

Melaleuca®

JANUARY 2026 | USA 

# LEADERSHIP

IN ACTION

ENHANCING THE LIVES OF THOSE WE TOUCH® |



Congratulations to  
Our New **Corporate**  
Directors 3 P. 12

MORGAN  
& DEREK  
MARTIN



EXECUTIVE CHAIRMAN  
**FRANK VANDERSLOOT**

# Champions of the Little Guy

Happy New Year! I can't believe it's already 2026! This year we're going to celebrate the 250th anniversary of the United States of America. And in addition to that, we're going to be celebrating Melaleuca's 41st year of enhancing lives!

I can't believe how fast Melaleuca has grown over the last 41 years. And 2025 was one of the best years in our 41-year history. By *best*, I mean one of the best growth years. We define ourselves as a growth company. In the business world, growth is an indication of the health of a company.

We've always been a healthy company. But we are getting even stronger. Not a month goes by without new discoveries in the scientific world. And as we follow that science, our products are getting better. Our marketing materials are getting better. Our Compensation Plan is getting more lucrative. As we use these products, we are getting healthier. And I believe that as we gain experience, we as individuals are becoming better leaders. That's why this has been one of our most successful years ever.

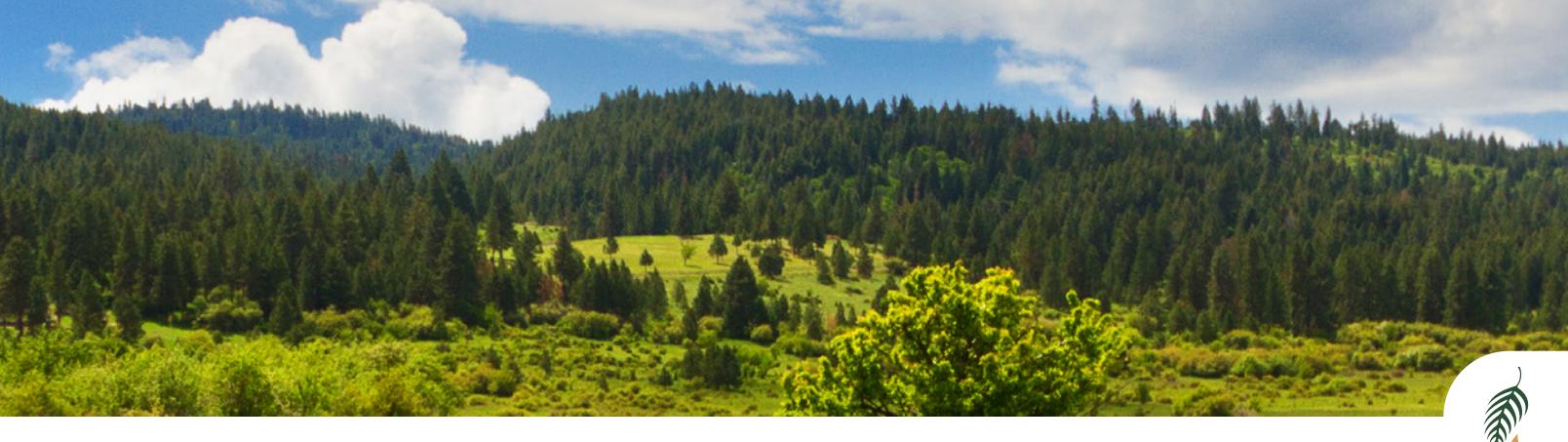
We see ourselves as champions of the little guy. By *little guy*, I mean those who were not born into wealth. I mean the average person. Those people whose parents were not wealthy. Those who are making it on their own. Those are our people.

These are the masses. They are not the hoity-toity who sit around the pool drinking martinis and watching the stock market. Our people are the ones in the trenches.

The ones scrapping it out trying to make ends meet, hoping that they'll have enough cash put away when it's time for their kids to go to college. They are the backbone of our country and the foundation of our future. Those are our people!

Just last month we paid bonuses and payments to 145,184 families just in the United States and Canada. Some of them were small checks. Some were very large. Every one of them made a difference in someone's life. The wonderful thing about a Melaleuca business is that that income—whether it's large or small—keeps coming in month after month and year after year.

When you hear about the big checks, it might be tempting for you to suggest to somebody to quit their job and go full time into building a Melaleuca business. Please don't ever do that. It's true that some people have built Melaleuca income that is substantial enough that they could leave their full-time employment. But that is not really the model that we've created here. Our model is the model of supplemental income. We advise people to keep their full-time job and then add their Melaleuca income to that income. To me that makes so much more sense. And then, once you're making at least three times as much with your Melaleuca business as you were on your full-time job, then it might be okay to consider leaving that job and focusing on your Melaleuca business. But our counsel to most people is to keep your full-time job. Be the best employee you can be for your employer. Be loyal to the



person sending you that check. And in your spare time, build supplemental income with your Melaleuca business.

Of course, we have thousands of stay-at-home moms who've decided to stop paying exorbitant day care costs and stay home to raise their children. We are strong advocates of those opportunities. That can be an unbelievable opportunity for you to have your spouse with full-time employment at a separate company while you supplement that income as a stay-at-home mom.

In our opinion there's no greater calling than that of being a mother or father. We know of thousands of children whose lives have been enhanced because their mother was able to stay home with their Melaleuca business.

As I have traveled the world talking about our mission of enhancing lives, I began to realize that everyone's goal is to have a great life and that our mission statement is really about helping people to have a great life. I started asking people what a great life would look like. I have concluded that regardless of what nationality or what country you live in, a great life consists of four pillars.

First is great health. Second is great relationships. Third is to have enough resources so you can live stress-free and experience adventure and contribute to others. And fourth is to find and fulfill your purpose of why you were sent to this earth.

Melaleuca will help with all four pillars. It's important to remember that not one of these pillars can replace the other. Remember, relationships with your family and your loved ones will always be more important than your Melaleuca business. Hopefully, you will use the resources that you gain through Melaleuca to build relationships with those you love.

You may be asking whether you have what it takes to build a successful Melaleuca business. Here is the wonderful thing about building a Melaleuca business: Everyone can do it! All you need is determination and persistence. That is the key. As you share our Melaleuca message, not everyone will tell you *yes*. Remember that when someone tells you that they are not interested, it's not a rejection of you. It simply means "not yet, I need more information."

I believe that all roads lead to Melaleuca. We've heard thousands of stories where some of our most successful leaders originally turned down the opportunity. Sometimes they repeated their lack of interest dozens of times over several years. But, once they finally understood, they made Melaleuca their home. The quality of our products is simply too good to pass up.

Once your friends fully understand what we have to offer, they will come around. They may say *yes* the very first time. But some take longer. If they tell you *yes* the first time you ask them, make sure you do a quality enrollment and make sure you introduce them to some of your favorite products. But if they tell you *no* the first time you ask, be patient with them. You know how to contact them. Respect their wishes. And ask them again next month. The point is that if you have a firm determination and persistence, you will be successful in building a Melaleuca business. You can do it!

Sincerely,

# MORGAN & DEREK 12

Corporate Directors 3 MARTIN



## Feature Story

For Morgan Martin, Corporate Director 3 is just the beginning of a new chapter filled with possibility, purpose, and promise. And if the story of her life so far proves anything, it's this: Even the darkest hours can prepare us for the brightest beginnings.

wellness focus

## FITNESS

This month, we're focusing on fitness—not just as physical activity but as the discipline that drives success in wellness and business. Inside this issue, you'll find real strategies, tools, and routines that help Marketing Executives build belief, energy, and momentum. From forming better habits to sharing new wellness tools and tracking your daily activity, this issue is about strengthening the rhythms that move you—and your business—forward.

### Find this topic in these articles:

**8** Fit to Lead

**48** Let Us Introduce You to Fitness

**52** Fuel Your Life!

**64** Invest in What Really Pays Off—You!

# LEADERSHIP BEFORE THE YES



**32**

## *Business Building*

Leadership starts long before someone says yes. It begins with steady connection, real care, and showing up day after day. That kind of leadership creates momentum by developing leaders who rise, grow, and duplicate those same habits in others.



**8**

## *Executive Message*

Strong leaders build strong lives—and strong lives are built by daily disciplines. Discover three practices that will help you become fit to lead in 2026.



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## *Advancing Leaders*

What can you learn from the experience and advice of these leaders?

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What Future Will You Face?



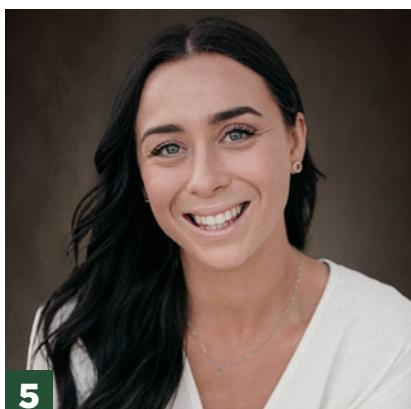
NOVEMBER 2025

# EXECUTIVE LEADERSHIP COUNCIL

The Executive Leadership Council represents the pinnacle of dedication, leadership, and consistency at Melaleuca. These outstanding business builders have demonstrated an unwavering commitment to growth, mentorship, and overall wellness. We celebrate their hard work and congratulate them on earning their place among Melaleuca's top leaders.



Masters are those Executive, National, Corporate, and Presidential Directors who have been Senior Directors or above for five or more years.



5

**Megan Garland**  
ALBERTA

MELALEUCA LIFETIME EARNINGS: **\$442,819**



6

**Jenna & Nolan Trudeau**  
ALBERTA

MELALEUCA LIFETIME EARNINGS: **\$1,116,878**



1

**Sheyenne & Payson Brumbelow**  
TEXAS

MELALEUCA LIFETIME EARNINGS: **\$408,697**

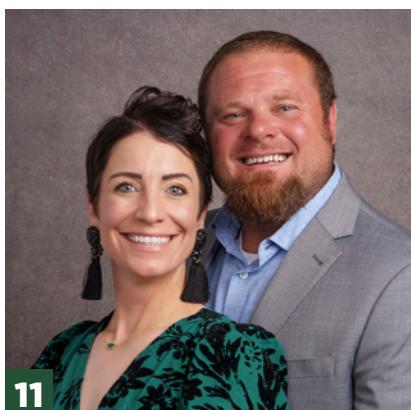


7

**MASTERS**

**Chelsie & Bo Gilbert**  
MISSISSIPPI

MELALEUCA LIFETIME EARNINGS: **\$2,532,245**



11

**Amy & TJ Trietsch**  
TEXAS

MELALEUCA LIFETIME EARNINGS: **\$271,942**



12

**Sadie & Brent Kolves**  
FLORIDA

MELALEUCA LIFETIME EARNINGS: **\$2,208,928**



13

**Kayla Roberts**  
MANITOBA

MELALEUCA LIFETIME EARNINGS: **\$738,679**

The Executive Leadership Council (ELC) is composed of the top Presidential, Corporate, National, or Executive Director businesses with the highest contribution index and a current Monthly Retention Index (MRI) of 50% or more. At least five positions are reserved for Masters.



2

**Braydi & Tanner Hoppus**

ALBERTA

MELALEUCA LIFETIME EARNINGS: **\$434,026**



3

**M** MASTERS

**Brayan Garcia-Mendoza**

NEVADA

MELALEUCA LIFETIME EARNINGS: **\$902,006**



4

**Morgan & Derek Martin**

TENNESSEE

MELALEUCA LIFETIME EARNINGS: **\$2,309,444**

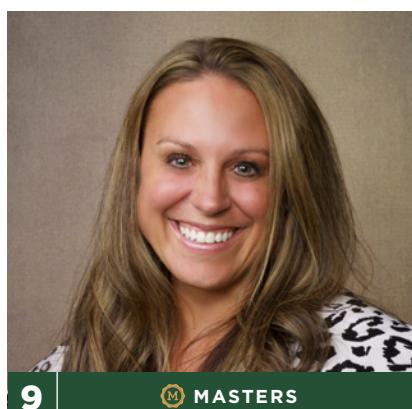


8

**Emily Raynes**

NORTH CAROLINA

MELALEUCA LIFETIME EARNINGS: **\$401,036**



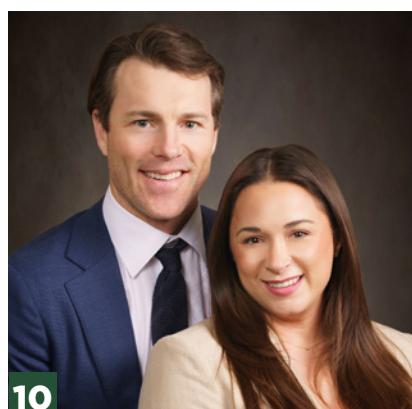
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**M** MASTERS

**Katie & Ryan Anderson**

MINNESOTA

MELALEUCA LIFETIME EARNINGS: **\$1,143,361**



10

**Kyle & Lauren Murphy**

MISSOURI

MELALEUCA LIFETIME EARNINGS: **\$812,900**



14

**Brandi & Jeremiah Whitmer**

GEORGIA

MELALEUCA LIFETIME EARNINGS: **\$513,146**



15

**M** MASTERS

**Russ & Ronni Paley**

NEW YORK

MELALEUCA LIFETIME EARNINGS: **\$12,841,302**



16

**Karah & Ian Bosmeijer**

KANSAS

MELALEUCA LIFETIME EARNINGS: **\$152,546**



### DARRIN JOHNSON

Senior VP of Sales

 @darrinjohnson1



*Being fit isn't only about health. It's about capacity. Strong leaders build strong lives—and strong lives are built by daily disciplines.*

# Fit to Lead!

## Here's How Physical Fitness Builds the Leadership Mindset

Welcome to 2026! As we begin a new year, I've been thinking deeply about what it means to be fit to lead. January always brings a surge of motivation around physical health, but there's a deeper question that I hope you'll ask yourself: What kind of leader do I want to become this year?

Being fit to lead isn't based on getting a gym membership. It's based in your heart, mind, and habits—and shows up in your calendar, your body, your relationships, and your business.

### Fitness Isn't Optional

I've had many incredibly productive conversations lately with Melaleuca leaders and other mentors in my life. One after another, these remarkable human beings have reminded me that fitness—physical, emotional, and mental—isn't optional for great leadership. It's foundational.

In particular, I want to introduce you to two amazing leaders who excel at helping ordinary people become fit to lead.

Jim Murphy is one of the most sought-after mental skills coaches and the author of the global #1 bestseller, *Inner Excellence: Train Your Mind for Extraordinary Performance and the Best Possible Life*. He helps world-class athletes and peak performers like you master their inner

world so they can thrive under pressure. Jason Smith, founder and owner of Fit in Midlife, rebuilt his life at the age of 49 and ended up on the cover of *Men's Fitness* at 55! Jason helps men and women in midlife escape the drift toward inactivity, rebuild their bodies, and reclaim their energy.

Together, the insights Jim and Jason shared with me paint a clear picture: If you want to be fit to lead, you must train your heart, your mind, and your body on purpose.

### Leadership Is Stewardship

One thing Jim Murphy said to me really struck home. He told me that the world's top performers don't succeed because they're perfect—they succeed because they're prepared. They build habits that allow them to stay calm, centered, and present no matter what chaos is unfolding around them.

My conversation with Jason Smith also yielded a very compelling observation. Physical fitness, he said, isn't about chasing a finish line. It's about becoming someone who is capable of showing up consistently—for your goals, your family, and your future.

At Melaleuca, leadership is stewardship of your time, energy, business, and example. And guess what? Your fitness amplifies that stewardship. Staying fit gives you the strength to handle more, recover

[CONTINUED >>](#)



*“You don’t train for the six-pack. You train for the life you want to live.”*

—Jason Smith

faster, and lead better. It's no wonder that with Melaleuca we are all constantly encouraged to look after our fitness, both inside and out. To help enhance the lives of others, after all, we need to be constantly improving ourselves.

This month, I want to offer you three practices, grounded in these conversations, that will help you become fit to lead in 2026.

## **Practice 1:** **Train Your Inner World First**

Jim Murphy said something to me that I haven't been able to shake:

“Pressure doesn't create weaknesses—it reveals what you've trained.”  
In leadership, pressure is a constant. The question isn't whether you'll encounter hard things but whether your inner world is strong enough to handle

them. Are you using that pressure to make yourself stronger?

Jim talked about practicing mental fitness the same way elite athletes practice physical fitness—through deliberate reps. You might think of the following four points as characteristics of a great leader.

- **Stillness under stress**
- **Clarity under pressure**
- **Presence instead of panic**
- **Choosing the response instead of reacting**

But even great leaders had to develop those characteristics! Being strong in those areas requires deliberate repetition, just like building strong muscles requires lifting the same weight over and over.

If we want teams that are confident, hopeful, and resilient, then we must model those qualities ourselves. And there's only one way to do that: Hit the gym!

To get yourself into the right mindset for this kind of exercise, I invite you to add five minutes of inner training to your morning routine. That might be five minutes of quiet reflection, prayer, gratitude, deep breathing, or journaling. It might not feel like much, but those minutes add up, and taking that time each morning will position you to intentionally take on the pressure of leadership and use it to strengthen the mental and emotional muscles that great leadership requires.

When your mind is fit, your decisions become clearer, your communication becomes steadier, and your presence becomes more powerful. As a result, your business grows because *you* grow.

## Practice 2:

### Build Physical Strength to Increase Leadership Capacity

Jason Smith said something particularly profound during our conversation. He said, “You don’t train for the six-pack. You train for the life you want to live.”

Wow, what a powerful perspective on leadership! Jason is saying that when you improve your physical fitness, you’re not just building muscle—you’re expanding essential capacities like these:

- Your capacity to lead longer
- Your capacity to recover faster
- Your capacity to show up on days that aren’t convenient
- Your capacity to handle stress without burning out

Jason reminded me that fitness isn’t a competition. It’s stewardship over our daily efforts. With Fit in Midlife, he teaches the power of four simple, repeatable actions: Walk daily. Lift regularly. Eat intentionally. Rest deliberately.

None of these is a Herculean task. But each has the power to transform your fitness. Where do these actions get that power? They get it by you deciding to do them consistently, day after day.

*“Pressure doesn’t create weaknesses—it reveals what you’ve trained.”*

—Jim Murphy

Taking stewardship over your daily physical fitness actions mirrors the Melaleuca business perfectly, doesn’t it? Success isn’t built on one dramatic push—it’s built on showing up every day to do the Seven Critical Business-Building Activities with purpose.

Think of your body as your first business asset. If you want to hit your big goals this year—whether they include advancing to Senior Director, developing new Directors, or earning Circle of Influence by enrolling at least four new customers every month—set goals to improve your physical fitness along with your business. When you feel strong, you lead strong. And when you take stewardship over one thing in your life, you become a better steward of other things too.

## Practice 3:

### Build a Life That’s Fit for What Matters Most

Real fitness doesn’t come from chasing fitness itself. It comes from caring deeply about something beyond yourself—your family, your team, your calling, your purpose. When those commitments are strong enough, you naturally take care of yourself so that you can show up fully for those whom you love and serve. Fitness becomes the by-product of a life lived with intention.

One of the biggest mistakes you can make as a leader is believing you can outrun imbalance. You can’t. At some point, your body, mind, relationships, or business pay the bill. To be fit to lead, you must decide in advance what matters most—and then structure your life to stay in balance around it.

Here’s an example of a simple start for January that you could make today.

1. Choose your nonnegotiables: sleep, exercise, family dinner, faith, reading, planning, etc.
2. Put them on your calendar before anything else.
3. Build your business plan around the life you want—not the other way around.

When your life is ordered around your values, your leadership becomes magnetic. People want to follow leaders who are whole, not frantic; who are grounded, not scattered; who model the kind of life everyone else wants to build. And when you lead that way, your Melaleuca business compounds—not merely through hustle, but through alignment.

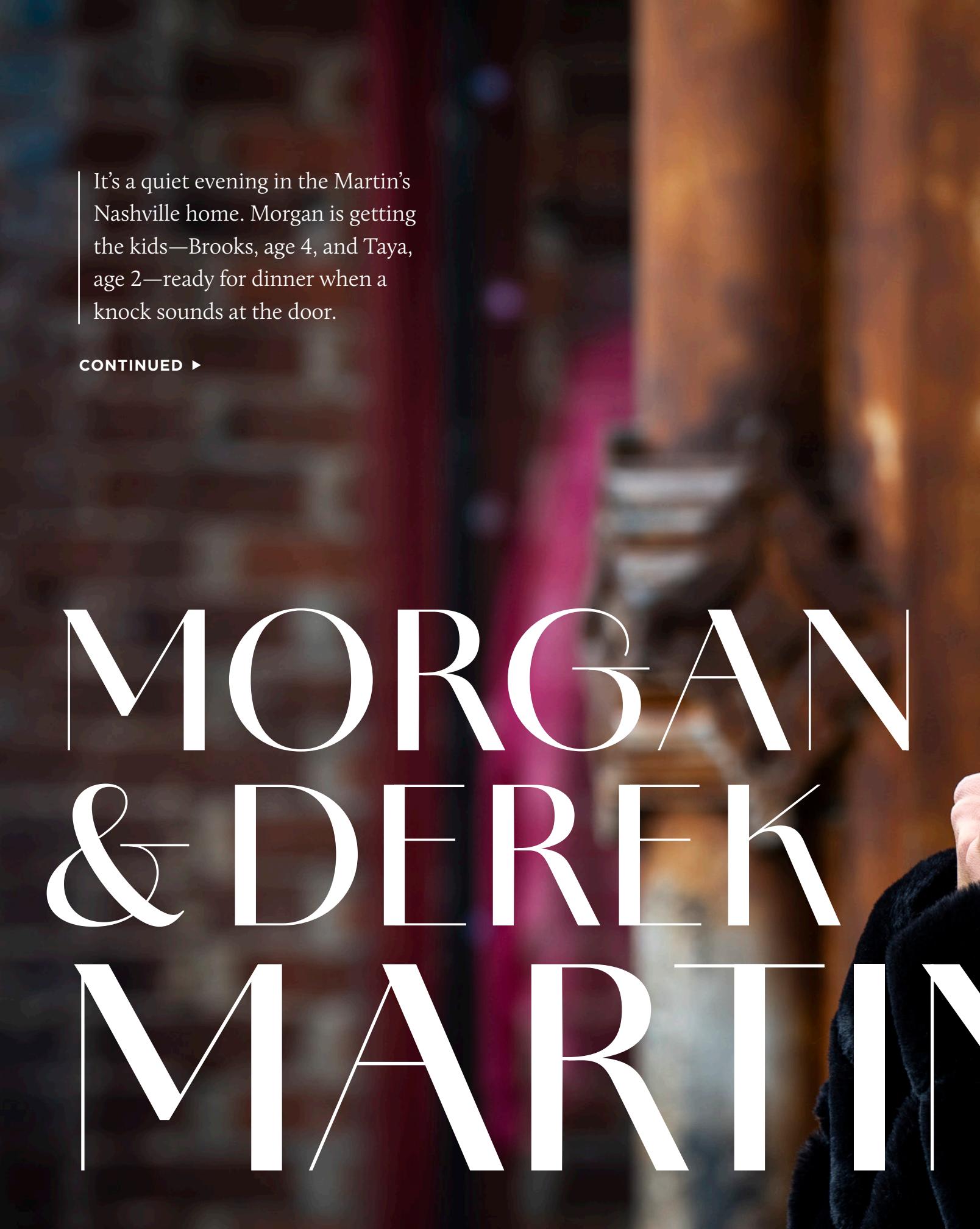
## Be the Leader Your Future Requires

Each January offers the perfect chance to reset. More importantly, it offers a choice—the choice to become a leader who is fit not only in body but also in mindset, character, and purpose.

## My challenge to you this month:

1. Strengthen your inner fitness. Every morning, take five quiet minutes to center yourself.
2. Increase your physical capacity. Move your body daily. Your ability to lead with passion and confidence depends on it.
3. Aim your fitness at what matters most. Build a life of alignment—and let your business follow.

Your Melaleuca organization is powered by your example. Like it or not, your team takes their cues from you! And your future success will be shaped by the disciplines you strengthen right now. This year, let’s all strive to become leaders who are truly, intentionally, and unmistakably fit to lead. 



It's a quiet evening in the Martin's Nashville home. Morgan is getting the kids—Brooks, age 4, and Taya, age 2—ready for dinner when a knock sounds at the door.

CONTINUED ▶

# MORGAN & DEREK MARTIN



## New Corporate Directors **3**

Advancement

Check

**\$448,084.77**

Monthly

Repeat Income

**\$48,423**

Lifetime Earnings

**\$2,309,444**

Personal Enrollees'

Lifetime Earnings

**\$2,332,846**

Members

in Organization

**7,589**

## Derek, Morgan's husband, has been waiting for this moment.

He struggles to hide his excitement as Morgan swings the door open to reveal Senior Vice President of Business Development Kevin Sommer and Director of Sales for the Southeast Doug Stewart—both beaming. Kevin held flowers. “I just stared for a second,” she remembers. “Then I walked outside and said, ‘Does this mean what I think it means?’”

It did. After months of focus, faith, and unrelenting effort, Morgan had triple-advanced to Corporate Director 3. “It was such a surreal, pinch-me moment,” she says. “You dream about these milestones, but when it actually happens, it doesn’t feel real. I’d envisioned that moment for so long, and suddenly there it was—right on my doorstep.”

## The Courage to Overcome

As successful as she’s been, behind Morgan’s achievement lies a story of heartbreak, endurance, and faith. In 2020, she faced a devastating miscarriage—a turning point that left a lasting impact on both her faith and her purpose. “It was one of the hardest seasons of my life,” she says softly. “When I came home from that ultrasound, I told myself, ‘This has to mean something. How can I help myself and other families through moments like this?’ I didn’t want the pain to be wasted.”

Morgan decided to channel her sorrow into guiding others through the same heartbreak. “Women need to know they’re not alone.”

“You don’t get to choose your trials, but you can choose how you respond to them.”

After the miscarriage, Morgan wasn’t prepared for how emotionally taxing her next pregnancy would be. “It’s hard to explain how scary it is being pregnant after a miscarriage,” she muses. “You’re nervous about every little thing, and you’re aware of how fragile the whole process really is.”

For someone as brave as Morgan, this newfound anxiety left her reeling for the first few months. But then the doctor told her something that melted those fears away. “Your due date is November 16.”

“Derek and I almost couldn’t believe it,” she says. “November 16, 2021, was my son Brooks’ exact due date, and the miscarriage happened on November 16, 2020. It felt like God was telling us that everything was going to be okay.”

Incredibly, Brooks Martin was actually born on November 16—a rare occurrence of the due date matching the birth date. Morgan describes Brooks as “a tank with a tender heart”: a child full of strength and compassion. If they lose Brooks for a moment at church, Morgan and Derek will inevitably find him next to a stroller or playing with another toddler. “He just loves kids,” Morgan laughs. “He’s the sweetest soul. I really feel like he’s destined for a leadership role someday. Even strangers will say that to us.”

Just two years later, Morgan’s resilience would be tested again. She left an MLM company in 2022 only to face an unexpected lawsuit that dragged on for three years and led her family into bankruptcy.

“Different trials mean different things,” she says. “Losing a baby is a loss of life; losing income is a loss of security. In both cases, I held on to God’s promise that he would make everything good.”

By early 2024, Morgan decided that she was done merely surviving. “That year, I told myself, ‘This is my moment to fight back,’” she says. She was tired of simply standing



in the ring doing nothing. It was time to start swinging again. “I said, ‘Lord, please restore everything that was stolen from us,’” she says. “But I also put my hands to work, because He can’t bless what I’m not doing.”

## A Road Map to Corporate Director 3

Long before the knock at the door that signaled her advancement to Corporate Director 3, Morgan had been laying the groundwork for a strong Melaleuca business



“Belief doesn’t arrive all at once; it grows alongside your effort. Don’t give up hope and don’t stop doing your Seven Critical Business-Building Activities.”

by reaching one little goal at a time. “I didn’t come into this business thinking I’d ever achieve this status,” she says. “Initially, I saw leaders like Corporate Director 5 Ashley Olive and Corporate Director 7 Erin Clark with incredible repeat income and thought there’s no way I’d ever get there.”

Fortunately, that negative mindset didn’t last. Morgan realized that if they could do it, maybe she could too—at least on a small scale. “If they could make \$100,000, I

could bet on myself for \$1,000 or \$10,000,” she recalls.

Morgan’s early milestones were modest. “At first, my goal wasn’t \$46,000 in repeat monthly income,” she recalls. “It was \$10,000. I remember hitting \$9,000 and thinking, ‘I’m almost there.’” Once she hit the \$10,000 mark, she set a new goal to make \$15,000 per month, then \$20,000, and so on. Those baby steps built everything.

And as her numbers grew, so did her self-confidence. “Eventually, I thought, ‘Okay,

**Morgan stands on the patio of the Gaylord Opryland Resort & Convention Center in Nashville, famous for its spectacular indoor gardens.**

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Morgan and Derek stand in downtown Nashville, the vibrant city where they're currently building their dream home.



what about \$100,000 a month? What about \$120,000?" she says. "That's the beauty of this business. It stretches you in ways you didn't know you could be stretched."

## The Quest for Passion and Purpose

As a child, Morgan was precocious and fearless, with a taste for adventure that wasn't entirely satisfied by yearly vacations to Orange Beach, Alabama.

"Growing up, there was a lot of love, but there wasn't a lot of extra money," she says. Faraway trips simply weren't possible—plane tickets were just too expensive.

"That's one reason why I've worked so hard in my Melaleuca business," Morgan says. "Derek and I have a goal of taking a trip to a new spot every year. We want our kids to see the world."

Fortunately, the income from Morgan's Melaleuca business is allowing the Martin family to travel to places Morgan could only dream of as a child. And that income has been on an accelerated trajectory since 2024.

That was the year Morgan attended Quest in Arizona—alone. "I had a couple of Senior Directors on my team who also earned the trip, but I was the only one who attended the event," she says. "I remember looking around that room full of leaders and thinking, 'Next year, I want to have my business partners here with me.'"

That moment of solitude became a moment of vision for Morgan. "Executive Director 4 Katie Hill spoke onstage about how important it is to be bold enough to reach out and share Melaleuca with someone you might be scared of talking to about the opportunity," Morgan says. "Sharing Melaleuca with Executive Director 5 Brittany Kovacs transformed Katie's business, and it hit me: If I get out of my comfort zone, what could happen?"

Katie's courage reminded Morgan that impact requires risk. "Katie made a bold move, and it completely changed everything for her," she says. That day, Morgan decided to stop waiting and start asking others—even the ones she didn't think would ever say yes—to build a Melaleuca business with her.

Morgan returned home from Quest with fresh motivation and a stronger sense of conviction. "It lit a fire under me," she says. "That single event marked the start of a new wave of momentum for me and my team."

## With Family, Anything Is Possible

Faith runs deep in the Martin household. So does teamwork. Through every personal struggle and every business breakthrough, Morgan's husband, Derek, has been at her side.

Derek—a certified strength coach with a background in exercise science—is Morgan's biggest supporter. Her voice takes on a warm and affectionate tone as she shares, "He calls himself my emotional support, and he truly is. He's the one keeping things running at home when I travel. He's steady and calm, and he loves every single Melaleuca product."

**"It doesn't have to feel hard to be worth it. You will reap the harvest if you keep showing up."**

Their romance began at a shoe store in Grandville, Michigan. "He worked there first and then left for an internship," she says. "A friend told him to go get his job back because there was a cute

**CONTINUED ▶**

new girl managing the store: me.” Morgan stops to laugh. “He did get his job back, and I found out later that he told his gym buddies the same day that he was going to marry that girl.”

## A Vision for the Future

Today, as the Martins prepare to move into their new home—with its half-acre yard, home gym, and beautiful breakfast nook—Morgan sees more than a structure taking shape. She sees the physical reflection of everything she’s built through resilience, faith, and consistency.

“It feels really, really good,” she says. “As you advance through different statuses, the benefit isn’t just the increase in income. It’s the legacy. It’s the ability to impact not only our family but also the families we get to serve through Melaleuca.”

Her vision now stretches far beyond personal success. “I want to show other families what’s possible,” she says. “How they can design a life they love, build something lasting, and do it with integrity.”

And she has a message for anyone who doubts whether success can come to them: “Stop trying to make success feel hard so you can believe you earned it,” she says. “Melaleuca doesn’t dangle a carrot. It sets you up to win. Don’t be surprised when you do!”

## Finding Purpose in Lending a Hand

As Morgan’s business continues to thrive, she finds joy not just in seeing her monthly income increase, but in helping others as they embark on their own Melaleuca journeys.

Her friendship with Executive Director 2 Sheyenne Brumbelow is one example. The two met while working for the same company, and when Shey decided to leave

“Success doesn’t belong to the most skilled. It belongs to the most consistent.”



that business, Morgan gently encouraged her to look into Melaleuca. “She said *no* at first, many times actually,” Morgan laughs. “She wasn’t married or a mom yet, and she didn’t care much about safer products. But I knew she’d be back one day.”

And Morgan was right. Shey returned, five months pregnant and looking for safe detergent for baby clothes. “I sent her a

**Morgan and Derek sit on the steps of the Gaylord Opryland Resort & Convention Center with their 2-year-old daughter, Taya, and their 4-year-old son, Brooks.**



few hundred dollars' worth of products," Morgan laughs. "I just wanted her to try them all. Then I invited her to one of our team's check-opening video calls, just to listen in."

Shey became a Melaleuca Member in December 2024 and started building a Melaleuca business almost immediately. In her first year, Shey enrolled more than

200 Members, advanced her business to Executive Director 2, and has earned a cumulative \$408,697 so far.

Morgan believes timing is everything. "Shey always says, 'Why didn't I do this sooner?' But we both know the answer—it happened exactly when it was supposed to."

### The Heart Behind the Hustle

What drives Morgan isn't just income or advancement. It's a legacy for her kids.

"Unlike other business opportunities," she says, "building a thriving Melaleuca business has the potential to provide repeat income for your family for generations to come."

Morgan's enroller, National Director 9 Chelsie Gilbert, once shared a quote that reframed the way Morgan thought about her Melaleuca business: "Are you focused on leaving an *inheritance* for your kids or a *legacy*? Are you chasing *paper* or *purpose*?"

"That hit me hard," Morgan says. "Here, we can do both. We can build income for our family and impact for other families."

It's a philosophy that fuels Morgan's passion for mentoring others. "I tell my team all the time: Stop overcomplicating your Melaleuca business," she says. "You don't have to go viral or make your videos perfect to be successful here. Just focus on what matters—the Seven Critical Business-Building Activities, daily consistency, and sharing from the heart."

She's quick to remind new leaders that rejection is part of the process. "If someone says *no*, don't take it personally," she says. "You don't need a thousand *yeses*. You only need a handful of people who really catch the vision."

Her favorite analogy? "When I go through the Chick-fil-A drive-thru and say I don't want fries, they don't quit selling fries," she laughs. "They just move on to the

next order. That's how we have to be in this business."

### All Roads Lead Here

Morgan has seen every kind of "road" in her journey—smooth, winding, and sometimes broken. But every one of them, she believes, led her to Melaleuca.

"I used to say in faith that all roads lead to Melaleuca," she reflects. "But now I see it. Even the ones that were hard, confusing, or painful. They all led me to this point."

**"You don't have to understand why something bad happened in your life—just trust that it had purpose."**

The perspective Morgan has gained makes her deeply grateful for the hard seasons. "If I hadn't gone through those losses, I don't think I'd appreciate Melaleuca the way I do now," she says. "You can't see the good as clearly until you've seen how bad it can get."

### The Door That Opened Everything

Morgan will always light up with pride when she remembers the knock on the door that marked her advancement to Corporate Director 3.

"That moment symbolized so much more than a title," she says. "It was about redemption. It was about rebuilding what was lost and realizing that every setback in my life prepared me for this."

For Morgan Martin, Corporate Director 3 is the beginning of a new chapter filled with possibility, purpose, and promise. And if the story of her life so far proves anything, it's this: The darkest hours can prepare us for the brightest beginnings. **JW**

# Rebecca Garrett

GEORGIA

## Pouring from Her Overflow



Rebecca Garrett doesn't concern herself with whether the glass is half empty or half full. She asks what seems to her a more practical question: Why not just fill the glass to the top?

That mindset has served her well.

"The first thing I do every morning is align my energy with what I want to accomplish that day," she says. "That means pouring into myself through reading, prayer, meditation, and journaling—filling my own glass before I do anything else."

Only when her glass is full does Rebecca feel she can be the effective leader, mentor, and friend her team members need.

She didn't always approach leadership this way.

"I used to believe it was my responsibility to pour and pour—to give endlessly—without stopping to replenish myself," she explains. "Then I heard someone say, 'Pour from your overflow.' That was a revelation—a turning point! It gave me permission to take care of myself first. So when I poured into others, I was doing so from abundance instead of depletion."

That shift reshaped her understanding of leadership. Rebecca realized that true leaders don't give until they have nothing left—they strengthen themselves first, then lead from that place of stability and clarity. She calls this approach influencing with integrity.

"Leadership is service," she says. "It's accountability. It's consistency. It's the choices you make when no one is watching. Leadership isn't about having influence—it's about having character."

She's quick to point out that influence without integrity is empty. "There are plenty of people with large platforms," she notes, "but real leadership comes from living what you teach and modeling the behavior you expect from others."

After filling her glass each morning, Rebecca does exactly that—living what she teaches. She spends her days focused on the Seven Critical Business-Building Activities because that's what she asks of her team.

"I never ask my team to do anything I'm not willing to do myself," she says. "If I'm encouraging follow-ups, I'm following up. If I'm pushing for incentives, I'm qualifying too. I'm converting my home, showing up on social media, attending local events, and staying consistent."

Because of that alignment between words and actions, Rebecca leads with credibility. And when a team member or friend needs guidance, support, or strength, she's able to give it freely—not from exhaustion, but from overflow. **JC**

LAST MONTH'S  
EARNINGS

\$26,240

LIFETIME  
EARNINGS

\$1,090,793

# Ryan & Katie Anderson

MINNESOTA

## Turning Discipline, Family, and Faith into Momentum



When Katie thinks about 2026, she isn't considering titles or ranks. Her goals are focused on people: the families still waiting for a breakthrough, the leaders still finding their confidence, and the next person who needs someone to believe in them.

That's why every January, Katie starts the same way. She stands in front of a whiteboard and maps out a year of growth with intention: *How many Directors, Directors 3, and Senior Directors can we help advance this year?* To her, these aren't numbers on a page. They're individuals with goals, responsibilities, and families of their own.

This people-first mindset has defined Katie's leadership from the beginning. As she prepares to achieve National Director and help her senior leaders advance, her focus hasn't changed.

"I tell my team all the time that momentum is built in the small things," she says, "not just the milestone moments when you get recognized. Work consistently, conduct your business with integrity, and always be a team player."

It's a mindset that was shaped long before Melaleuca. Growing up in a small town, Katie played every sport she could, including cross-country, basketball, track, softball, and precision skating, followed by rugby in college. Today, she still treats her days like training. Nonnegotiables come first: 1) Expanding her contact list, 2) doing approaches and follow-ups, 3) practicing personal development, prayer, and gratitude, and 4) moving her body. Only after those boxes are checked does she allow herself a reward. Sometimes that reward is small, like time in the hot tub or lunch with her husband. Other times it's bigger. Before a Vikings game with her family last weekend, she set a simple condition for herself: Help one new person shop before Sunday at noon.

"I wasn't going to miss time with my boys," she says. "But I also wasn't going to skip the work."

Her sons are intentionally woven into the journey. When Katie's team advances, she asks her boys how they want to celebrate. It used to be movies or pizza nights; but now, as they've grown into teenagers, it's escape rooms and football games. Ultimately, her biggest reward is deeply rooted in time. "I don't have many years left with my kids in high school," she says. "I want to be present for every moment."

Her advice for anyone struggling in their Melaleuca business is to stay grounded. "Momentum doesn't take dozens of people," she says. "It only takes one great person to change everything," she says. "Most people quit because they don't realize how close they are." **JW**

LAST MONTH'S  
EARNINGS

\$33,981

LIFETIME  
EARNINGS

\$1,143,361

## Brett &amp; Kirsten Johnson ALBERTA

## Never Get Too High, Never Get Too Low



It's wintertime in Alberta, and the Johnsons are in their element. Both of the Johnson boys play on hockey teams. Sometimes it seems like they're in their skates more than their shoes! Brett gets lots of ice time too—he coaches one of the teams.

Hockey is thrilling. Players can bring the puck down the ice in seconds and send slap shots at the goal faster than fans can turn their heads.

But underlying the lightning-fast gameplay is the game plan and the constant, steady, strategic effort that actually wins the game. A 6-1 lead can be lost quickly if players on the winning team lower their guard too early. A team that's behind 1-6 can battle back to win if they just stick to the plan. Kirsten has a mantra for these moments. It works equally well for her Melaleuca team and her sons. Never get too high, never get too low.

Success in building a Melaleuca business, Kirsten knows, comes largely through doing basic work, over and over. Adding names to your contact list. Making approaches. One day's progress may look minimal. But that consistent effort builds

momentum, which generates sustained growth and, sometimes, overwhelming success.

Through it all, whether it feels like nothing's happening or everything's happening at once, Kirsten and her team repeat this mantra: Never get too high, never get too low.

One of Kirsten's team members, Lisa Golden, recently advanced to Senior Director. This journey took her six difficult years. Lisa has a son with special needs, and the challenges could pile up quickly. "Some weeks, we didn't even talk about business," Kirsten recalls. "She just needed my ear. We cried together. Sometimes, building this business is about just getting through the day."

For years, Lisa fought to get her son the care he needed. She had every excuse to set her business aside. But she had also identified a powerful *why*. "She stayed the course," Kirsten says, "because in her heart, she knew she could do it. And when she did it, oh boy, I couldn't even tell her congratulations because I was crying so hard!"

Lisa knew the team mantra: Never get too high, never get too low. It kept her fighting toward her goal, even during the hardest days. Kirsten can almost hear her sons out on the ice whispering the mantra too. It reminds them that no matter how quickly the game changes around them, steadily following the game plan is the true key to victory. **lc**

LAST MONTH'S  
EARNINGS

\$71,302

LIFETIME  
EARNINGS

1,163,623

## Shannon King TEXAS

## Refusing to Let Fear Win



For Shannon, the 2026 message is urgent and unmistakable: Financial security requires more than hope. “An additional stream of income is no longer a ‘nice-to-have,’” she says. “It’s an essential. Without a plan, we’re all one diagnosis or bad phone call away from everything unraveling.”

It’s a message that she shares with the goal of reaching anyone who might be skeptical of Melaleuca—people who, like her old self, thought Melaleuca was just another gimmick. But her enroller, Corporate Director 7 Erin Clark, was patient, reaching out periodically to share product info, company updates, and, one fateful day, a photo of her paycheck.

“The amount Erin had made in one month actually shocked me,” Shannon recalls. “She got my attention. I was listening after that. And I’m so grateful I did, because I truly believe that Melaleuca’s 40-year foundation matters now more than ever.”

That belief carried her through 2025, which was the worst real-estate year of her career. And personally, life has felt heavy lately.

“Fear has its moments,” she says. “But because I have Melaleuca, I know I can take care of my family. I can’t imagine where I’d be if I hadn’t said yes.”

But Shannon is quick to mention that financial success doesn’t mean life is easy.

“Everyone is going through something,” she says. “The difference is how you handle that hardship.” Shannon has learned to reject the idea that being strong in moments of struggle is automatic. “The reality is that we all get to choose how we’ll react during tough times. Personally, I choose to get up every day. I choose gratitude. I choose to fight for my family.”

That mindset shapes how Shannon leads. She believes deeply in people—sometimes to a fault—and refuses to take her heart out of the business.

“If I’m not serving people, then I don’t want to do this,” she says. “That comes with heartbreak, but it’s worth it.”

She starts with *why*, not income. “Five hundred dollars won’t get you out of bed on hard days,” she says, “but having a larger sense of purpose will. In 2020, people came to Melaleuca out of fear. In 2025, they’re coming because they’re demanding better.”

Her message to anyone reading her story is steady and unwavering: “The best day of your life hasn’t happened yet. You *will* face obstacles. But because of what’s offered here at Melaleuca, you can choose a better life every single day.” **JW**

LAST MONTH'S  
EARNINGS

\$17,555

LIFETIME  
EARNINGS

\$940,129

# Brette & Brandon Olsen

MANITOBA

## The Gift of Time



Not that long ago, weekday mornings in the Olsen house felt heavy. Brette and Brandon would watch their oldest daughter brace for school. The routine was familiar—backpack zipped, shoes on, out the door—but the resistance was unmistakable. School wasn't just something their daughter disliked; it was something she dreaded.

Brette and Brandon could see the toll it was taking on their daughter's confidence and attitude. They knew something wasn't working. There was another school that would soon be available and fit their daughter better—different environments, different approaches—but the financial wall of private school meant it simply was not an option.

Brette also wished she could be more involved in her both of her daughters' schooling, but that, too, felt out of reach. She had a fulfilling but demanding full-time career, one that left little flexibility during the day. Like many working parents, she made it work—but it often meant that her family only received whatever energy she had left at the end of it. "My family got what was left of me, not the best of me," she says.

Then Melaleuca changed everything.

By building up a reliable, repeat income through her Melaleuca business, Brette's family gained options they didn't have before. They could not only afford to enroll their oldest daughter in private school—where she now thrives—but Brette also gained time freedom outside the confines of a rigid full-time schedule. "Building a Melaleuca business is hard work," she says. "But the rewards are undeniable. In previous jobs, I've worked ten times harder for ten times less."

That freedom didn't come from a sudden shift in strategy. This latest advancement to Executive Director 4 was achieved by doing the things she's always done. "Consistency is king," she says. At least five days a week, she completes an accountability sheet to track her progress across the Seven Critical Business-Building Activities. The discipline keeps her grounded and moving forward, even when life is full.

And life is very full.

Brette's days are just as busy now, but they are filled with the things that matter most—volunteering in her children's classrooms, connecting with Melaleuca partners over lunch, and being present for every hockey game and practice. For Brette, this advancement isn't about a title. It's about lighter mornings, more options, and the freedom to build a life—and a business—around her family. "The biggest blessing Melaleuca has given me is the gift of time," Brette says. 

LAST MONTH'S  
EARNINGS

\$17,660

LIFETIME  
EARNINGS

\$350,988

## Amy &amp; TJ Trietsch TEXAS

## One Yes Can Change Everything



On the deck of a Disney cruise ship, with the ocean stretching endlessly ahead and her two boys laughing nearby, Amy Trietsch experienced a moment she'll never forget. It wasn't the fireworks, the characters, or even the destinations that seemed to freeze time. It was the realization that the entire trip was paid for in cash. No credit cards. No payments waiting at home. Just presence.

"There were so many moments when my husband and I looked at each other and said, 'This wouldn't be possible without Melaleuca,'" Amy says. "I'm literally living my dream life."

Before Melaleuca, life looked very different. Amy was juggling three jobs while homeschooling, and her husband was working 90-hour weeks in HVAC. Both of them were stretched thin and exhausted. Taking vacations—even small ones—meant paying them off for months or even years after they were over. "How deep do you go into debt just to make memories?" Amy asks. It was a cycle she desperately wanted to break.

Melaleuca didn't just break the cycle—it replaced it with something better.

Amy's Melaleuca journey didn't start with instant trust. After spending nine years trying her hand representing an MLM that ultimately shut her down, she came to Melaleuca guarded, cautious, and bruised. She dipped her toe in, afraid to believe too quickly. But over time—through products that delivered, leadership that stayed consistent, and a company that did exactly what it said it would—trust replaced fear.

"You don't have to worry about what Melaleuca is going to do," Amy explains. "If you do your part, you can trust they'll hold up their end. When you take that worry off the table, all that's left is the work."

And then there was Executive Director 4 Kristina Brown.

For five years, Kristina asked Amy to take a look at Melaleuca. Seventeen times, Amy said *no*—not because of Kristina, but because of life. Exhaustion. Trauma. Survival mode. Then, on the very day Amy's MLM shut her down, Kristina asked an eighteenth time. "I'll take a look," Amy finally said.

That single moment changed everything.

"Kristina is the only person I would have enrolled with," Amy says. "She was the one who was consistent—no matter what. One person can change your entire business. But if you give up asking, you never get to watch that life change."

Today, Amy no longer counts down to weekends, breaks, or retirement. She's living fully in the days she's been given—building a business rooted in honesty, stability, and hope. Her advice is simple, hard-won, and powerful: "Don't make it about you," she says. "Don't quit too soon. And never underestimate what one persistent, belief-building conversation can do."

Because sometimes, one yes doesn't just change a business—it changes an entire life. **MH**

LAST MONTH'S  
EARNINGS

\$18,246

LIFETIME  
EARNINGS

\$271,942

## Blake &amp; Rachel Whittington GEORGIA

## Doing It with All Her Heart



The classroom hums before the bell rings. Desks scrape softly against the floor. Backpacks slump beside chairs. The air carries that familiar blend of dry-erase marker and pencil shavings; the quiet rhythm of a school day beginning. For Rachel Whittington, it's more than a scene—it's a life choice.

A stay-at-home mom with two school-aged children, Rachel substitutes in their schools a few days a week—not because she has to, but because she wants to stay connected to her children's lives beyond the walls of their home. That same intention shapes how she's built her Melaleuca business.

Her consistent work is also why her recent advancement to Executive Director 2 didn't arrive with much fanfare. Rachel wasn't chasing the next title. She was focused on developing her team members. When news of her advancement arrived, it felt like a surprise—one that came quietly, as a result of putting others first.

Earlier this year, that clarity hadn't yet settled in. January 2025 marked a low point in Rachel's business. She was carrying more than her share, wanting success for others more than they

wanted it for themselves. The joy of building was gone, replaced by the strain of *managing* instead of *leading*.

Everything shifted during Convention 2025 when Rachel made a deliberate commitment to rebuild differently. She decided that she wanted to work alongside teammates she genuinely loved and shared values with. As she focused on alignment and let go of control, the growth in her business followed. Developing leaders became fun again. "I don't feel like I have to manage people anymore," she says. "I just get to truly lead them."

Today, Rachel builds her business in the margins of everyday life. Strategy calls happen between errands. Conversations begin in carpool lines or grocery store aisles. "This is truly an in-the-pockets-of-your-day kind of business," she says.

Service now defines her leadership. This year, Rachel has traveled to support her team, attended in-homes for her teams, and stepped into the trenches alongside those she leads—not for recognition, but to help others move forward. Along the way, she's also experienced the quiet rewards of growing her own business, including paying off more than \$40,000 in debt.

Faith anchors it all. A verse from Colossians—*Whatever you do, do it with all your heart*—guides her leadership and keeps her focused on stewardship over spotlight. For Rachel, that means putting first things first—and building something steady, meaningful, and sustainable, season after season. 

LAST MONTH'S  
EARNINGS

\$17,003

LIFETIME  
EARNINGS

\$267,583

## Brody &amp; Tori Farr SASKATCHEWAN

## Grit in the Grasslands



On the wide-open prairies of Saskatchewan, where the fields stretch farther than the eye can see and the horizon holds quiet promise, life moves at a slower, steadier pace. For Tori Farr, that routine once defined everything about her days—sunrise breakfasts with her kids, the hum of farm equipment drifting through the windows, and long afternoons spent cooking, cleaning, and chasing toddlers across a sprawling farmyard with no close neighbors in sight.

“It’s peaceful out here,” Tori says. “Wholesome.” Her kids, ages four and two, race through the yard to greet their dad, Brody, as he pulls the tractor into the field just steps from their home. Most days, the whole family gathers for lunch—one of rural living’s sweetest treasures.

But in the stillness of prairie life, there was also pressure. After leaving her job as a dental assistant to become a stay-at-home mom, the weight of finances shifted entirely to her husband’s shoulders. And in farming, there are years that bless—and years that strain. Tori longed for a way to contribute while still staying home with her children—a way to create stability without

sacrificing the life they loved. She found that possibility tucked quietly inside her daily routine.

“Every day looks pretty much the same,” Tori laughs. “Making breakfast, doing laundry, wiping counters, playing games with the kids.” But when she became a Melaleuca Member, Tori realized that the very things she was already doing could become the bridge to something more. She began sharing simple moments—making *Simply Fit*<sup>TM</sup> pancakes, running a load of laundry with *MelaPower*<sup>®</sup>, tidying with *EcoSense*<sup>®</sup> cleaners—and discovered that authenticity resonates, even from a tiny farm that’s hours away from a major city.

Her consistency paid off. Tori advanced quickly, earning paychecks that immediately lifted some of the weight off her family. “My husband told me he feels lighter,” she says softly. “Melaleuca gave us security. It gave us room to dream again.”

February 2025 marked a turning point for Tori’s business—her first five-figure check. “It was surreal,” she says. “Not just because of what it did for our family, but because five of the girls on my team also advanced. Seeing their lives change lit something inside me. I said, ‘Okay, what can we do next? How many more people can we help?’”

Tori’s measure of success has expanded far beyond her own goals. She now leads a team of young moms—many navigating the same complexity she handles daily—helping them build belief through discipline, mindset, and small daily wins.

From a quiet prairie farm, Tori discovered something powerful: If she could build this life-changing business in the middle of nowhere—while raising babies and living simply—anyone can. 

LAST MONTH'S  
EARNINGS

\$24,081

LIFETIME  
EARNINGS

\$271,207

# Three New Ways **Grow Helps You Build** with Confidence



Grow is helping Marketing Executives of all statuses develop more Directors than ever before while also helping them stay organized, intentional, and focused. From new business builders to seasoned leaders, Grow has become the go-to app for keeping the important things from getting lost in the busy rush of everyday life.

And this month, Grow gets even better!

Based directly on your feedback, we've added three new features designed to save you time, increase clarity, and strengthen the way you support both customers and business builders. These updates aren't just nice improvements. They directly support the heart of your business: relationships, follow-up, mentorship, and steady growth.

*The result?*  
**Better conversations.**  
**Better consistency.**  
**Better outcomes.**

## 1. **Favorites**

### Keep Your Most Important People Front and Center

Every Melaleuca leader recognizes this truth: The key to growth lies in the relationships you nurture. But in the midst of caring for customers, mentoring others, and finding new contacts, even the most dedicated leaders can feel stretched.

That's why the new **Favorites** feature has been one of the most requested—and celebrated—updates.

With Favorites, you can highlight the customers or Marketing Executives you're actively working with, keeping them at the top of your lists everywhere inside of Grow. Whether it's your newest team members, high-potential contacts, or those closest to advancing, the Favorites feature ensures that the people who move your business forward never get buried in a long list.

It gives you a simple, intuitive way to stay connected to the relationships that matter most. Think of it as your personal highlight reel—your top priorities, always where you need them.

## 2. **Enhanced Filters**

### Smarter Sorting, Faster Insights

In leadership, clarity is power. And clarity comes from having the right information at your fingertips, not hidden behind endless scrolling. That's where the upgraded **Filter Enhancements** come in.

These improvements, found in both **My Teams** and **My Customers**, make it easier than ever to organize, segment, and understand your customers and team members. You can now sort by meaningful attributes such as:

- The last time you worked with someone
- Who their enroller is
- Their current status

With these enhancements, Grow has transformed filters from a simple sorting tool into a leadership advantage. You can now easily see who is eligible to reenroll. You can also enhance your mentoring efforts by seeing the customers your business partner has enrolled.

The result is better conversations, better consistency, and better outcomes.

## 3. New Customer Follow-Up To-Dos

### Let Grow Guide Your Customer Care Effort

Ask any leader: One of the most important parts of a strong business is helping new customers feel supported. But figuring out when to reach out, what to share, and how to guide them through their first months can feel overwhelming—especially for new Marketing Executives.

The third new update changes that.

Beginning with customers enrolled this month, Grow will create personalized **New Customer Follow-Up To-Dos** for every new customer during their first five shopping months. These To-Dos appear on the 15th of each month and include beautifully designed, ready-to-share images tailored to exactly where each customer is in their journey.

These follow-up To-Dos help you effortlessly share:

- Quick reminders about key product benefits
- Tips for navigating the shopping site
- Product spotlights and suggestions
- Home Conversion Pack education
- Simple messages that add value and strengthen loyalty

No more guesswork. No more complicated planning. Just timely, thoughtful prompts that help you build stronger customer relationships with ease.

This feature is especially powerful for new Marketing Executives who are still learning the rhythm of customer care. Grow essentially tells you who to reach out to, when to do it, and exactly what you can say.

This kind of support leads to better retention, more consistent reorders, and healthier long-term businesses for everyone.

#### BUILT FROM YOUR FEEDBACK TO HELP YOU WIN

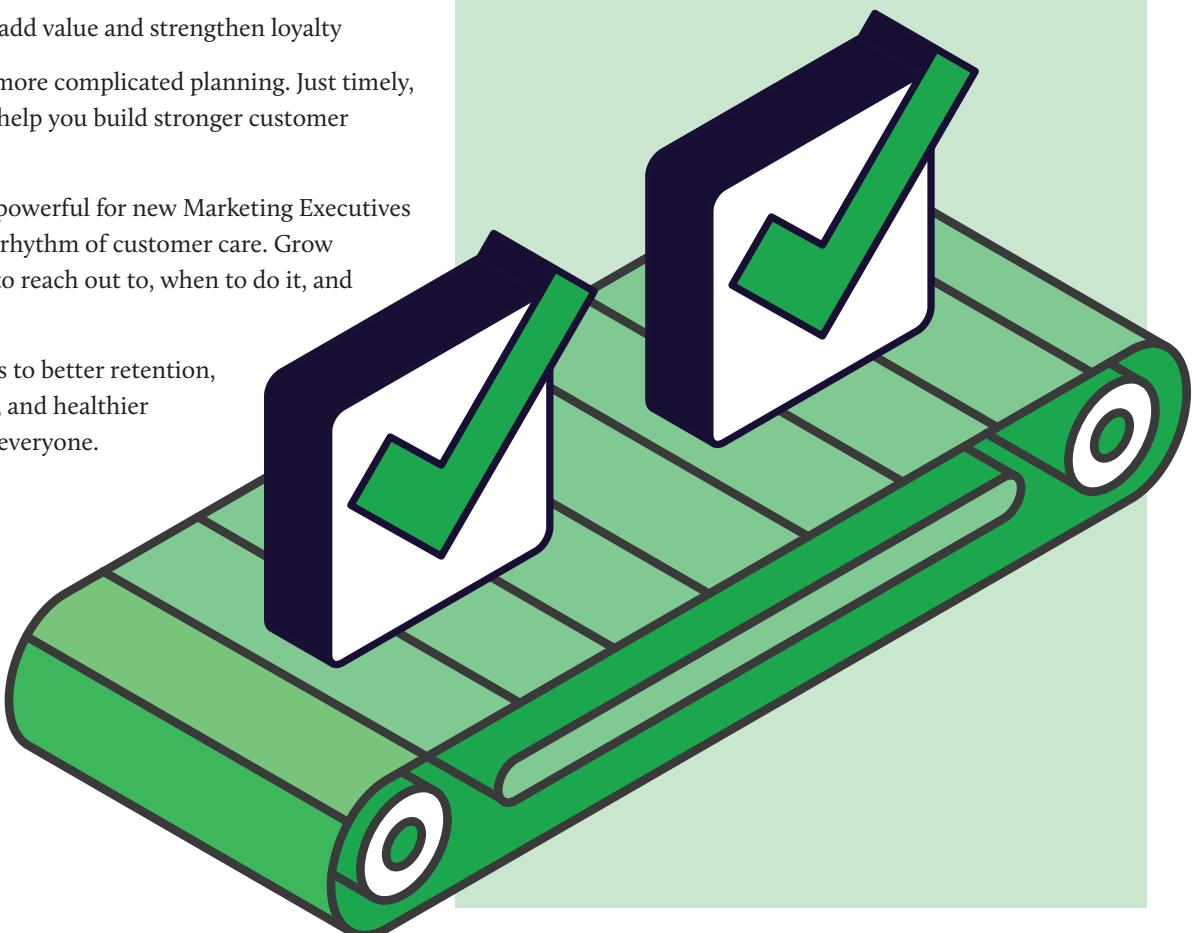
These three updates—Favorites, Enhanced Filters, and New Customer Follow-Up To-Dos—are simple and powerful enhancements that give you a smarter, more focused way to lead your business.

Every enhancement came directly from field feedback. The Grow team listened closely, refined the tools you rely on, and delivered features designed to help you do what you already do best—with less effort and more clarity.

#### DIVE IN AND START GROWING

Be sure to explore Melaleuca News inside the Grow app for tutorials, tips, and step-by-step guidance on how to use these new tools.

The future of your Melaleuca business doesn't depend on working harder—it depends on working smarter. These new Grow app enhancements are here to help you do exactly that. So open your app, explore the updates, and keep on growing. Your next breakthrough might be just one tap away. MH

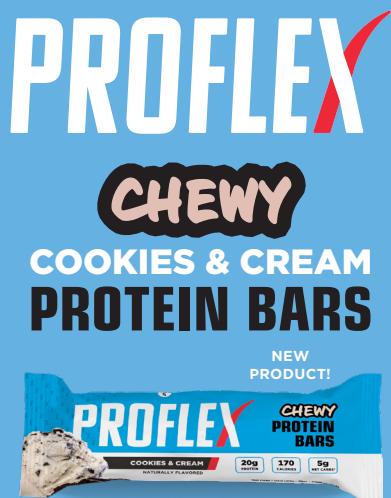


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# LEADERSHIP BEFORE THE YES

PRESENTED BY

**Chelsie Gilbert**

*National Director 9*



If there's one thing I've learned about developing Directors in my organization, it's that leadership starts long before someone says yes. It starts with how we show up. I wasn't always consistent, and I wasn't always bold—but one event changed that. From there, I began to grow myself, and that growth is what has shaped how I now grow leaders on my team.

Almost two years after I enrolled, I went to my first Melaleuca event, Road to Executive Director, and it was pivotal for my business. Up to that point, advancing to Executive Director had been my goal. I honestly never thought I could achieve anything beyond that. When I finally got there, I was grateful—but then I became complacent.

At Road, I had a light-bulb moment. I realized I was being selfish by keeping Melaleuca to myself. I had been doing a disservice to everyone in my life that I was not being loud about this to. If I didn't show them something safe—safe products and a safe business—then someone else would introduce them to something unsafe. And if someone chose not to enroll in Melaleuca, I never wanted it to be because I didn't ask.

After that pivotal moment, I got loud, I got proud, and I got bold.

Three months later, I attended my first Convention. I listened to National Director 9 Brittney McLaughlin urge us to be bolder than we've ever been and approach the people we're scared to approach. I took that seriously. Leaving Convention, on the plane ride home, I enrolled Corporate Director 3 Morgan Martin.

This newfound boldness shifted everything about how I lead. As I began to act like a leader, I developed more leaders.

## Be the Leader You Want to Follow

When I looked at myself honestly, I saw that I wasn't showing up like the leader I'd want to have. So I changed that. By using a daily accountability sheet, I committed to consistency. It's not a magic formula—it's simply showing up and doing the Seven Critical Business-Building Activities every day. It's duplicable and simple.

I teach accountability from the beginning. I walk new team members through our accountability sheet and explain what it can do for their business over time. I ask them to commit 30–60 minutes a day to those activities, because leaders grow through long-term consistency, not short-term intensity—and I model that for them.

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## Show Up to Events

There is a lot of power in events. As my enroller Corporate Director 5 Ashley Olive says, we live our business from event to event. Events shift belief. They elevate confidence. They reinforce legitimacy.

I encourage my team to take pictures at events and post them on social media. There is such power in people back home seeing you at Melaleuca events. When they see the diversity of the people and the size of the room, they can imagine being part of it. Show up to team calls, ADVANCE meetings, Convention, and whatever else is available for you to plug in to. Be a part of it and talk about it. Showing up builds your own belief and shows your team what leadership looks like.

## Use the Products—All of Them

Another foundational part of developing leaders is using the products consistently. Using Melaleuca products is such an easy and organic way to build your business. People comment on things all the time. For example, someone might say, "You smell good." And I can then say, "It's because my perfume doesn't contain the harsh chemicals that usually trigger headaches. Does your perfume avoid those too? Let me tell you how to get rid of them." Conversations around the products open doors without me forcing anything.

If Melaleuca has the product, I use the product. And honestly, if you're not taking the supplements, what are you doing? You do yourself a disservice by not fully converting to all Melaleuca products. When you use and love the products, building becomes natural.

## Meet New People

I am always looking for new ways to meet people so I can add names to my contact list. A few years ago, I became the room mom for all three of my kids at once, which I do not recommend. But I added so many names to my contact list during that time!

**At Road, I had a light-bulb moment. I realized I was being selfish by keeping Melaleuca to myself. I had been doing a disservice to everyone in my life that I was not being loud about this to.**

I recently joined a second gym just to meet new people. I'm meeting new people at church. I'm constantly looking for names to add to my contact list. If your list isn't growing, then your business can't grow to its fullest potential.

## Strengthen Your Team

Adding new names to your contact list will help you find new customers, but following up doesn't stop once someone enrolls. One thing I do consistently is make sure that every customer knows about the enroller promotions each month. You never know which incentive will motivate someone. I've had customers get more excited over a hand warmer than a \$1,000 guarantee. You just never know!

Every month, I update my customers so they know what they can take advantage of—and I also take that opportunity to let each of them know I appreciate them.

Follow-up never ends—inside or outside your organization. I do most of mine at the end of the month, and it's so simple with the Grow app. It's truly my best friend because it helps me stay consistent and keep track of what everyone needs.

Most importantly, love your customers and your team. Love them where they are. Some builders are flying, and some aren't right now—and that's okay. I don't push people past what they're ready for. When it's their time to build, I'm here to support them. In the meantime, I appreciate everything they've already done.

## Look for the Good

As a leader, one of the biggest things I teach is to not compare yourself to others. When you compare, you either become prideful or insecure—and we don't want either of those things.

Everyone has their own journey. I tell new builders, "There will be people who build faster than you. There will be people who make more than you. We're not worrying about that. We're focusing on your journey and your goals."

Tune out the noise. Look for the good in your business. When you do that, it's impossible to have a bad attitude. Struggles will happen, and one of the best things about being part of a team is that we help each other. I simply ask my team to come with a *solutions mindset* instead of a *problem mindset*. It makes a huge difference.



## Strategy Sessions and Ongoing Mentorship

When someone decides they're ready to build—that they're what we call a Category 2 or 3—we immediately set up a Strategy Session. During that conversation, I take the time to really understand them: their family, their goals, their spouse, their hobbies, and their schedule. I ask about their love language and how they like to be coached—individually or with hands-on support. We set clear expectations from the beginning.

I walk them through finding their *why*, because that will keep them anchored

I expect long-term consistency rather than short-term intensity. I ask for a one-year commitment to that consistency.

on the hard days. I ask for permission to hold them accountable, and together we outline both short-term and long-term goals while consulting the Compensation Plan. We talk about the Seven Critical

Business-Building Activities and the daily accountability sheet. I'm very clear that I expect long-term consistency rather than short-term intensity. I ask for a one-year commitment to that consistency.

The most important part of the Strategy Session is creating vision. I share my story and how Melaleuca has blessed my life, and I also share stories from others on my team who have a similar situation. Then I plug the new builder into our team pages and group chats so they're connected right away to the resources that we have.

We also schedule an in-home immediately. That part is nonnegotiable for us. In-homes build community, show the legitimacy of what we do, and create a sense of "I want to be part of that" that keeps people engaged.

We use the Grow app because it's simple, duplicable, and keeps everything in one place. And mentorship doesn't end with one session. My team and I are in touch every single week.

## Finding Your Next Leaders

When I want to find and develop leaders, I start by making a list of people I want to work with and then putting a star by the names I really want.

I look for certain characteristics in a leader—people who are positive, who love helping others, who are respected, and who have strong networks. Many of those qualities can grow with time, but grit is different. I can teach almost anything except grit. And hardworking people matter. They're the ones who

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keep showing up, even when it's hard—and that's what this business requires.

After I put a star next to the names of people I want to work with, I start engaging with those people on social media before making an approach. The algorithm will show my posts to them more often, and I'll be sending them private messages that are designed to allow me to get to know them by talking about their life. I want to earn the right to approach them, even if I already have a relationship.

When I finally approach, it's sincere and personalized. I explain why I want to work with them and what I see in them. Even then, most people tell me *no* the first time. But I keep following up.

My follow-ups aren't "Hey, are you ready yet?" Instead, they sound like real life:

"Hey, I saw you were sick. I'm praying for you."

"Your vacation looked amazing. Did you use a travel agent?"

It's genuine connection. Occasionally, I'll sprinkle in, "Are you ready to do this?"—but that's only about one out of every ten messages.

That steady, relationship-focused follow-up is exactly how I've found the leaders on my team. They've come from many different places.

Here are some examples:

Corporate Director 3 Morgan Martin and I grew up together. It took years of laying the foundation—being in touch, engaging in her life, and keeping that connection strong—before I ever approached her. And when I finally did, she was one of the few who said yes the first time.

I met Director 3 Macie Ammons in a children's clothing group on Facebook, and we became friends in real life.

It took five years of steady connection before I enrolled Senior Director 2 Erica Cobb—and it was worth all five years.

I met Director 3 Ginger Gregory because our little girls played baseball together. She became a customer and then decided to build a business.

It took approach after approach and follow-up after follow up to find most of my leaders. If I didn't follow up, if I quit after hearing *no*, I wouldn't have this team.

All of this—consistency, connection, and caring for people over time—is what develops leaders. Leadership isn't built in one moment; it grows through steady connection, real care, and showing up day after day. When you lead that way, you don't just create momentum—you create leaders who rise, grow, and duplicate those same habits in others. 

## STAGE to PAGE

*Lessons shared  
by Melaleuca's  
leading Marketing  
Executives*

Melaleuca events are where our leaders come together to share their latest insights and best practices. Look to this series to see excerpts from past events.



# Thank you for making us “America’s Best” & “Most Trusted”!

USA TODAY

America's  
Best Stores

2025

PLANT-A  
INSIGHTS GROUP

USA TODAY

Most  
Trusted  
Brands

2025

PLANT-A  
INSIGHTS GROUP

Trust isn't given—it's earned. In addition to being recognized by *USA Today* as one of **America's Best Stores**, Melaleuca has also been named one of **America's Most Trusted Brands** by *USA Today* and Plant-A Insights!

Out of millions of companies, only one-tenth of one percent made these lists. We didn't apply for these awards. We didn't ask for them. We simply lived our mission.

These awards are a reflection of your ongoing commitment to enhance lives. Thank you!

Courtney & Graham Martin  
Customers since 2013



# what future will you face?

**The average retirement path looks bleak.**  
**Cost are rising faster than savings.** In the US, Social Security faces major funding shortfalls within the next decade; in Canada, record household debt is putting retirement stability at risk. And inflation has stretched fixed incomes across North America thinner than ever.

## REWRITING YOUR FUTURE



We often picture retirement as the reward at the end of the race—full of travel, hobbies, family time, and a savings account that makes it all possible. The “golden years,” they called it. But for many North Americans, those golden years are looking a lot more, well, bronze.

The entrepreneurs at Melaleuca see the future differently. They have seen the default path to a bleak, uncertain future and they’ve decided it’s not for them. Average isn’t acceptable. They’re ready for a face-off with lifetime debt. Their future is on the line—and they’re not leaving it up to chance. Meet just some of the Marketing Executives who are redefining what their futures will look like.



# 64%

of Americans live  
paycheck to paycheck.<sup>1</sup>

# 41%

of Americans have no money  
invested in a retirement plan.<sup>2</sup>

#### DIRECTOR 4 JESSICA COGGIN

In the fall of 2019, Jessica's life was unfolding exactly as she hoped. She was building a strong sales career at Lowe's Home Improvement. She and her fiancé were constructing a new home and preparing to blend their six children into one big, bustling family.

Then a catastrophic ATV accident left her 14-year-old son, Levi, fighting for his life. His future—and hers—would never look the same again.

Levi suffered a traumatic brain injury, partial paralysis, and permanent blindness. Doctors did not expect him to survive and recommended withdrawing care. Jessica refused. For nearly ten months, mother and son lived in hospital rooms. During that time, it was no surprise that she lost her job.

Director 4  
Jessica Coggin



When Levi finally came home, their world had to be rebuilt. The family retrofitted their house to make it wheelchair accessible and adapted to a new reality centered on caregiving. Jessica tried working weekend shifts waiting tables, but Levi's condition made it impossible for her to be a reliable employee.

In 2024, a friend introduced her to Melaleuca—not just for safer products for Levi but as a flexible way to earn money. Jessica was hesitant, but, with a \$1,000 guarantee for new Directors, she decided to give it her best. "I enrolled 10 people, double advanced, and earned \$1,284 right away," she says.

The first paycheck was exciting. But the steadiness of every paycheck since that time has opened up a new future for Jessica and her family. "It's been huge having a second income," she says. "For the first time since the accident, we don't have any credit card debt. And I get to stay home with Levi."

Today, Levi is 20. He walks with assistance, remembers everything from before the accident, and continues to make progress. Melaleuca's products support his daily routine, and he's now one of the company's biggest fans. "He tells everyone, 'You need to start ordering Melaleuca. My mama can get you fixed up,'" Jessica laughs.

The future ahead won't be simple—Levi's needs will always be significant. But there is finally solid ground beneath Jessica's feet. Melaleuca's reliable monthly

**CONTINUED ▶**

1. Mary Hayes, Ph.D, and Jared Northrup, "Repetitive Task Workers: Financial Strain and Workforce Dynamics," ADP Research, November 12, 2025.

2. "What Percentage of Americans Have a Retirement Savings Account?," Gallup.com, August 12, 2025.

# 4X

increase in US bankruptcy filings among adults 65+ since 2001.<sup>1</sup>

# 37%

of Americans could not cover a \$400 emergency expense.<sup>2</sup>

paycheck has given her more than income. It has given her peace of mind, stability, and hope.

In 2019, Jessica's future was altered in an instant.

Today, with Melaleuca, she's defining what comes next.

#### EXECUTIVE DIRECTORS MARYANN AND DANIEL DOMKA

Twenty years ago, Daniel and MaryAnn Domka enrolled in Melaleuca to see if the products could help MaryAnn with her joint pain and help Daniel improve his cholesterol and blood pressure levels.

Over time, the supplements, especially the *Peak Performance Nutrition Pack*, have become a pillar of their well-being, helping them stay off medication and avoid surgeries. Sharing the products came naturally. The business growth that followed was unplanned—and as life changing as the products.

Daniel worked as a plumber. MaryAnn raised their four children and later worked as a Medicare biller. "We only had one car, and we had to put oil in it every day," MaryAnn laughs. "We didn't have new furniture. We didn't go on any vacations."

They lived modestly and saved for retirement with discipline and careful planning. But retirement is rarely predictable. When Daniel retired ten years ago, he could have never predicted the COVID-19 pandemic or the surge in inflation that followed—the

steepest rise in prices in forty years. "You can have a pretty good 401(k), but when you live on a fixed income and see prices double in a matter of years, it doesn't take long for that to get used up," Daniel says. "With Melaleuca, our income is up to us. We can give ourselves a raise."

Today, they have a new car that Melaleuca pays for through the Melaleuca Car Bonus. They've just completed remodeling their home with all-new flooring, appliances, countertops, and more. They travel more now than they ever imagined. Kauai. The Dominican Republic. Tulum. Along the way, they formed friendships they treasure. They're able to spend quality time with their family—including

Executive Directors  
MaryAnn and Daniel Domka



1. Chris Farrell, "Longer Lives and Fewer Pensions Spark a Boom in Retiree Bankruptcies," Nextavenue.org, July 7, 2025.

2. "Economic Well-Being of US Households in 2024," Federal Reserve, May 2025.

# 90%

of Americans have some form of debt.<sup>3</sup>

# 48%

of Canadians can no longer maintain their standard of living.<sup>4</sup>

13 grandchildren and two great-grandchildren (with another on the way).

"If we wouldn't have had Melaleuca, our life would be totally different than it is today," Daniel says.

But the detail the Domkas return to again and again is the one that defines their retirement most clearly. "Because of Melaleuca, we have not had to dip into our savings at all," MaryAnn says. "Not a penny."

Their income today is higher than when they were both employed full time. "If somebody would've told me when we retired that I would be making what I am now, I would've never believed it," MaryAnn says. "I feel like our life is just beginning with Melaleuca."

Senior Director 9  
Cheryl Smith



#### SENIOR DIRECTOR 9 CHERYL SMITH

No one goes into teaching expecting to get wealthy—and that was certainly true for Cheryl Smith. Even after years of teaching high school math, her paycheck didn't cover everything her family needed. The last thing she wanted was to clock out of one job only to clock in somewhere else, so she tried every at-home income option she could think of. "I wrote test items for textbooks," she says. "I did all kinds of freelance work. I tried an MLM. I even made soap at home to sell. But every single thing took me away from my family more than I expected—and the pay wasn't commensurate with the amount of time and effort I was putting in."

In 2004, she enrolled with Melaleuca, hoping for a dependable paycheck that wouldn't cost precious time with her children. With Melaleuca, she found what she was looking for. For 21 years, Melaleuca has provided the steady supplemental income her family could count on—but Cheryl didn't realize how essential it would become until she retired.

"After 32 years of teaching, my retirement check from the state of Mississippi is \$922 a month," she says. After insurance deductions, it's nowhere close to enough to live on. Many of her colleagues retire only to then take on new teaching jobs in Tennessee so that they can earn a second pension. "Everybody who teaches here has to go back to work," she explains.

Cheryl didn't have to.

**CONTINUED ▶**

3. Maureen Milliken, "The Demographics of Household Debt in America," *Debt.org*, July 11, 2025.

4. "'Financially Paralyzed': Higher Costs Have Canadians Feeling Unable to Move Forward," *RBC Bank*, January 23, 2025.

# 121%

rise in health care costs since 2000.<sup>1</sup>

# 4 HOURS

average amount of time Americans spend thinking about money each day.<sup>2</sup>

As a Senior Director 9, Cheryl's monthly Melaleuca repeat income is more than four times her state retirement check—enough to fully retire and handle unexpected expenses, like a recent major water leak that damaged the foundation slab beneath her home.

Melaleuca's products have improved her quality of life as well. Cheryl has long managed psoriatic arthritis and serious cardiac issues. Under her doctor's care, consistent use of the *Peak Performance Heart Health*

*Pack and FiberWise®* has significantly improved her mobility, pain levels, and overall heart health.

Twenty-one years ago, Cheryl enrolled with Melaleuca to solve an immediate problem—she needed a little more income without sacrificing family time. She had no idea that that decision would quietly change her future. Twenty-one years later, it's the reason she can retire fully, live comfortably, and enjoy the health and vitality needed to be present for her children and grandchildren. 

Life rarely unfolds exactly as planned. Jobs end. Prices rise. Health changes. The future shifts beneath our feet. Yet woven through each of these stories is a deeper truth: We have the power to reshape our future. At Melaleuca, the future is anything but average!



1. Shameek Rakshit et al., "How Does Medical Inflation Compare to Inflation in the Rest of the Economy?," Peterson-KFF Health System Tracker, August 2, 2024.  
 2. Aaron McDade, "Americans Spend an Incredible Amount of Time Thinking About Money Every Day. You Won't Believe the Numbers," Investopedia, December 1, 2025.



OUR COMMUNICATION STANDARD

# THE TRUTH IS GOOD ENOUGH



In a world full of hype, exaggeration, and empty promises, we take a different approach. We believe the truth about our products, our opportunity, and our company is compelling enough on its own. We don't need to oversell or overpromise. When you have something genuinely superior to offer, there's nothing more powerful than simply telling it the way it really is.

# How to Win Twice with Every Purchase

Melaleuca families everywhere are turning smart spending into wellness, savings, and rewards with the **Melaleuca® Rewards Visa® Card**. See how four Melaleuca leaders are transforming everyday spending into meaningful rewards—and strengthening their businesses in the process.

**With 6% back<sup>1</sup> on ALL Melaleuca purchases, 4% back<sup>1</sup> on gas, groceries, and dining, and 2% back<sup>1</sup> on everything else, it's one of the easiest ways to earn Loyalty Shopping Dollars.**

**Plus, Loyalty Shopping Dollars aren't the only reward—20% of their value is also paid out as Organizational Volume, generating added commissions!**





## ***Bringing Value Full Circle***

“I love how the *Melaleuca Rewards Visa Card* lets us recirculate cash flow back into our own pockets,” Brittney says. “We use it like a debit card, just smarter. We pay it off every month, so it only accrues Loyalty Shopping Dollars, never interest.”

Life is pricey in California. Brittney’s family puts most monthly spending—including groceries, gas, and kids’ sports—on their *Melaleuca Rewards Visa Card*. With three vehicles and a long work commute, fuel alone adds up quickly. The payoff? Hundreds in Loyalty Shopping Dollars accumulated each month.

Brittney also uses those rewards for her monthly customer appreciation giveaways. “I pay for it all with Loyalty Shopping Dollars. It’s so much fun!”

Her advice? “You’re going to spend money anyway. Using the card is just a smarter way to shop, save, and give back.”

— National Director 9 **Brittney McLaughlin**

## ***Turning Healthy Habits into Free Products***

“It’s hard to say you love a credit card,” Anthony jokes. “But when it earns you hundreds of dollars in free Melaleuca products every month, it becomes hard not to.”

He and his wife, Angela, charge nearly all household purchases to their *Melaleuca Rewards Visa Card* and pay it off monthly. The rewards have become a cornerstone of their budget. As longtime cardholders, the Cooks have earned tens of thousands in extra Loyalty Shopping Dollars.\*

The biggest win? Getting more for less. “We save more with Melaleuca’s card because the rewards go straight into products we actually use.”

— National Director 9 **Anthony Cook**

**On average, Melaleuca Members who use  
*Melaleuca Services*—including the *Melaleuca  
Rewards Visa Card*—have an astounding  
98.8% monthly reorder rate!**



## For Family and Financial Freedom

As parents of seven, Seville and Rachael know how to stretch every dollar. “We earn \$300–\$400 a month in Loyalty Shopping Dollars,” says Seville. “That’s a huge help for a big family.”

And it doesn’t hurt that since they began using *Melaleuca Services* (including the *Melaleuca Rewards Visa Card*), the Ko family has earned \$12,220 in Loyalty Shopping Dollars!\*

Another positive outcome? “Using and paying off the card every month has boosted our credit score from around 500 to over 800,” Rachael explains.”\*\*

— Corporate Directors 4 **Rachael & Seville Ko**

## Everyday Purchases, Extraordinary Value

For Brittany Kovacs, the *Melaleuca Rewards Visa Card* isn’t for splurging; it’s for simplifying. “We literally use it for everything, everywhere, every day,” she laughs. “Groceries, dining, the chiropractor, doctor’s appointments, you name it.”

Their earned rewards cover *Peak Performance Packs* and other Melaleuca necessities. Brittany’s semiretired parents have joined in too, using their Loyalty Shopping Dollars to enjoy *Sei Bella*® skin care products they might not otherwise buy.

“It’s not about spending more. It’s about being intentional with what you already spend and letting Melaleuca reward you for it.”

— Executive Director 5 **Brittany Kovacs**

# Smarter Spending, Healthier Living

These families share a common philosophy: Money should work for you, not against you. By using the *Melaleuca Rewards Visa Card* wisely—charging what they need, paying it off responsibly, and enjoying rewards that enrich their homes and families—they’re proving that smart spending creates real savings and healthy habits.

## Your Turn to Start Earning!

Applying for the *Melaleuca Rewards Visa Card* is simple—most Melaleuca Members receive a decision in less than 30 seconds! If instantly approved, you'll start earning rewards right away on Melaleuca purchases.<sup>1</sup>



Scan the code or visit [Melaleuca.com/Visa](http://Melaleuca.com/Visa) to learn more!



UNLIMITED REWARDS—PAID IN LOYALTY SHOPPING DOLLARS

**6%**  
**BACK<sup>1</sup>**

on ALL Melaleuca purchases



**4%**  
**BACK<sup>1</sup>**

on gas, EV charging, grocery, and dining purchases



**2%**  
**BACK<sup>1</sup>**

on all other purchases



**\$100**

**WELCOME BONUS<sup>1</sup>**

after your first purchase, made within the first 3 billing cycles after account opening.

Must apply here for this offer. Offers vary elsewhere.

<sup>1</sup> See the Rewards Terms and Conditions for details. Please see the Melaleuca Rewards Program terms and conditions at [Melaleuca.com](http://Melaleuca.com) for information regarding expiration, redemption, forfeiture, and other limitations on Loyalty Shopping Dollars.

Cards are issued by First National Bank of Omaha (FNBO<sup>®</sup>), pursuant to a license from Visa U.S.A., Inc. Visa and Visa Signature are registered trademarks of Visa International Service Association and used under license.

\* Individual results may vary. Rewards depend on spending and repayment habits. Cardholders should use credit responsibly and pay balances in full each month to avoid interest charges.

\*\* Credit score improvements are not guaranteed. Results vary based on financial behavior and credit history.



**Love smart solutions?** The *Melaleuca Rewards Visa Card* is one of several exclusive services that help Members earn more, save more, and stress less. See the full lineup at [Melaleuca.com/Services](http://Melaleuca.com/Services).

# Let Us Introduce You to **FITNESS**



# FITNESS



Fitness is all about you—your body, your abilities, and your goals. It's a measure of your health and wellness right now, and it's your unique path to greater wellness.

The term "fitness" encompasses your physical strength, stamina, and readiness to take on new challenges. It includes all of your bodily systems and how they benefit from regular exercise, whether you prefer lifting weights, hiking, swimming, or yoga.

**As you exercise regularly to reach your fitness goals, your whole body benefits!**

Regular exercise enhances immune system function.

Regular exercise promotes longevity and improves overall quality of life.

Regular exercise improves productivity and energy levels throughout the day.

Regular exercise builds discipline, resilience, and consistency.

# What Does Regular Exercise Improve?

## YOUR ENERGY LEVELS

Regular exercise really does energize you! Exercise triggers the creation of more energy-generating mitochondria inside your muscle cells. Exercise also increases your body's oxygen circulation, which supports mitochondrial energy production and helps you use your energy more efficiently!



## YOUR MENTAL AND EMOTIONAL HEALTH

The exercise you get as you work toward your fitness goals reduces stress and anxiety by lowering cortisol levels; triggers the release of feel-good hormones like endorphins; enhances cognitive function, memory, and focus; and helps combat insomnia and improve sleep quality.



## YOUR CARDIOVASCULAR AND METABOLIC HEALTH

Getting regular exercise strengthens your heart and improves circulation, lowers your blood pressure and reduces the risk of hypertension, improves your HDL and LDL cholesterol balance, and reduces your overall risk of cardiovascular diseases.



# All of This Takes Energy

Doing the work to reach your fitness goals takes lots of energy. Your body gets its energy by converting glucose to ATP, your body's energy currency, in the mitochondria of your cells. That ATP is then delivered to your cells to power functions like muscle contractions, nerve impulses, and the release of chemicals.



## YOUR MUSCULOSKELETAL HEALTH

Physical activity increases your muscle strength and endurance, improves your flexibility and balance (which reduces your risk of falls and injuries), and strengthens your bones.



## YOUR WEIGHT MANAGEMENT

Exercise and weight management fit together like a hand in a glove. Exercise burns calories and helps you maintain a healthy body weight. It increases your metabolism, even at rest, and it preserves lean muscle mass even as the pounds drop off.



# READY TO RESET?

## JOIN THE R3 RESET CHALLENGE 2026!

A six-week jump-start to your best self! Gain the knowledge, tools, and community to change habits, boost wellness, and live with purpose.





Are you ready to leave “just okay” behind and step into something better? During the R3 Reset Challenge 2026, you’ll experience a transformational journey that will amp up your metabolism, help you feel more comfortable in your own body, and allow you to experience more energy every day!

### **In just six weeks, you’ll:**

- LEARN STRATEGIES TO MANAGE CRAVINGS AND DEVELOP HEALTHIER FOOD HABITS.**
- LEARN HOW TO REINTRODUCE FOODS FROM THE NO LIST IN MODERATION WHILE CONTINUING TO BOOST YOUR METABOLISM.**
- ENJOY GATHERINGS, HOLIDAYS, AND TRAVEL—ALL WHILE MAINTAINING YOUR WELLNESS MOMENTUM.**
- CONNECT WITH A SUPPORTIVE COMMUNITY OF FELLOW CHALLENGERS CHEERING YOU ON EVERY STEP OF THE WAY.**

**The R3 Reset Challenge 2026 starts January 12, 2026.**

Sign up now and get exclusive access to live classes, meal-planning tools, recipe ideas, accountability check-ins, and lots of valuable prizes!



**The R3 Reset Challenge 2026 is open for registration now. NO PURCHASE NECESSARY. Open to Non-Members.**

The R3 Reset Challenge 2026 begins January 12, 2026, and ends February 23, 2026. Sponsored by Melaleuca, Inc. Open to legal residents age 18+ of the United States or Canada, except Quebec and the US Virgin Islands. See Official Rules by scanning the QR code.



# FUEL YOUR LIFE!

**NEW  
PRODUCTS!**

You're setting fitness goals because you want to become the best version of yourself. Reaching these goals will take energy, dedication, and the right support—and nobody is better positioned to help than Melaleuca.

We're excited to introduce all-new fitness nutrition products designed to help you **get energized, support your performance, support your post-workout recovery, and help you stay on track with your fitness routine.**

Meet new **Proflex Chewy Protein Bars** and our new, power-packed **Vitality Elevate™** lineup!



## **NEW, LIMITED-TIME Proflex Protein Shake Flavor!**

*Proflex Protein Shakes* are now available in our new, limited-time **Bananas & Cream** flavor! Packed with 20 grams of protein, these shakes are a delicious way to get the protein power-up you want, any time of day.

## PROFLEX CHEWY PROTEIN BARS

### Fuel Your Life

Our delicious new Cookies & Cream Proflex Chewy Protein Bars are the perfect on-the-go option to keep your body fueled between meals or after an intense workout session. Each bar is packed with 20 grams of high-quality protein, including 7 grams of grass-fed collagen! Plus, each bar is free of soy and gluten and contains only 170 calories and 5 grams of net carbohydrates.

## VITALITY ELEVATE PRE-WORKOUT

### Elevate Your Potential

This delicious, naturally flavored drink is a blend of high-performance ingredients that support energy, stamina, and healthy circulation. *Vitality Elevate Pre-Workout* delivers L-citrulline, an amino acid that helps increase your body's nitric oxide levels to support greater stamina and reduced muscle fatigue; 200 mg of natural caffeine for a clean, sustained boost in energy and mental clarity; and ancient peat and apple extract, a clinically studied blend that supports natural energy production at the cellular level.\*

## VITALITY ELEVATE POST-WORKOUT

### Elevate Your Recovery

Naturally flavored *Vitality Elevate Post-Workout* provides the right nutrition at a critical time in your body's recovery process. It delivers all nine essential amino acids, which are critical for helping rebuild muscle tissue, reduce muscle soreness, and protect lean muscle strength. It also includes tart cherry, a rich source of anthocyanin antioxidants that support joint comfort, muscle recovery, and sleep quality. And it also has creatine, a natural compound that supports your body's energy production while also supporting muscle recovery, strength, and brain function.\*

## VITALITY ELEVATE PURE CREATINE

### Elevate Your Everyday

*Vitality Elevate Pure Creatine* helps support your body's energy engine with our ultrapure, gold-standard creatine monohydrate, the most effective form of creatine. Why should you choose *Vitality Elevate Pure Creatine*? Our newly released formula, backed by decades of research, helps your muscles and brain recharge energy faster for better performance as you exercise as well as throughout your daily routine. And each serving provides 5 grams of creatine, which is the recommended amount you should get every day to maintain strength and energy.\*



\* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

# How Sadie & Brent Kolves Filled Their **Home with Wellness**





**“I remember asking Brent, ‘Why am I so tired?’ And then it hit me just how much energy I’d had while taking the *Peak Performance Pack*!”**

—National Director 3  
Sadie Kolves

Sadie Kolves’s oldest daughter, Savannah, was seven years old when she told Sadie one day, “Mom, that stuff you use to clean the bathtub is really bothering me. It has such a bad smell.”

Sadie initially dismissed her young daughter’s concern. How could the product she used to clean the tub be so unpleasant to her family? But the more she reflected, the more she realized that when it came to keeping her home free from harsh-smelling chemicals, she had a big blind spot.

After all, the Kolveses had always been highly invested in physical fitness. Sadie and Brent were both competitive bodybuilders, deeply in touch with their bodies’ needs for nutrition and energy. Sadie had even worked at a cancer treatment center where she had witnessed the effects that common indoor pollutants like cigarette smoke and caustic chemical fumes could have on the body.

But she hadn’t considered that there might be safer, gentler cleaners that could do an even better job keeping her home clean and the air fresh. Setting out to find those cleaners put her on the road to Melaleuca.

Years later, as a Melaleuca Marketing Executive who has long since switched her home to *EcoSense*® cleaning products, Sadie finds that she can’t walk past the grocery store cleaning aisle without wrinkling her nose. “You don’t realize how the smells of those chemicals dry out your nose and throat until you’ve been away from them for a while,” she says. “It’s one of those things that you don’t think is bad for you until you get it out of your life.”

However, finding safer cleaners wasn’t the only reason Sadie was drawn to Melaleuca. “We definitely fit the mold of fitness buffs,” Sadie laughs. “I was one of those people with 10 bottles of supplements on my countertop.

Our enrollers, Corporate Directors 7 Erin and Aaron Clark, came to cheer us on at our competitions. Erin knew vitamins were my thing. And indeed, when Brent and I enrolled, the *Peak Performance Nutrition Pack* was at the top of my list!”

It didn’t take long for Sadie to realize that the *Peak Performance Pack* was making an impact on her daily wellness in a way that no other supplements had. Not long after the Kolveses enrolled, Brent’s job with the US Air Force necessitated a relocation from St. Louis, Missouri, to Albuquerque, New Mexico. The move threw their entire lives up in the air. Sadie had to leave her job in St. Louis, and they were struggling to make ends meet. Then, soon after they arrived in Albuquerque, Sadie ran out of her *Peak Performance Pack* supplements. “I had to wait until payday to order my next box,” she recalls. “In the meantime, I was dragging. I remember asking Brent, ‘Why am I so tired?’ And then it hit me just how much energy I’d had while taking the *Peak Performance Pack*!”

Today, little Savannah is in college and studying to become a dermatologist. Her interest in the field was born from both her personal struggle with acne and her success in managing that acne with the support of the *Sei Bella*® *Clarity Clear Skin Solutions*® acne care line. “She wants to help women feel beautiful in their own skin,” Sadie says of her daughter.

Helping others is Sadie’s mission too. The wellness she has found with Melaleuca has empowered her to serve those around her in many fulfilling ways. “I’ve never been able to buy so many Thanksgiving meals,” she says. “I’ve never been able to buy so many Christmas presents or just help friends who are going through hard times. I’ve been blessed by God so that I can bless others. I truly believe this.” **jc**

*CONTINUED >>*



# Products That Changed the Game

## for Brent and Sadie Kolves



1

### PEAK PERFORMANCE PACK

The *Peak Performance Pack* has provided Sadie and Brent with incredible support for their cardiovascular health and energy levels as they've worked toward their fitness goals.\*

2

### ECOSENSE® CLEANERS

Replacing her harsh chemical cleaners with *EcoSense* household cleaners gave Sadie peace of mind knowing that everyone was breathing easier.

4

### ESTRAVAL®

*"EstrAval* has been a lifesaver through all of the changes I've experienced as I age," Sadie says. "Without it, I wouldn't have the wellness I enjoy."\*



3

### SEI BELLA® CLARITY CLEAR SKIN SOLUTIONS®

"Our oldest daughter has used our *Clarity* system for years," Sadie says. "It has given her skin that glowing, dewy look while helping to protect it from breakouts."



5

### SEI BELLA SKIN CARE

"Aging is a privilege," Sadie says, "but I don't want to look like it! *Sei Bella* supports my health on the outside so I can look and feel my best."

\* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.



# BETTER PHYSICAL WELLNESS BEGINS WITH THE RIGHT NUTRITION

In two daily packets, the *Peak Performance Pack* delivers the key nutrition your body's major systems need to function optimally. Potent antioxidants, essential minerals, heart-healthy omega-3s, and billions of probiotics go to work to help you live each day at your peak. Taking the *Peak Performance Pack* has helped Melaleuca Executive Chairman Frank VanderSloot shatter eight world records in rowing!\* What personal bests will you achieve as you get proactive with your physical wellness? With nutrition that works from the inside, the *Peak Performance Pack* delivers clinically proven results designed to support you as you work toward your wellness goals!†



\* Individual results will vary.

† These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

# MELALEUCA 2024 ANNUAL INCOME STATISTICS

Our entire customer base of more than a million customers have all been referred by someone who loves our products.

## Customers

The majority (**82%**) of those who buy Melaleuca products each month are strictly customers. They are not pursuing the Melaleuca financial opportunity. Therefore, they do not receive compensation from the company. They purchase Melaleuca products simply because they want to be healthy, and they believe that Melaleuca products will help them with that goal. Having customers who are loyal to our brand simply because they love our products provides the strongest foundation for our business opportunity.

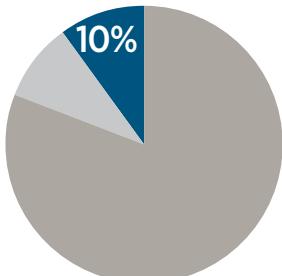


## Product Advocates

**8%** of all Melaleuca customers have referred at least one customer but fewer than eight customers. As those customers purchase products directly from Melaleuca, those who referred them receive a small commission. These households are not necessarily interested in the financial opportunity. Their relationship with Melaleuca is focused on their love of Melaleuca products. Their "status" is determined by how many customers they have referred. A Product Advocate has at least one customer. A Product Advocate 2 has referred at least two customers, and a Product Advocate 3 has referred at least four customers. While these individuals may not be considered serious business builders, their customers (like the vast majority of Melaleuca customers) come from word-of-mouth referrals. Therefore, the overall contribution of these individuals is significant.

	ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
	HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
PRODUCT ADVOCATE	\$2,083	\$14	\$110	0	1	1	4	1 Mo.	406 Mo.
PRODUCT ADVOCATE 2	\$3,898	\$28	\$234	2	2	2	8	1 Mo.	436 Mo.
PRODUCT ADVOCATE 3	\$5,295	\$57	\$520	4	5	4	18	1 Mo.	390 Mo.

## BUSINESS BUILDERS



## Beginning a Business

About one out of ten customers (**10%**) decide to start their own Melaleuca business and eventually achieve Director status, which is considered the first step to becoming a business builder. Directors have made a significant effort (probably spent 50 hours or more) in developing at least eight Melaleuca customers. Those estimated 50 hours could have been spent in a single week or could have been spent over several years. But at some point in their lives, Directors have invested enough time and effort to develop (and maintain) at least eight Melaleuca customers.

	ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
	HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
DIRECTOR 1-2 (89.8%)	\$25,685	\$274	\$2,191	8	17	8	77	1 Mo.	373 Mo.



## Initial Leadership Status

Leaders at these statuses have made a more serious effort to build a Melaleuca business. Those who have reached these leadership statuses have not only invested enough effort to refer several customers but have also helped some of those customers start a business and become Marketing Executives. Those Marketing Executives have, in turn, referred additional customers who purchase Melaleuca products each month.

	ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
	HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
DIRECTOR 3 (3.2%)	\$31,441	\$2,757	\$10,911	11	40	45	159	1 Mo.	361 Mo.
DIRECTOR 4-5 (2.0%)	\$39,274	\$5,218	\$17,087	13	56	102	319	1 Mo.	339 Mo.
DIRECTOR 6-7 (0.9%)	\$53,871	\$9,082	\$24,085	14	73	196	454	1 Mo.	362 Mo.
DIRECTOR 8-9 (0.6%)	\$75,039	\$18,571	\$34,958	21	81	275	590	1 Mo.	354 Mo.

## Advanced Leadership Status



Those Marketing Executives who reach Senior Director or above have shown substantial interest and dedication in building a Melaleuca business. While most do not work their businesses full time, it is essential that they invest some time each month nurturing, training, and helping those in their marketing organizations. Melaleuca advocates that Marketing Executives keep their full-time jobs and work their Melaleuca businesses in their spare time. However, some Executive Directors at the higher income statuses do work their businesses close to full time. Melaleuca strongly advocates that Marketing Executives do not quit their full-time jobs until their Melaleuca incomes far surpass the incomes they receive from their full-time employers. Rather, they should add their Melaleuca incomes to their regular incomes, thereby making a substantial difference in their family finances.

	ANNUAL INCOME			PERSONAL CUSTOMERS		TOTAL ACTIVE CUSTOMERS		TIME TO ACHIEVE STATUS	
	HIGH	LOW	AVERAGE	MINIMUM	AVERAGE	MINIMUM	AVERAGE	SHORTEST	LONGEST
SENIOR DIRECTOR 1-9 (1.7%)	\$238,946	\$25,884	\$63,819	20	117	371	962	1 Mo.	365 Mo.
EXECUTIVE DIRECTOR 1-9 (1.5%)	\$715,593	\$58,747	\$181,057	37	156	974	2,552	2 Mo.	353 Mo.
NATIONAL DIRECTOR 1-9 (0.2%)	\$756,442	\$162,761	\$309,720	67	214	2,800	4,467	5 Mo.	277 Mo.
CORPORATE-PRESIDENTIAL DIRECTOR (0.1%)	\$2,624,273	\$427,823	\$1,136,801	70	329	6,344	13,851	10 Mo.	251 Mo.

The above annual income statistics include all US and Canadian Melaleuca Marketing Executives who were active during all 12 months of the period ending December 2024 and performed the minimum activity required at each status. The incomes stated include all commissions, incentives, and bonuses earned during the period.

For the purpose of these statistics, a Marketing Executive's leadership status was calculated by taking the highest status achieved and maintained for at least seven consecutive months.

These numbers represent gross income, not net income. In other words, they do not include any business expenses. However, it should not be necessary to spend any significant amount to build a Melaleuca business. You will need access to a telephone and an email account, but you should not invest in purchasing leads, meeting rooms, or training materials. Nor should you invest in advertising, building a website, and so on.

Your biggest investment will be your time, not your pocketbook. Your business is best built from your own home without making any substantial financial investment. Such investments are neither necessary nor conducive to your success.

The information on this page is not necessarily representative of what any individual Marketing Executive will earn with this program. Any representation or guarantee of specific earnings would be misleading. Success with any business takes hard work, diligence, perseverance, and leadership. Success with Melaleuca will depend on many factors, including how effectively a Marketing Executive exercises those qualities.

## Shareable Insights:

# PAIN-A-TRATE®

PAIN-RELIEVING CREAM

Don't let everyday muscle aches and pains keep you from enjoying your daily life to its fullest. **Pain-A-Trate Original** and **Pain-A-Trate Ultra** have the power to help you stay on the move with four naturally powerful ingredients that help bring quick relief right when you need it.



**Pain-A-Trate Original** and **Pain-A-Trate Ultra** deliver targeted relief with four naturally powerful ingredients:

- Camphor provides an immediate cooling sensation to help relieve aches and pains
- Menthol cools and then warms to quickly relieve sore muscles
- Methyl salicylate warms and relaxes muscles, speeding up their blood flow to reduce inflammation and pain
- *T36-C5® Melaleuca Oil* carries ingredients deeper into the muscle thanks to its penetrating power



**Pain-A-Trate Original** is designed to provide relief for everyday activity-induced muscle aches and pains with a gentler formula for those with sensitivity to pain-relieving active ingredients.

**Pain-A-Trate Ultra** is formulated with maximum doses of camphor, menthol, and methyl salicylate to provide maximum-strength relief for muscle aches and pains associated with high levels of activity.

**Melaleuca events provide you with world-class coaching and practical advice you can use to enhance your business and your life.**

**January 3, 2026**

**Launch** | Virtual Event 10:00 AM MST

*Don't miss this exclusive opportunity to kick-start your year with inspiration, learning tools, and leadership training. Open to everyone. Watch with a friend!*

**February 5-7, 2026**

**PartnerUp Leadership Quest** | Dallas, TX

*Earn your invitation to this exclusive leadership event with Melaleuca's most dedicated and influential leaders.*

**March 7, 2026**

**ADVANCE\*** | Philadelphia, PA

**NEW LOCATION**

**May 14-16, 2026**

**Convention** | Salt Lake City, UT

*Every Melaleuca Member is invited to participate in three days of celebration, networking with friends, new product announcements, and training you won't find anywhere else.*

**June 6, 2026**

**ADVANCE\*** | Atlanta, GA

**July 1-5, 2026**

**Road to Executive Director** | Idaho Falls, ID

*Newly advanced Senior Directors are invited to Melaleuca Global Headquarters for life-changing coaching and a closer look at Melaleuca operations.*

**July 4, 2026**

**Melaleuca Freedom Celebration** | Idaho Falls, ID

*Celebrate the 250th anniversary of US independence with the largest fireworks display west of the Mississippi.*

**August 8, 2026**

**ADVANCE\*** | Idaho Falls, ID

**CONNECT** at Melaleuca **EVENTS**



*\*ADVANCE is a regional event that combines world-class training and celebration to help you build your business.*

Learn more at [Melaleuca.com/Events](https://Melaleuca.com/Events).

Dates and details are subject to change. Visit [Melaleuca.com/Events](https://Melaleuca.com/Events) for the latest calendar updates.



# ADVANCE

REGIONAL CONFERENCE

## SUCCESS IS CLOSER THAN EVER! ARE YOU READY TO ADVANCE?

**ADVANCE** is coming to a city near you! In just four hours, you'll get the tools, habits, and vision you need to take your Melaleuca business further than you thought possible. Make plans now to join us!

**DISCOVER THE STRATEGIES, SKILLS, AND INSIGHTS TO ADVANCE YOUR BUSINESS!**

To RSVP for an **ADVANCE** in your area, visit [Melaleuca.com/Advance](http://Melaleuca.com/Advance).



MELALEUCA.COM/ADVANCE | #ALLROADS | [f](#) [X](#) [o](#)





The earlier and  
more consistently you  
**invest  
in your  
wellness,**  
the greater your rewards  
become over time.

## WELLNESS INSIDER



Boost your wellness IQ with eye-opening data and in-depth explanations. Learn practical strategies to enhance specific aspects of your wellness journey—and become a trusted guide for those you're helping along the way.



# Invest in What Really Pays Off—You!

What do you think is the most important investment you'll make in your lifetime? Your 401(k)? Your home? The stock market? Those might be smart moves, but the greatest return doesn't come from Wall Street.

If you pour resources into your health, your time, and your peace of mind, you'll discover that true wealth is measured in how rejuvenated you feel when you wake up each morning, in the energy you have to do the things you love, and in the state of calm that comes from knowing you're taking the best care of your future self.

CONTINUED ▶

## Wellness as an Investment Strategy

Financial investors rave about the power of compound interest because it's the magic that turns small, steady contributions into major growth.

And that same principle applies to your health. A morning walk, a balanced meal, or an extra hour of sleep might not feel transformational in the moment, but repeated over weeks, months, and years, these habits build resilience, vitality, and longevity. The earlier and more consistently you invest in your wellness, the greater your rewards become over time.

# Your body is your lifelong portfolio.

Manage it wisely!

## Wealth Is Energy, Health, and Time

When most people think of "wealth," they usually define it as having an abundance of assets and enough financial stability to live exactly as they want for as long as they want. But when the definition of wealth is expanded, a few key assets emerge:



**ENERGY** is your daily currency. It determines what you can give to your work, your family, and yourself. Like cash flow, it's meant to circulate; but if you spend recklessly and fail to replenish your energy, you end up overdrawn. Rest, nutrition, hydration, and joyful movement are the deposits that keep your energy balance strong.



### HEALTH

is your long-term growth fund. Every wise decision you make, from taking your vitamins to managing stress and staying active, adds to your health capital. If you ignore your health account, you will incur the kind of debt no amount of money can resolve.



### TIME

is your most precious resource, and it's nonrenewable! Investing wisely means prioritizing what truly matters—relationships, experiences, and a sense of purpose—and not letting life's busywork consume what's priceless.

## The Compounding Effect of Smart Habits

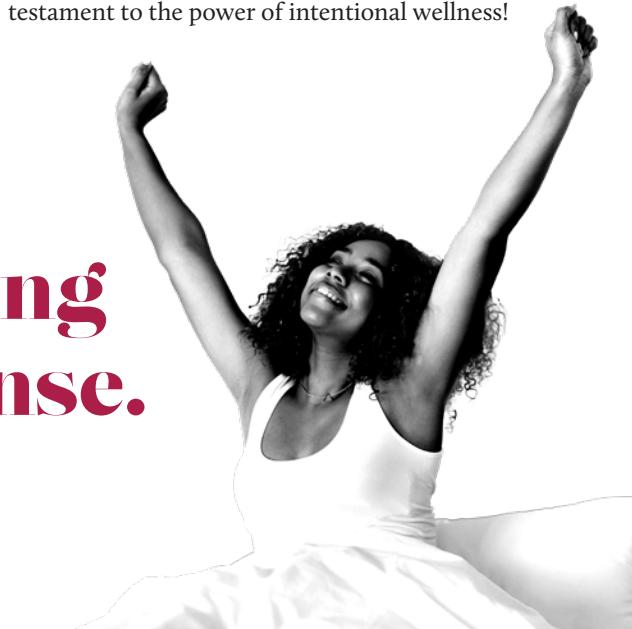
Consistency beats intensity—this is the secret to every successful investment and to every thriving body and mind. When you nourish your body with clean, effective supplements and toxin-free products, you're supporting your health today and shaping your well-being for the future! Small, sustainable habits yield the biggest returns:

- Choosing a daily multivitamin is like setting up automatic deposits into your health account.
- Swapping chemical cleaners for safer alternatives protects your home environment and your lungs for decades to come.
- Making time for morning movement boosts your physical and mental "interest rate"—compounding focus, strength, and confidence.

Over time, these simple choices become a living testament to the power of intentional wellness!

# Don't think of investing in yourself as an expense.

Think of it as equity.



# Every act of self-care is a deposit for your future.

Start now and let the compounding begin!

## Three Portfolios of Personal Growth

To invest in yourself fully, build your life around three wellness portfolios:

**1**

### PHYSICAL HEALTH

Nutrition, hydration, movement, and rest make up the foundation of physical health. Prioritize nutrient-dense foods, daily activity, and consistent sleep. Think of your body as a business you're proud to run—one that thrives on stability, not shortcuts.

**2**

### MENTAL AND EMOTIONAL HEALTH

Mental wellness fuels creativity, patience, and joy. Manage stress through mindfulness, nature, journaling, or deep breathing. Protect your emotional capital by setting boundaries and cultivating gratitude. Remember that peace of mind pays the highest dividends.

**3**

### ENVIRONMENTAL HEALTH

Your surroundings influence your wellness balance sheet. A clean, toxin-free home, fresh air, and positive social circles act like high-performing stocks that yield daily benefits and long-term returns. Yes, choosing safer, eco-conscious products is good for the planet, but it's also an investment in your longevity. A win-win!

## Keep Living in the Green

Strive for progress, not perfection. Investing in yourself is all about choosing habits and products that build you up, little by little, until one day you look back and realize you've created a life rich in vitality, balance, and purpose. **JW**

## THE Wellness Investor's CHECKLIST

- 1. Automate your deposits.**  
Schedule daily “wellness investments” the way you would schedule automatic savings: vitamins, water, movement, and rest.
- 2. Diversify your portfolio.**  
Balance your body, mind, and environment. This might mean decluttering your home or office, carving out time for a new hobby, or meditating for a few minutes every day. When one area of your wellness lifestyle grows, it strengthens the others.
- 3. Track your dividends.**  
Measure success not in pounds or dollars, but in energy, clarity, and peace of mind.
- 4. Avoid high-risk spending.**  
Stress, sugar, and sleepless nights drain your wellness account faster than you think.
- 5. Reinvest your returns.**  
Use each gain—whether it's more energy, better focus, or renewed motivation—to fuel your next healthy habit.



# CAR BONUS

## LET MELALEUCA PAY FOR YOUR CAR

FOR SENIOR, EXECUTIVE, NATIONAL, CORPORATE & PRESIDENTIAL DIRECTORS

Grow your business to Senior Director, then select your new vehicle and apply for Melaleuca's Car Bonus program! Active leaders receive the following monthly Car Bonus for qualifying vehicles at these statuses:



Senior Director  
**\$500**  
PER MONTH

Executive Director  
**\$1,000**  
PER MONTH

National Director  
**\$1,200**  
PER MONTH

Corporate Director  
**\$1,500**  
PER MONTH

Presidential Director  
**\$1,500**  
PER MONTH



Senior Directors 8 **Katherine & Chad Moir** MB  
2024 GMC Acadia

For Katherine, the Car Bonus represents relief. "It's just one less burden that we have to think about," she says. After years of driving vehicles that felt unstable in winter weather, she now drives a GMC Acadia. "We wanted something bigger that our family could go on adventures with," Katherine explains. "Something safe for highway driving, and something that fits all of our stuff—because girl moms know."

In just over a year, the Moirs logged more than 55,000 kilometers (34,000 miles) on their Acadia. "We've driven a lot—and we've made a lot of memories," Katherine says. Their travels allowed them to visit teammates she had only known through screens, reconnect with family scattered across provinces, and show their children iconic landmarks like Lake Louise. Through every kilometer, Katherine felt the difference: "I just feel safe," she says. "I feel comfortable and confident in that vehicle." 



THOUSANDS of CARS



MILLIONS of SMILES



EXECUTIVE DIRECTOR

# PERSPECTIVE

## DISCOVER PROVEN STRATEGIES WITH MELALEUCA'S MOST SUCCESSFUL LEADERS!

Come and bring a guest to meet with Melaleuca's most successful leaders and experience a live, in-person Melaleuca Overview in an intimate setting as they share their stories, their perspectives, and what they did to build life-changing repeat income.

- In-person training designed to help you build a strong, successful Melaleuca business
- Network with other local Marketing Executives
- Set goals and create action plans with the Melaleuca Coaching & Leader Development Team
- Celebrate your success and the success of Marketing Executives in your area



This event is **FREE** to attend, and **GUESTS ARE ENCOURAGED!**

# COMING TO A CITY NEAR YOU! US AND CANADA

## JANUARY 2026 EVENTS

1/19 <b>Grande Prairie, AB</b>	1/22 <b>Louisville, KY</b>
1/20 <b>Scottsdale, AZ</b>	1/22 <b>Las Vegas, NV</b>
1/20 <b>Regina, SK</b>	1/22 <b>London, ON</b>
1/22 <b>Birmingham, AL</b>	1/24 <b>Houston, TX</b>

## FEBRUARY 2026 EVENTS

2/12 <b>Topeka, KS</b>	2/24 <b>Sacramento, CA</b>
2/19 <b>Olive Branch, MI</b>	2/26 <b>Jacksonville, OR</b>

## MARCH 2026 EVENTS

3/5 <b>Orlando, FL</b>	3/12 <b>St. Louis, MO</b>
3/7 <b>Atlanta, GA</b>	3/13 <b>Hartford, CT</b>
3/11 <b>Kelowna, BC</b>	3/24 <b>Scottsdale, AZ</b>
3/11 <b>Minneapolis, MN</b>	3/26 <b>Las Vegas, NV</b>
3/12 <b>Edmonton, AB</b>	3/28 <b>Pullman, WA</b>
3/12 <b>Des Moines, IA</b>	

The Melaleuca Overview begins at 7:00 PM (local time). Check the **Grow app** for the specific venue information and who will be presenting in your city.



DOWNLOAD THE GROW APP NOW



## Hayley Barnes BRITISH COLUMBIA

# The Courage to Step Out of Her Comfort Zone



Her stomach tightened as that familiar wave of nervousness hit. Talking about Melaleuca should've been easy—it had changed her life. But her voice trembled anyway, tangled up in the doubts that never seemed to leave her alone. *What will my friends think? I'm not a leader. Who am I kidding?*

Hayley had never built a word-of-mouth business before. And at first, the intrusive thoughts almost overwhelmed her. "I was stuck at Director 2 for a year and a half," she admits. "I went to Convention 2023 feeling so embarrassed. I just didn't know how to lead someone."

But in spite of Hayley's silent struggle to find Melaleuca Members who were willing to build a business with her, she was steadily enrolling customers—especially young mothers like herself who were adamant about protecting their children by reducing the number

of toxins in their homes. It was this consistent work that helped Hayley earn the Circle of Influence award during the Awards Gala at Convention. "I didn't even know that I was going to be recognized," she says. "In that moment, I realized—I am somebody. I walked differently after that."

The next month, Hayley developed multiple Directors and triple advanced to Director 5. She was also a top Director business six months in a row.

So, what changed? "My confidence levels," she says. "That's it. I left Convention knowing that I could lead a team if I just got out of my own way."

Today, she makes it a point to share her story with new team members, many of whom are just as scared and shy as Hayley was coming into this business. "If I can give one piece of advice to nervous new Marketing Executives, I would tell them not to give up before the magic happens," she says. "There are times when this business quiets down, but those are the moments that make you. Winners are made in hardship. I'm proof that you can grow through fear if you keep going."

Once upon a time, Hayley dreaded showing her face on video calls. Today, she's able to run Strategy Sessions and lead her team with confidence.

"The me from four years ago would not recognize the me of today," she says. "I still have so much to learn, but that's the beauty of Melaleuca—if you believe in yourself and do the work, you will grow here."

Her next goal is Executive Director. "I see what a business of that scale can do for my family," she says. "But even more, I want my team to experience this; to see what's possible when you stop letting fear make your decisions." **JW**

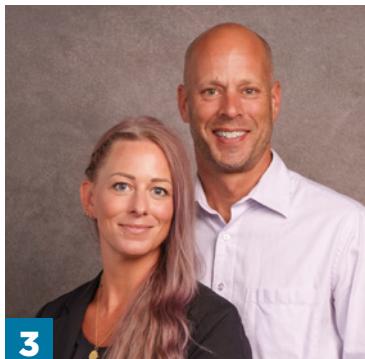


NOVEMBER 2025

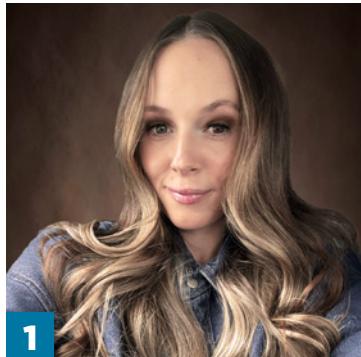
# TOP SENIOR DIRECTORS

Presenting the top eight Senior Director businesses with the highest contribution index and a Monthly Retention Index (MRI) of 50% or more!

Reaching Senior Director status is a monumental achievement, reflecting both ongoing growth and a steadfast commitment to helping others. These Senior Directors lead by example, consistently sharing the value of Melaleuca while mentoring and guiding their teams.



**3**  
**Andrea & Troy Angus**  
Senior Directors 6, MB



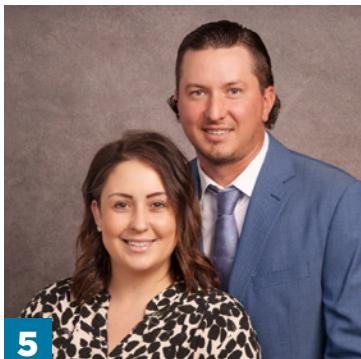
**1**  
**Altiera & Eric Dahlman**  
Senior Directors 2, AB



**2**  
**Alissa & Jason Alsup**  
Senior Directors 9, IN



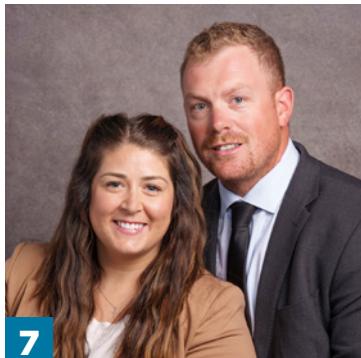
**4**  
**Hayley Barnes**  
Senior Director 7, BC



**5**  
**Alyssa & Clint Hanson**  
Senior Directors 4, SK



**6**  
**Megan Rogne**  
Senior Director 8, ID



**7**  
**Lindsay & Lane Rey**  
Senior Directors 4, SK



**8**  
**Josefina Corona**  
Senior Director 8, CA

## SENIOR DIRECTORS 9-SENIOR DIRECTORS



**Alissa & Jason Alsup**  
INDIANA  
Enrolled: 02/16/2023



**Allie & Joshua Boyd**  
TEXAS  
Enrolled: 01/05/2024



**Megan Rogne\***  
IDAHO  
Enrolled: 04/01/2020



**Megan Rogne\***  
IDAHO  
Enrolled: 04/01/2020



**David Sarnowski**  
FLORIDA  
Enrolled: 07/19/2024



**Allison & Paul Thomsen**  
KANSAS  
Enrolled: 01/30/2018



**Ashley Tullai**  
NORTH CAROLINA  
Enrolled: 11/08/2021



**Brittney & Matthew Landrum**  
INDIANA  
Enrolled: 02/01/2025



**Lindsay & Lane Rey**  
SASKATCHEWAN  
Enrolled: 04/10/2024



**Megan & Wesley Doyle**  
IOWA  
Enrolled: 01/18/2022



**Brittany Walker**  
FLORIDA  
Enrolled: 05/19/2025



**Missy Bowles**  
WEST VIRGINIA  
Enrolled: 03/12/2025



**Altiera & Eric Dahlman**  
ALBERTA  
Enrolled: 03/20/2024



**Kellie & James McAnnally**  
ALABAMA  
Enrolled: 06/24/2019



**Ana Maria Padilla Moreno**  
KENTUCKY  
Enrolled: 08/04/2017



**Russ & Julie Reed**  
OHIO  
Enrolled: 05/18/2021



**Kimberly Waits**  
KENTUCKY  
Enrolled: 06/01/2025



**Lisa & Jeff Golden**  
ALBERTA  
Enrolled: 08/26/2019



**Katie LeDoux**  
WYOMING  
Enrolled: 01/22/2020



**Sharyn Steele**  
MICHIGAN  
Enrolled: 06/05/2025

# Stronger Protection. Greater Peace.

Every two seconds, another identity is stolen!

*InfoGuard Advanced Identity Protection* helps shield you and your family on multiple levels—far beyond just credit cards. Criminals now target Social Security numbers, driver's licenses, tax returns, medical records, and more. That's why identity protection isn't optional anymore—it's essential!



## Premium

### Just a few of the many benefits included:

- \$1 million insurance coverage
- Global dark web monitoring
- Internet surveillance alerts
- Bitdefender® Antivirus Plus
- Lost wallet assistance
- Fraudulent applications alerts
- Social Security monitoring
- Sex offender monitoring
- Change of address monitoring

## Ultimate

### Includes EVERYTHING in Premium, plus:

- Credit monitoring
- Annual credit report
- Monthly credit score/tracker
- Credit applications
- Mortgage and loan alerts

*Individual or family plans available. Coverage starts as soon as you sign up, and Product Points are earned on every plan!*

**Choose your plan and get started for just \$5!**

Learn more at [Melaleuca.com/InfoGuard](http://Melaleuca.com/InfoGuard) or call our identity protection experts at **208-534-3633**.

\* The \$1 million insurance policy is underwritten by an AM Best A-rated carrier. Coverage is subject to the conditions and exclusions in the policy. Every *InfoGuard* member is covered by an identity theft insurance policy with an aggregate limit of \$1,000,000 and a \$0 deductible. In the event of identity theft, you will be reimbursed for expenses related to identity restoration, including travel expenses, replacement of documents, loss of income, fraudulent withdrawals from a bank account, and legal costs. A complete copy of the terms, conditions, and exclusions is available upon request. No company can prevent all identity theft or monitor all transactions. *InfoGuard* does not monitor all transactions at all businesses.

# Rob & Corinne Wright WASHINGTON

## Ordinary Mom. Extraordinary Consistency.



At first glance, nothing about Corinne's life looked like it had room for one more thing. A cardiac nurse, a homeschooling mom of two little ones, and a woman already committed to living as free from harsh chemicals as she could, her days ran on tight margins and intentional choices.

But after seeing a video of *Sol-U-Mel*® removing permanent marker, she paused. "There's no way that the products I'm using could do that," she remembers thinking. So when her friend Linzy Stone came over for her son's birthday party, Corinne surprised even herself: "I sat down and was like, 'Okay, let's order a box.'"

Two days later, everything changed.

"The products were the best I'd found," Corinne says. For her, the standout was *Tough & Tender*®. "It worked as well as the

toxic products I used before I had kids, and I'm obsessed with the scent! I wish they'd put that scent into a wall plug-in."

That spark of excitement quickly turned into momentum. During her first Strategy Session, she warned her support team, "When I do something, I do it. So just be ready."

And she meant it.

Corinne built with the same grit and heart that had carried her through nursing and motherhood. She checked boxes, built relationships, and stayed consistent—even on the days when life was loud and little hands tugged at her elbows.

"Everybody has the same 24 hours in a day," she says. "It's just a matter of what you do with them. I figured out which activities gave me the most benefit for the least amount of time. Then I just did those on repeat."

Her kids have become part of the journey—cheering as boxes arrive, popping into social media stories, and celebrating every new customer. "They know that I'm doing this so I can stay home with them," she says. "My little guy will listen in on meetings. He even knows how many customers I have and which builders are advancing."

Corinne lights up when she talks about her team, her mentors, and the friendships she's built along the way. "I've never really had close friends before. Now I have people I can truly do life with," she says. "I just love watching other moms win, and Melaleuca sets you up to do that so well. I find more joy in my team's wins than I do in my own."

With the full support of her husband, Rob, and a fierce consistency driving her forward, Corinne's goals are clear: Senior Director soon, and then Executive Director.

But at the heart of it? Something beautifully simple. "I love being a mom," she says. "But this gives moms something more—a way to contribute, to grow, to win. It's been such a huge blessing." 



NOVEMBER 2025

# TOP DIRECTORS

Presenting the top eight Director businesses with the highest contribution index and a Monthly Retention Index (MRI) of 50% or more!

These Directors have demonstrated their dedication to improving their own lives as well as their commitment to helping others do the same. They have become true leaders within the Melaleuca community, inspiring and guiding others on their wellness journeys.



**Toree & Channing Allen**  
Directors 8, TX



**Nichole Hansen**  
Director 9, IA



**3**  
**Corinne & Rob Wright**  
Directors 7, WA



**4**  
**Summer Dey & Marcelo Cacciagioni**  
Directors 8, TX



**5**  
**Tiffany & Whitney Haggamaker**  
Directors 8, AL



**6**  
**Maegen & Eddie Johnson**  
Directors 7, WA



**7**  
**Kay Boyce**  
Director 9, WA



**8**  
**Matthew Belcher & Angelia Reeves**  
Directors 8, VA

## DIRECTORS 9-DIRECTORS 5

DIRECTORS 9



**Wilfred & Niecy Billingsley**  
NORTH CAROLINA  
Marketing Executives



**Kay Boyce\***  
WASHINGTON  
Insurance Agent



**Carrie Cercone**  
FLORIDA  
Stay-at-Home Mom



**Emily & William Louis**  
MONTANA  
Worthiness Coach & Speaker/  
Marketing Executive

DIRECTORS 8



**Toree & Channing Allen**  
TEXAS  
Marketing Executives



**Kay Boyce\***  
WASHINGTON  
Insurance Agent



**Cory & Eliza Buckman**  
NORTH CAROLINA  
United States Marine Corps/  
Marketing Executive



**Tiffany & Whitney Haggamaker\***  
ALABAMA  
Marketing Executives



**Shelby Shely**  
OREGON  
Realtor



**Kay Boyce\***  
WASHINGTON  
Insurance Agent



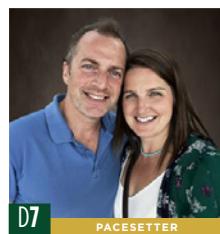
**Tiffany & Whitney Haggamaker\***  
ALABAMA  
Marketing Executives



**Maegen & Eddie Johnson**  
WASHINGTON  
Marketing Executives



**Ally Sanders**  
ALABAMA  
Marketing Executive



**Mike & Andrea Van Bakel**  
ONTARIO  
Marketing Executives



**Corinne Wright**  
WASHINGTON  
Registered Nurse

DIRECTORS 6



**Kay Boyce\***  
WASHINGTON  
Insurance Agent



**Evan & Shannon Brown**  
OHIO  
Marketing Executives



**Lexie Hartsfield**  
TENNESSEE  
Marketing Executive



**Manda Kistler**  
TEXAS  
Event Coordinator



**Lexi Milota**  
KANSAS  
Day Care Director



**Kara & Todd Pfingsten**  
MINNESOTA  
Marketing Executives



**Amanda Phillips**  
FLORIDA  
Marketing Executive



**Shandi Polak**  
TEXAS  
Speech-Language Pathologist



**Chelsea Tuffs**  
SASKATCHEWAN  
Registered Nurse

DIRECTORS 5



**Thomas & Roxanne Bates**  
NEBRASKA  
Registered Nurse/Marketing  
Executive



**Kay Boyce\***  
WASHINGTON  
Insurance Agent



**Krystal Burke**  
NORTH CAROLINA  
Hairstylist



**Danae & Brent  
Hudson\***  
SOUTH CAROLINA  
Marketing Executives



**Shelby Joanette**  
SASKATCHEWAN  
Nurse



**McKynzie Karger**  
MINNESOTA  
Self-Employed



**Lacey & Chris  
McMullen\***  
OKLAHOMA  
Marketing Executives



**Kelley & Chad  
Sigafoos\***  
MINNESOTA  
Executive Recruiter/Marketing  
Executive



**Angela Stallings\***  
KANSAS  
Marketing Executive



**Katie-Lynn Stump**  
OKLAHOMA  
Virtual Business Manager



**Maria & Juan Vazquez\***  
TEXAS  
Marketing Executives



**RaeLee & Clint  
Zumbahlen**  
ILLINOIS  
Cosmetologist/Marketing  
Executive



**Mark & Katie Bachand**  
WASHINGTON  
Marketing Executives



**Kay Boyce\***  
WASHINGTON  
Insurance Agent



**Mark & Brianne Finley**  
IDAHO  
Farm Manager/Teacher



**Jessie Fitzgerald\***  
ALBERTA  
Stay-at-Home Mom



**Danae & Brent  
Hudson\***  
SOUTH CAROLINA  
Marketing Executives



**Romando & Venus  
Javonitalla**  
ONTARIO  
Marketing Executives



**Meghan Kitts**  
TEXAS  
Marketing Executive



**Lacey & Chris  
McMullen\***  
OKLAHOMA  
Marketing Executives



**Karlee Prins**  
ALBERTA  
Marketing Executive



**Kelley & Chad  
Sigafoos\***  
MINNESOTA  
Executive Recruiter/Marketing  
Executive



**Angela Stallings\***  
KANSAS  
Marketing Executive



**Madyson  
Vandermaarel**  
ALBERTA  
Stay-at-Home Mom &  
Hairstylist



**Maria & Juan Vazquez\***  
TEXAS  
Marketing Executives



**Brandon & Casey  
Watson**  
GEORGIA  
Marketing Executives

## DIRECTORS 4-DIRECTORS 3



D4

**Chelsea Zieg\***  
SASKATCHEWAN  
Stay-at-Home Mom



DIRECTORS 3

D3 PACESETTER

**Falynn Bell\***  
SASKATCHEWAN  
Salon Owner & Stylist



D3

PACESETTER

**Kay Boyce\***  
WASHINGTON  
Insurance Agent



D3

**Catie Bristow\***  
IDAHO  
Financial Specialist



D3

PACESETTER

**Brenna Bristow\***  
ALBERTA  
Marketing Executive



D3

PACESETTER

**Alysha Bunch\***  
PENNSYLVANIA  
Photographer



D3

PACESETTER

**Heidi & Brad Cole\***  
IOWA  
Entrepreneur/Business Owner



D3

PACESETTER

**Karen Davis-Morris**  
IDAHO  
Marketing Executive



D3

PACESETTER

**Tiffany Delaurier\***  
MANITOBA  
Marketing Executive



D3

PACESETTER

**Jessie Fitzgerald\***  
ALBERTA  
Stay-at-Home Mom



D3

PACESETTER

**Rileigh Gaines**  
TEXAS  
Marketing Executive



D3

PACESETTER

**MacKenzie Gladwell\***  
MICHIGAN  
Marketing Executive



D3

PACESETTER

**Taylor Gramberg**  
OHIO  
Business Executive & Practice Supervisor



D3

PACESETTER

**Lisa Gyoerick\***  
SASKATCHEWAN  
Massage Therapist & Fitness Coach



D3

PACESETTER

**Kim Hampton\***  
OHIO  
Marketing Executive



D3

PACESETTER

**Ashley Janiszewski**  
UTAH  
Marketing Executive



D3

PACESETTER

**Mary Kondratowicz**  
NORTH CAROLINA  
Wellness Coach



D3

PACESETTER

**Brianna & Ivan Krejchik\***  
WISCONSIN  
Marketing Executives



D3

PACESETTER

**Dayna Millions\***  
TEXAS  
Marketing Executive



D3

PACESETTER

**Ronson Olaso\***  
HAWAII  
Pipefitter Journeyman



D3

PACESETTER

**Alyssa Rodwin**  
SASKATCHEWAN  
Social Worker



D3

PACESETTER

**Lindsey Stefan**  
ALBERTA  
Esthetician & Homemaker



D3

PACESETTER

**Jennifer Tongco\***  
ALBERTA  
Marketing Executive



D3

PACESETTER

**Maria & Juan Vazquez\***  
TEXAS  
Marketing Executives



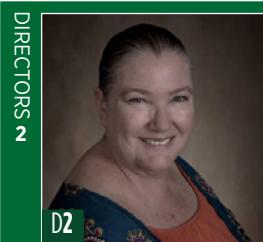
D3

PACESETTER

**Sunni Vickery\***  
GEORGIA  
Entrepreneur



**Nicole Wills**  
MICHIGAN  
Marketing Executive



**Antoinette Amen\***  
COLORADO  
Marketing Executive



**Charmayne Barrett**  
ALBERTA  
Marketing Executive



**Falynn Bell\***  
SASKATCHEWAN  
Salon Owner & Stylist



**Noah & McKayla Bengston**  
MICHIGAN  
Marketing Executives



**Sylvie Bernier\***  
ONTARIO  
Teacher



**Brooke Blankenship\***  
ILLINOIS  
Marketing Executive



**Elicar Bodekor**  
NEW YORK  
Marketing Executive



**Austin & Chase Boggs\***  
KANSAS  
Marketing Executives



**Michelle Bonesteel\***  
WASHINGTON  
Marketing Executive



**Connie Bowers\***  
GEORGIA  
Registered Nurse



**Kay Boyce\***  
WASHINGTON  
Insurance Agent



**Laura Bracali\***  
MICHIGAN  
Marketing Executive



**Raquel Breaux\***  
GEORGIA  
Marketing Executive



**Catie Bristow\***  
IDAHO  
Financial Specialist



**Brenna Bristow\***  
ALBERTA  
Marketing Executive



**Alysha Bunch\***  
PENNSYLVANIA  
Photographer



**Samantha Burton**  
OREGON  
Stay-at-Home Mom & Speech  
Delay Advocate



**Hortense Campbell**  
ILLINOIS  
Marketing Executive



**Nicholl M Ciecierski\***  
PENNSYLVANIA  
Freelance Writer



**Jackie Clayton\***  
ALBERTA  
Mayor (City of Grande Prairie)



**Heidi & Brad Cole\***  
IOWA  
Entrepreneur/Business Owner



**Bridgett Collins\***  
ARKANSAS  
Investor



**Zahamira Cruz Carlos\***  
TEXAS  
Marketing Executive



**Tiffany Delaurier\***  
MANITOBA  
Marketing Executive

## DIRECTORS 2



**Leasel Downey & Omar Smith\***  
GEORGIA  
Marketing Executives



**Tammy Dunston\***  
NEW BRUNSWICK  
Educational Assistant



**Marlena & Michael Ebersole**  
PENNSYLVANIA  
Marketing Executives



**Malissa Fansler\***  
VIRGINIA  
Marketing Executive



**Jessie Fitzgerald\***  
ALBERTA  
Stay-at-Home Mom



**MacKenzie Gladwell\***  
MICHIGAN  
Marketing Executive



**Lisa Gyoerick\***  
SASKATCHEWAN  
Massage Therapist & Fitness Coach



**Kim Hampton\***  
OHIO  
Marketing Executive



**Sandra Hillock**  
ALBERTA  
Marketing Executive



**LaTangie Honor**  
LOUISIANA  
Marketing Executive



**Tammy & Jim Hornek\***  
OKLAHOMA  
Artist/Marketing Executive



**Marian & Kendall Hostetler**  
TEXAS  
Marketing Executives



**Lori Humbert\***  
INDIANA  
Stay-at-Home Mom



**Felicia Kissell**  
KANSAS  
Marketing Executive



**Sierra Kraft**  
SOUTH DAKOTA  
Teacher



**Kaitlynn Krause**  
ALBERTA  
Marketing Executive



**Brianna & Ivan Krejchik\***  
WISCONSIN  
Marketing Executives



**Amanda & Benjamin Krejchik\***  
WISCONSIN  
Marketing Executives



**Ann Lachance**  
MICHIGAN  
Marketing Executive



**Madison LaFreniere\***  
SASKATCHEWAN  
Remote Insurance Processor



**Kaity & Steven Lenz**  
TEXAS  
Marketing Executives



**Jessica LoBuglio**  
OHIO  
Stay-at-Home Mom



**Caroline-Elizabeth & Shawn Loewen\***  
PRINCE EDWARD ISLAND  
Fitness Trainer/Marketing Executive



**Chae Lupton\***  
IDAHO  
Realtor



**Adrienne Martinez\***  
CALIFORNIA  
Marketing Executive



Atiya McNeal

FLORIDA

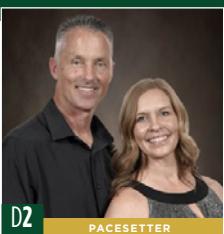
Pharmacist



Dayna Millions\*

TEXAS

Marketing Executive



Aaron &amp; Poppy Mojica\*

CALIFORNIA

Marketing Executive/Teacher



Lynsee Moneymaker\*

TEXAS

Marketing Executive



Jennifer Moore

WASHINGTON

Photographer



Ronson Olaso\*

HAWAII

Pipefitter Journeyman



Delbert &amp; Kaci

Parrott\*

ILLINOIS

Coder/Counselor



Jacy Permenter

TEXAS

Marketing Executive



Michelle Poepping\*

KANSAS

Homemaker



Kamika Portis

TENNESSEE

Marketing Executive



Crystal Priniski

INDIANA

Marketing Executive



Violette Pullano\*

ARIZONA

Marketing Executive



Geneieve Ratliff\*

TEXAS

Small Business Owner



Ruviro &amp; Ma.

Bernadette Ruanto\*

ALBERTA

Early Childhood Educator/  
Disability Service Worker

Rosa Sabbagh\*

MICHIGAN

Marketing Executive



Breanna Schwarz

MARYLAND

Marketing Executive



Mary Smith\*

KANSAS

Marketing Executive



Caitlyn Stevenson\*

MANITOBA

Marketing Executive



Romela Tenoso\*

BRITISH COLUMBIA

Marketing Executive



Jennifer Tongco\*

ALBERTA

Marketing Executive



Chloe Turner\*

ALBERTA

Marketing Executive



Maria &amp; Juan Vazquez\*

TEXAS

Marketing Executives



Sunni Vickery\*

GEORGIA

Entrepreneur



Amber Villarreal\*

TEXAS

Nurse



Grace Wheeler

MICHIGAN

Marketing Executive

## DIRECTORS

DIRECTORS



**Myrna Aleman**  
ARIZONA  
Caregiver



**Antoinette Amen\***  
COLORADO  
Marketing Executive



**Rebecca Baker**  
MICHIGAN  
Marketing Executive



**Krista Bates**  
ONTARIO  
Marketing Executive



**Twila & Scott Bauman**  
TEXAS  
Stay-at-Home Mom/Marketing Executive



**Falynn Bell\***  
SASKATCHEWAN  
Salon Owner & Stylist



**Leslee Bentley**  
NORTH CAROLINA  
Marketing Executive



**Sylvie Bernier\***  
ONTARIO  
Teacher



**Brooke Blankenship\***  
ILLINOIS  
Marketing Executive



**Austin & Chase Boggs\***  
KANSAS  
Marketing Executives



**Michelle Bonesteel\***  
WASHINGTON  
Marketing Executive



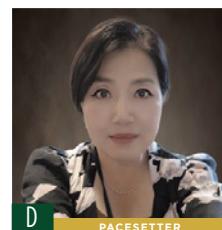
**Molly Bongel**  
WISCONSIN  
Marketing Executive



**Ryley Boon**  
SASKATCHEWAN  
Stay-at-Home Mom



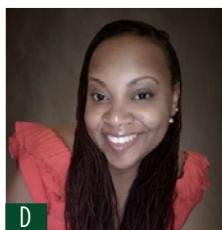
**Connie Bowers\***  
GEORGIA  
Registered Nurse



**Kay Boyce\***  
WASHINGTON  
Insurance Agent



**Laura Bracali\***  
MICHIGAN  
Marketing Executive



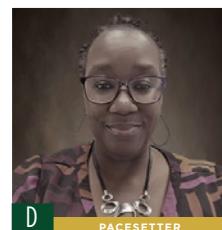
**Raquel Breaux\***  
GEORGIA  
Marketing Executive



**Catie Bristow\***  
IDAHO  
Financial Specialist



**Brenna Bristow\***  
ALBERTA  
Marketing Executive



**Regina Bryant**  
GEORGIA  
Business Affairs Coordinator



**Alysha Bunch\***  
PENNSYLVANIA  
Photographer



**Erin Burns**  
CALIFORNIA  
Stay-at-Home Mom



**Tenley Cameron**  
MANITOBA  
Teacher



**Nicholl & Kyle Ciecierski\***  
PENNSYLVANIA  
Freelance Writer/Marketing Executive



**Jackie Clayton\***  
ALBERTA  
Mayor (City of Grande Prairie)



**Heidi & Brad Cole\***  
IOWA  
Entrepreneur/Business Owner



**Bridgett Collins\***  
ARKANSAS  
Investor



**Coralia Cordoba**  
TEXAS  
Marketing Executive



**Bonnie Craig**  
NORTH CAROLINA  
Marketing Executive



**Zahamira Cruz Carlos\***  
TEXAS  
Marketing Executive



**Tiffany Delaurier\***  
MANITOBA  
Marketing Executive



**Jinky Diaz**  
FLORIDA  
Loan Consultant



**Leasel Downey & Omar Smith\***  
GEORGIA  
Marketing Executives



**Shelly Doyle**  
ILLINOIS  
Marketing Executive



**Tammy Dunston\***  
NEW BRUNSWICK  
Educational Assistant



**Haleigh & Cody  
Earnest**  
LOUISIANA  
Events Administrator



**Tiffanie Edmonds**  
NORTH CAROLINA  
Marketing Executive



**Malissa Fansler\***  
VIRGINIA  
Marketing Executive



**Jessie Fitzgerald\***  
ALBERTA  
Stay-at-Home Mom



**MacKenzie Gladwell\***  
MICHIGAN  
Marketing Executive



**Kiana Gunnarson**  
MANITOBA  
Medical Receptionist



**Lisa Goyerick\***  
SASKATCHEWAN  
Massage Therapist & Fitness  
Coach



**Kim Hampton\***  
OHIO  
Marketing Executive



**Bailee Hardy**  
TENNESSEE  
Marketing Executive



**Danielle Haugen**  
MINNESOTA  
Marketing Executive



**Courtney Heyward**  
ARIZONA  
Project Manager &  
Administrative Assistant



**Kristina Holcomb**  
TEXAS  
Marketing Executive



**Tammy & Jim Hornek\***  
OKLAHOMA  
Artist/Marketing Executive



**Lori Humbert\***  
INDIANA  
Stay-at-Home Mom



**Jennifer Hunter**  
GEORGIA  
Marketing Executive

## DIRECTORS



**Passion Johnson**  
OHIO  
Customer Service Specialist



**Bethany Jones**  
TEXAS  
Marketing Executive



**Ashley Kelly**  
BRITISH COLUMBIA  
Marketing Executive



**Lauren & Justin Kostynick**  
ILLINOIS  
Teacher/Maintenance Director



**Brenda & Theodore Kramer**  
CALIFORNIA  
Bookkeeper/Marketing Executive



**Amanda & Benjamin Krejchik\***  
WISCONSIN  
Marketing Executives



**Brianna & Ivan Krejchik\***  
WISCONSIN  
Marketing Executives



**Madison LaFreniere\***  
SASKATCHEWAN  
Remote Insurance Processor



**Caroline-Elizabeth & Shawn Loewen\***  
PRINCE EDWARD ISLAND  
Fitness Trainer/Marketing Executive



**Brian & Kaci Long**  
NEBRASKA  
Marketing Executives



**Bethanne Luckey**  
ARKANSAS  
Marketing Executive



**Chae Lupton\***  
IDAHO  
Realtor



**Adrienne Martinez\***  
CALIFORNIA  
Marketing Executive



**Mary McCraw**  
TEXAS  
Marketing Executive



**Jenna McIntosh**  
ONTARIO  
Rehabilitation Therapist



**Josslyn Miller**  
KANSAS  
Marketing Executive



**Rickey Miller**  
NEVADA  
Staffing & Recruiting



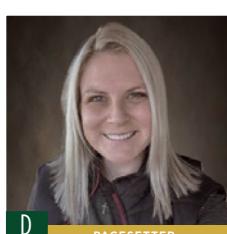
**Dayna Millions\***  
TEXAS  
Marketing Executive



**Aaron & Poppy Mojica\***  
CALIFORNIA  
Marketing Executive/Teacher



**Lynsee Moneymaker\***  
TEXAS  
Marketing Executive



**Heidi Moore**  
KANSAS  
Marketing Executive



**Melissa Navarro**  
TEXAS  
Notary



**Maranda Newville**  
MICHIGAN  
Marketing Executive



**Ronson Olaso\***  
HAWAII  
Pipefitter Journeyman



**Delbert & Kaci Parrott\***  
ILLINOIS  
Coder/Counselor



**Jaylicia-Jinei & Brennan Young**  
WASHINGTON  
Sr. Consultant/Teacher



**Heather Perez**  
TEXAS  
Food Service Management



**Cameron & Ryan Phillips**  
TENNESSEE  
Teacher/Computer Engineer



**Cisti Pinkert**  
TEXAS  
Marketing Executive



**Michelle Poepping\***  
KANSAS  
Homemaker



**Violette Pullano\***  
ARIZONA  
Marketing Executive



**Geneieve Ratliff\***  
TEXAS  
Small Business Owner



**Haley Rich**  
ALABAMA  
Marketing Executive



**Mayra Rivas**  
TEXAS  
Marketing Executive



**Krystal Rivera**  
GEORGIA  
Marketing Executive



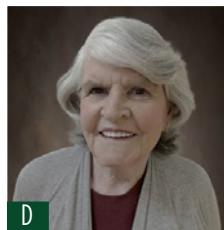
**Ruviro & Ma.  
Bernadette Ruanto\***  
ALBERTA  
Early Childhood Educator/  
Disability Service Worker



**Rosa Sabbagh\***  
MICHIGAN  
Marketing Executive



**Bria Schultz**  
MINNESOTA  
Marketing Executive



**Norma Schwieterman**  
ALABAMA  
Marketing Executive



**Ana Serrano**  
CALIFORNIA  
Marketing Executive



**Megan Smith**  
MICHIGAN  
Marketing Executive



**Mary Smith\***  
KANSAS  
Marketing Executive



**Paige & Trenton  
Specht**  
KANSAS  
Marketing Executives



**Todd & Meagan  
Stansbury**  
TEXAS  
Marketing Executives



**Caitlyn Stevenson\***  
MANITOBA  
Marketing Executive



**Heather Stone**  
MASSACHUSETTS  
Marketing Executive



**Nicole & Darren  
Stratton**  
WASHINGTON  
Marketing Executives



**Terry Tull & Joseph  
Swirk**  
QUEBEC  
Marketing Executives



**Romela Tenoso\***  
BRITISH COLUMBIA  
Marketing Executive



**Olivia Todd**  
TEXAS  
Marketing Executive

## DIRECTORS



**Jennifer Tongco\***  
ALBERTA  
Marketing Executive



**Renee Turner**  
GEORGIA  
Marketing Executive



**Chloe Turner\***  
ALBERTA  
Marketing Executive



**Maria & Juan Vazquez\***  
TEXAS  
Marketing Executives



**Sunni Vickery\***  
GEORGIA  
Entrepreneur



**Amber Villarreal\***  
TEXAS  
Nurse



**Shelley & Russell  
Waddell**  
TEXAS  
Marketing Executives



**Mary Wren**  
MISSOURI  
Contact Center Banker

# Your Gear. Your Story.



This isn't just clothing, it's your story in motion. Melaleuca Logo Gear is built to move with you—and inspire others along the way.

Comfortable. Confident.  
Conversation worthy.

Show the world what you're a part of!

Ladies' High Neck Pullover  
and Ladies' Relaxed Lounge  
Pant pictured.

Shop the entire collection at  
[Melaleuca.com/LogoGear](http://Melaleuca.com/LogoGear).



*A Special Invitation*

# PRESIDENT'S CLUB

2026



**As a President's Club 2026 earner, you'll escape to Fiji—a South Pacific paradise where warm Fijian hospitality welcomes you home and every moment feels like a breath of possibility.**

Your journey begins at one of Fiji's premier island resorts, where each morning opens with sweeping ocean views that seem to rise straight out of a dream. Here you'll sink into white-sand beaches, dip into crystal-clear turquoise waters, savor fresh tropical cuisine, and unwind with spa rituals inspired by sun, salt, and sea. As the colors of sunset melt across the Pacific, you'll return to your private sanctuary renewed, restored, and wrapped in the ease of barefoot elegance.

During the day, adventure will unfold all around you. Explore the coast, secluded beaches, and remote villages, glimpsing Fiji's untouched beauty. Float in paradise on Cloud 9—a two-story oasis where wood-fired pizza, cool drinks, and endless blue surround you. Travel up the Sigatoka River to a traditional Fijian village where you'll share in a kava ceremony, enjoy an island feast, and feel the pulse of ancient meke dance echo through the community. Or spend the day at Malamala Beach Club—your own private-island escape with cabanas, infinity pools, and views no camera can truly capture.

This exclusive President's Club experience blends island tranquility with unforgettable discovery—creating memories as vivid and lasting as the turquoise waters themselves.

## President's Club: Where Dreams Meet Dedication

President's Club is never earned by accident—it's only achieved through courage, consistency, and the daily decision to make a meaningful difference. It reflects a willingness to think bigger, to lead with purpose, and to live Melaleuca's mission of enhancing lives. Each earner is proof that when you work with clarity and heart, you don't just build a business—you shape a legacy that lasts far beyond the journey.



Nº 4 HOLD  
STRATEGY  
SESSIONS



# 7 CRITICAL BUSINESS-BUILDING ACTIVITIES

1 Build Your Contact List

2

Set Appointments

3

Share Melaleuca: An Overview

4

► Hold Strategy Sessions

5

Celebrate Success

6

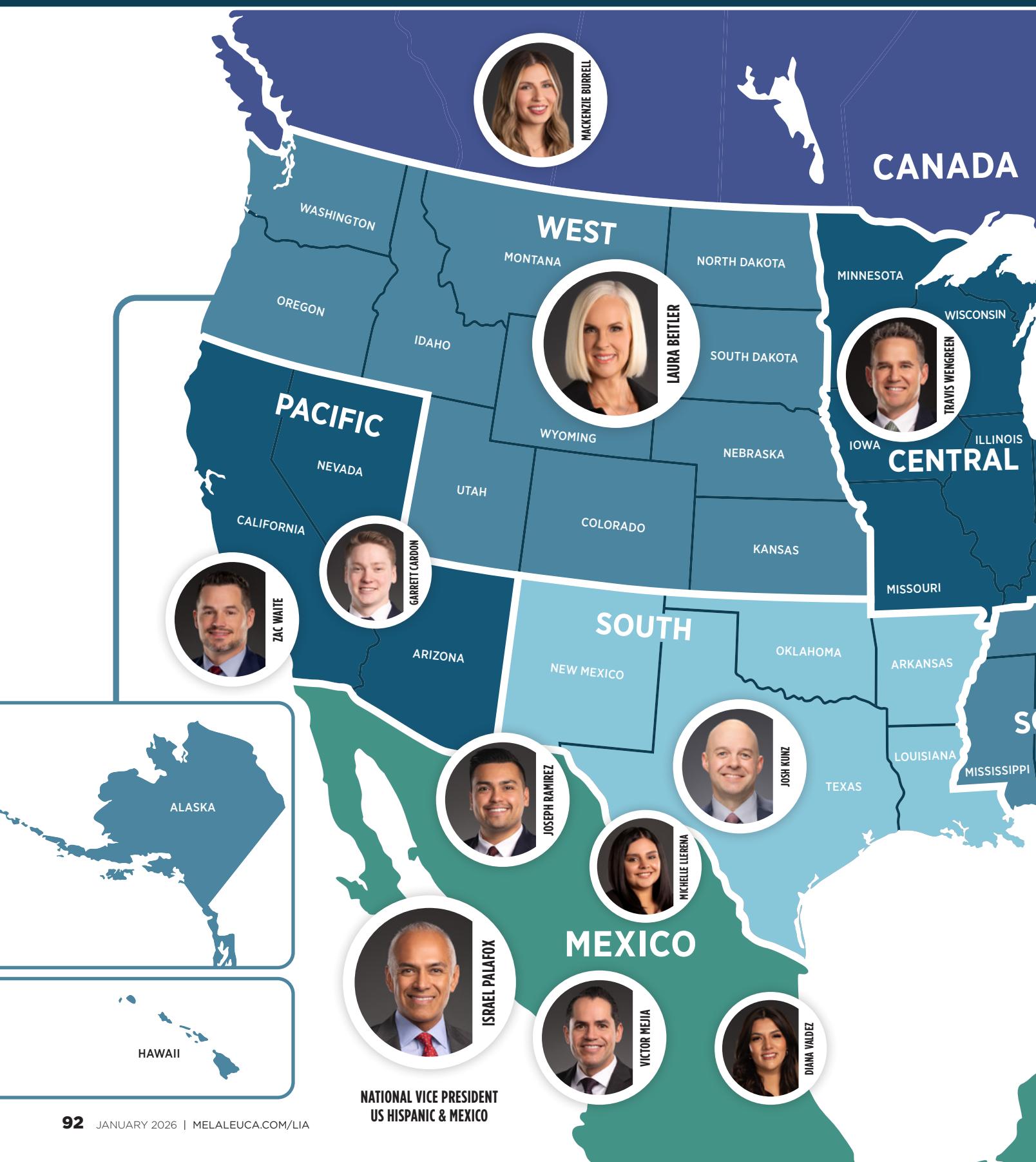
Always Be Involved with Fast Track

7

Lead by Example

# Coaching & Leader Development Teams

Below you'll find your team listed by region and by title (vice president, director, and manager). We look forward to partnering with you!





## COACHING & LEADER DEVELOPMENT

**MARK TOWNSEND**  
SR. NATIONAL VICE PRESIDENT OF COACHING  
& LEADER DEVELOPMENT

208-534-2052  
mtownsend@melaleuca.com

### CANADA

**BRACKEN ABRAMS**  
NATIONAL VICE PRESIDENT OF CANADA

208-534-2710  
brabrabs@melaleuca.com

**MACKENZIE BURRELL** MANAGER  
CANADA

208-534-2244  
mburrell@melaleuca.com

### PACIFIC

**ZAC WAITE** DIRECTOR

208-534-2619  
zwaite@melaleuca.com

**GARRETT CARDON** MANAGER  
AZ, CA, NV

208-534-4456  
gcardon@melaleuca.com

### WEST

**LAURA BEITLER** CHIEF GROWTH OFFICER  
AK, CO, HI, ID, KS, MT, NE, ND, OR, SD, UT, WA, WY

208-534-2580  
lbeitler@melaleuca.com

### SOUTH

**JOSH KUNZ** DIRECTOR  
AR, LA, NM, OK, TX

208-534-2421  
jkunz@melaleuca.com

### CENTRAL

**TRAVIS WENGREEN** DIRECTOR

208-534-2213  
twengreen@melaleuca.com

### SOUTHEAST

**DOUG STEWART** DIRECTOR

208-534-2829  
dstewart@melaleuca.com

**ALFREDO CARRANZA** MANAGER  
AL, FL, GA, MS, TN

208-534-2038  
acarranza@melaleuca.com

### EAST

**MARTIN CASARIEGO**  
REGIONAL VICE PRESIDENT EAST COAST

208-534-2253  
mcasariego@melaleuca.com

**Victor Barajas** DIRECTOR  
CT, DE, MA, MD, ME, NC, NH, NJ, NY,  
OH, PA, RI, SC, VA, VT, WV

208-534-2130  
vbarajas@melaleuca.com

### HISPANIC MARKET US/PUERTO RICO/MEXICO

**ISRAEL PALAFOX**  
NATIONAL VICE PRESIDENT US HISPANIC & MEXICO

208-534-2061  
ipalafox@melaleuca.com

**JOSEPH RAMIREZ**  
DIRECTOR US HISPANIC

208-534-2075  
jramirez2@melaleuca.com

**MICHELLE LLERENA**  
MANAGER US HISPANIC

208-534-2119  
mllerena@melaleuca.com

**VICTOR MEJIA**  
DIRECTOR MEXICO

208-534-2306  
vmejia@melaleuca.com

**DIANA VALDEZ**  
MANAGER MEXICO

208-534-2200  
dvaldez@melaleuca.com



# FAMILIES ACROSS AMERICA TRUST RIVERBEND RANCH® BLACK LABEL BEEF

## A Natural Source of High-Quality Protein

Protein plays a vital role in a healthy lifestyle, whether you're building strength, supporting steady energy, or simply trying to nourish your family. *Riverbend Ranch Black Label Beef* delivers all nine essential amino acids the body needs to function optimally, making it one of the most complete and natural sources of protein available.

## Provides Essential Vitamins and Minerals

High-quality beef offers far more than just great taste. It's also a dependable, nutrient-rich option for everyday meals. Beef is a natural source of vitamin B12, and it provides vitamins B2, B3, B5, B6, and K—nutrients that support normal brain function, energy production, metabolism, and a healthy nervous system.

It also provides essential minerals like zinc, selenium, phosphorus, iron, copper, potassium, and magnesium. These nutrients support immune health, strong muscles, and balanced wellness. When beef is raised well, its nutrient profile reflects that care—and families experience the difference in the way they feel.

## Quality Matters

Most of the cattle raised in the US receive implanted growth hormones and are fed diets containing antibiotics. We take a different path because families who shop with Melaleuca are looking for something better—and they deserve it.

We've spent more than three decades breeding an ideal herd, and all our calves are raised in America by their mothers on clean mountain pastures. This environment supports naturally tender, flavorful, nutrient-dense beef. And, of course, our cattle are never ever given hormones or antibiotics!

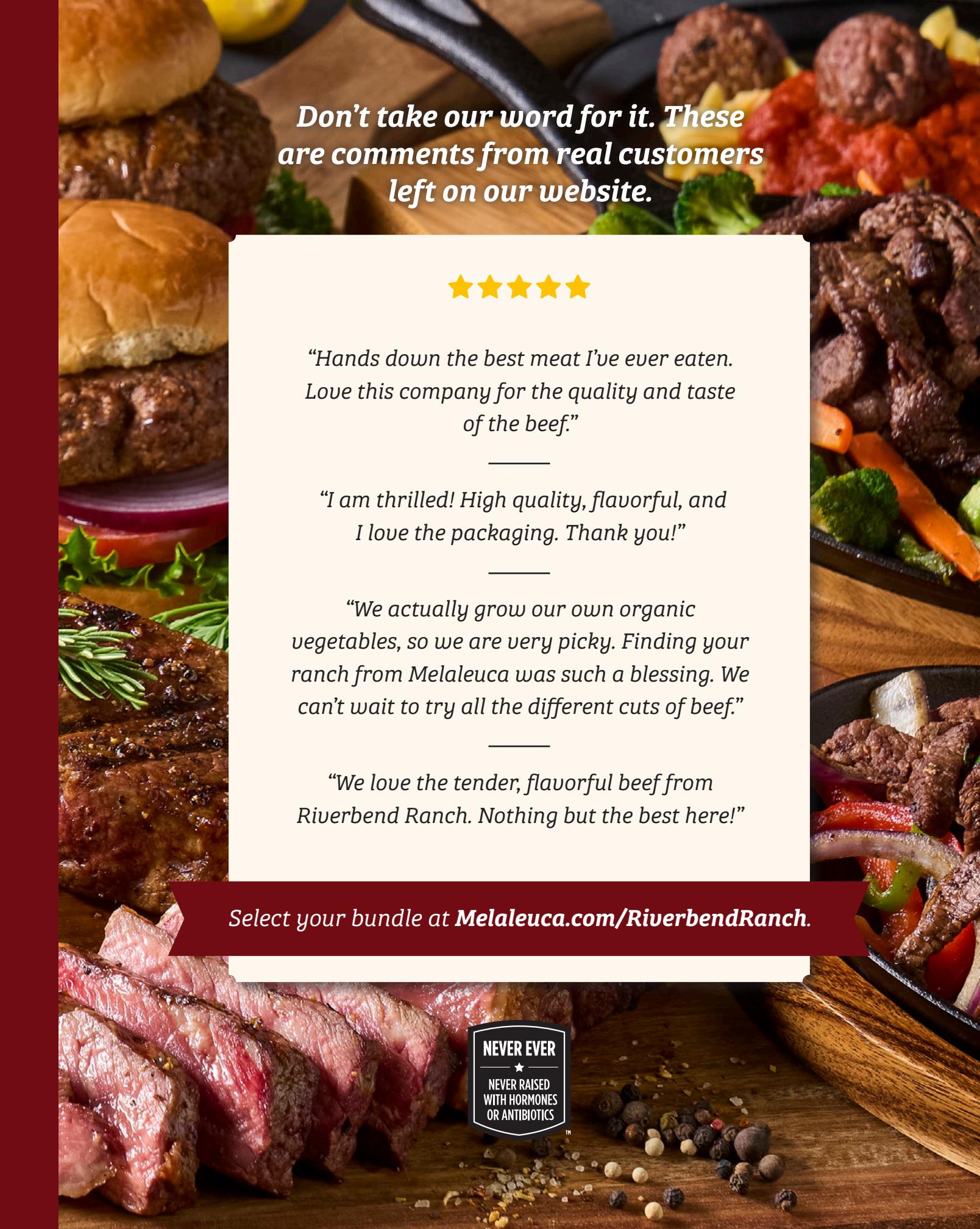
Every cut of *Riverbend Ranch Black Label Beef* is guaranteed to be USDA Prime or High Choice—the top tiers of marbling that ensure exceptional taste. But we don't stop there. Every cut is then aged to perfection for 28 days to enhance tenderness.

This process takes more time, but it ensures that the beef stays juicier and delivers the rich, bold flavor families love. It's the kind of quality that can turn even a simple weeknight meal into an extraordinary dining experience.

## A Better Way to Nourish the People You Love

Every meal is a chance to care for your family, and we're proud to be part of that daily ritual. Whether it's a quick skillet dinner, a Sunday roast, or a weekend cookout that brings everyone together, *Riverbend Ranch Black Label Beef* delivers the quality, flavor, and peace of mind that makes cooking feel meaningful.

At Riverbend Ranch, we aren't just raising cattle—we are raising the standard for beef in America.



*Don't take our word for it. These are comments from real customers left on our website.*



*"Hands down the best meat I've ever eaten. Love this company for the quality and taste of the beef."*

*"I am thrilled! High quality, flavorful, and I love the packaging. Thank you!"*

*"We actually grow our own organic vegetables, so we are very picky. Finding your ranch from Melaleuca was such a blessing. We can't wait to try all the different cuts of beef."*

*"We love the tender, flavorful beef from Riverbend Ranch. Nothing but the best here!"*

*Select your bundle at [Melaleuca.com/RiverbendRanch](http://Melaleuca.com/RiverbendRanch).*



# Expanded Circle of Influence

## Expanded Circle of Influence

Congratulations to the qualifiers of the prestigious Expanded Circle of Influence Award. To qualify for this award, one must enroll eight quality Members during one calendar month. We are proud of these leaders' dedication and hard work, and wish them greater success as they continue to expand their circle of influence.



**Antoinette Amen**  
COLORADO



**Natasha Rae**  
ONTARIO



**Twila & Scott Bauman**  
TEXAS



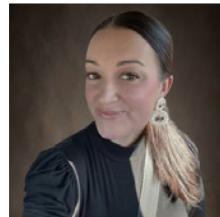
**Michel & Gile Beaudoin**  
ONTARIO



**Falynn Bell**  
SASKATCHEWAN



**Ann Marie & Craig Bierbaum**  
NEW JERSEY



**Brooke Blankenship**  
ILLINOIS



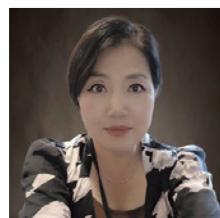
**Molly Bongel**  
WISCONSIN



**Ryley Boon**  
SASKATCHEWAN



**Missy Bowles**  
WEST VIRGINIA



**Kay Boyce**  
WASHINGTON



**Laura Bracali**  
MICHIGAN



**Raquel Breaux**  
GEORGIA



**Catie Bristow**  
IDAHO



**Brenna Bristow**  
ALBERTA



**Dee & Justin Brooks**  
SOUTH CAROLINA



**Cindy & Chris Brown**  
KENTUCKY



**Sheyenne & Payson Brumbelow**  
TEXAS



**Alysha Bunch**  
PENNSYLVANIA



**Diane Burch**  
ARIZONA

## Expanded Circle of Influence



**Elisa & David Campos**  
CALIFORNIA



**Alaina Carrington**  
BRITISH COLUMBIA



**Mercy Casili-Colunga**  
TEXAS



**Morgan Chance**  
TEXAS



**Kylie & Caleb Christianson**  
NORTH DAKOTA



**Nicholl Ciecierski**  
PENNSYLVANIA



**Jackie Clayton**  
ALBERTA



**Heidi & Brad Cole**  
IOWA



**Bridgett Collins**  
ARKANSAS



**Josefina Corona**  
CALIFORNIA



**Orlando Corona**  
CALIFORNIA



**Zahamira Cruz Carlos**  
TEXAS



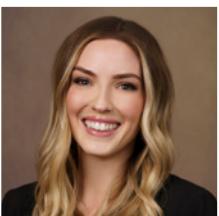
**Dr. Thomas Davies**  
NEW YORK



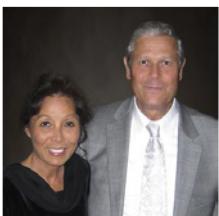
**Britney Deering**  
TEXAS



**Jinky Diaz**  
FLORIDA



**Meghan Dirk**  
ALBERTA



**MaryAnn & Daniel Domka**  
OHIO



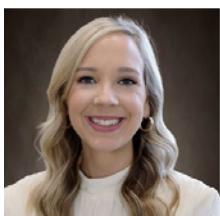
**Tracy & Robert Donald**  
ONTARIO



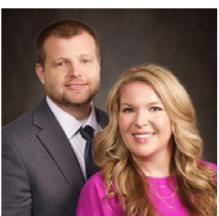
**Leasel Downey & Omar Smith**  
GEORGIA



**Shelly Doyle**  
ILLINOIS



**Haleigh & Cody Earnest**  
LOUISIANA



**Kevin & Angela Echols**  
GEORGIA



**Ashley Eddy**  
FLORIDA



**Sabrina & Doug Ellis**  
TEXAS



**Pepe Essary**  
NORTH CAROLINA



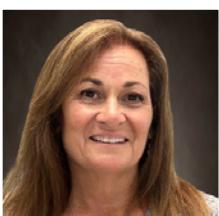
**Malissa Fansler**  
VIRGINIA



**Sarah & Thomas Fisher**  
GEORGIA



**MacKenzie Gladwell**  
MICHIGAN



**Elizabeth & Martin Gorski**  
FLORIDA



**Taylor Gramberg**  
OHIO

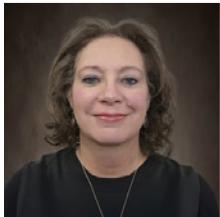
# Expanded Circle of Influence



**Kiana Gunnarson**  
MANITOBA



**Lisa Gyoerick**  
SASKATCHEWAN



**Gayle Hall**  
TEXAS



**Clay & Bethany Harmon**  
NEBRASKA



**Lolita Harris**  
TEXAS



**Lexie Hartsfield**  
TENNESSEE



**Danielle Haugen**  
MINNESOTA



**Karen & Joe Hetzel**  
QUEBEC



**Courtney Heyward**  
ARIZONA



**Kristina Holcomb**  
TEXAS



**Tammy & Jim Hornek**  
OKLAHOMA



**Lori Humbert**  
INDIANA



**Jennifer Hunter**  
GEORGIA



**Maegen & Eddie Johnson**  
WASHINGTON



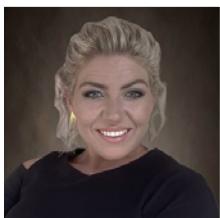
**Chris & Nicky Johnson**  
BRITISH COLUMBIA



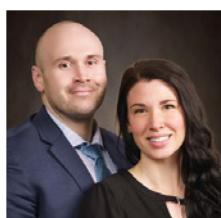
**Brian & Cheryl Johnson**  
OHIO



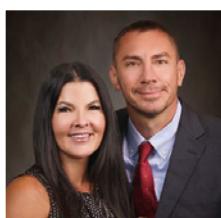
**Brittany Johnson**  
MISSOURI



**Bethany Jones**  
TEXAS



**James & Katey Kloepper**  
ALBERTA



**Sadie & Brent Kolves**  
FLORIDA



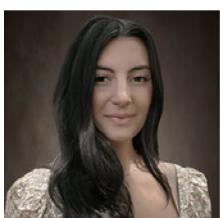
**Lauren & Justin Kostynick**  
ILLINOIS



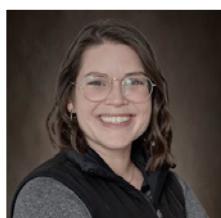
**Amanda & Benjamin Krejchik**  
WISCONSIN



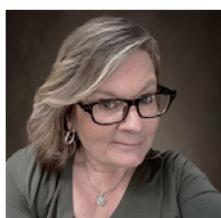
**Noelle & Dusty Kruise**  
MICHIGAN



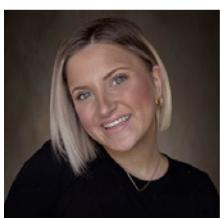
**Madison LaFreniere**  
SASKATCHEWAN



**Caroline-Elizabeth & Shawn Loewen**  
PRINCE EDWARD ISLANDS



**Gena Loftin**  
ARKANSAS



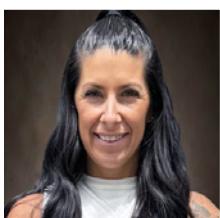
**Leah Loftin**  
MISSISSIPPI



**Morgan & Derek Martin**  
TENNESSEE



**Kimberly Massengill**  
GEORGIA



**Gina McLean**  
SOUTH CAROLINA

# Expanded Circle of Influence



**Megan Medlar**  
TEXAS



**Rickey Miller**  
NEVADA



**Aaron & Poppy Mojica**  
CALIFORNIA



**Sara & Jake Montreuil**  
MINNESOTA



**Heidi Moore**  
KANSAS



**Shelby Morris**  
PENNSYLVANIA



**Diane & Joel Nakagaki**  
HAWAII



**Melissa Navarro**  
TEXAS



**Ronson Olaso**  
HAWAII



**Delbert & Kaci Parrott**  
ILLINOIS



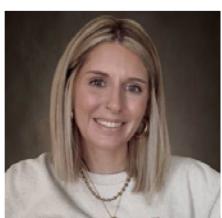
**Lindsay & Nick  
Percuoco**  
MINNESOTA



**Bryan & Maria Pereira**  
CONNECTICUT



**Tracy Phillips**  
ALBERTA



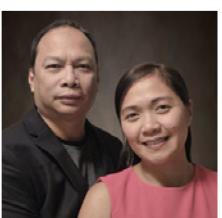
**Geneieve Ratliff**  
TEXAS



**Emily Raynes**  
NORTH CAROLINA



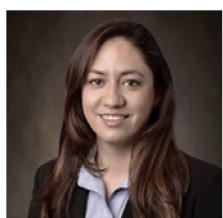
**Mayra Rivas**  
TEXAS



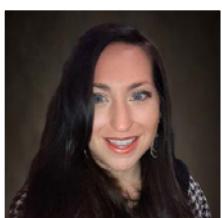
**Ruviro & Ma.  
Bernadette Ruanto**  
ALBERTA



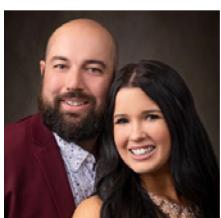
**Johnny Ruiz**  
CALIFORNIA



**Rosa Sabbagh**  
MICHIGAN



**Adriana Salamon**  
NEW YORK



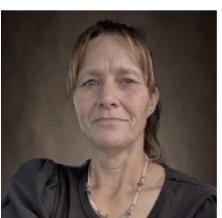
**Tyler & Laura Schmidt**  
MINNESOTA



**Nate & Andrea Scott**  
FLORIDA



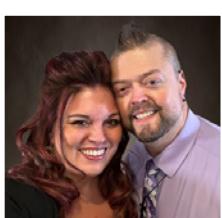
**Kelley & Chad Sigafoos**  
MINNESOTA



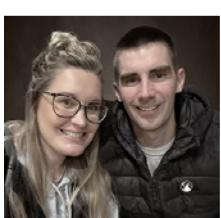
**Mary Smith**  
KANSAS



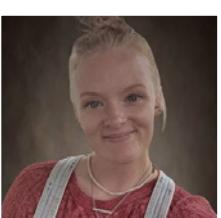
**Hannah & Adam  
Snyder**  
NEW YORK



**Shauna & Chad  
Sommer**  
IDAHO



**Paige & Trenton Specht**  
KANSAS



**Caitlyn Stevenson**  
MANITOBA



**Nicole & Darren  
Stratton**  
WASHINGTON



**Terry Tull & Joseph  
Swierk**  
QUEBEC

## Expanded Circle of Influence

---



**Jennifer Tongco**  
ALBERTA



**Jenna & Nolan Trudeau**  
ALBERTA



**Chloe Turner**  
ALBERTA



**Renee Turner**  
GEORGIA



**Linda & Tom Varela**  
NEW HAMPSHIRE



**Maria & Juan Vazquez**  
TEXAS



**Maria Teresa Vazquez & Tonatiuh Aguayo**  
TEXAS



**Sunni Vickery**  
GEORGIA



**Amber Villarreal**  
TEXAS



**Shelley & Russell Waddell**  
TEXAS



**Kimberly Waits**  
KENTUCKY



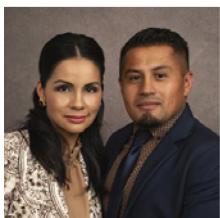
**Brittany Walker**  
FLORIDA



**Lisa Whyte**  
MANITOBA



**Corinne & Rob Wright**  
WASHINGTON



**Veronica & Christian Zendejas**  
OREGON

## Circle of Influence

Congratulations to these qualifiers of the distinguished Circle of Influence Award. To qualify for this award, you must enroll four quality Members during one calendar month. Achieving Circle of Influence has helped many Marketing Executives advance their businesses, grow their organizations and find new leadership for their teams. The effect of enrolling four customers each month can positively affect their businesses for years after. We are proud of these leaders' dedication and hard work.

### ALBERTA

Gerard Anastacio  
Anastasia Bowley  
Kimberly Brett  
Brenna Bristow  
Rikki & Royle Bristow  
Taylor Carriere  
Altiera & Eric Dahlman  
Lorna Decasa  
Jenn Dell  
Jen Dubois  
Jocelyn Joyce & Reynaldo Feliciano

### BRITISH COLUMBIA

Abundio & Gina Arreza  
Laira Amor Arreza

Hayley Barnes  
Ashley Davis  
Ashley Kelly  
Lyne & Gigi Moldovan  
Dr. Krystle Pfau  
Carle & Laurie Proskin  
Alyssa Richardson  
Wendy Tirk

### MANITOBA

Crystal Anderson & Brett

McLaren  
Leanne Anderson

Jennifer Andrew

Andrea & Troy Angus

Sandi Barschewsky

Brandy Betle

Lindsay Birmingham

Trista & Kody Conrad

Tiffany Delaurier

Dianne Gray-Wysocki &

Wayne Wysocki

Sandra Langlois

Nioni & Johan Loewen

Katherine & Chad Moir

Brette & Brandon Olsen

Kayla Roberts

Jenny Steele

Cynthia Taylor-Iwankow &

Chris Iwankow

Norma Walchuk

### NEW BRUNSWICK

Danie & Todd Branch

Jenny-Lee Morais

Alan & Sarah Oronzo

Tammy Trenholm

### NOVA SCOTIA

Sue & Richard Gates

### ONTARIO

Christa & Jorden  
Blanchard  
Michelle Bolland  
Pauline & Derek Clarke  
Richel Gojel  
Barb & Matt Houser  
Romando & Venusia  
Javonitalla  
Kaily & William Mailhot  
Jenna McIntosh  
Jaime Peca  
Kate Quackenbush  
Kathrina Rivero  
Tavia Rogerson  
Paolo & Faye Torres  
Esperanza Ucol  
Mike & Andrea Van Bakel  
Tammy Villeneuve  
Raylene Vincent  
Maxine Willocks

### PRINCE EDWARD ISLAND

Caroline-Elizabeth &  
Shawn Loewen  
Trish & Brett Roloson

### QUEBEC

Rachael & Benjamin  
Akhidenor  
Danielle Belanger  
Shella Carpio & Engelbert  
Boceta  
France Carrier  
Ashley Costello  
Pierre Leblanc  
Anne-Fanny Lemelin  
Stephanie Merino  
Vanessa Rivard  
Mariève St-Martin  
Terry Tull & Joseph Swierk  
Daniel Turcotte

### SASKATCHEWAN

Breanne Barber  
Falynn Bell  
Shauna Block  
Kelley Christopherson  
Trista Couch  
Tori & Brody Farr  
Mandelle Frederick  
Lisa Gyoerick  
Madison LaFreniere  
Shaelynn Langlois  
Tanis & Geoff Leo  
Kaesha Lockert  
Jamie & Reuben Martin  
Shobna & Grant Radons  
Vanessa Savage  
Kayla Stock  
Monica & Jock Sutter

### ARKANSAS

Haley Liberatore  
Danrik Lozano  
Laiken Stafford

Vanessa Savage  
Kayla Stock  
Monica & Jock Sutter

### TRINITY SYLVESTER

Crystal Toscak  
Chelsea Tuffs  
Shana Watson  
Amery Wilson  
Taylor Ziegler  
Javonitalla  
Joshua & Dawn Gentry  
Tiffany & Whitney  
Haggamaker  
Celeste Hagler  
Saskia Johnson  
Kyndall Matheny  
EmmaSara McMillion  
Diana Nielsen  
Erika & Charles Parker  
Amy & Jimmy Phelps  
Megan Phillips  
Freida Pressnell  
Trini Reynolds  
Ally Sanders  
Chasity Thomas  
Jessy & Andrew Tipton

### ARIZONA

Jennifer Abbs  
Linda Andryans  
Tracy Beaudry & Chad  
Brockschmidt  
Anthony & Angela Cook Jr  
Shelby & AJ Ford  
Lisa Fuller  
Dianna & Greg Furstner  
Jessica Gastelum  
Tanya & Neil Hagre  
Rainbow Lackey  
Sofia Ruby Mariscales  
Anne & Eddie McKechnie  
Tracy & Rob Melchior  
Laura & James Nille  
Jose & Silvia Ortega Soto  
Leslie Rice  
Briceida Rodriguez  
Tresha Rodriguez &  
Anthony Bivins  
Sirena Sanchez  
Jordan Schoenecker  
Rebecca & William Stell  
Ron & Kimberly Stiner  
Makayla Stone  
Yaricruz & Juan Valenzuela  
Trish & Rob Verzera

### CALIFORNIA

Rossy Barajas & Rodrigo  
Huete  
Sylvia Beltran  
Breana & Christopher  
Borchers  
Liz & Scott Brown  
Maricela Chavez De  
Sanchez  
Violeta Cruz Estevez  
Erin Davis  
Bobbie Elliott  
Hanniel Espinosa  
Olga & Ben-Hur Fontoura  
Adriana & Juan-Manuel  
Franco  
Suzette Frese  
Trisha Ghergo  
Imelda Gutiérrez  
Missie Heisz  
Lisbed Daniela Hernandez  
Bravo  
Mary Hornickel & John  
D'Isacco  
Kelly Hurrey  
Vivian Jung  
Koda King  
Tazia Koop  
Erin Kutka  
Amy & Jace Larsen  
Hannah Lee  
Rosa Lopez & Meliton  
Torres Pineda  
Nan Luma  
Rose McKay  
Brittney & Kellen  
McLaughlin  
Jennifer & Steve Morgan  
Luis & Eleonor Navarro  
Alissa & Fred Nazar  
Marlea Nolen  
Alison Olson  
Tania & Marco Ortiz  
Bernabe Ramos Blas  
Sierra Rhodes  
Shannon & Frank Rich  
Luz Robles Castro  
Maria Jovita Robles  
Edward & Gay Lord  
Sabiniano  
Liset Serrano  
Kimberle Smith Austin  
Natalie Terry  
David Torres  
Erika Vega  
Mario Villagrana-Solis

### COLORADO

Amber Adames  
Darlee Gossens  
Kara & Rob Guthrie

### CONNECTICUT

Pamela McCarthy  
Kimberlee Simko

### DELAWARE

Patrice & Larry Buller  
Deborah Clark  
Roy & Kathy Podorson  
Cynthia Powell-Pope &  
Loren Pope

### FLORIDA

Krystle & Stephen  
Bamberski  
Toni & Chad Burghardt  
Amanda Bussett  
Patricia Candito  
Ana Cardenas  
Carrie Cercone  
Tammy Combs  
Susan & Sean Dampier  
Beverly & Jordan De La  
Cruz  
Javier Devora  
Lindsey Donato  
Randy & Brenda Evans  
Scott & Shana Falany  
Joan & Philip Giocondi  
Kelsea Griffith  
Francisco & Rhina  
Guardado  
Alan & Heather Guzzino  
Jason & Noelle Hall  
April Hawthorne  
Kristi & Tim Hendricks  
Chelsea Hyneman &  
Sanjith Thangarajah  
Ilanna Iwaniw  
Terri Jackson  
Rachael & Seville Ko  
Krista Kuhn  
Gabby Lawrence  
Kimberly LeGare  
Andrea Livingston  
Sophie Lonsinger  
Adrienne & Martin  
McDowell  
Allison Messer  
Amber Mezzacappa  
Fayre & Ryan Montecalvo  
Michelle Moran  
Liz Morgan  
Amber & Lucas Nelson  
Brandi & Clint Newman  
Fabricio Nobre

# Circle of Influence

Sandra Nunez	<b>HAWAII</b> Rachel Galeng	Diane & Steve Terwilliger Amber Tower	Maddie Garrett Kelly Hayes Stephanie Meadows	Dana Morehouse Elias Moreno Gonzalez Maranda Newville	Brenda Collier Jeannie David Shyra Davis
Dr. Cicily Payne-Nestor & Dr. James Nestor	Jonathan & Jessica Katayama	<b>IOWA</b> Katie & Danny Adams Lynnea & Shane Andersen Heidi & Brad Cole	Stephanie Meadows Ana Maria Padilla Moreno Cameron & Briánnna Parker Stacey & Phillip Smith	Molly & Jeff Pretzlaff Wally & Shannon Schneider	William Davis Hailee Eckert Lucie Iverson
Amanda Phillips	Roxane & Dr. Lindsey Kimura	Shannon Davis	<b>LOUISIANA</b> Betsy & Thad Dumesnil	Megan Smith Dalina & Loyd Stephens	Brent & Mindy Lambeth Angie & Lance Loughridge
Ernst Pierre		Valerie & T.C. Heard Cara Hintz	Robin Durand	Matthew Whetter Nicole Wills	Kaylin & Shane Murphy Megan & Mike Nichols
Ashley & Jeremiah Ranow		Tina Hockmuth-Pezzetti	Amy Fortenberry		Madison Rasmussen
Jessica Saint Lindsley	<b>IDAHO</b> Carrie & Oscar Alcoser Jennifer Becker	Brenda Jagerson	Abby Guillory		Maria & Drew Renaud
David Sarnowski	Sandy & David Clemons	Anthony Hansen	Tammy & David Guillory	Katie & Ryan Anderson	Ryan & Kristin Shane
Bob Schick		Justin & Karli Hudgens	Katie & Matt Holloway	Virginia Brekke	Lauren Tucker
Russ & Beth Schomp		Rineke Lewis	Charlene & Randy Joseph	Morgan Dale	Terri Wall
Andrea & Nate Scott		Rastilene LezonFerreira	David & Anna Leatherman	Kimberly & Patrick	Chelsi Wooton
Kimberly Shealey		Travis Long	Jerica Miller	Emerson	Mary Wren
Amber & Thomas Springer		Sean & Geneveve Sykes	Morton	Melissa Gertken	
Suzanne & Justin Stadler		Jessie & Andrew Trudeau	Shari Phipps	Sarah Harazin	
Sandra Strawder		Ejikay Wachuku	Jenna Raney	Samuel Jeske	
Sean & Geneveve Sykes		Stephanie Warren	Liz Scott	Matthew Belcher & Angelia	
Jessie & Andrew Trudeau		Remy Waugh Castle	Abbey Skrivseth	Reeves	
Ejikay Wachuku	Zamora	Derek & Stacee Weissenberger	Stryker Vance	Jenni & Craig Vicknair	
Stephanie Warren	Megan Rogne		Josh & Stacia Vander		
Remy Waugh Castle	Joan Rudd		Stoep	<b>MAINE</b> Barbara & Jeffrey Packard	
Derek & Stacee Weissenberger	Kimberly & Mike Sewell			<b>MARYLAND</b> Shavonne & Donzell	
Tony & Sarah Zanoni	Crystal Swanson			Bowman	
<b>GEORGIA</b>	<b>ILLINOIS</b> Brooke Blankenship Nicole Bruns			Robin Cermak	
Brynley Conway		<b>KANSAS</b> Tammy & Erik Burgwald		Dionne Cochran	
Helen & Durward Dilag		Dwayne & Shawnta Cotton		Derrick & Valerie Dawkins	
Christi & Jeremy Farmer		Sophia Frichtl		Katie Harris	
Kai Fluitt		Desiree Garcia		Danielle Pereyra	
Rebecca Garrett		Jill Criger		Breanna Schwarz	
Jennifer Groover		Gonzalo & Ashley Guerra		Tammie & Eric Watson	
Ashley Hicks		Ashley Hicks		<b>MAINE</b> McKenzie Mikkelson	
Quortney & Brian Jernigan		Quortney & Brian Jernigan		Steve & Julie Peters	
Jennifer & Jay Leach		Jacqlyn Laumbattus		Kara & Todd Pfingsten	
Michelle Martin		Cristina & Chris McHugh		Brittany & Benjamin	
Giovanna Matta		Carie & Allen Parkes		Pollock	
Kristin McKibben		Collette Parsons		Dionne Prins	
Jeanie Paige McWhorter		Marlo & Jim Payne		Lindsay Retzlaff	
Natasha N Mitchell		Maria Jesus Rangel		Lisa Romfo	
Tara & Caleb Morin		Mendez		Amanda & Matthew	
Kaitlin Newport		Jackie Robin		Schaeuble	
Kimberly Newsom		Emely & Rogelio Ruiz		Michelle Simon & Dale	
Stephanie & Scott Patterson		Morgan Schult		Guthrie	
Sarah & Cason Purvis		Esther Smith		<b>MISSISSIPPI</b> Lacy Byrd	
Meg Roberds		Katy Vodicak		Kaylee Caviness	
Emily Roberts	<b>INDIANA</b> Laura Alcorta			Nancy & James Ferguson	
Heather Rogers	Alissa & Jason Alsup			Chelsie & Bo Gilbert	
Ernest & Sherita Ross	Megan Crays			April Harris	
Chris Smith	Tracey & Jeremy Ebert			Amy Hayes	
Renee Turner	Naomi Haun			Lisa Lovell	
Tony & Shari Twine	Lori Humbert			Kayleigh Miller	
Sunni Vickery	Brittney & Matthew Landrum			Shea Mills	
Brandon & Casey Watson				Georgia Myrick	
Brandi & Jeremiah Whitmer	Teri Moon			Lindsey & Patrick	
Blake & Rachel Whittington	Luzvimirinda Nonesa			Patterson	
Amanda Wilson	Alicia & Jason Purdy			Shannon Rawson	
	Raegan Stackhouse			Brandy Sharp	
	Krystal Stoll			Susan & Dennis Smith	
				Linda Tammen	
		<b>KENTUCKY</b> Richard & Mandy		<b>MISSOURI</b> Billie HaleThomas	
		Abrahamson		Lenya Keller	
		Jessica Christiansen		Lauretta Kloha & Mike	
		Amy Cook		Brandow	
		Kristin & Michael Denny		Nathan & Bailey Kolkema	
				Angela Lee	
				Erin & Aaron Clark	

Roberto Demetillo	Daniel & Heather Jordan	Lindsay Jones	Heather Long	Debbie Barber	LaTessa Hardy
Alexis Demetroulakos	Sara Jo Kimrey	Rachel Kinnear	Rochell & Andrew	Nora Barnes	Claudia & Jesus Hinojosa
David & Cheryl Felsenthal	Dianne Marrow	Layne & Chris McMullen	Middleton-Hill	Jeri Berryman	Kristin & Kristian Hoenicke
Sandy Grippo	Kelly Marshburn	April Nichols	Johnny & Constance	Mary Bertrand	Tim & Linda Hutchinson
Karen Jenkins	Kendra Norman	Edie Tolar	Prioleau	Allie & Joshua Boyd	Jill Ivey
Teresa Kirkendale	David Pride	Bailey Winstead	Heaven Ritchie	Nora Briones	Ashra Johnson
Maria Krauss	Abby Reynolds & Troy		Robert Scott	Mendi Brown	Jessica Kenedy
Jessica Manzella	Mitchell	<b>OREGON</b>	Vivian & Charles Sims	Latanya Browner	Melinda Lee
Kristie Reinhard	Andrea Richardson	Kindel & Dennis Bonin	Amy & Dave Turner	Mary Bryan	Katiuska Leon Borrero
Nicole Renzi & John	Leigh Ann Rogers	Cassidy & Michael Burns		Janice & Chris Burke	Merlene Liggins
Caracciola	Steven & Makenzie Schultz	Kristine Douglass		Shalayne & Austin Burns	Carlos Lozano & Alma
Fariba & Anthony Sylvander	Tiffany & Christopher	Hannah Durham		Summer Dey & Marcelo	Muñoz
Christopher Velez	Selvaggio	Todd & Carla Falcone		Cacciagioni	Steve & Suzy Maier
<b>NEW MEXICO</b>	Shauntae Smith	Amanda Haefner		Alison & Matthew Callaway	Lynn & Tim Martin
Elizabeth Campbell	Chasity Wharton	Tia Jones		Judee & Bernard Capucao	Breanna Massey
Gen & Charles Chamblee	Aranda & Matthew Wilcox	Shanna Kelty		Luna Carballo	Amber & Robert Massicot
Sabrina & Ray Gutierrez	Tammara & Chris Williams	Anna Luthi		Rosa & Noe Cardenas	Lenieshia Mayberry
Rebecca & Ryan Howard	Gloria Williams	Nikki Moore		Adanelia Casas	Scott McKay
Melinda Lough	Alecia Wilson	Shelby Shely		Lorena Castaneda	Marcel & Joseph Meade
Maria & Wilhem Siemens	<b>OHIO</b>	<b>PENNSYLVANIA</b>		Esmeralda Castillo &	Frieda & Zane Morgan
Mindy & Jeremiah	Jennifer Barr	Sarah & Kevin Anyan		Geovani Herrera	Daysi Yamileth Munoz
Widmann	Shelly & Bryan Barrington	Christine Balster		Rosa Castillo	Escobar
<b>NEW YORK</b>	Elizabeth Bascom	Morgan Benton		Nina & Ken Cebrun	Omar & Maria Nino
Heather Bachman	Jennifer & Jim Belt	Lori & Eric Boutieller		Arianna Coca	Kaitlyn & Colten Oder
Kalie & Trey Bearor	Sarah Boehringer	Angela & Michael Boyle		Lauren Colunga	Alan & Sondra Pariser
Staci & Jesse Boepple	Linda Bogle	Alysha Bunch		Aurelia Covarrubias	Lauren Patton
Vilma Correa	Maddy & William Brett	Christy & Mark Carr		Jo Ann Goodman	Stephanie Pickett
Cindy Grosz	Evan & Shannon Brown	Nilcholl M Ciecierski		Bailee Hardy	Brooke Polak
Oveta Jack	Jodi & Trent Buschur	Sarah Darte		Sarai & Jose Hernandez	Shandi Polak
Sharon Johnson	Maria & Christopher	Tracy Deetz		Brittany Martin	Geneieve Ratliff
Renee Joshua Porter	Channell	Ben Eshenbaugh		Carlee Massengill	Jennifer Reekie
Maria Lynn Kyrkostas	Brittany Craig	Louis Figueroa		Allison & Nathan Neal	Madison & Jacob
Marti Mills	Deanna Domer	Stacy Gallagher		Danielle & Johnny Odom	Jennifer Robison
Jayson & Doris Mines	Lori Griffith	Charleen Gardner		Anna Owen	Rafael & Monica Rojas
Nicolette Roach	Dr. Shelley J Hamler	Kim & Jesse Harris		Andrea Parham	Dawn Shannon
Tamera Skinner	Tiffany Hammer	Michele & Matthew Heckel		Cameron & Ryan Phillips	Winter Skinner
Cait Thomas	Cheryl Hershberger	Lisa Heron		Carol Pierce	Cindy Smith
Pamela Thomas	Jill Irish	Sharon & Mark Londino		Kamika Portis	
Monica Toalongo	Passion Johnson	Kayla Mayes		Brianna Ray	Tim Edwards
Danny Tore	Benjamin & Brittany Kovacs	Ceara McDermott		Arielle Roberson	Ezequiel & Leslie Escalera
Cassie Tuff	Kasey Marker	Natalie Mclean		Brittany Turner	Itoro Evans
Fay Tyrrell	Jessica McCarty	Vickie Oliver		Lori Wilds	Veronica Evans
Phyllis Young	Stacie McGlaughlin	Madylynn Onativia		Rebecca Williams	Jennifer Faglie
	Hannah Morrison	Barb Weeks		Hannah Wilwerding	Sharon Fant
	Jodi Newell			Misty & Travis Wright	Melissa Flynt
<b>NORTH CAROLINA</b>	Lauren & Max Nihart				Wayne Fuller
Romante Archer	Jill & Greg Parker	<b>PUERTO RICO</b>			Riley Gaines
Nick Brucker & Adyana de	Sarah Rankin	Marianela Guerrero			Alicia Tackett
la Torre	Russ & Julie Reed	Rosa Maldonado			Eloisa Galindo
Cory & Eliza Buckman	Tammy Risner	Marilyn Lopez Huertas &			Amy & TJ Trietsch
Krystal Burke	Jill Rodrigues	Jose Rafael Perez			Jessica Gangl
Cassidy Carrigan	Lisa & Jason Rusk				Sarah Allen
Kimberly Davis	Rachel Ryan	<b>SOUTH CAROLINA</b>			Laura Garza & Jorge Perez
Ali & Brandon Farabee	Rachel & Dustin Woodrum	Joshua & Natalie Blanton			Sierra Garza
Paul & Barbara Fleuret	Brittney & Zach Zillig	Ashley Crenshaw			Rochelle & Leslie Gaspard-
Greg Gainer		Amy & Mark Fincannon			Rochon
Carissa Greene		Thomas & Lauren Gaede			Kelsey Gibson
Mischa & Brad Hardee	Kim & Ray Boltz	Pamela & Chris Kollman			Denise Goffney
Debra & James Hoffmann	Shelby Dickens	Vera Kostenko			Amanda Goodson
LaQuita Igwegwam	Stephanie Hopkins	Marla Kozlowski			Luis Martinez & Ana Lucia
					Chapa
					Hameedah Habeeb
					Kristen Hackman
					Staci & Tedd Hansen
					Jamie & Jazzlyn Young
					Madison Young
					Adelhi & Gerardo Zamora

# Circle of Influence—Pacesetter

## UTAH

Mariel & Frank Filippone  
Jennie Freestone  
David R Green Jr & Leah Green  
Shauna Hammon  
Sherry Jones  
Dawn Niccum  
Rebekah & Grant Pumphrey  
Maria Santana

## WASHINGTON

Kienyn Nowak  
Logan Panther  
Kurkessa Springs  
Hannah & Joel Arndt  
Janet Bell  
Jenna Bonesteel  
Michelle Bonesteel  
Lynn & Tom Delancey  
Hannah Jasper  
Myongsuk McConvile  
Leah & Sam Melquist  
Syrina Melton  
Lyndsey & Charles Miller  
Chong Ae Morris  
Trisha Myers  
Jaimee Nylund  
Terry O'Neill

## WEST VIRGINIA

Stephanie Palady  
Shannon Robb  
Katherine Todd  
Sabrina & Bradley Yoshitomi  
Vanessa Lestin  
Mary Anne & Raymond Carlson  
Breanna Davis  
Jenny Hoffman  
Brianna & Ivan Krejchik  
Brenda & Keven Lee  
Michelle Pickel  
Amy Sachs  
Jessica Smith

## WYOMING

Nicholas & Shenae Alberts  
Breanne & Michael Sufrin  
Josie Viehweg

## VIRGINIA

Melissa Engelking  
Malissa Fansler  
John Hall  
Rebecca Hockensmith  
Margaret Mathis  
Rodney Nelson

## Pacesetter

These businesses have taken advantage of the tremendous potential of the Pacesetter program. Each has watched the Foundations video, enrolled eight (8) or more Members and advanced to a new high status of Director or above.

## ALBERTA

Gerard Anastacio  
Tania & Domenic Belcastro  
Avon Bergeron  
Alyssa Blain  
Brenna Bristow  
Altiera & Eric Dahlman  
Lorna Decasa  
Jordan Gallais  
Amy Hardy  
Heather Hetherington  
Kaitynn Krause  
Alicia Lungal  
Sandy Nelson  
Arianne Petker  
Mildred Poquiz  
Ruviro & Ma. Bernadette Ruanto  
Jennifer Tongco  
Madyson Vandermaarel  
Geralyn Wright

## NOVA SCOTIA

Byron & Jillian Aucoin  
Christa & Jorden Blanchard  
Jenna McIntosh  
Yeside Osinuga  
Mike & Andrea Van Bakel  
Brian Victorino

## ONTARIO

Pierre Leblanc  
Anne-Fanny Lemelin

## QUEBEC

Tally Carriere  
Megan Fedoski  
Brandon Hodgkin  
Madison LaFreniere  
Vanessa Savage

## ALABAMA

Chelsea Cooper  
Tiffany & Whitney Haggamaker  
Javetta & Toby Lodge  
Tiffany Pratt  
Freida Pressnell  
Ally Sanders

## ARIZONA

Glen Gauna  
Esther Mejia  
Violette Pullano  
Sirena Sanchez  
Jordan Schoenecker  
Debbie Yoos

## ARKANSAS

Bridgett Collins  
Gena Loftin  
Elizabeth Rogers  
Laiken Stafford  
Amy Whisman

## CALIFORNIA

Maria & Stephen Crane

Sara Draeger

Amanda & Justin Ferre

Kristen Frankmore

Renee Gregoric

Sarah Lee

Bernabe Ramos Blas

Sierra Rhodes

Luz Robles Castro

Maria Jovita Robles

Edward & Gay Lord

Sabiniano

Ma Luisa & Adrian Solis

## COLORADO

Amanda Mowery  
Zachary Wirth  
Casey Witzel

## CONNECTICUT

Nicole Pichasaca  
Ally Sanders

## DISTRICT OF COLUMBIA

Maria Inman

## FLORIDA

Jorge Betancourt  
Patricia Candito  
Gavin Carpenter  
Misty Carter  
Jennifer Cauldwell  
Marilin Cruz  
Laura Heredia  
Omaira Josefina Jimenez  
Chris Longevin  
Atiya McNeal  
Allison Messer  
Annemarie Piazzola  
Ernst Pierre  
Guillermo Reyes  
Ejikay Wachuku  
Brittany Walker  
Danielle White

## GEORGIA

Jessica Adderley  
Angela Altman  
Leasel Downey & Omar Smith  
Jennifer Groover  
Faye Hartfield  
Amber Jones  
Marie-Alice Le Blanc  
Giovanna Matta

## LOUISIANA

LaTangie Honor

Katie Harris

Danielle Pereyra

## MARYLAND

Leasel Downey & Omar Smith

Jennifer Groover

Faye Hartfield

Amber Jones

Marie-Alice Le Blanc

Giovanna Matta

## WISCONSIN

Nicholas & Shenae Alberts  
Breanne & Michael Sufrin  
Josie Viehweg

## MICHIGAN

Laura Bracali  
Marissa Cook  
MacKenzie Gladwell  
Billie HaleThomas  
Megan Smith  
Alissa Stoops  
Nicole Wills

## MINNESOTA

McKenzie Mikkelson  
Bria Schultz

## MISSISSIPPI

Leah Loftin  
Stephanie Peebles

## MISSOURI

Brenda Collier  
Jeannie David  
Deanna Fisher  
Madison Rasmussen  
Lauren Tucker

## NEBRASKA

Christine Coash  
Tamara Dobias  
Claudia Guadalupe Ramos

## NEVADA

BILL Graziano  
Elyssa Graziano  
Jenette Titus

## NORTH CAROLINA

Rachel Bissele  
Bonnie Craig  
Diane Giambra  
Jarine Gunter

## MANITOBA

Jaime Falk  
Melissa Jolicoeur

Mischa & Brad Hardee	Harvey Shetler	<b>SOUTH CAROLINA</b>	Shalayne & Austin Burns	Lenora Stoner	Mary Kost
Connie Holland	Shania Spitzer	Liz Bell	Kevin Cardenas	Janeth Torres	Jacquelyn Mejia
Betty & Bruce Howard	Nicole VanPelt	Brent & Danae Hudson	Rosa & Noe Cardenas	Sandra Villarreal Garza	Shannon Robb
Michael Hoyles		Amanda Murray	Janessa Castelan	Tori Whitaker	Corinne Wright
David Pride	<b>OKLAHOMA</b>	Robert Scott	Tim Edwards	Leslie Workman	
Valerie Sampson	Shelby Dickens		Jennifer Faglie	Candice & Emmanuel	<b>WISCONSIN</b>
Tociana Watley July	Stephanie Hopkins	<b>SOUTH DAKOTA</b>	Elizabeth Fuentes	Zakariya	Alisa Habeck
Chasity Wharton	Lindsay Jones	Katie Jacobs	Eloisa Galindo	Adelhi & Gerardo Zamora	Janet Metzger
<b>NEW YORK</b>	Berkley Junell		Jessica Gangl	Amy Sachs	
Heather Bachman	Layne & Chris McMullen	<b>TENNESSEE</b>	Hameedah Habeeb	Marki Wolf	
Brayan Diaz		Erika Cobb	Lolita Harris	Katie Flynn	
Connie Fischthal	Desiree Craig	Jakyra Glover	Jessica Horton	Ashley Janiszewski	
Yvianne Hyacinthe	Hannah Durham	Brittany Martin	Jessica Kenedy	Dawn Niccum	
Cait Thomas	Todd & Carla Falcone	Lauryn McBride	Meghan Kitts		<b>UTAH</b>
<b>OHIO</b>	Anna Luthi	Jenny Shreeve	Sun Young Koo		
Brittany Craig	Madeline Ottinger	Abbie Tarrant	Mary Mahan		
Jessica Gomez	Madison & Cody Ross	Misty & Travis Wright	Lenieshia Mayberry		
Taylor Gramberg	<b>PENNSYLVANIA</b>	Sarah Allen	Sheree Mickle		
Lori Griffith	Kory Angeli	Toree & Channing Allen	Dayna Millions	<b>VIRGINIA</b>	
Kasey Marker	Nilcholl M Ciecierski	Hannah Arnold	Haley Nixon	Malissa Fansler	
Yvette Mendez Castillo	Louis Figueroa	Lori Benson	Shandi Polak	Lyndsey Yocom	
Hannah Morrison	Linda Harris	Gail & Bill Bertrand	Leah & Darius Rivera		<b>WASHINGTON</b>
			Erick Rodriguez Quinonez	Mark & Katie Bachand	
			Todd & Meagan Stansbury	Janet Bell	
				Angie Garner	
				Maegen & Eddie Johnson	
				Boksoon Kim	

## 20/20 Club

Upon enrolling your 20th Member, you qualify for the 20/20 Club. This designation recognizes those who enjoy 20 percent commissions on the monthly purchases of their personal enrollees and have distinguished themselves by having. Those businesses receive a handsome pin and recognition in the digital Leadership in Action. Congratulations to this distinguished group!

<b>ALBERTA</b>	<b>ALABAMA</b>	<b>HAWAII</b>	<b>TEXAS</b>
Taylor Carriere	Joshua & Dawn Gentry	Ronson Olaso	Amy Hayes
Maddi Scott	Jessy & Andrew Tipton		Leah Loftin
<b>MANITOBA</b>	<b>ARIZONA</b>	<b>IDAHO</b>	Amy Martin
Norma Walchuk	Rebecca & William Stell	Sarah Vuittonet	Mackenzie Aldrich
	Roberta Vidovic		Hailee Eckert
<b>NEW BRUNSWICK</b>	<b>ARKANSAS</b>	<b>ILLINOIS</b>	Deanna Fisher
Kerry Underhill	Haley Liberatore	Chad & Connie Kohler	Heather McCoy
<b>ONTARIO</b>	<b>CALIFORNIA</b>	John & Charie Leopold	Nickie Phillips
Romando & Venusa Javonitalla	Maria & Stephen Crane	<b>IOWA</b>	<b>NORTH CAROLINA</b>
<b>SASKATCHEWAN</b>	<b>FLORIDA</b>	Heidi & Brad Cole	Paul & Barbara Fleuret
Tally Carriere	Amanda Bussett	<b>KANSAS</b>	Connie Holland
	Kristy Hinkle	Ryan & Bailee Latta	Kelly Marshburn
	Nicole Smith	<b>LOUISIANA</b>	<b>NEW JERSEY</b>
<b>GEORGIA</b>		Elizabeth Agler	Karen Jenkins
	Raquel Breaux	Tamatha Laseter	<b>NEW YORK</b>
			Christine Smith
<b>MICHIGAN</b>	<b>MAINE</b>	<b>OHIO</b>	<b>MISSOURI</b>
Rae Burrell	Barbara & Jeffrey Packard	Taylor Gramberg	Sarah Vuittonet
MacKenzie Gladwell	<b>MARYLAND</b>		Mackenzie Aldrich
Ericka Granata	Charlene Browning	<b>OKLAHOMA</b>	Hailee Eckert
	Breanna Schwarz	Lindsay Jones	Deanna Fisher
<b>PENNSYLVANIA</b>	<b>MINNESOTA</b>	<b>MISSISSIPPI</b>	Heather McCoy
Louis Figueroa	Jaime Sorenson		Nickie Phillips
Charleen Gardner			
Laurie Landis			
<b>TENNESSEE</b>	<b>MISSISSIPPI</b>		
Danielle Raines			
Brianna Ray			

# NEW!

# PROFLEX

COOKIES & CREAM  
NATURALLY FLAVORED

CHEWY  
PROTEIN  
BARS

20g  
PROTEIN

170  
CALORIES

5g  
NET CARBS\*



## CHEWY PROTEIN BARS

COOKIES & CREAM

NATURALLY FLAVORED

20g  
PROTEIN

170  
CALORIES

5g  
NET CARBS