muscle aches and pains associated with high levels of activity.



Melaleuca events provide you with world-class coaching and practical advice you can use to enhance your business and your life.

January 3, 2026

Launch | Virtual Event 10:00 AM MST

Don't miss this exclusive opportunity to kick-start your year with inspiration, learning tools, and leadership training. Open to everyone. Watch with a friend!

February 5-7, 2026

PartnerUp Leadership Quest | Dallas, TX

Earn your invitation to this exclusive leadership event with Melaleuca's most dedicated and influential leaders.

March 7, 2026

ADVANCE* | **Philadelphia, PA**

NEW LOCATION

May 14-16, 2026

Convention | Salt Lake City, UT

Every Melaleuca Member is invited to participate in three days of celebration, networking with friends, new product announcements, and training you won't find anywhere else.

June 6, 2026

ADVANCE* | Atlanta, GA

July 1-5, 2026

Road to Executive Director | Idaho Falls, ID

Newly advanced Senior Directors are invited to Melaleuca Global Headquarters for life-changing coaching and a closer look at Melaleuca operations.

July 4, 2026

Melaleuca Freedom Celebration | Idaho Falls, ID

Celebrate the 250th anniversary of US independence with the largest fireworks display west of the Mississippi.

August 8, 2026

ADVANCE* | Idaho Falls, ID

CONNECT at Melaleuca EVENTS



**ADVANCE is a regional event that combines world-class training and celebration to help you build your business.*

Learn more at Melaleuca.com/Events.

Dates and details are subject to change. Visit Melaleuca.com/Events for the latest calendar updates.



ADVANCE

REGIONAL CONFERENCE

SUCCESS IS CLOSER THAN EVER!
ARE YOU READY TO ADVANCE?

ADVANCE is coming to a city near you! In just four hours, you'll get the tools, habits, and vision you need to take your Melaleuca business further than you thought possible. Make plans now to join us!

DISCOVER THE STRATEGIES, SKILLS, AND
INSIGHTS TO ADVANCE YOUR BUSINESS!

To RSVP for an ADVANCE in your area,
visit Melaleuca.com/Advance.





m

The earlier and
more consistently you
invest
in your
wellness,
the greater your rewards
become over time.

WELLNESS INSIDER



Boost your wellness IQ with eye-opening data and in-depth explanations. Learn practical strategies to enhance specific aspects of your wellness journey—and become a trusted guide for those you're helping along the way.



vest

in What Really Pays Off—You!

What do you think is the most important investment you'll make in your lifetime? Your 401(k)? Your home? The stock market? Those might be smart moves, but the greatest return doesn't come from Wall Street.

If you pour resources into your health, your time, and your peace of mind, you'll discover that true wealth is measured in how rejuvenated you feel when you wake up each morning, in the energy you have to do the things you love, and in the state of calm that comes from knowing you're taking the best care of your future self.

CONTINUED ►

Wellness as an Investment Strategy

Financial investors rave about the power of compound interest because it's the magic that turns small, steady contributions into major growth.

And that same principle applies to your health. A morning walk, a balanced meal, or an extra hour of sleep might not feel transformational in the moment, but repeated over weeks, months, and years, these habits build resilience, vitality, and longevity. The earlier and more consistently you invest in your wellness, the greater your rewards become over time.

Your body is your lifelong portfolio.

Manage it wisely!

Wealth Is Energy, Health, and Time

When most people think of “wealth,” they usually define it as having an abundance of assets and enough financial stability to live exactly as they want for as long as they want. But when the definition of wealth is expanded, a few key assets emerge:



ENERGY is your daily currency. It determines what you can give to your work, your family, and yourself. Like cash flow, it's meant to circulate; but if you spend recklessly and fail to replenish your energy, you end up overdrawn. Rest, nutrition, hydration, and joyful movement are the deposits that keep your energy balance strong.



HEALTH is your long-term growth fund.

Every wise decision you make, from taking your vitamins to managing stress and staying active, adds to your health capital. If you ignore your health account, you will incur the kind of debt no amount of money can resolve.



TIME is your most precious resource, and it's nonrenewable! Investing wisely means prioritizing what truly matters—relationships, experiences, and a sense of purpose—and not letting life's busywork consume what's priceless.

The Compounding Effect of Smart Habits

Consistency beats intensity—this is the secret to every successful investment and to every thriving body and mind. When you nourish your body with clean, effective supplements and toxin-free products, you're supporting your health today and shaping your well-being for the future! Small, sustainable habits yield the biggest returns:

- Choosing a daily multivitamin is like setting up automatic deposits into your health account.
- Swapping chemical cleaners for safer alternatives protects your home environment and your lungs for decades to come.
- Making time for morning movement boosts your physical and mental “interest rate”—compounding focus, strength, and confidence.

Over time, these simple choices become a living testament to the power of intentional wellness!

Don't think of investing in yourself as an expense.

Think of it as equity.



Every act of self-care is a deposit for your future.

Start now and let the compounding begin!

Three Portfolios of Personal Growth

To invest in yourself fully, build your life around three wellness portfolios:

1

PHYSICAL HEALTH

Nutrition, hydration, movement, and rest make up the foundation of physical health. Prioritize nutrient-dense foods, daily activity, and consistent sleep. Think of your body as a business you're proud to run—one that thrives on stability, not shortcuts.

2

MENTAL AND EMOTIONAL HEALTH


Mental wellness fuels creativity, patience, and joy. Manage stress through mindfulness, nature, journaling, or deep breathing. Protect your emotional capital by setting boundaries and cultivating gratitude. Remember that peace of mind pays the highest dividends.

3

ENVIRONMENTAL HEALTH

Your surroundings influence your wellness balance sheet. A clean, toxin-free home, fresh air, and positive social circles act like high-performing stocks that yield daily benefits and long-term returns. Yes, choosing safer, eco-conscious products is good for the planet, but it's also an investment in your longevity. A win-win!

Keep Living in the Green

Strive for progress, not perfection. Investing in yourself is all about choosing habits and products that build you up, little by little, until one day you look back and realize you've created a life rich in vitality, balance, and purpose. 

THE Wellness Investor's CHECKLIST



1. **Automate your deposits.**
Schedule daily “wellness investments” the way you would schedule automatic savings: vitamins, water, movement, and rest.
2. **Diversify your portfolio.**
Balance your body, mind, and environment. This might mean decluttering your home or office, carving out time for a new hobby, or meditating for a few minutes every day. When one area of your wellness lifestyle grows, it strengthens the others.
3. **Track your dividends.**
Measure success not in pounds or dollars, but in energy, clarity, and peace of mind.
4. **Avoid high-risk spending.**
Stress, sugar, and sleepless nights drain your wellness account faster than you think.
5. **Reinvest your returns.**
Use each gain—whether it's more energy, better focus, or renewed motivation—to fuel your next healthy habit.



CAR BONUS

LET MELALEUCA PAY FOR YOUR CAR

FOR SENIOR, EXECUTIVE, NATIONAL, CORPORATE & PRESIDENTIAL DIRECTORS

Grow your business to Senior Director, then select your new vehicle and apply for Melaleuca's Car Bonus program! Active leaders receive the following monthly Car Bonus for qualifying vehicles at these statuses:



Senior
Director

\$500
PER MONTH

Executive
Director

\$1,000
PER MONTH

National
Director

\$1,200
PER MONTH

Corporate
Director

\$1,500
PER MONTH

Presidential
Director

\$1,500
PER MONTH



Senior Directors 8 **Katherine & Chad Moir** MB
2024 GMC Acadia

For Katherine, the Car Bonus represents relief. “It’s just one less burden that we have to think about,” she says. After years of driving vehicles that felt unstable in winter weather, she now drives a GMC Acadia. “We wanted something bigger that our family could go on adventures with,” Katherine explains. “Something safe for highway driving, and something that fits all of our stuff—because girl moms know.”

In just over a year, the Moirs logged more than 55,000 kilometers (34,000 miles) on their Acadia. “We’ve driven a lot—and we’ve made a lot of memories,” Katherine says. Their travels allowed them to visit teammates she had only known through screens, reconnect with family scattered across provinces, and show their children iconic landmarks like Lake Louise. Through every kilometer, Katherine felt the difference: “I just feel safe,” she says. “I feel comfortable and confident in that vehicle.” **MB**



THOUSANDS of CARS



MILLIONS of SMILES



EXECUTIVE DIRECTOR

PERSPECTIVE

DISCOVER PROVEN STRATEGIES WITH MELALEUCA'S MOST SUCCESSFUL LEADERS!

Come and bring a guest to meet with Melaleuca's most successful leaders and experience a live, in-person Melaleuca Overview in an intimate setting as they share their stories, their perspectives, and what they did to build life-changing repeat income.

- In-person training designed to help you build a strong, successful Melaleuca business
- Network with other local Marketing Executives
- Set goals and create action plans with the Melaleuca Coaching & Leader Development Team
- Celebrate your success and the success of Marketing Executives in your area



This event is **FREE** to attend, and **GUESTS ARE ENCOURAGED!**

COMING TO A CITY NEAR YOU!

US AND CANADA

JANUARY 2026 EVENTS

1/19 Grande Prairie, AB

1/20 Scottsdale, AZ

1/20 Regina, SK

1/22 Birmingham, AL

1/22 Louisville, KY

1/22 Las Vegas, NV

1/22 London, ON

1/24 Houston, TX

FEBRUARY 2026 EVENTS

2/12 Topeka, KS

2/19 Olive Branch, MI

2/24 Sacramento, CA

2/26 Jacksonville, OR

MARCH 2026 EVENTS

3/5 Orlando, FL

3/7 Atlanta, GA

3/11 Kelowna, BC

3/11 Minneapolis, MN

3/12 Edmonton, AB

3/12 Des Moines, IA

3/12 St. Louis, MO

3/13 Hartford, CT

3/24 Scottsdale, AZ

3/26 Las Vegas, NV

3/28 Pullman, WA

The Melaleuca Overview begins at 7:00 PM (local time). Check the **Grow app** for the specific venue information and who will be presenting in your city.



DOWNLOAD THE GROW APP NOW



ANDROID



APPLE

MELALEUCA.COM/EDP | #GROWYOURLEGACY |   

Hayley Barnes

BRITISH COLUMBIA

The Courage to Step Out of Her Comfort Zone



Her stomach tightened as that familiar wave of nervousness hit. Talking about Melaleuca should've been easy—it had changed her life. But her voice trembled anyway, tangled up in the doubts that never seemed to leave her alone. *What will my friends think? I'm not a leader. Who am I kidding?*

Hayley had never built a word-of-mouth business before. And at first, the intrusive thoughts almost overwhelmed her. "I was stuck at Director 2 for a year and a half," she admits. "I went to Convention 2023 feeling so embarrassed. I just didn't know how to lead someone."

But in spite of Hayley's silent struggle to find Melaleuca Members who were willing to build a business with her, she was steadily enrolling customers—especially young mothers like herself who were adamant about protecting their children by reducing the number

of toxins in their homes. It was this consistent work that helped Hayley earn the Circle of Influence award during the Awards Gala at Convention. "I didn't even know that I was going to be recognized," she says. "In that moment, I realized—I am somebody. I walked differently after that."

The next month, Hayley developed multiple Directors and triple advanced to Director 5. She was also a top Director business six months in a row.

So, what changed? "My confidence levels," she says. "That's it. I left Convention knowing that I could lead a team if I just got out of my own way."

Today, she makes it a point to share her story with new team members, many of whom are just as scared and shy as Hayley was coming into this business. "If I can give one piece of advice to nervous new Marketing Executives, I would tell them not to give up before the magic happens," she says. "There are times when this business quiets down, but those are the moments that make you. Winners are made in hardship. I'm proof that you can grow through fear if you keep going."

Once upon a time, Hayley dreaded showing her face on video calls. Today, she's able to run Strategy Sessions and lead her team with confidence.

"The me from four years ago would not recognize the me of today," she says. "I still have so much to learn, but that's the beauty of Melaleuca—if you believe in yourself and do the work, you will grow here."

Her next goal is Executive Director. "I see what a business of that scale can do for my family," she says. "But even more, I want my team to experience this; to see what's possible when you stop letting fear make your decisions." **JW**

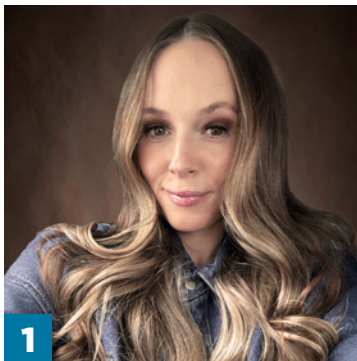


NOVEMBER 2025

TOP SENIOR DIRECTORS

Presenting the top eight Senior Director businesses with the highest contribution index and a Monthly Retention Index (MRI) of 50% or more!

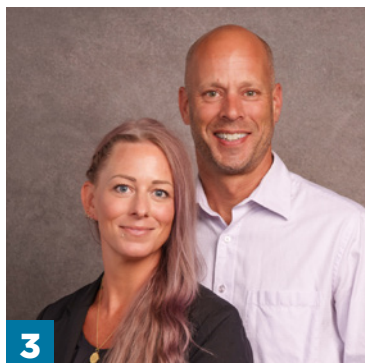
Reaching Senior Director status is a monumental achievement, reflecting both ongoing growth and a steadfast commitment to helping others. These Senior Directors lead by example, consistently sharing the value of Melaleuca while mentoring and guiding their teams.



1
Altiera & Eric Dahlman
Senior Directors 2, AB



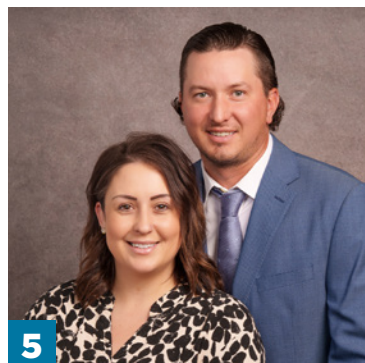
2
Alissa & Jason Alsup
Senior Directors 9, IN



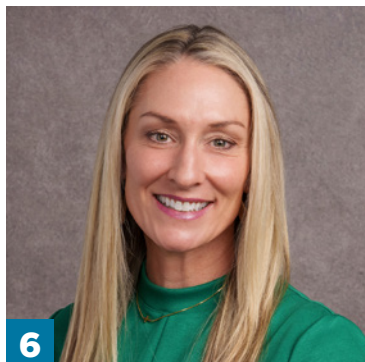
3
Andrea & Troy Angus
Senior Directors 6, MB



4
Hayley Barnes
Senior Director 7, BC



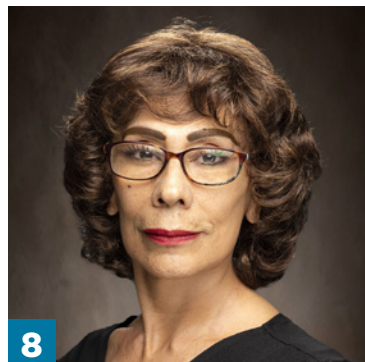
5
Alyssa & Clint Hanson
Senior Directors 4, SK



6
Megan Rogne
Senior Director 8, ID



7
Lindsay & Lane Rey
Senior Directors 4, SK



8
Josefina Corona
Senior Director 8, CA

SENIOR DIRECTORS 9-SENIOR DIRECTORS

SENIOR DIRECTORS 9



SD9

PACESETTER

Alissa & Jason Alsup
INDIANA
Enrolled: 02/16/2023

SENIOR DIRECTORS 8



SD8

Allie & Joshua Boyd
TEXAS
Enrolled: 01/05/2024

SD8

Megan Rogne*
IDAHO
Enrolled: 04/01/2020

SENIOR DIRECTORS 7



SD7

Megan Rogne*
IDAHO
Enrolled: 04/01/2020

SD7

David Sarnowski
FLORIDA
Enrolled: 07/19/2024

SENIOR DIRECTORS 6



SD6

Allison & Paul Thomsen
KANSAS
Enrolled: 01/30/2018

SD6

Ashley Tullai
NORTH CAROLINA
Enrolled: 11/08/2021

SENIOR DIRECTORS 4



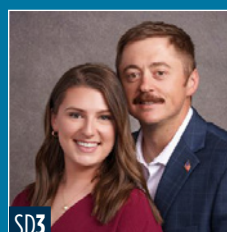
SD4

Brittney & Matthew Landrum
INDIANA
Enrolled: 02/01/2025

SD4

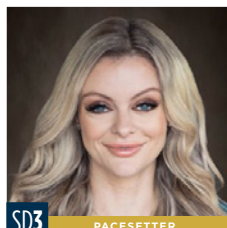
Lindsay & Lane Rey
SASKATCHEWAN
Enrolled: 04/10/2024

SENIOR DIRECTORS 3



SD3

Megan & Wesley Doyle
IOWA
Enrolled: 01/18/2022



SD3

PACESETTER

Brittany Walker
FLORIDA
Enrolled: 05/19/2025

SENIOR DIRECTORS 2



SD2

Missy Bowles
WEST VIRGINIA
Enrolled: 03/12/2025

SD2

Altiera & Eric Dahlman
ALBERTA
Enrolled: 03/20/2024

PACESETTER

SD2

Kellie & James McAnnally
ALABAMA
Enrolled: 06/24/2019

SD2

Ana Maria Padilla Moreno
KENTUCKY
Enrolled: 08/04/2017



SD2

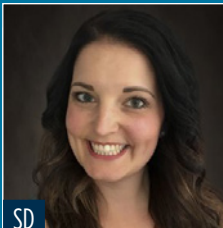
Russ & Julie Reed
OHIO
Enrolled: 05/18/2021



SD2

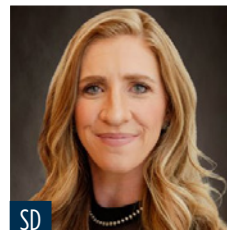
Kimberly Waits
KENTUCKY
Enrolled: 06/01/2025

SENIOR DIRECTORS



SD

Lisa & Jeff Golden
ALBERTA
Enrolled: 08/26/2019



SD

Katie LeDoux
WYOMING
Enrolled: 01/22/2020



SD

Sharyn Steele
MICHIGAN
Enrolled: 06/05/2025

Stronger Protection. Greater Peace.

Every two seconds, another identity is stolen! *InfoGuard Advanced Identity Protection* helps shield you and your family on multiple levels—far beyond just credit cards. Criminals now target Social Security numbers, driver's licenses, tax returns, medical records, and more. That's why identity protection isn't optional anymore—it's essential!



Premium

Just a few of the many benefits included:

- \$1 million insurance coverage
- Global dark web monitoring
- Internet surveillance alerts
- Bitdefender® Antivirus Plus
- Lost wallet assistance
- Fraudulent applications alerts
- Social Security monitoring
- Sex offender monitoring
- Change of address monitoring

Ultimate

Includes EVERYTHING in Premium, plus:

- Credit monitoring
- Annual credit report
- Monthly credit score/tracker
- Credit applications
- Mortgage and loan alerts

Individual or family plans available. Coverage starts as soon as you sign up, and Product Points are earned on every plan!

Choose your plan and get started for just \$5!

Learn more at Melaleuca.com/InfoGuard or call our identity protection experts at **208-534-3633**.

* The \$1 million insurance policy is underwritten by an AM Best A-rated carrier. Coverage is subject to the conditions and exclusions in the policy. Every *InfoGuard* member is covered by an identity theft insurance policy with an aggregate limit of \$1,000,000 and a \$0 deductible. In the event of identity theft, you will be reimbursed for expenses related to identity restoration, including travel expenses, replacement of documents, loss of income, fraudulent withdrawals from a bank account, and legal costs. A complete copy of the terms, conditions, and exclusions is available upon request. No company can prevent all identity theft or monitor all transactions. *InfoGuard* does not monitor all transactions at all businesses.

Rob & Corinne Wright WASHINGTON

Ordinary Mom. Extraordinary Consistency.



At first glance, nothing about Corinne's life looked like it had room for one more thing. A cardiac nurse, a homeschooling mom of two little ones, and a woman already committed to living as free from harsh chemicals as she could, her days ran on tight margins and intentional choices.

But after seeing a video of *Sol-U-Mel*® removing permanent marker, she paused. "There's no way that the products I'm using could do that," she remembers thinking. So when her friend Linzy Stone came over for her son's birthday party, Corinne surprised even herself: "I sat down and was like, 'Okay, let's order a box.'"

Two days later, everything changed.

"The products were the best I'd found," Corinne says. For her, the standout was *Tough & Tender*®. "It worked as well as the

toxic products I used before I had kids, and I'm obsessed with the scent! I wish they'd put that scent into a wall plug-in."

That spark of excitement quickly turned into momentum. During her first Strategy Session, she warned her support team, "When I do something, I do it. So just be ready."

And she meant it.


Corinne built with the same grit and heart that had carried her through nursing and motherhood. She checked boxes, built relationships, and stayed consistent—even on the days when life was loud and little hands tugged at her elbows.

"Everybody has the same 24 hours in a day," she says. "It's just a matter of what you do with them. I figured out which activities gave me the most benefit for the least amount of time. Then I just did those on repeat."

Her kids have become part of the journey—cheering as boxes arrive, popping into social media stories, and celebrating every new customer. "They know that I'm doing this so I can stay home with them," she says. "My little guy will listen in on meetings. He even knows how many customers I have and which builders are advancing."

Corinne lights up when she talks about her team, her mentors, and the friendships she's built along the way. "I've never really had close friends before. Now I have people I can truly do life with," she says. "I just love watching other moms win, and Melaleuca sets you up to do that so well. I find more joy in my team's wins than I do in my own."

With the full support of her husband, Rob, and a fierce consistency driving her forward, Corinne's goals are clear: Senior Director soon, and then Executive Director.

But at the heart of it? Something beautifully simple. "I love being a mom," she says. "But this gives moms something more—a way to contribute, to grow, to win. It's been such a huge blessing." 



NOVEMBER 2025

TOP DIRECTORS

Presenting the top eight Director businesses with the highest contribution index and a Monthly Retention Index (MRI) of 50% or more!

These Directors have demonstrated their dedication to improving their own lives as well as their commitment to helping others do the same. They have become true leaders within the Melaleuca community, inspiring and guiding others on their wellness journeys.



1
Toree & Channing Allen
Directors 8, TX



2
Nichole Hansen
Director 9, IA



3
Corinne & Rob Wright
Directors 7, WA



4
Summer Dey & Marcelo Cacciagioni
Directors 8, TX



5
Tiffany & Whitney Haggamaker
Directors 8, AL



6
Maegen & Eddie Johnson
Directors 7, WA



7
Kay Boyce
Director 9, WA



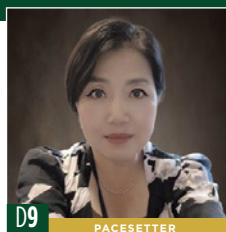
8
Matthew Belcher & Angelia Reeves
Directors 8, VA

DIRECTORS 9-DIRECTORS 5

DIRECTORS 9



D9
Wilfred & Niecy Billingsley
NORTH CAROLINA
Marketing Executives



D9 PACESETTER
Kay Boyce*
WASHINGTON
Insurance Agent



D9
Carrie Cercone
FLORIDA
Stay-at-Home Mom



D9
Emily & William Louis
MONTANA
Worthiness Coach & Speaker/
Marketing Executive

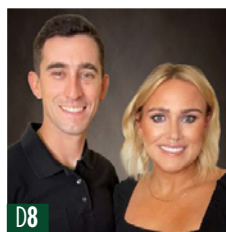
DIRECTORS 8



D8 PACESETTER
Toree & Channing Allen
TEXAS
Marketing Executives



D8 PACESETTER
Kay Boyce*
WASHINGTON
Insurance Agent



D8
Cory & Eliza Buckman
NORTH CAROLINA
United States Marine Corps/
Marketing Executive



D8 PACESETTER
Tiffany & Whitney Haggamaker*
ALABAMA
Marketing Executives



D8
Shelby Shely
OREGON
Realtor

DIRECTORS 7



D7 PACESETTER
Kay Boyce*
WASHINGTON
Insurance Agent



D7 PACESETTER
Tiffany & Whitney Haggamaker*
ALABAMA
Marketing Executives



D7 PACESETTER
Maegen & Eddie Johnson
WASHINGTON
Marketing Executives



D7 PACESETTER
Ally Sanders
ALABAMA
Marketing Executive



D7 PACESETTER
Mike & Andrea Van Bakel
ONTARIO
Marketing Executives



D7 PACESETTER
Corinne Wright
WASHINGTON
Registered Nurse

DIRECTORS 6



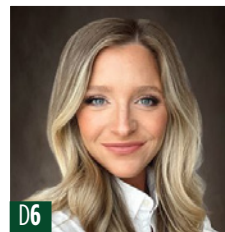
D6 PACESETTER
Kay Boyce*
WASHINGTON
Insurance Agent



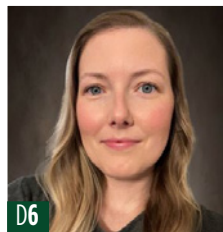
D6
Evan & Shannon Brown
OHIO
Marketing Executives



D6
Lexie Hartsfield
TENNESSEE
Marketing Executive



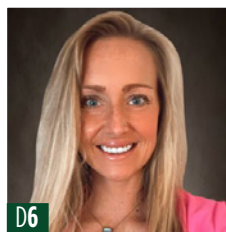
D6
Manda Kistler
TEXAS
Event Coordinator



D6
Lexi Milota
KANSAS
Day Care Director



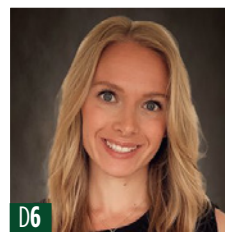
D6
Kara & Todd Pfingsten
MINNESOTA
Marketing Executives



D6
Amanda Phillips
FLORIDA
Marketing Executive



D6 PACESETTER
Shandi Polak
TEXAS
Speech-Language Pathologist



D6
Chelsea Tufts
SASKATCHEWAN
Registered Nurse

DIRECTORS 5



D5
Thomas & Roxanne Bates
NEBRASKA
Registered Nurse/Marketing Executive



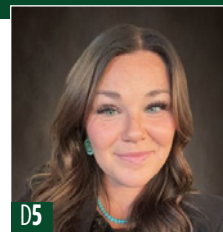
Kay Boyce*
WASHINGTON
Insurance Agent



Krystal Burke
NORTH CAROLINA
Hairstylist



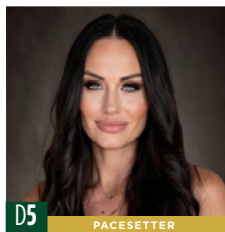
Danae & Brent Hudson*
SOUTH CAROLINA
Marketing Executives



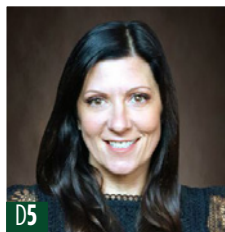
Shelby Joannette
SASKATCHEWAN
Nurse



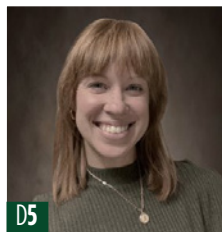
McKynzie Karger
MINNESOTA
Self-Employed



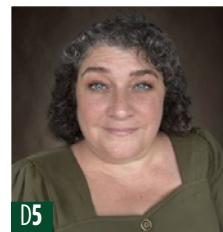
Layce & Chris McMullen*
OKLAHOMA
Marketing Executives



Kelley & Chad Sigafoos*
MINNESOTA
Executive Recruiter/Marketing Executive



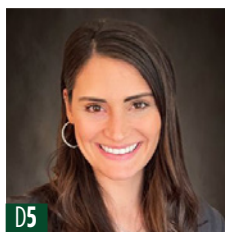
Angela Stallings*
KANSAS
Marketing Executive



Katie-Lynn Stump
OKLAHOMA
Virtual Business Manager



Maria & Juan Vazquez*
TEXAS
Marketing Executives



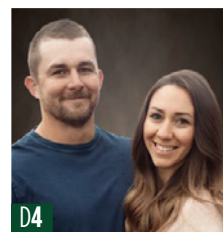
RaeLee & Clint Zumbahlen
ILLINOIS
Cosmetologist/Marketing Executive



Mark & Katie Bachand
WASHINGTON
Marketing Executives



Kay Boyce*
WASHINGTON
Insurance Agent



Mark & Brianne Finley
IDAHO
Farm Manager/Teacher



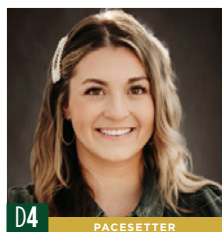
Jessie Fitzgerald*
ALBERTA
Stay-at-Home Mom



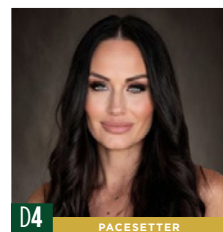
Danae & Brent Hudson*
SOUTH CAROLINA
Marketing Executives



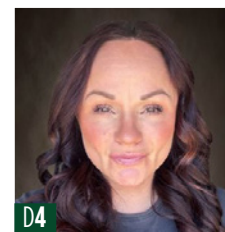
Romando & Venusa Javonitalla
ONTARIO
Marketing Executives



Meghan Kitts
TEXAS
Marketing Executive



Layce & Chris McMullen*
OKLAHOMA
Marketing Executives



Karlee Prins
ALBERTA
Marketing Executive



Kelley & Chad Sigafoos*
MINNESOTA
Executive Recruiter/Marketing Executive



Angela Stallings*
KANSAS
Marketing Executive



Madyson Vandermaarel
ALBERTA
Stay-at-Home Mom & Hairstylist



Maria & Juan Vazquez*
TEXAS
Marketing Executives



Brandon & Casey Watson
GEORGIA
Marketing Executives

DIRECTORS 4-DIRECTORS 3

DIRECTORS 3



D4

Chelsea Zieg
SASKATCHEWAN
Stay-at-Home Mom



D3

PACESETTER

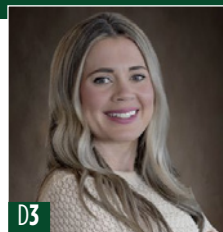
Falynn Bell*
SASKATCHEWAN
Salon Owner & Stylist



D3

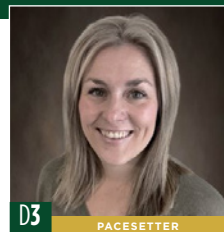
PACESETTER

Kay Boyce*
WASHINGTON
Insurance Agent



D3

Catie Bristow*
IDAHO
Financial Specialist



D3

PACESETTER

Brenna Bristow*
ALBERTA
Marketing Executive



D3

PACESETTER

Alysha Bunch*
PENNSYLVANIA
Photographer



D3

PACESETTER

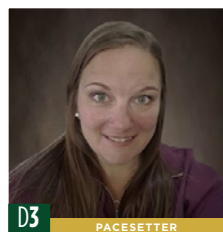
Heidi & Brad Cole*
IOWA
Entrepreneur/Business Owner



D3

PACESETTER

Karen Davis-Morris
IDAHO
Marketing Executive



D3

PACESETTER

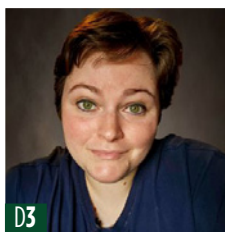
Tiffany Delaurier*
MANITOBA
Marketing Executive



D3

PACESETTER

Jessie Fitzgerald*
ALBERTA
Stay-at-Home Mom



D3

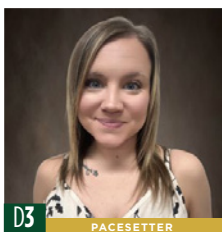
Rileigh Gaines
TEXAS
Marketing Executive



D3

PACESETTER

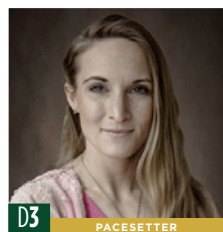
MacKenzie Gladwell*
MICHIGAN
Marketing Executive



D3

PACESETTER

Taylor Gramberg
OHIO
Business Executive & Practice Supervisor



D3

PACESETTER

Lisa Gyoerick*
SASKATCHEWAN
Massage Therapist & Fitness Coach



D3

PACESETTER

Kim Hampton*
OHIO
Marketing Executive



D3

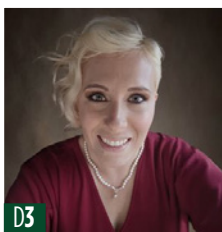
PACESETTER

Ashley Janiszewski
UTAH
Marketing Executive



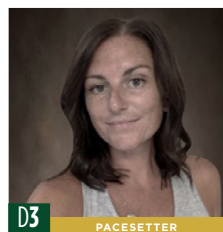
D3

Mary Kondratowicz
NORTH CAROLINA
Wellness Coach



D3

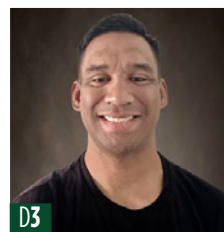
Brianna & Ivan Krejchik*
WISCONSIN
Marketing Executives



D3

PACESETTER

Dayna Millions*
TEXAS
Marketing Executive



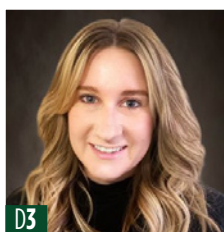
D3

Ronson Olaso*
HAWAII
Pipefitter Journeyman



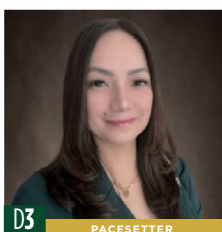
D3

Alyssa Rodwin
SASKATCHEWAN
Social Worker



D3

Lindsey Stefan
ALBERTA
Esthetician & Homemaker



D3

PACESETTER

Jennifer Tongco*
ALBERTA
Marketing Executive



D3

PACESETTER

Maria & Juan Vazquez*
TEXAS
Marketing Executives



D3

PACESETTER

Sunni Vickery*
GEORGIA
Entrepreneur

DIRECTORS 2



D3 PACESETTER

Nicole Wills
MICHIGAN
Marketing Executive



D2

Antoinette Amen*
COLORADO
Marketing Executive



D2

Charmayne Barrett
ALBERTA
Marketing Executive



D2 PACESETTER

Falynn Bell*
SASKATCHEWAN
Salon Owner & Stylist



D2

Noah & McKayla Bengston
MICHIGAN
Marketing Executives



D2

Sylvie Bernier*
ONTARIO
Teacher



D2

Brooke Blankenship*
ILLINOIS
Marketing Executive



D2

Elicar Bodekor
NEW YORK
Marketing Executive



D2

Austin & Chase Boggs*
KANSAS
Marketing Executives



D2 PACESETTER

Michelle Bonesteel*
WASHINGTON
Marketing Executive



D2

Connie Bowers*
GEORGIA
Registered Nurse



D2 PACESETTER

Kay Boyce*
WASHINGTON
Insurance Agent



D2 PACESETTER

Laura Bracali*
MICHIGAN
Marketing Executive



D2

Raquel Breaux*
GEORGIA
Marketing Executive



D2 PACESETTER

Catie Bristow*
IDAHO
Financial Specialist



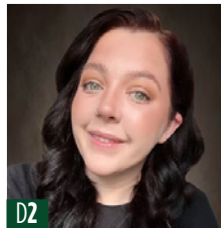
D2 PACESETTER

Brenna Bristow*
ALBERTA
Marketing Executive



D2 PACESETTER

Alysha Bunch*
PENNSYLVANIA
Photographer



D2

Samantha Burton
OREGON
Stay-at-Home Mom & Speech Delay Advocate



D2

Hortense Campbell
ILLINOIS
Marketing Executive



D2 PACESETTER

Nicholl M Ciecierski*
PENNSYLVANIA
Freelance Writer



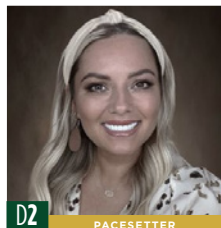
D2 PACESETTER

Jackie Clayton*
ALBERTA
Mayor (City of Grande Prairie)



D2 PACESETTER

Heidi & Brad Cole*
IOWA
Entrepreneur/Business Owner



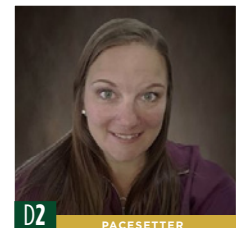
D2 PACESETTER

Bridgett Collins*
ARKANSAS
Investor



D2 PACESETTER

Zahamira Cruz Carlos*
TEXAS
Marketing Executive



D2 PACESETTER

Tiffany Delaurier*
MANITOBA
Marketing Executive

DIRECTORS 2



D2 **PACESETTER**
Leasel Downey & Omar Smith*
GEORGIA
Marketing Executives



D2 **PACESETTER**
Tammy Dunston*
NEW BRUNSWICK
Educational Assistant



D2
Marlena & Michael Ebersole
PENNSYLVANIA
Marketing Executives



D2 **PACESETTER**
Malissa Fansler*
VIRGINIA
Marketing Executive



D2 **PACESETTER**
Jessie Fitzgerald*
ALBERTA
Stay-at-Home Mom



D2 **PACESETTER**
MacKenzie Gladwell*
MICHIGAN
Marketing Executive



D2 **PACESETTER**
Lisa Gyoeirick*
SASKATCHEWAN
Massage Therapist & Fitness Coach



D2
Kim Hampton*
OHIO
Marketing Executive



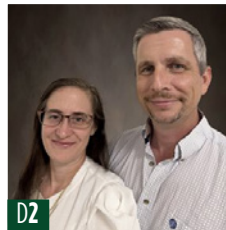
D2
Sandra Hillock
ALBERTA
Marketing Executive



D2 **PACESETTER**
LaTangie Honor
LOUISIANA
Marketing Executive



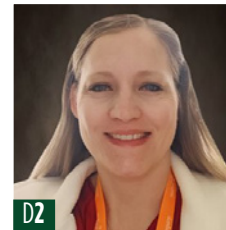
D2 **PACESETTER**
Tammy & Jim Hornek*
OKLAHOMA
Artist/Marketing Executive



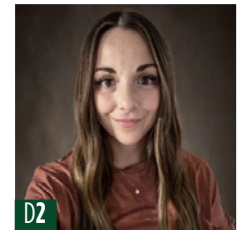
D2
Marian & Kendall Hostetler
TEXAS
Marketing Executives



D2 **PACESETTER**
Lori Humbert*
INDIANA
Stay-at-Home Mom



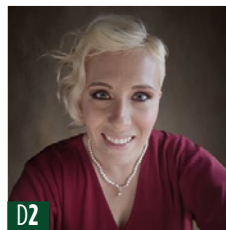
D2
Felicia Kissell
KANSAS
Marketing Executive



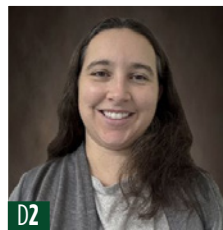
D2
Sierra Kraft
SOUTH DAKOTA
Teacher



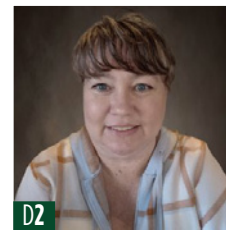
D2 **PACESETTER**
Kaitlynn Krause
ALBERTA
Marketing Executive



D2
Brianna & Ivan Krejchik*
WISCONSIN
Marketing Executives



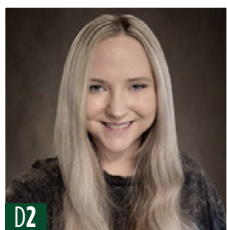
D2
Amanda & Benjamin Krejchik*
WISCONSIN
Marketing Executives



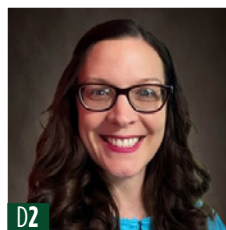
D2
Ann Lachance
MICHIGAN
Marketing Executive



D2 **PACESETTER**
Madison LaFreniere*
SASKATCHEWAN
Remote Insurance Processor



D2
Kaity & Steven Lenz
TEXAS
Marketing Executives



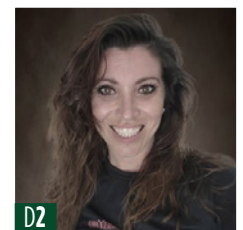
D2
Jessica LoBuglio
OHIO
Stay-at-Home Mom



D2
Caroline-Elizabeth & Shawn Loewen*
PRINCE EDWARD ISLAND
Fitness Trainer/Marketing Executive



D2 **PACESETTER**
Chae Lupton*
IDAHO
Realtor



D2
Adrienne Martinez*
CALIFORNIA
Marketing Executive



D2 PACESETTER

Atiya McNeal
FLORIDA
Pharmacist



D2 PACESETTER

Dayna Millions*
TEXAS
Marketing Executive



D2 PACESETTER

Aaron & Poppy Mojica*
CALIFORNIA
Marketing Executive/Teacher



D2 PACESETTER

Lynsee Moneymaker*
TEXAS
Marketing Executive



D2 PACESETTER

Jennifer Moore
WASHINGTON
Photographer



D2 PACESETTER

Ronson Olaso*
HAWAII
Pipefitter Journeyman



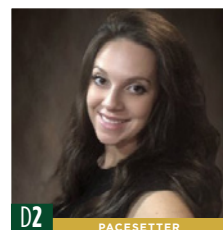
D2 PACESETTER

Delbert & Kaci Parrott*
ILLINOIS
Coder/Counselor



D2 PACESETTER

Jacy Permenter
TEXAS
Marketing Executive



D2 PACESETTER

Michelle Poepping*
KANSAS
Homemaker



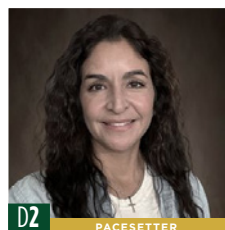
D2 PACESETTER

Kamika Portis
TENNESSEE
Marketing Executive



D2 PACESETTER

Crystal Priniski
INDIANA
Marketing Executive



D2 PACESETTER

Violette Pullano*
ARIZONA
Marketing Executive



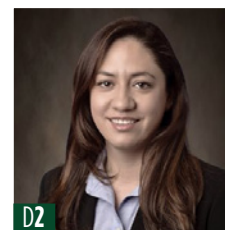
D2 PACESETTER

Geneieve Ratliff*
TEXAS
Small Business Owner



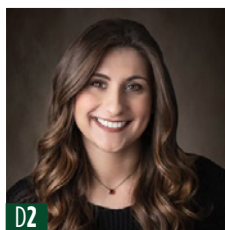
D2 PACESETTER

Ruviro & Ma. Bernadette Ruanto*
ALBERTA
Early Childhood Educator/
Disability Service Worker



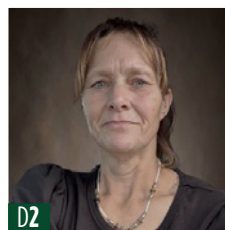
D2 PACESETTER

Rosa Sabbagh*
MICHIGAN
Marketing Executive



D2 PACESETTER

Breanna Schwarz
MARYLAND
Marketing Executive



D2 PACESETTER

Mary Smith*
KANSAS
Marketing Executive



D2 PACESETTER

Caitlyn Stevenson*
MANITOBA
Marketing Executive



D2 PACESETTER

Romela Tenoso*
BRITISH COLUMBIA
Marketing Executive



D2 PACESETTER

Jennifer Tongco*
ALBERTA
Marketing Executive



D2 PACESETTER

Chloe Turner*
ALBERTA
Marketing Executive



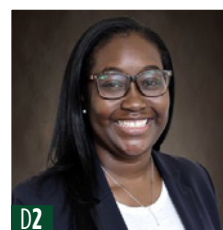
D2 PACESETTER

Maria & Juan Vazquez*
TEXAS
Marketing Executives



D2 PACESETTER

Sunni Vickery*
GEORGIA
Entrepreneur



D2 PACESETTER

Amber Villarreal*
TEXAS
Nurse



D2 PACESETTER

Grace Wheeler
MICHIGAN
Marketing Executive

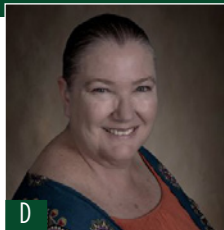
* These hardworking Marketing Executives have advanced rapidly and are pictured for each status they have achieved.

DIRECTORS

DIRECTORS



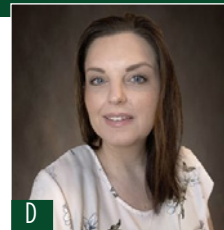
Myrna Aleman
ARIZONA
Caregiver



Antoinette Amen*
COLORADO
Marketing Executive



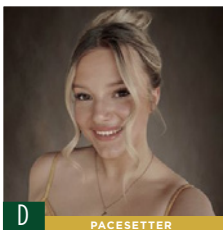
Rebecca Baker
MICHIGAN
Marketing Executive



Krista Bates
ONTARIO
Marketing Executive



Twila & Scott Bauman
TEXAS
Stay-at-Home Mom/Marketing Executive



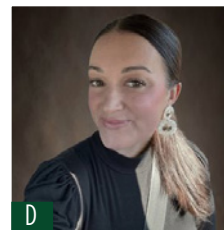
Falynn Bell*
SASKATCHEWAN
Salon Owner & Stylist



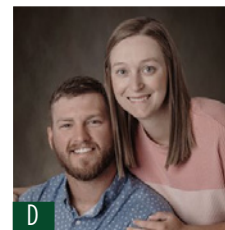
Leslee Bentley
NORTH CAROLINA
Marketing Executive



Sylvie Bernier*
ONTARIO
Teacher



Brooke Blankenship*
ILLINOIS
Marketing Executive



Austin & Chase Boggs*
KANSAS
Marketing Executives



Michelle Bonesteel*
WASHINGTON
Marketing Executive



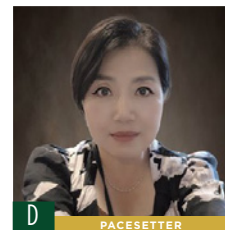
Molly Bongel
WISCONSIN
Marketing Executive



Ryley Boon
SASKATCHEWAN
Stay-at-Home Mom



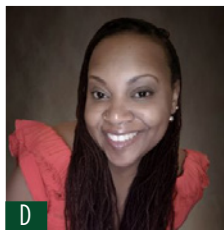
Connie Bowers*
GEORGIA
Registered Nurse



Kay Boyce*
WASHINGTON
Insurance Agent



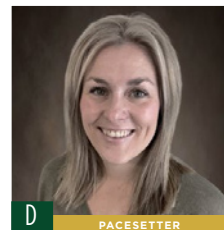
Laura Bracali*
MICHIGAN
Marketing Executive



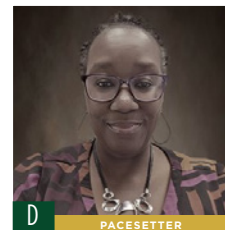
Raquel Breaux*
GEORGIA
Marketing Executive



Catie Bristow*
IDAHO
Financial Specialist



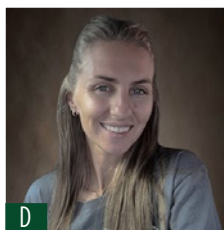
Brenna Bristow*
ALBERTA
Marketing Executive



Regina Bryant
GEORGIA
Business Affairs Coordinator



Alysha Bunch*
PENNSYLVANIA
Photographer



Erin Burns
CALIFORNIA
Stay-at-Home Mom



Tenley Cameron
MANITOBA
Teacher



Nicholl & Kyle Ciecierski*
PENNSYLVANIA
Freelance Writer/Marketing Executive



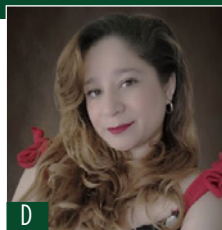
Jackie Clayton*
ALBERTA
Mayor (City of Grande Prairie)



Heidi & Brad Cole*
IOWA
Entrepreneur/Business Owner



Bridgett Collins*
ARKANSAS
Investor



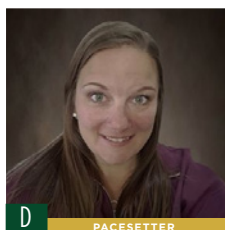
Coralía Cordoba
TEXAS
Marketing Executive



Bonnie Craig
NORTH CAROLINA
Marketing Executive



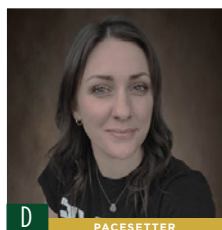
Zahamira Cruz Carlos*
TEXAS
Marketing Executive



Tiffany Delaurier*
MANITOBA
Marketing Executive



Jinky Diaz
FLORIDA
Loan Consultant



Leasel Downey & Omar Smith*
GEORGIA
Marketing Executives



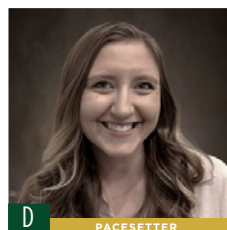
Shelly Doyle
ILLINOIS
Marketing Executive



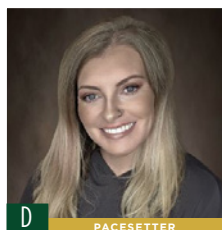
Tammy Dunston*
NEW BRUNSWICK
Educational Assistant



Haleigh & Cody Earnest
LOUISIANA
Events Administrator



Tiffanie Edmonds
NORTH CAROLINA
Marketing Executive



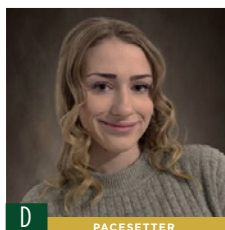
Malissa Fansler*
VIRGINIA
Marketing Executive



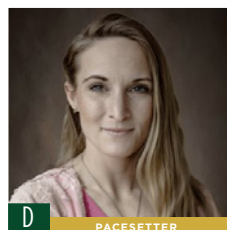
Jessie Fitzgerald*
ALBERTA
Stay-at-Home Mom



MacKenzie Gladwell*
MICHIGAN
Marketing Executive



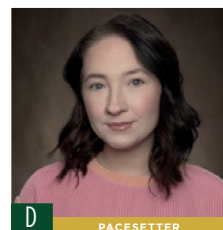
Kiana Gunnarson
MANITOBA
Medical Receptionist



Lisa Gyoerick*
SASKATCHEWAN
Massage Therapist & Fitness Coach



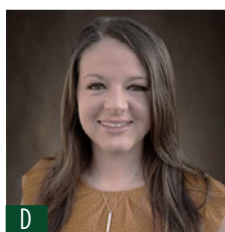
Kim Hampton*
OHIO
Marketing Executive



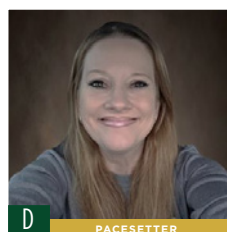
Bailee Hardy
TENNESSEE
Marketing Executive



Danielle Haugen
MINNESOTA
Marketing Executive



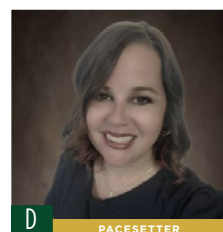
Courtney Heyward
ARIZONA
Project Manager & Administrative Assistant



Kristina Holcomb
TEXAS
Marketing Executive



Tammy & Jim Hornek*
OKLAHOMA
Artist/Marketing Executive



Lori Humbert*
INDIANA
Stay-at-Home Mom

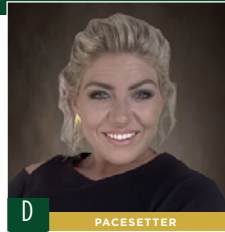


Jennifer Hunter
GEORGIA
Marketing Executive

DIRECTORS



Passion Johnson
OHIO
Customer Service Specialist



Bethany Jones
TEXAS
Marketing Executive



Ashley Kelly
BRITISH COLUMBIA
Marketing Executive



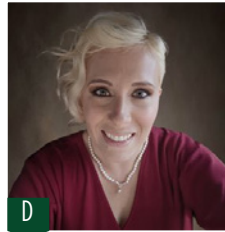
Lauren & Justin Kostynick
ILLINOIS
Teacher/Maintenance Director



Brenda & Theodore Kramer
CALIFORNIA
Bookkeeper/Marketing Executive



Amanda & Benjamin Krejchik*
WISCONSIN
Marketing Executives



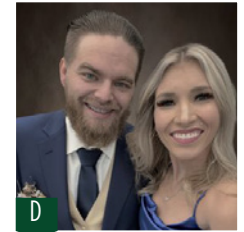
Brianna & Ivan Krejchik*
WISCONSIN
Marketing Executives



Madison LaFreniere*
SASKATCHEWAN
Remote Insurance Processor



Caroline-Elizabeth & Shawn Loewen*
PRINCE EDWARD ISLAND
Fitness Trainer/Marketing Executive



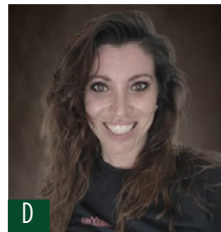
Brian & Kaci Long
NEBRASKA
Marketing Executives



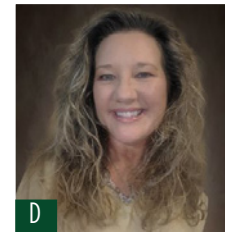
Bethanne Luckey
ARKANSAS
Marketing Executive



Chae Lupton*
IDAHO
Realtor



Adrienne Martinez*
CALIFORNIA
Marketing Executive



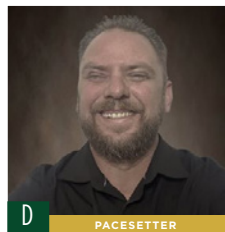
Mary McCraw
TEXAS
Marketing Executive



Jenna McIntosh
ONTARIO
Rehabilitation Therapist



Josslyn Miller
KANSAS
Marketing Executive



Rickey Miller
NEVADA
Staffing & Recruiting



Dayna Millions*
TEXAS
Marketing Executive



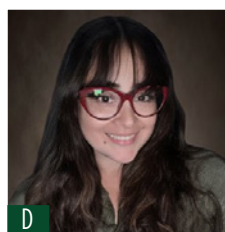
Aaron & Poppy Mojica*
CALIFORNIA
Marketing Executive/Teacher



Lynsee Moneymaker*
TEXAS
Marketing Executive



Heidi Moore
KANSAS
Marketing Executive



Melissa Navarro
TEXAS
Notary



Maranda Newville
MICHIGAN
Marketing Executive



Ronson Olaso*
HAWAII
Pipefitter Journeyman



Delbert & Kaci Parrott*
ILLINOIS
Coder/Counselor



Jaylicia-Jinei & Brennan Young
WASHINGTON
Sr. Consultant/Teacher



Heather Perez
TEXAS
Food Service Management



Cameron & Ryan Phillips
TENNESSEE
Teacher/Computer Engineer



Cisti Pinkert
TEXAS
Marketing Executive



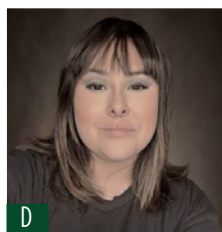
Michelle Poepping*
KANSAS
Homemaker



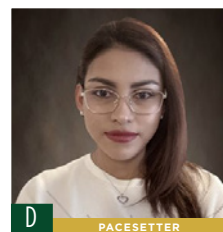
Violette Pullano*
ARIZONA
Marketing Executive



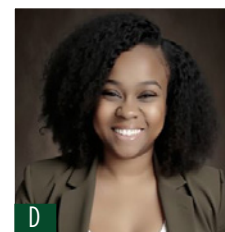
Geneieve Ratliff*
TEXAS
Small Business Owner



Haley Rich
ALABAMA
Marketing Executive



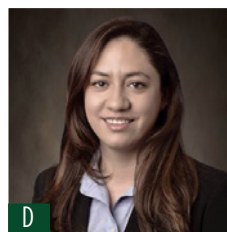
Mayra Rivas
TEXAS
Marketing Executive



Krystal Rivera
GEORGIA
Marketing Executive



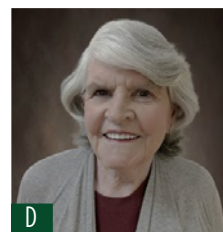
Ruviro & Ma. Bernadette Ruanto*
ALBERTA
Early Childhood Educator/
Disability Service Worker



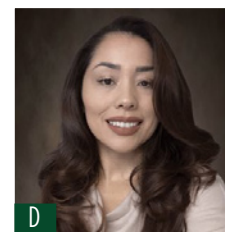
Rosa Sabbagh*
MICHIGAN
Marketing Executive



Bria Schultz
MINNESOTA
Marketing Executive



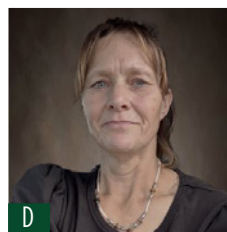
Norma Schwieterman
ALABAMA
Marketing Executive



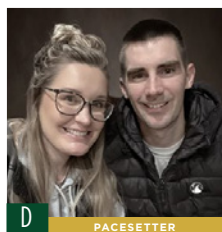
Ana Serrano
CALIFORNIA
Marketing Executive



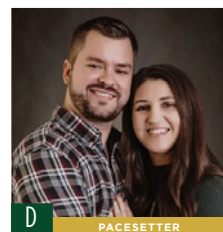
Megan Smith
MICHIGAN
Marketing Executive



Mary Smith*
KANSAS
Marketing Executive



Paige & Trenton Specht
KANSAS
Marketing Executives



Todd & Meagan Stansbury
TEXAS
Marketing Executives



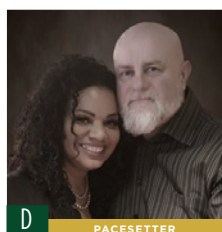
Caitlyn Stevenson*
MANITOBA
Marketing Executive



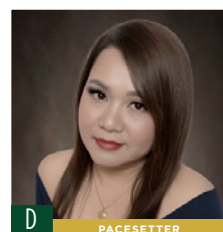
Heather Stone
MASSACHUSETTS
Marketing Executive



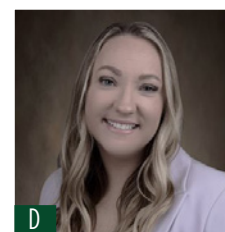
Nicole & Darren Stratton
WASHINGTON
Marketing Executives



Terry Tull & Joseph Swierk
QUEBEC
Marketing Executives



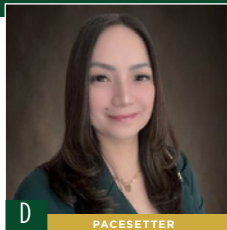
Romela Tenoso*
BRITISH COLUMBIA
Marketing Executive



Olivia Todd
TEXAS
Marketing Executive

* These hardworking Marketing Executives have advanced rapidly and are pictured for each status they have achieved.

DIRECTORS



Jennifer Tongco*
ALBERTA
Marketing Executive



Renee Turner
GEORGIA
Marketing Executive



Chloe Turner*
ALBERTA
Marketing Executive



Maria & Juan Vazquez*
TEXAS
Marketing Executives



Sunni Vickery*
GEORGIA
Entrepreneur



Amber Villarreal*
TEXAS
Nurse



**Shelley & Russell
Waddell**
TEXAS
Marketing Executives



Mary Wren
MISSOURI
Contact Center Banker

Your Gear. Your Story.



This isn't just clothing, it's your story in motion. Melaleuca Logo Gear is built to move with you—and inspire others along the way.

Comfortable. Confident.
Conversation worthy.

Show the world what you're a part of!

Ladies' High Neck Pullover
and Ladies' Relaxed Lounge
Pant pictured.

Shop the entire collection at
Melaleuca.com/LogoGear.



A Special Invitation



As a President's Club 2026 earner, you'll escape to Fiji—a South Pacific paradise where warm Fijian hospitality welcomes you home and every moment feels like a breath of possibility.

Your journey begins at one of Fiji's premier island resorts, where each morning opens with sweeping ocean views that seem to rise straight out of a dream. Here you'll sink into white-sand beaches, dip into crystal-clear turquoise waters, savor fresh tropical cuisine, and unwind with spa rituals inspired by sun, salt, and sea. As the colors of sunset melt across the Pacific, you'll return to your private sanctuary renewed, restored, and wrapped in the ease of barefoot elegance.

During the day, adventure will unfold all around you. Explore the coast, secluded beaches, and remote villages, glimpsing Fiji's untouched beauty. Float in paradise on Cloud 9—a two-story oasis where wood-fired pizza, cool drinks, and endless blue surround you. Travel up the Sigatoka River to a traditional Fijian village where you'll share in a kava ceremony, enjoy an island feast, and feel the pulse of ancient meke dance echo through the community. Or spend the day at Malamala Beach Club—your own private-island escape with cabanas, infinity pools, and views no camera can truly capture.

This exclusive President's Club experience blends island tranquility with unforgettable discovery—creating memories as vivid and lasting as the turquoise waters themselves.

President's Club: Where Dreams Meet Dedication

President's Club is never earned by accident—it's only achieved through courage, consistency, and the daily decision to make a meaningful difference. It reflects a willingness to think bigger, to lead with purpose, and to live Melaleuca's mission of enhancing lives. Each earner is proof that when you work with clarity and heart, you don't just build a business—you shape a legacy that lasts far beyond the journey.



№ 4 HOLD **STRATEGY** **SESSIONS**



7

CRITICAL BUSINESS-BUILDING ACTIVITIES

1

Build Your Contact List

2

Set Appointments

3

Share Melaleuca: An Overview

4

► Hold Strategy Sessions

5

Celebrate Success

6

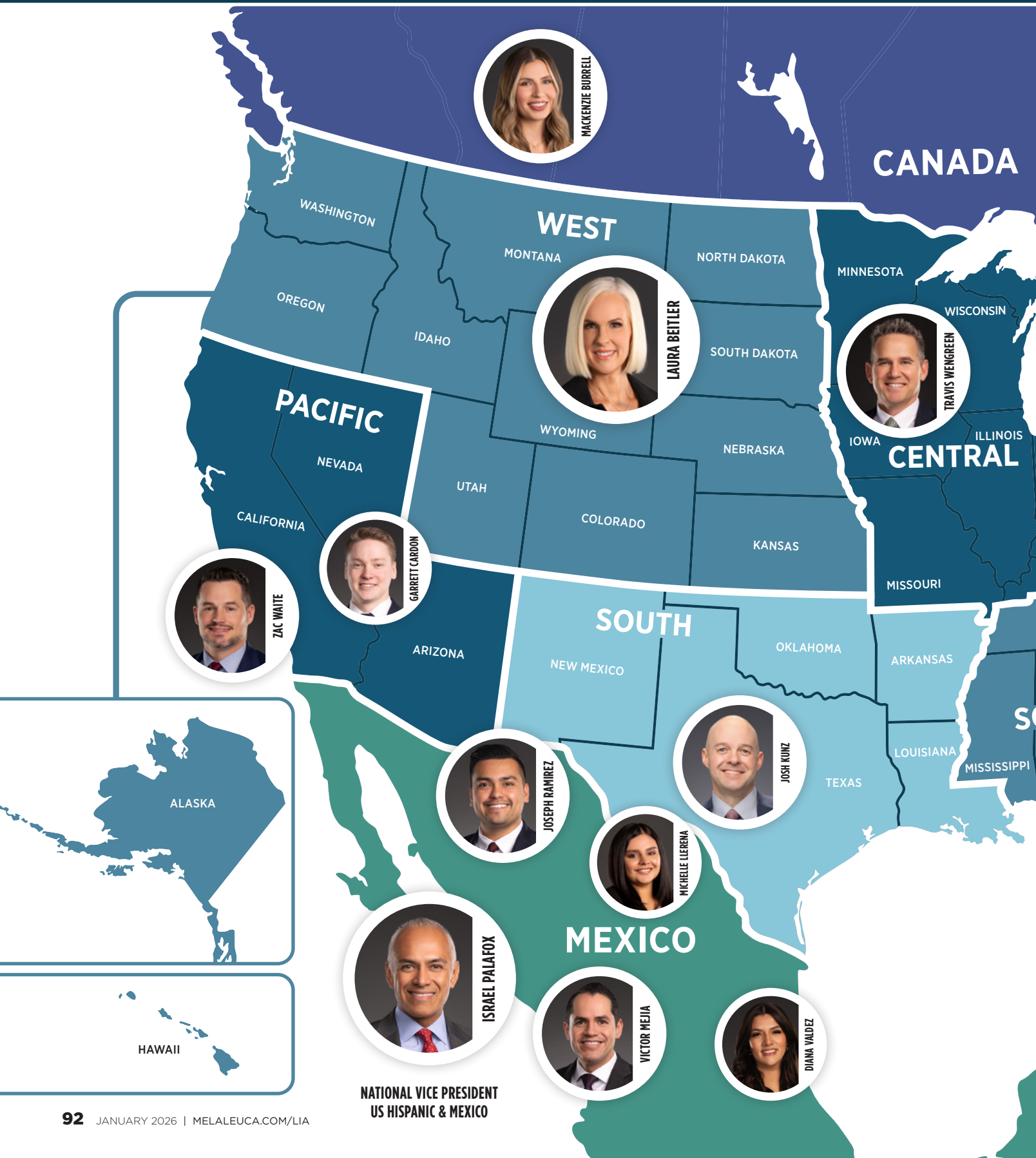
Always Be Involved with Fast Track

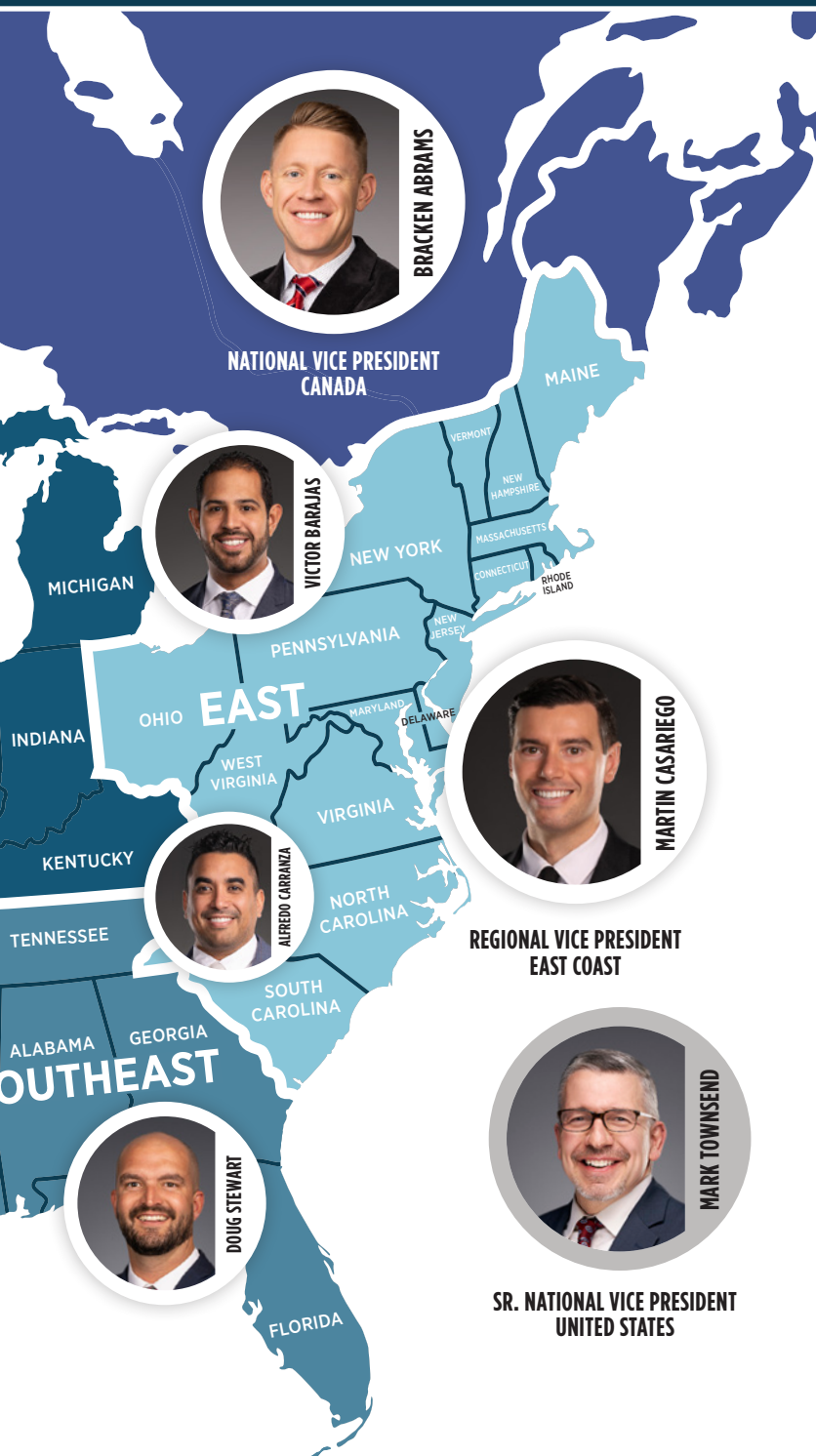
7

Lead by Example

Coaching & Leader Development Teams

Below you'll find your team listed by region and by title (vice president, director, and manager). We look forward to partnering with you!





COACHING & LEADER DEVELOPMENT

MARK TOWNSEND SR. NATIONAL VICE PRESIDENT OF COACHING & LEADER DEVELOPMENT	208-534-2052 mtownsend@melaleuca.com
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CANADA

BRACKEN ABRAMS NATIONAL VICE PRESIDENT OF CANADA	208-534-2710 brabrams@melaleuca.com
MACKENZIE BURRELL MANAGER CANADA	208-534-2244 mburrell@melaleuca.com

PACIFIC

ZAC WAITE DIRECTOR	208-534-2619 zwaite@melaleuca.com
GARRETT CARDON MANAGER AZ, CA, NV	208-534-4456 gcardon@melaleuca.com

WEST

LAURA BEITLER CHIEF GROWTH OFFICER AK, CO, HI, ID, KS, MT, NE, ND, OR, SD, UT, WA, WY	208-534-2580 lbeitler@melaleuca.com
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SOUTH

JOSH KUNZ DIRECTOR AR, LA, NM, OK, TX	208-534-2421 jkunz@melaleuca.com
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CENTRAL

TRAVIS WENGREEN DIRECTOR	208-534-2213 twengreen@melaleuca.com
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SOUTHEAST

DOUG STEWART DIRECTOR	208-534-2829 dstewart@melaleuca.com
ALFREDO CARRANZA MANAGER AL, FL, GA, MS, TN	208-534-2038 acarranza@melaleuca.com

EAST

MARTIN CASARIEGO REGIONAL VICE PRESIDENT EAST COAST	208-534-2253 mcasariego@melaleuca.com
VICTOR BARAJAS DIRECTOR CT, DE, MA, MD, ME, NC, NH, NJ, NY, OH, PA, RI, SC, VA, VT, WV	208-534-2130 vbarajas@melaleuca.com

HISPANIC MARKET US/PUERTO RICO/MEXICO

ISRAEL PALAFOX NATIONAL VICE PRESIDENT US HISPANIC & MEXICO	208-534-2061 ipalafox@melaleuca.com
JOSEPH RAMIREZ DIRECTOR US HISPANIC	208-534-2075 jramirez2@melaleuca.com
MICHELLE LLERENA MANAGER US HISPANIC	208-534-2119 mllerena@melaleuca.com
VICTOR MEJIA DIRECTOR MEXICO	208-534-2306 vmejia@melaleuca.com
DIANA VALDEZ MANAGER MEXICO	208-534-2200 dvaldez@melaleuca.com



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A Natural Source of High-Quality Protein

Protein plays a vital role in a healthy lifestyle, whether you're building strength, supporting steady energy, or simply trying to nourish your family. *Riverbend Ranch Black Label Beef* delivers all nine essential amino acids the body needs to function optimally, making it one of the most complete and natural sources of protein available.

Provides Essential Vitamins and Minerals

High-quality beef offers far more than just great taste. It's also a dependable, nutrient-rich option for everyday meals. Beef is a natural source of vitamin B12, and it provides vitamins B2, B3, B5, B6, and K—nutrients that support normal brain function, energy production, metabolism, and a healthy nervous system.

It also provides essential minerals like zinc, selenium, phosphorus, iron, copper, potassium, and magnesium. These nutrients support immune health, strong muscles, and balanced wellness. When beef is raised well, its nutrient profile reflects that care—and families experience the difference in the way they feel.

Quality Matters

Most of the cattle raised in the US receive implanted growth hormones and are fed diets containing antibiotics. We take a different path because families who shop with Melaleuca are looking for something better—and they deserve it.

We've spent more than three decades breeding an ideal herd, and all our calves are raised in America by their mothers on clean mountain pastures. This environment supports naturally tender, flavorful, nutrient-dense beef. And, of course, our cattle are never ever given hormones or antibiotics!

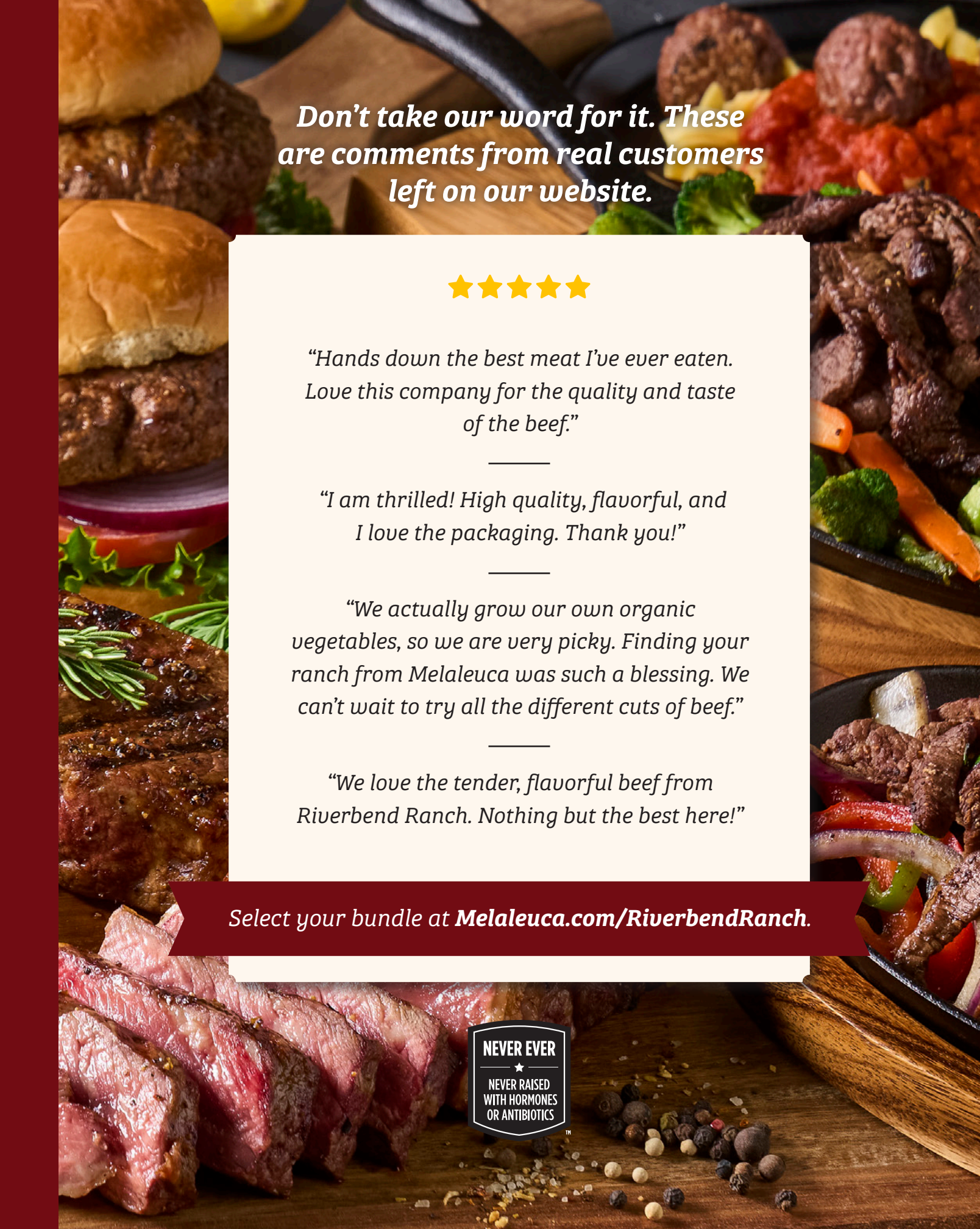
Every cut of *Riverbend Ranch Black Label Beef* is guaranteed to be USDA Prime or High Choice—the top tiers of marbling that ensure exceptional taste. But we don't stop there. Every cut is then aged to perfection for 28 days to enhance tenderness.

This process takes more time, but it ensures that the beef stays juicier and delivers the rich, bold flavor families love. It's the kind of quality that can turn even a simple weeknight meal into an extraordinary dining experience.

A Better Way to Nourish the People You Love

Every meal is a chance to care for your family, and we're proud to be part of that daily ritual. Whether it's a quick skillet dinner, a Sunday roast, or a weekend cookout that brings everyone together, *Riverbend Ranch Black Label Beef* delivers the quality, flavor, and peace of mind that makes cooking feel meaningful.

At Riverbend Ranch, we aren't just raising cattle—we are raising the standard for beef in America.



*Don't take our word for it. These
are comments from real customers
left on our website.*



*"Hands down the best meat I've ever eaten.
Love this company for the quality and taste
of the beef."*

*"I am thrilled! High quality, flavorful, and
I love the packaging. Thank you!"*

*"We actually grow our own organic
vegetables, so we are very picky. Finding your
ranch from Melaleuca was such a blessing. We
can't wait to try all the different cuts of beef."*

*"We love the tender, flavorful beef from
Riverbend Ranch. Nothing but the best here!"*

Select your bundle at **Melaleuca.com/RiverbendRanch.**

NEVER EVER

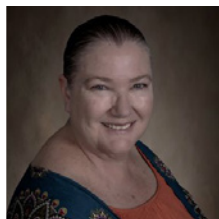


NEVER RAISED
WITH HORMONES
OR ANTIBIOTICS

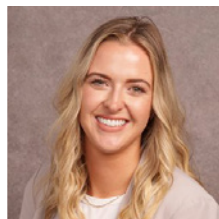
Expanded Circle of Influence

Expanded Circle of Influence

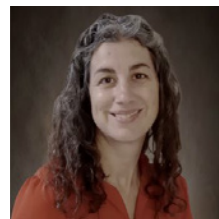
Congratulations to the qualifiers of the prestigious Expanded Circle of Influence Award. To qualify for this award, one must enroll eight quality Members during one calendar month. We are proud of these leaders' dedication and hard work, and wish them greater success as they continue to expand their circle of influence.



Antoinette Amen
COLORADO



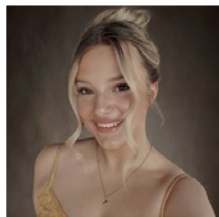
Natasha Rae
ONTARIO



Twila & Scott Bauman
TEXAS



Michel & Gile Beaudoin
ONTARIO



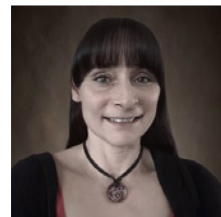
Falynn Bell
SASKATCHEWAN



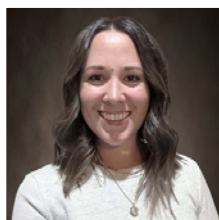
Ann Marie & Craig Bierbaum
NEW JERSEY



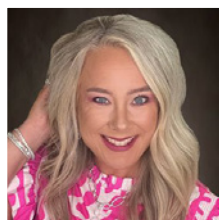
Brooke Blankenship
ILLINOIS



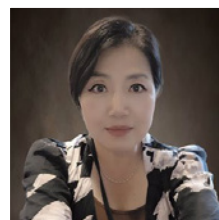
Molly Bongel
WISCONSIN



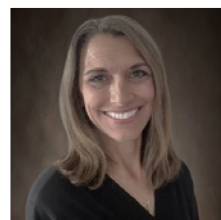
Ryley Boon
SASKATCHEWAN



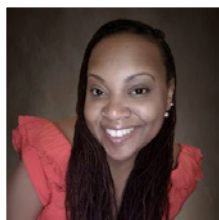
Missy Bowles
WEST VIRGINIA



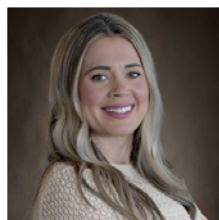
Kay Boyce
WASHINGTON



Laura Bracali
MICHIGAN



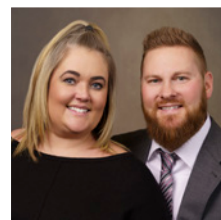
Raquel Breaux
GEORGIA



Catie Bristow
IDAHO



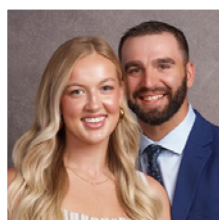
Brenna Bristow
ALBERTA



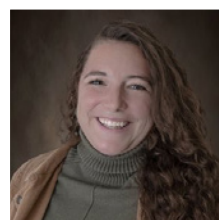
Dee & Justin Brooks
SOUTH CAROLINA



Cindy & Chris Brown
KENTUCKY



Sheyenne & Payson Brumbelow
TEXAS

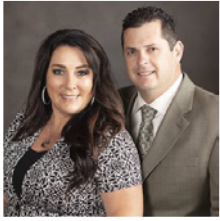


Alysha Bunch
PENNSYLVANIA



Diane Burtch
ARIZONA

Expanded Circle of Influence



Elisa & David Campos
CALIFORNIA



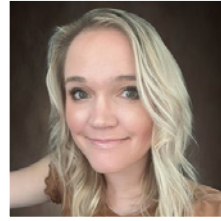
Alaina Carrington
BRITISH COLUMBIA



Mercy Casili-Colunga
TEXAS



Morgan Chance
TEXAS



Kylie & Caleb Christianson
NORTH DAKOTA



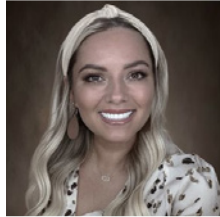
Nicholl Ciecierski
PENNSYLVANIA



Jackie Clayton
ALBERTA



Heidi & Brad Cole
IOWA



Bridgett Collins
ARKANSAS



Josefina Corona
CALIFORNIA



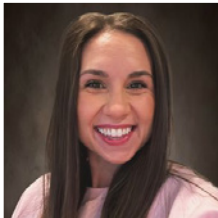
Orlando Corona
CALIFORNIA



Zahamira Cruz Carlos
TEXAS



Dr. Thomas Davies
NEW YORK



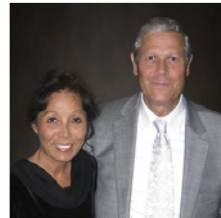
Britney Deering
TEXAS



Jinky Diaz
FLORIDA



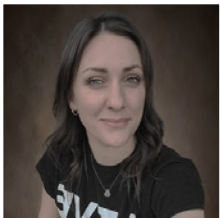
Meghan Dirk
ALBERTA



MaryAnn & Daniel Domka
OHIO



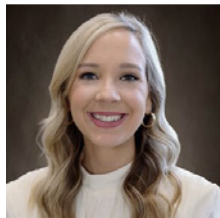
Tracy & Robert Donald
ONTARIO



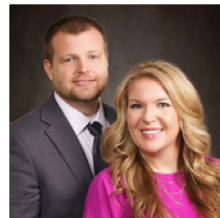
Leasei Downey & Omar Smith
GEORGIA



Shelly Doyle
ILLINOIS



Haleigh & Cody Earnest
LOUISIANA



Kevin & Angela Echols
GEORGIA



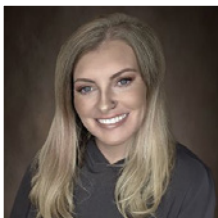
Ashley Eddy
FLORIDA



Sabrina & Doug Ellis
TEXAS



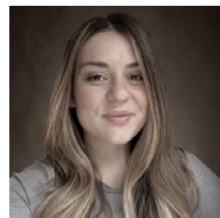
Pepe Essary
NORTH CAROLINA



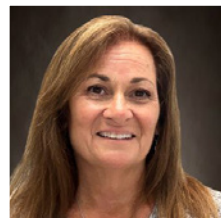
Malissa Fansler
VIRGINIA



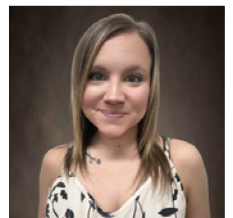
Sarah & Thomas Fisher
GEORGIA



MacKenzie Gladwell
MICHIGAN

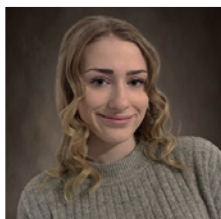


Elizabeth & Martin Gorski
FLORIDA

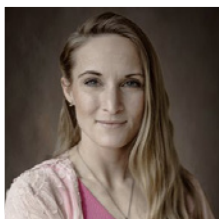


Taylor Gramberg
OHIO

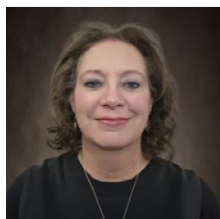
Expanded Circle of Influence



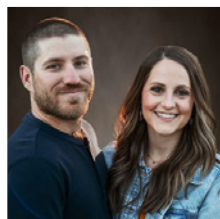
Kiana Gunnarson
MANITOBA



Lisa Gyoerick
SASKATCHEWAN



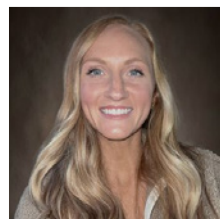
Gayle Hall
TEXAS



Clay & Bethany Harmon
NEBRASKA



Lolita Harris
TEXAS



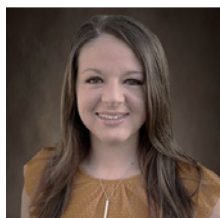
Lexie Hartsfield
TENNESSEE



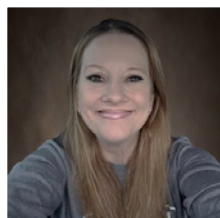
Danielle Haugen
MINNESOTA



Karen & Joe Hetzel
QUEBEC



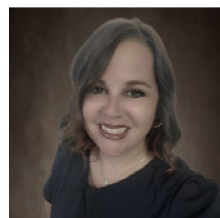
Courtney Heyward
ARIZONA



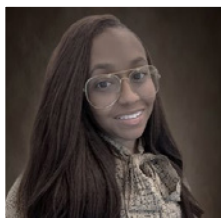
Kristina Holcomb
TEXAS



Tammy & Jim Hornek
OKLAHOMA



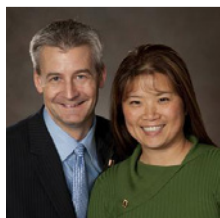
Lori Humbert
INDIANA



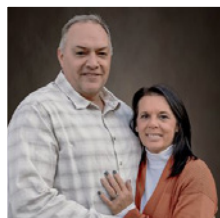
Jennifer Hunter
GEORGIA



Maegen & Eddie Johnson
WASHINGTON



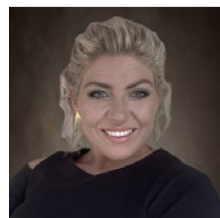
Chris & Nicky Johnson
BRITISH COLUMBIA



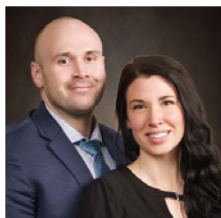
Brian & Cheryl Johnson
OHIO



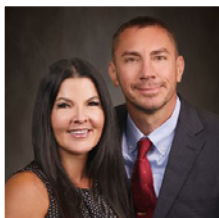
Brittany Johnson
MISSOURI



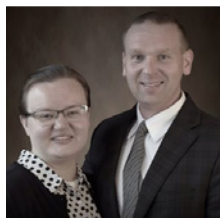
Bethany Jones
TEXAS



James & Katey Kloepper
ALBERTA



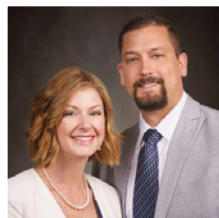
Sadie & Brent Kolves
FLORIDA



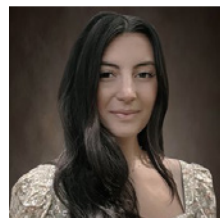
Lauren & Justin Kostynick
ILLINOIS



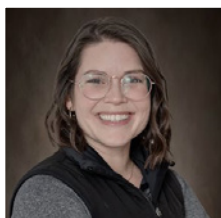
Amanda & Benjamin Krejchik
WISCONSIN



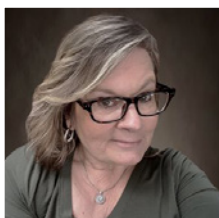
Noelle & Dusty Kruise
MICHIGAN



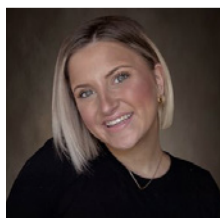
Madison LaFreniere
SASKATCHEWAN



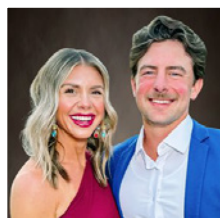
Caroline-Elizabeth & Shawn Loewen
PRINCE EDWARD ISLANDS



Gena Loftin
ARKANSAS



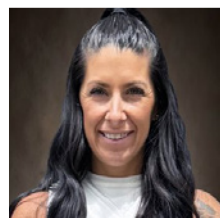
Leah Loftin
MISSISSIPPI



Morgan & Derek Martin
TENNESSEE



Kimberly Massengill
GEORGIA



Gina McLean
SOUTH CAROLINA

Expanded Circle of Influence



Megan Medlar
TEXAS



Rickey Miller
NEVADA



Aaron & Poppy Mojica
CALIFORNIA



Sara & Jake Montreuil
MINNESOTA



Heidi Moore
KANSAS



Shelby Morris
PENNSYLVANIA



Diane & Joel Nakagaki
HAWAII



Melissa Navarro
TEXAS



Ronson Olaso
HAWAII



Delbert & Kaci Parrott
ILLINOIS



Lindsay & Nick Percuoco
MINNESOTA



Bryan & Maria Pereira
CONNECTICUT



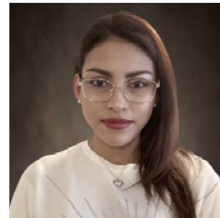
Tracy Phillips
ALBERTA



Genevieve Ratliff
TEXAS



Emily Raynes
NORTH CAROLINA



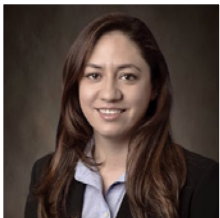
Mayra Rivas
TEXAS



Ruviro & Ma. Bernadette Ruanto
ALBERTA



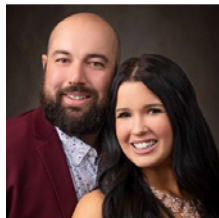
Johnny Ruiz
CALIFORNIA



Rosa Sabbagh
MICHIGAN



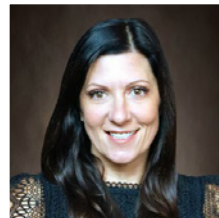
Adriana Salamon
NEW YORK



Tyler & Laura Schmidt
MINNESOTA



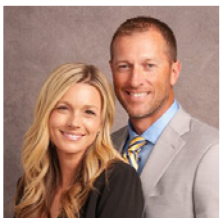
Nate & Andrea Scott
FLORIDA



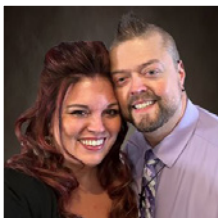
Kelley & Chad Sigafoos
MINNESOTA



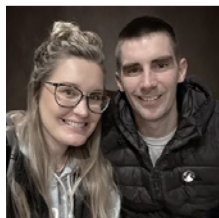
Mary Smith
KANSAS



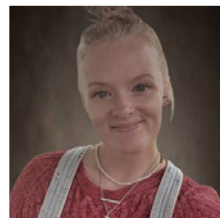
Hannah & Adam Snyder
NEW YORK



Shauna & Chad Sommer
IDAHO



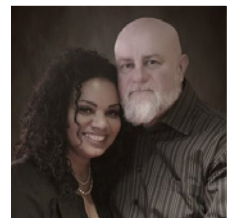
Paige & Trenton Specht
KANSAS



Caitlyn Stevenson
MANITOBA



Nicole & Darren Stratton
WASHINGTON



Terry Tull & Joseph Swierk
QUEBEC

Expanded Circle of Influence



Jennifer Tongco
ALBERTA



Jenna & Nolan Trudeau
ALBERTA



Chloe Turner
ALBERTA



Renee Turner
GEORGIA



Linda & Tom Varela
NEW HAMPSHIRE



Maria & Juan Vazquez
TEXAS



**Maria Teresa Vazquez
& Tonatiuh Aguayo**
TEXAS



Sunni Vickery
GEORGIA



Amber Villarreal
TEXAS



**Shelley & Russell
Waddell**
TEXAS



Kimberly Waits
KENTUCKY



Brittany Walker
FLORIDA



Lisa Whyte
MANITOBA



Corinne & Rob Wright
WASHINGTON



**Veronica & Christian
Zendejas**
OREGON

Circle of Influence

Congratulations to these qualifiers of the distinguished Circle of Influence Award. To qualify for this award, you must enroll four quality Members during one calendar month. Achieving Circle of Influence has helped many Marketing Executives advance their businesses, grow their organizations and find new leadership for their teams. The effect of enrolling four customers each month can positively affect their businesses for years after. We are proud of these leaders' dedication and hard work.

ALBERTA

Gerard Anastacio
Anastasia Bowley
Kimberly Brett
Brenna Bristow
Rikki & Royle Bristow
Taylor Carriere
Altiera & Eric Dahlman
Lorna Decasa
Jenn Dell
Jen Dubois
Jocelyn Joyce & Reynaldo Feliciano
Tara Fraser
Megan Garland
Lisa Golden
Danilo & Vevilla Haban
Amy Hardy
Lisa & Blaine Headrick
Heather Hetherington
Sandra Hillock
Kirsten & Brett Johnson
Erin Jubb
Shannon Kubin
Tori Lakevold
Cayley Laurie
Alicia Lungal
Marcheryl & Edilberto Moscoso
Sandy Nelson
Ednaly & John Nisco
Corry-lyn O'Hara
Ruviro & Ma. Bernadette Ruanto
Tamara Rutz
Maddi Scott
Cassie Strydhorst
Kristy & Jeff Taylor
Shauna Thomas
Jennifer Tongco
Madyson Vandermaarel
Cristina & Edwin Villarin
Amanda Weger
Sara Weiss

BRITISH COLUMBIA

Abundio & Gina Arreza
Laura Amor Arreza
Hayley Barnes
Ashley Davis
Ashley Kelly
Lyne & Gigi Moldovan
Dr. Krystle Pfau
Carle & Laurie Proskin
Alyssa Richardson
Wendy Tirk

MANITOBA

Crystal Anderson & Brett McLaren
Leanne Anderson
Jennifer Andrew
Andrea & Troy Angus
Sandi Barschewsky
Brandy Betle
Lindsay Birmingham
Trista & Kody Conrad
Tiffany Delaurier
Dianne Gray-Wysocki & Wayne Wysocki
Sandra Langlois
Niomi & Johan Loewen
Katherine & Chad Moir
Brette & Brandon Olsen
Kayla Roberts
Jenny Steele
Cynthia Taylor-Iwankow & Chris Iwankow
Norma Walchuk

NEW BRUNSWICK

Danie & Todd Branch
Jenny-Lee Morais
Alan & Sarah Oronzo
Tammy Trenholm

NOVA SCOTIA

Sue & Richard Gates

ONTARIO

Christa & Jorden Blanchard
Michelle Bolland
Pauline & Derek Clarke
Richel Gojel
Barb & Matt Houser
Romando & Venusa Javonitalla
Kaily & William Mailhot
Jenna McIntosh
Jaime Peca
Kate Quackenbush
Kathrina Rivero
Tavia Rogerson
Paolo & Faye Torres
Esperanza Ucol
Mike & Andrea Van Bakel
Tammy Villeneuve
Raylene Vincent
Maxine Willocks

PRINCE EDWARD ISLAND

Caroline-Elizabeth & Shawn Loewen
Trish & Brett Roloson

QUEBEC

Rachael & Benjamin Akhidenor
Danielle Belanger
Shella Carpio & Engelbert Boceta
France Carrier
Ashley Costello
Pierre Leblanc
Anne-Fanny Lemelin
Stephanie Merino
Vanessa Rivard
Mariève St-Martin
Terry Tull & Joseph Swierk
Daniel Turcotte

SASKATCHEWAN

Breanne Barber
Falyann Bell
Shauna Block
Kelley Christopherson
Trista Couch
Tori & Brody Farr
Mandelle Frederick
Lisa Gyoerick
Madison LaFreniere
Shaelynn Langlois
Tanis & Geoff Leo
Kaesha Lockert
Jamie & Reuben Martin
Shobna & Grant Radons
Vanessa Savage
Kayla Stock
Monica & Jock Sutter

Trinity Sylvestre
Crystal Tosczak
Chelsea Tuffs
Shana Watson
Amery Wilson
Taylor Ziegler

ALABAMA

Meredith Doster
Joshua & Dawn Gentry
Tiffany & Whitney Haggamaker
Celeste Hagler
Saskia Johnson
Kyndall Matheny
EmmaSara McMillion
Diana Nielsen
Erika & Charles Parker
Amy & Jimmy Phelps
Megan Phillips
Freida Pressnell
Trini Reynolds
Ally Sanders
Chasity Thomas
Jessy & Andrew Tipton

ARIZONA

Jennifer Abbs
Linda Andryans
Tracy Beaudry & Chad Brockschmidt
Anthony & Angela Cook Jr
Shelby & AJ Ford
Lisa Fuller
Dianna & Greg Furstner
Jessica Gastelum
Tanya & Neil Hagre
Rainbow Lackey
Sofia Ruby Mariscales
Anne & Eddie McKechnie
Tracy & Rob Melchior
Laura & James Nille
Jose & Silvia Ortega Soto
Leslie Rice
Briceida Rodriguez
Tresha Rodriguez & Anthony Bivins
Sirena Sanchez
Jordan Schoenecker
Rebecca & William Stell
Ron & Kimberly Stiner
Makayla Stone
Yaricruz & Juan Valenzuela
Trish & Rob Verzera

ARKANSAS

Haley Liberatore
Danrik Lozano
Laiken Stafford

CALIFORNIA

Rossy Barajas & Rodrigo Huete
Sylvia Beltran
Breana & Christopher Borchers
Liz & Scott Brown
Maricela Chavez De Sanchez
Violeta Cruz Estevez
Erin Davis
Bobbie Elliott
Hannel Espinosa
Olga & Ben-Hur Fontoura
Adriana & Juan-Manuel Franco
Suzette Frese
Trisha Ghergo
Imelda Gutiérrez
Missie Heisz
Lisbed Daniela Hernandez Bravo
Mary Hornickel & John D'Isacco
Kelly Hurrey
Vivian Jung
Koda King
Tazia Koop
Erin Kutka
Amy & Jace Larsen
Hannah Lee
Rosa Lopez & Meliton Torres Pineda
Nan Luma
Rose McKay
Brittney & Kellen McLaughlin
Jennifer & Steve Morgan
Luis & Eleonor Navarro
Alissa & Fred Nazar
Marlea Nolen
Alison Olson
Tania & Marco Ortiz
Bernabe Ramos Blas
Sierra Rhodes
Shannon & Frank Rich
Luz Robles Castro
Maria Jovita Robles
Edward & Gay Lord Sabiniano
Liset Serrano
Kimberle Smith Austin
Natalie Terry
David Torres
Erika Vega
Mario Villagrana-Solis

COLORADO

Amber Adames
Darlee Gossens
Kara & Rob Guthrie

Cori & Joshua Hogstad
Susan & Robert Leonard
Bobbi Jo Meredith
Michelle & Lance Smith
Casey Witzel

CONNECTICUT

Pamela McCarthy
Kimberlee Simko

DELAWARE

Patrice & Larry Buller
Deborah Clark
Roy & Kathy Podorson
Cynthia Powell-Pope & Loren Pope

FLORIDA

Krystle & Stephen Bamberski
Toni & Chad Burghardt
Amanda Bussett
Patricia Candito
Ana Cardenas
Carrie Cercone
Tammy Combs
Susan & Sean Dampier
Beverly & Jordan De La Cruz
Javier Devora
Lindsey Donato
Randy & Brenda Evans
Scott & Shana Falany
Joan & Philip Giocondi
Kelsea Griffith
Francisco & Rhina Guardado
Alan & Heather Guzzino
Jason & Noelle Hall
April Hawthorne
Kristi & Tim Hendricks
Chelsea Hyneman & Sanjith Thangarajah
Ilanna Iwaniw
Terri Jackson
Rachael & Seville Ko
Krista Kuhn
Gabby Lawrence
Kimberly LeGare
Andrea Livingston
Sophie Lonsinger
Adrienne & Martin McDowell
Allison Messer
Amber Mezzacappa
Fayre & Ryan Montecalvo
Michelle Moran
Liz Morgan
Amber & Lucas Nelson
Brandi & Clint Newman
Fabricio Nobre

Circle of Influence

Sandra Nunez
Addy Faye Parrish
Dr. Cicily Payne-Nestor &
Dr. James Nestor
Amanda Phillips
Ernst Pierre
Ashley & Jeremiah Ranow
Jessica Saint Lindsley
David Sarnowski
Bob Schick
Russ & Beth Schomp
Andrea & Nate Scott
Kimberly Shealey
Amber & Thomas Springer
Suzanne & Justin Stadler
Sandra Strawder
Sean & Geneveve Sykes
Jessie & Andrew Trudeau
Ejikay Wachuku
Stephanie Warren
Remy Waugh Castle
Derek & Stacee
Weissenberger
Tony & Sarah Zanoni

GEORGIA

Brynley Conway
Helen & Durward Dilag
Christi & Jeremy Farmer
Kai Fluitt
Rebecca Garrett
Jennifer Groover
Gonzalo & Ashley Guerra
Ashley Hicks
Quortney & Brian Jernigan
Jennifer & Jay Leach
Michelle Martin
Giovanna Matta
Kristin McKibben
Jeanie Paige McWhorter
Natasha N Mitchell
Tara & Caleb Morin
Kaitlin Newport
Kimberly Newsom
Stephanie & Scott
Patterson
Sarah & Cason Purvis
Meg Roberds
Emily Roberts
Heather Rogers
Ernest & Sherita Ross
Chris Smith
Renee Turner
Tony & Shari Twine
Sunni Vickery
Brandon & Casey Watson
Brandi & Jeremiah
Whitmer
Blake & Rachel
Whittington
Amanda Wilson

HAWAII

Rachel Galeng
Jonathan & Jessica
Katayama
Roxane & Dr. Lindsey
Kimura

IDAHO

Carrie & Oscar Alcoser
Jennifer Becker
Sandy & David Clemons
Anthony Hansen
Justin & Karli Hudgens
Rineke Lewis
Rastilen LezonFerreira
Travis Long
Shae Lyman
Blanca Mendoza & Jesse
Zamora
Megan Rogne
Joan Rudd
Kimberly & Mike Sewell
Crystal Swanson

ILLINOIS

Brooke Blankenship
Nicole Bruns
Tammy & Erik Burgwald
Dwayne & Shawnta Cotton
Sophia Frichtl
Desiree Garcia
Sarah Herzing
Raquel & Dennis Jacinto
Chad & Connie Kohler
Jacqlyn Laumbattus
Cristina & Chris McHugh
Carie & Allen Parkes
Collette Parsons
Marlo & Jim Payne
Maria Jesus Rangel
Mendez
Jackie Robin
Emely & Rogelio Ruiz
Morgan Schult
Esther Smith
Katy Vodicka

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Alissa & Jason Alsop
Megan Crays
Tracey & Jeremy Ebert
Naomi Haun
Lori Humbert
Brittney & Matthew
Landrum
Teri Moon
Luzviminda Nones
Alicia & Jason Purdy
Raegan Stackhouse
Krystal Stoll

Diane & Steve Terwilliger
Amber Tower

IOWA

Katie & Danny Adams
Lynnea & Shane Andersen
Heidi & Brad Cole
Shannon Davis
Valerie & T.C. Heard
Cara Hintz
Tina Hockmuth-Pezzetti
Brenda Jagerson
Amber Johnson
Rochelle Laganiere
David & Anna Leatherman
Jerica Miller
Lynette & Christopher
Morton
Shari Phipps
Jenna Raney
Liz Scott
Abbey Skrivseth
Stryker Vance
Josh & Stacia Vander
Stoep

KANSAS

Katie Askren
Austin & Chase Boggs
Karah & Ian Bosmeijer
Lucas & Chantel Brooks
Jill Criger
Haylee Davies
Laurie Davis
Kristina Derstein
Codi Feldkamp
Kelli & Nic Hillman
Tracie Huff
Brittney Johnson
Elina Katsman
Linsey Knipp
Melissa Korf
Ryan & Bailee Latta
Tonya Lee
Shree Merriweather
Tracy Morgan
Devan & Adam Rothers
Kaitlynn Smith
Angela Stallings
Allison & Paul Thomsen
Abby & Dustin
Tormondson
Katherine Umbarger
Raeleen Weston

KENTUCKY

Richard & Mendy
Abrahamson
Jessica Christiansen
Amy Cook
Kristin & Michael Denny

Maddie Garrett
Kelly Hayes
Stephanie Meadows
Ana Maria Padilla Moreno
Cameron & Brianna Parker
Stacey & Phillip Smith

LOUISIANA

Betsy & Thad Dumesnil
Robin Durand
Amy Fortenberry
Abby Guillory
Tammy & David Guillory
Katie & Matt Holloway
Charlene & Randy Joseph
Kayla LaBorde
Christi Latour
Chad & Jeanie Lynch
Courtney & Graham Martin
Michelle Parker
Matthew Belcher & Angelia
Reeves
Jenni & Craig Vicknair

MAINE

Barbara & Jeffrey Packard

MARYLAND

Shavonne & Donzell
Bowman
Robin Cermak
Dionne Cochran
Derrick & Valerie Dawkins
Katie Harris
Danielle Pereyra
Breanna Schwarz
Tammie & Eric Watson

MASSACHUSETTS

Lynne Britton
Donna McAdam
Julio Mendez
Janelle Schoch

MICHIGAN

Laura Bracali
Stephanie Burke
Rae Burrell
Marissa Cook
Jackie DeWaal
Ashley Fall
Brandon Ferris
Ashley Gerth
Ericka Granata
Susan Haglund
Billie HaleThomas
Lenya Keller
Lauretta Kloha & Mike
Brandow
Nathan & Bailey Kolkema
Angela Lee

Dana Morehouse
Elias Moreno Gonzalez
Maranda Newville
Molly & Jeff Pretzlaff
Wally & Shannon
Schneider
Megan Smith
Dalina & Loyd Stephens
Matthew Whetter
Nicole Wills

MINNESOTA

Katie & Ryan Anderson
Virginia Brekke
Morgan Dale
Kimberly & Patrick
Emerson
Melissa Gertken
Sarah Harazin
Samuel Jeske
McKynzie Karger
Holly Kilbarda
Ashley Langer
Nicole Messer
McKenzie Mikkelson
Steve & Julie Peters
Kara & Todd Pfingsten
Brittany & Benjamin
Pollock
Dionne Prins
Lindsay Retzlaff
Lisa Romfo
Amanda & Matthew
Schaeuble
Michelle Simon & Dale
Guthrie

MISSISSIPPI

Lacy Byrd
Kaylee Caviness
Nancy & James Ferguson
Chelsie & Bo Gilbert
April Harris
Amy Hayes
Lisa Lovell
Kayleigh Miller
Shea Mills
Georgia Myrick
Lindsey & Patrick
Patterson
Shannon Rawson
Brandy Sharp
Susan & Dennis Smith
Linda Tammen

MISSOURI

Mackenzie Aldrich
Christina Ammons
Justin & Erin Bachman
April Berry
Erin & Aaron Clark

Brenda Collier
Jeannie David
Shyra Davis
William Davis
Hailee Eckert
Lucie Iverson
Brent & Mindy Lambeth
Angie & Lance Loughridge
Kaylin & Shane Murphy
Megan & Mike Nichols
Madison Rasmussen
Maria & Drew Renaud
Ryan & Kristin Shane
Lauren Tucker
Terri Wall
Chelsi Wooton
Mary Wren

MONTANA

John DeHart
Laura & Daniel Larson
Emily & William Louis
Rebecca & Jesse Moore
Angelica Shaw

NEBRASKA

Christine Coash
Tamara Dobias
Leo & Lisa Dugan
Kendra Kuhn
Sergia Pablo Cayetano
Cindy & Shawn Sutton
Mollie & Jared Taylor

NEVADA

Kim Bishop
Catalina Martinez &
Alberto Cruz
Alejandro Sanchez-Cid &
Dalila Estrada
Christi & Dwayne Falcon
Connie Gold
Bill Graziano
Larry Baity & Terri
Haddad-Baity
Martina & Jesus Lopez
Christopher McLane
Susana Navarrete & Jose
Sanchez
Eulalia Solis
Carlos Torres & Veronica
Sahagun

NEW HAMPSHIRE

Laurie Kopka

NEW JERSEY

Valerie & Robert Baylor
Jennifer Ciferni
Beverly Coover
Dave & Lynn Crescenzo

Roberto Demetillo
Alexis Demetroulakos
David & Cheryl Felsenthal
Sandy Grippo
Karen Jenkins
Teresa Kirkendale
Maria Krauss
Jessica Manzella
Kristie Reinhard
Nicole Renzi & John Caracciola
Fariba & Anthony Sylvander
Christopher Velez

NEW MEXICO

Elizabeth Campbell
Gen & Charles Chamblee
Sabrina & Ray Gutierrez
Rebecca & Ryan Howard
Melinda Lough
Maria & Wilhelm Siemens
Mindy & Jeremiah Widmann

NEW YORK

Heather Bachman
Kalie & Trey Bearor
Staci & Jesse Boepple
Vilma Correa
Cindy Grosz
Oveta Jack
Sharon Johnson
Renee Joshua Porter
Maria Lynn Kyrkostas
Marti Mills
Jayson & Doris Mines
Nicolette Roach
Tamera Skinner
Cait Thomas
Pamela Thomas
Monica Toalongo
Danny Tore
Cassie Tuff
Fay Tyrrell
Phyllis Young

NORTH CAROLINA

Romante Archer
Nick Brucker & Adyana de la Torre
Cory & Eliza Buckman
Krystal Burke
Cassidy Carrigan
Kimberly Davis
Ali & Brandon Farabee
Paul & Barbara Fleuret
Greg Gainer
Carissa Greene
Mischa & Brad Hardee
Debra & James Hoffmann
LaQuita Ibegwam

Daniel & Heather Jordan
Sara Jo Kimrey
Dianne Marrow
Kelly Marshburn
Kendra Norman
David Pride
Abby Reynolds & Troy Mitchell
Andrea Richardson
Leigh Ann Rogers
Steven & Makenzie Schultz
Tiffany & Christopher Selvaggio
Shauntae Smith
Chasity Wharton
Amanda & Matthew Wilcox
Tammara & Chris Williams
Gloria Williams
Alecia Wilson

OHIO

Jennifer Barr
Shelly & Bryan Barrington
Elizabeth Bascom
Jennifer & Jim Belt
Sarah Boehringer
Linda Bogle
Maddy & William Brett
Evan & Shannon Browne
Jodi & Trent Buschur
Maria & Christopher Channell
Brittany Craig
Deanna Domer
Lori Griffith
Dr. Shelley J Hamler
Tiffany Hammer
Cheryl Hershberger
Jill Irish
Passion Johnson
Benjamin & Brittany Kovacs
Kasey Marker
Jessica McCarty
Stacie McGlaughlin
Hannah Morrison
Jodi Newell

Lauren & Max Nihart

Jill & Greg Parker
Sarah Rankin
Russ & Julie Reed
Tammy Risner
Jill Rodrigues
Lisa & Jason Rusk
Rachel Ryan
Rachel & Dustin Woodrum
Brittney & Zach Zillig

OKLAHOMA

Kim & Ray Boltz
Shelby Dickens
Stephanie Hopkins

Lindsay Jones
Rachel Kinnear
Layce & Chris McMullen
April Nichols
Edie Tolar
Bailey Winstead

OREGON

Kindel & Dennis Bonin
Cassidy & Michael Burns
Kristine Douglass
Hannah Durham
Todd & Carla Falcone
Amanda Haefner
Tia Jones
Shanna Kelty
Anna Luthi
Nikki Moore
Shelby Shely

PENNSYLVANIA

Sarah & Kevin Anyan
Christine Balster
Morgan Benton
Lori & Eric Boutieller
Angela & Michael Boyle
Alysha Bunch
Christy & Mark Carr
Nicholl M Ciecierski
Sarah Darte
Tracy Deetz
Ben Eshenbaugh
Louis Figueroa
Stacy Gallagher
Charleen Gardner
Kim & Jesse Harris
Michele & Matthew Heckel
Lisa Heron
Sharon & Mark Londino
Kayla Mayes
Ceaera McDermott
Natalie Mclean
Vickie Oliver
Madylynn Onativia
Barb Weeks

PUERTO RICO

Marianela Guerrero
Rosa Maldonado
Marilyn Lopez Huertas & Jose Rafael Perez

SOUTH CAROLINA

Joshua & Natalie Blanton
Ashley Crenshaw
Amy & Mark Fincannon
Thomas & Lauren Gaede
Pamela & Chris Kollman
Vera Kostenko
Marla Kozlowski

Heather Long
Rochell & Andrew Middleton-Hill
Johnny & Constance Prioleau
Heaven Ritchie
Robert Scott
Vivian & Charles Sims
Amy & Dave Turner

SOUTH DAKOTA

Holly Dobesh
Katie Jacobs
Melissa Kludt
Kamberlyn Lamer
Melissa Scholberg
Aubrey Thorsen
Andrea & Toby Upkes
Kim Weisbrook

TENNESSEE

Nickole Atkinson
Mandi & Justin Burchell
Lauren Campbell
Darlene & Randy Chapman
Danielle Cornelius
Jo Ann Goodman
Bailee Hardy
Sarai & Jose Hernandez
Brittany Martin
Carlee Massengill
Allison & Nathan Neal
Danielle & Johnny Odom
Anna Owen
Andrea Parham
Cameron & Ryan Phillips
Carol Pierce
Kamika Portis
Brianna Ray
Arielle Roberson
Brittany Turner
Lori Wilds
Rebecca Williams
Hannah Wilwerding
Misty & Travis Wright

TEXAS

Gabriela Aladro & Patricio Gonzalez
Sarah Allen
Toree & Channing Allen
Shae Allison
Melissa Anderson
Rachael Anderson
Larissa Anguiano
Alma Araiza & Carlos Galvan
Nelly Ardavin
Vanessa Arizpe
Britney Atkerson
Mikerline Baptiste

Debbie Barber
Nora Barnes
Jeri Berryman
Mary Bertrand
Allie & Joshua Boyd
Nora Briones
Mendi Brown
Latanya Browner
Mary Bryan
Janice & Chris Burke
Shalayne & Austin Burns
Summer Dey & Marcelo Cacciagioni
Alison & Matthew Callaway
Judee & Bernard Capucac
Luna Carballo
Rosa & Noe Cardenas
Adanella Casas
Lorena Castaneda
Esmeralda Castillo & Geovani Herrera
Rosa Castillo
Nina & Ken Cebrun
Arianna Coca
Lauren Colunga
Aurelia Covarrubias
Nina Cox
Zahamira Cruz Carlos
Ismael Cruz & Olga Garza
Hannah & Morgan Davis
Maria De la Luz Gonzalez
Maaie del Villar
M Leonor Garcia & Sergio Delgado
Angelita Diaz & Jorge Medrano
Angela Saunders-Dick & Marc Dick
Tim Edwards
Ezequiel & Leslie Escalera
Ito Evans
Veronica Evans
Jennifer Faglie
Sharon Fant
Melissa Flynt
Wayne Fuller
Raleigh Gaines
Eloisa Galindo
Jessica Gangl
Laura Garza & Jorge Perez
Sierra Garza
Rochelle & Leslie Gaspard-Rochon
Kelsey Gibson
Denise Goffney
Amanda Goodson
Luis Martinez & Ana Lucia Chapa
Hameedah Habeeb
Kristen Hackman
Staci & Tedd Hansen

LaTasha Hardy
Claudia & Jesus Hinojosa
Kristin & Kristian Hoenicke
Tim & Linda Hutchinson
Jill Ivey
Ashra Johnson
Jessica Kenedy
Melinda Lee
Katuska Leon Borrero
Merlene Liggins
Carlos Lozano & Alma Muñoz
Steve & Suzy Maier
Lynn & Tim Martin
Breanna Massey
Amber & Robert Massicot
Lenieshia Mayberry
Scott McKay
Maricel & Joseph Meade
Frieda & Zane Morgan
Daysi Yamileth Munoz Escobar
Omar & Maria Nino
Kaitlyn & Colten Oder
Alan & Sondra Pariser
Lauren Patton
Stephanie Pickett
Brooke Polak
Shandi Polak
Geneieve Ratliff
Jennifer Reekie
Madison & Jacob Richardson
Jennifer Robison
Rafael & Monica Rojas
Dawn Shannon
Winter Skinner
Cindy Smith
Missy Smith
Eric Soland
Ana Solis
Irma Solis
Randy & Rosalie Spear
Allyssa Speights
Lenora Stoner
Sheila Stoutmire
Alicia Tackett
Amy & TJ Trietsch
Amy Varley
Sandra Villarreal Garza
Samantha & Jose Villaseñor
Gaby & Lance Walerczyk
Jessica & Lonnie Waller
Katie Williams
Kari Wilmeth
Amanda Winslett
Shannon King
Jamie & Jazzlyn Young
Madison Young
Adelhi & Gerardo Zamora

Circle of Influence—Pacesetter

UTAH

Mariel & Frank Filippone
Jennie Freestone
David R Green Jr & Leah Green
Shauna Hammon
Sherry Jones
Dawn Niccum
Rebekah & Grant Pumphrey
Maria Santana

VIRGINIA

Melissa Engelking
Malissa Fansler
John Hall
Rebecca Hockensmith
Margaret Mathis
Rodney Nelson

Kienyn Nowak
Logan Panther
Kurkessa Springs

WASHINGTON

Hannah & Joel Arndt
Janet Bell
Jenna Bonesteel
Michelle Bonesteel
Lynn & Tom Delancey
Hannah Jasper
Myongsuk McConville
Leah & Sam Melquist
Syrina Melton
Lyndsey & Charles Miller
Chong Ae Morris
Trisha Myers
Jaimee Nylund
Terry O'Neill

Stephanie Palady
Shannon Robb
Katherine Todd
Sabrina & Bradley Yoshitomi

WEST VIRGINIA

Vanessa Lestin

WISCONSIN

Mary Anne & Raymond Carlson
Breanna Davis
Jenny Hoffman
Brianna & Ivan Krejchik
Brenda & Keven Lee
Michelle Pickel
Amy Sachs
Jessica Smith

Stacy Sweig

WYOMING

Nicholas & Shenae Alberts
Breanne & Michael Sufrin
Josie Viehweg

Pacesetter

These businesses have taken advantage of the tremendous potential of the Pacesetter program. Each has watched the Foundations video, enrolled eight (8) or more Members and advanced to a new high status of Director or above.

ALBERTA

Gerard Anastacio
Tania & Domenic Belcastro
Avon Bergeron
Alyssa Blain
Brenna Bristow
Altiera & Eric Dahlman
Lorna Decasa
Jordan Gallais
Amy Hardy
Heather Hetherington
Kaitlynn Krause
Alicia Lungal
Sandy Nelson
Arianne Petker
Mildred Poquiz
Ruviro & Ma. Bernadette Ruanto
Jennifer Tongco
Madyson Vandermaarel
Geraldyn Wright

BRITISH COLUMBIA

Hermogenes Carullo
Ashley Kelly

MANITOBA

Jaime Falk
Melissa Jolicoeur

Sarah McLarty
Crystal Zacharias
Kyra Zebrasky

NOVA SCOTIA

Byron & Jillian Aucoin

ONTARIO

Christa & Jorden Blanchard
Jenna McIntosh
Yeside Osinuga
Mike & Andrea Van Bakel
Brian Victorino

QUEBEC

Pierre Leblanc
Anne-Fanny Lemelin

SASKATCHEWAN

Tally Carriere
Megan Fedoski
Brandon Hodgkin
Madison LaFreniere
Vanessa Savage

ALABAMA

Chelsea Cooper
Tiffany & Whitney Haggamaker
Javetta & Toby Lodge
Tiffany Pratt
Freida Pressnell
Ally Sanders

ARIZONA

Glen Gauna
Esther Mejia
Violette Pullano
Sirena Sanchez
Jordan Schoenecker
Debbie Yoos

ARKANSAS

Bridgett Collins
Gena Loftin
Elizabeth Rogers
Laiken Stafford
Amy Whisman

CALIFORNIA

Maria & Stephen Crane
Sara Draeger
Amanda & Justin Ferre
Kristen Frankmore
Renee Gregoric
Sarah Lee
Bernabe Ramos Blas
Sierra Rhodes
Luz Robles Castro
Maria Jovita Robles
Edward & Gay Lord Sabiniano
Ma Luisa & Adrian Solis

COLORADO

Amanda Mowery
Zachary Wirth
Casey Witzel

CONNECTICUT

Nicole Pichasaca

DISTRICT OF COLUMBIA

Maria Inman

FLORIDA

Jorge Betancourt
Patricia Candito
Gavin Carpenter
Misty Carter
Jennifer Cauldwell
Marilyn Cruz
Laura Heredia
Omaira Josefina Jimenez
Chris Longevin
Atiya McNeal
Allison Messer
Annemarie Piazzola
Ernst Pierre
Guillermo Reyes
Ejikay Wachuku
Brittany Walker
Danielle White

GEORGIA

Jessica Adderley
Angela Altman
Leasel Downey & Omar Smith
Jennifer Groover
Faye Hartfield
Amber Jones
Marie-Alice Le Blanc
Giovanna Matta

Kristin McKibben
Kaitlin Newport
Brittany Purvis
Heather Rogers
Sunni Vickery

IDAHO

Karen Davis-Morris
Rastilen LezonFerreira
Rebecca StitesRobinson

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Alissa & Jason Alsup
Lori Humbert

IOWA

Tina Ahlberg
Ashlee Breitenkamp
Heidi & Brad Cole
Andrea Kuehn
Stryker Vance

KANSAS

Madison Petit

KENTUCKY

Maddie Garrett
Tiffany Medley

LOUISIANA

LaTangie Honor

MARYLAND

Katie Harris
Danielle Pereyra

MASSACHUSETTS

Maria Martinez

MICHIGAN

Laura Bracali
Marissa Cook
MacKenzie Gladwell
Billie HaleThomas
Megan Smith
Alissa Stoops
Nicole Wills

MINNESOTA

McKenzie Mikkelsen
Bria Schultz

MISSISSIPPI

Leah Loftin
Stephanie Peebles

MISSOURI

Brenda Collier
Jeannie David
Deanna Fisher
Madison Rasmussen
Lauren Tucker

NEBRASKA

Christine Coash
Tamara Dobias
Claudia Guadalupe Ramos

NEVADA

Bill Graziano
Elyssa Graziano
Jenette Titus

NORTH CAROLINA

Rachel Bisselele
Bonnie Craig
Diane Giambra
Jarine Gunter

Mischa & Brad Hardee
Connie Holland
Betty & Bruce Howard
Michael Hoyles
David Pride
Valerie Sampson
Tociana Watley July
Chasity Wharton

NEW YORK

Heather Bachman
Brayan Diaz
Connie Fischthal
Yvianne Hyacinthe
Cait Thomas

OHIO

Brittany Craig
Jessica Gomez
Taylor Gramberg
Lori Griffith
Kasey Marker
Yolette Mendez Castillo
Hannah Morrison

Harvey Shetler
Shania Spitler
Nicole VanPelt

OKLAHOMA

Shelby Dickens
Stephanie Hopkins
Lindsay Jones
Berkley Junell
Layce & Chris McMullen

OREGON

Desiree Craig
Hannah Durham
Todd & Carla Falcone
Anna Luthi
Madeline Ottinger
Madison & Cody Ross

PENNSYLVANIA

Kory Angeli
Nicholl M Cieciarski
Louis Figueroa
Linda Harris

SOUTH CAROLINA

Liz Bell
Brent & Danae Hudson
Amanda Murray
Robert Scott

SOUTH DAKOTA

Katie Jacobs

TENNESSEE

Erika Cobb
Jakya Glover
Brittany Martin
Lauryn McBride
Jenny Shreeve
Abbie Tarrant
Misty & Travis Wright

TEXAS

Sarah Allen
Toree & Channing Allen
Hannah Arnold
Lori Benson
Gail & Bill Bertrand

Shalayne & Austin Burns
Kevin Cardenas
Rosa & Noe Cardenas
Janessa Castelan
Tim Edwards
Jennifer Faglie
Elizabeth Fuentes
Eloisa Galindo
Jessica Gangl
Hameedah Habeeb
Lolita Harris
Jessica Horton
Jessica Kenedy
Meghan Kitts
Sun Young Koo
Mary Mahan
Lenieshia Mayberry
Sheree Mickle
Dayna Millions
Haley Nixon
Shandi Polak
Leah & Darius Rivera
Erick Rodriguez Quinonez
Todd & Meagan Stansbury

Lenora Stoner
Janeth Torres
Sandra Villarreal Garza
Tori Whitaker
Leslie Workman
Candice & Emmanuel
Zakariya
Adelhi & Gerardo Zamora

UTAH

Katie Flynn
Ashley Janiszewski
Dawn Niccum

VIRGINIA

Malissa Fansler
Lyndsey Yocom

WASHINGTON

Mark & Katie Bachand
Janet Bell
Angie Garner
Maegen & Eddie Johnson
Boksoon Kim

Mary Kost
Jacquelyn Mejia
Shannon Robb
Corinne Wright

WISCONSIN

Alisa Habeck
Janet Metzger
Amy Sachs
Marki Wolf

20/20 Club

Upon enrolling your 20th Member, you qualify for the 20/20 Club. This designation recognizes those who enjoy 20 percent commissions on the monthly purchases of their personal enrollees and have distinguished themselves by having . Those businesses receive a handsome pin and recognition in the digital Leadership in Action. Congratulations to this distinguished group!

ALBERTA

Taylor Carriere
Maddi Scott

MANITOBA

Norma Walchuk

NEW BRUNSWICK

Kerry Underhill

ONTARIO

Romando & Venusa
Javonitalla

SASKATCHEWAN

Tally Carriere

ALABAMA

Joshua & Dawn Gentry
Jessy & Andrew Tipton

ARIZONA

Rebecca & William Stell
Robert Vidovic

ARKANSAS

Haley Liberatore

CALIFORNIA

Maria & Stephen Crane

FLORIDA

Amanda Bussett
Kristy Hinkle
Nicole Smith

GEORGIA

Raquel Breaux

HAWAII

Ronson Olaso

IDAHO

Sarah Vuittonet

ILLINOIS

Chad & Connie Kohler
John & Charie Leopold

IOWA

Heidi & Brad Cole

KANSAS

Ryan & Bailee Latta

LOUISIANA

Elizabeth Agler
Tamatha Laseter

MAINE

Barbara & Jeffrey Packard

MARYLAND

Charlene Browning
Breanna Schwarz

MICHIGAN

Rae Burrell
MacKenzie Gladwell
Ericka Granata

MINNESOTA

Jaime Sorenson

MISSISSIPPI

MISSOURI

Amy Hayes
Leah Loftin
Amy Martin
Mackenzie Aldrich
Hailee Eckert
Deanna Fisher
Heather McCoy
Nickie Phillips

NORTH CAROLINA

Paul & Barbara Fleuret
Connie Holland
Kelly Marshburn

NEW JERSEY

Karen Jenkins

NEW YORK

Christine Smith

OHIO

Taylor Gramberg

OKLAHOMA

Lindsay Jones

PENNSYLVANIA

Louis Figueroa
Charleen Gardner
Laurie Landis

TENNESSEE

Danielle Raines
Bianna Ray

TEXAS

Denise Goffney
Lindsey & Eric Hulen
Bristan McCarley
Stephanie Pickett
Brooke Polak
Holly Popelka

WASHINGTON

Veronica Long
Stephanie Palady

WYOMING

Nicholas & Shenae Alberts

NEW



CHEWY PROTEIN BARS

COOKIES & CREAM

NATURALLY FLAVORED

20g
PROTEIN

170
CALORIES

5g
NET CARBS